



CPFL
ENERGIA

1Q07

1Q07 Highlights and Results – CPFL Energia

Value Creation Agenda

Net Revenue:

R\$ 1,822 million (1Q06)

R\$ 2,153 million (1Q07)

+18.2%

EBITDA:

R\$ 654 million (1Q06)

R\$ 869 million (1Q07)

+32.8%

Net Income:

R\$ 306 million (1Q06)

R\$ 473 million (1Q07)

+54.3%

● 14.6% increase in concession area sales¹

● Commercial start-up of Campos Novos HPP in Feb/07²

● RGE's Corporate Reorganization and incorporation of CPFL Centrais Elétricas and Semesa by CPFL Geração in Mar/07

● Shares included in the Ibovespa index in Apr/07 and in the IBrX-50 index in Jan/07

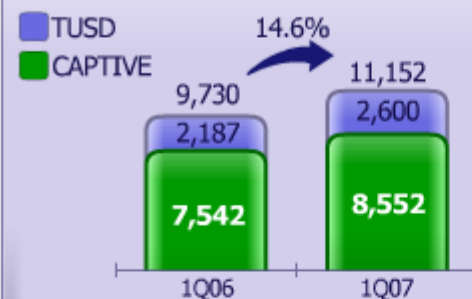
● Acquisition of CMS Brasil assets in Apr/07³

1) 6.1% excluding the acquisition of the additional stake in RGE and the acquisition of Santa Cruz






2) First and second turbines (100% of assured energy)

3) Currently being approved by the regulatory bodies (ANEEL/CADE)

Concession Area Sales (GWh)



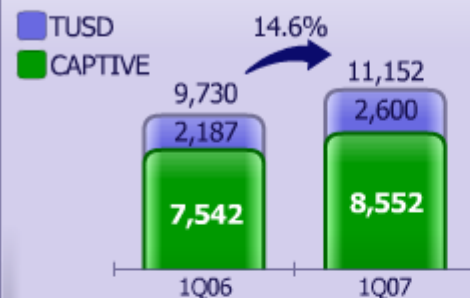
Concession Area Sales  **14.6%**
 Excluding RGE and Santa Cruz Acquisition Effect  6.1%

Captive Market				TUSD
13.4% 				
21.1% 	18.5% 	14.2% 	5.0% 	18.9% 
2.7%	9.8%	6.4%	-4.0%	
Rural	Residential	Commercial	Industrial	

Note: Excluding the acquisition of 32.69% of RGE in May/06 and 99.99% of Cia. Luz e Força Santa Cruz in Oct/06


1) Excludes intercompany transactions (consolidation accounting basis), CCEE and generation sales (except to the Free Market)


Concession Area Sales (GWh)



Concession Area Sales  **14.6%**
Excluding RGE and Santa Cruz Acquisition Effect  6.1%

Captive Market **13.4%**
3.3% 

21.1%
2.7% 
Rural

18.5%
9.8% 
Residential

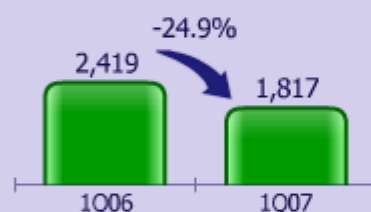
14.2%
6.4% 
Commercial

5.0%
-4.0% 
Industrial

TUSD

18.9% 

Free Market Sales (GWh)

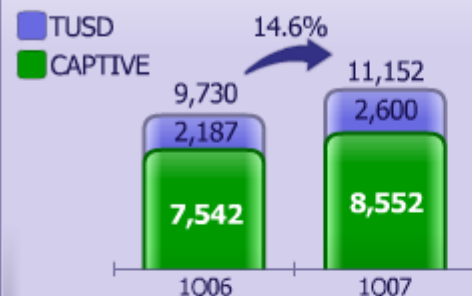


Free Market Sales  **-24.9%**





Note: Excluding the acquisition of 32.69% of RGE in May/06 and 99.99% of Cia. Luz e Força Santa Cruz in Oct/06

1) Excludes intercompany transactions (consolidation accounting basis), CCEE and generation sales (except to the Free Market)

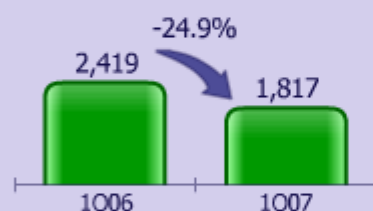
Concession Area Sales (GWh)



Concession Area Sales  **14.6%**
Excluding RGE and Santa Cruz Acquisition Effect 6.1%

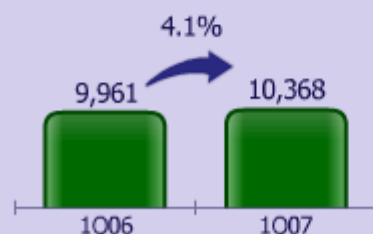
Captive Market				TUSD
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Rural	Residential	Commercial	Industrial	

Free Market Sales (GWh)



Free Market Sales  **-24.9%**

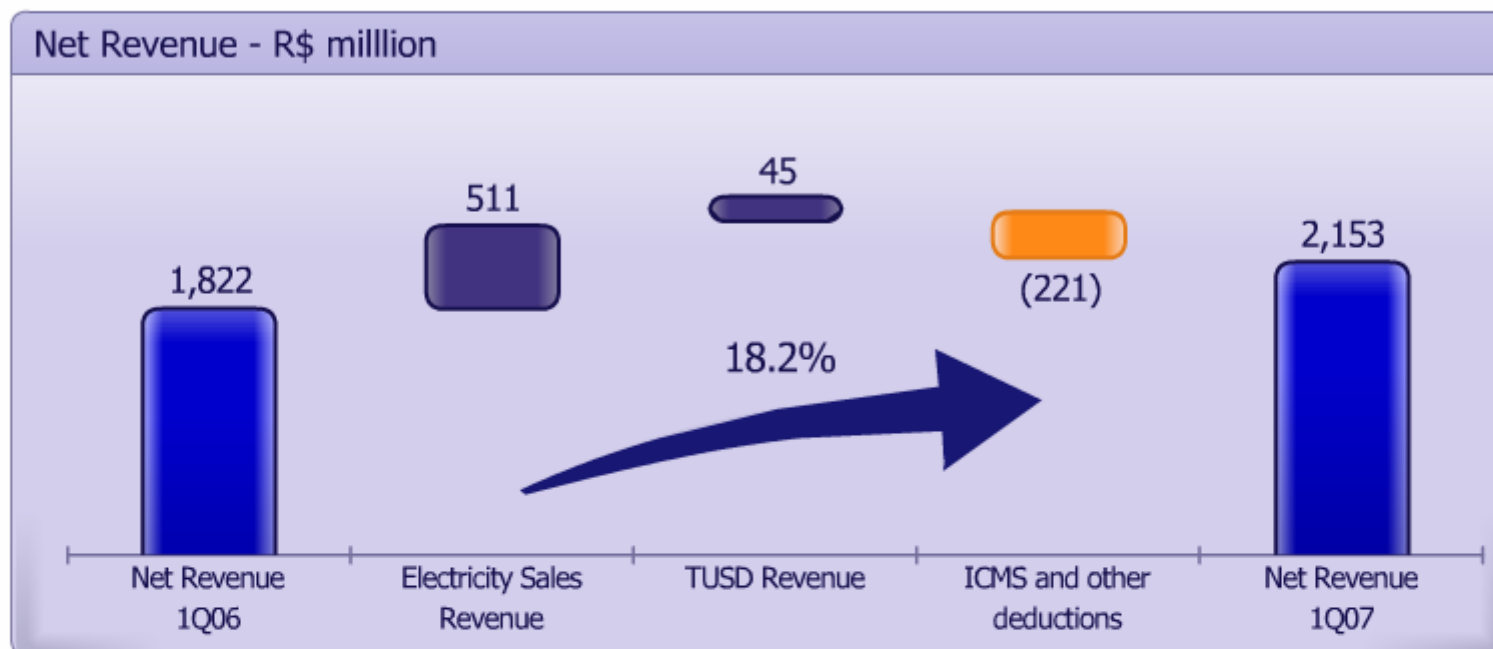
Total Energy Sales¹ (GWh)



Total Energy Sales  **4.1%**

Note: Excluding the acquisition of 32.69% of RGE in May/06 and 99.99% of Cia. Luz e Força Santa Cruz in Oct/06

1) Excludes intercompany transactions (consolidation accounting basis), CCEE and generation sales (except to the Free Market)



● 18.2% Net Revenue increase (R\$ 331 million)

(+) 19.4% Electricity Sales Revenue increase (R\$ 511 million)

(+) 13.4% Captive Market Sales increase (R\$ 322 million)

(+) 3.3% captive market organic growth (R\$ 60 million)

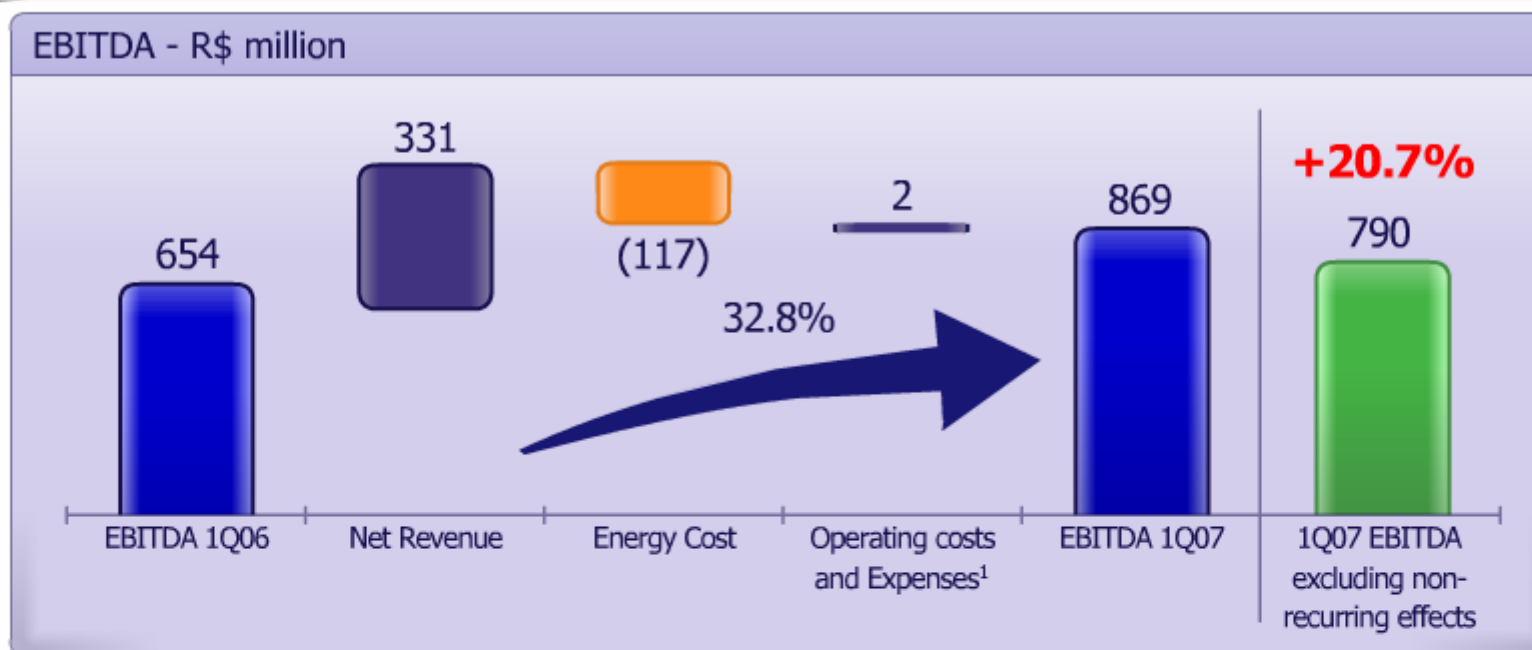
(+) Acquisition of additional stake in RGE (R\$ 196 million)

(+) Acquisition of Santa Cruz (R\$ 66 million)

(+) Adjustment Tariff: CPFL Paulista (Apr/06: 10.83%), CPFL Piratininga (Oct/06: 10.79%) and RGE (Apr/06: 10.19%)

(+) 29.0% TUSD revenue increase (R\$ 45 million)

(-) 22.8% ICMS tax and other deductions increase (R\$ 221 million)



● 32.8 % EBITDA increase (R\$ 215 million)

(+) 18.2% Net Revenue increase (R\$ 331 million)

(-) 12.5% Energy Cost increase (R\$ 117 million)

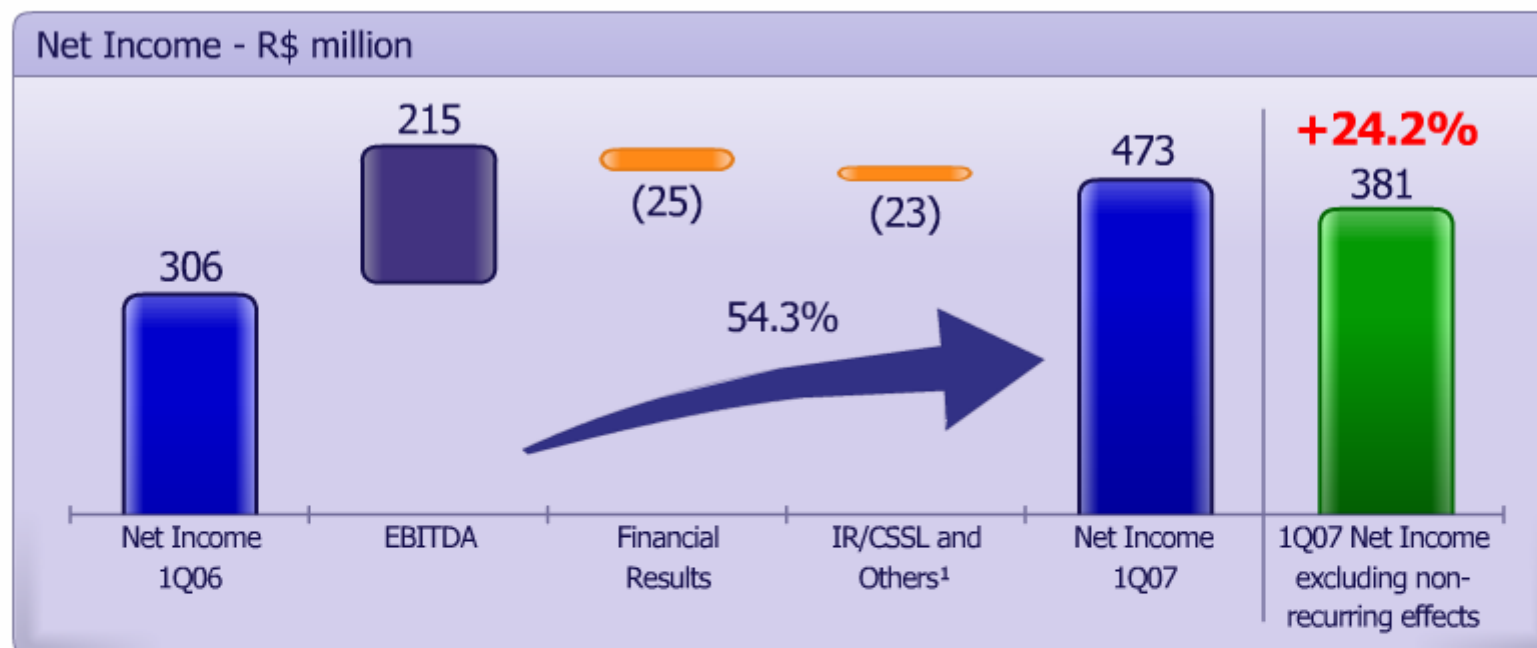
(-) Acquisition of additional stake in RGE (R\$ 79 million)

(-) Acquisition of Santa Cruz (R\$ 25 million)

(+) Non-recurring effects due to 2005/2006 IRT adjustment (R\$ 79 million)

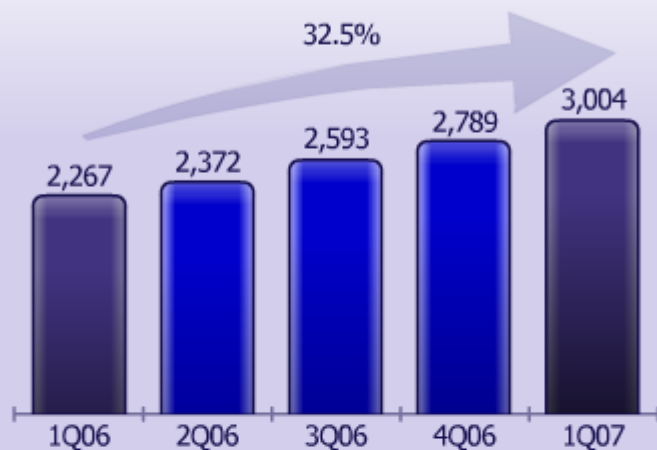
(+) 1.0% Operating Costs and Expenses¹ decrease (R\$ 2 million)

(+) Incentivated retirement program in 1Q06 (R\$ 17 million)

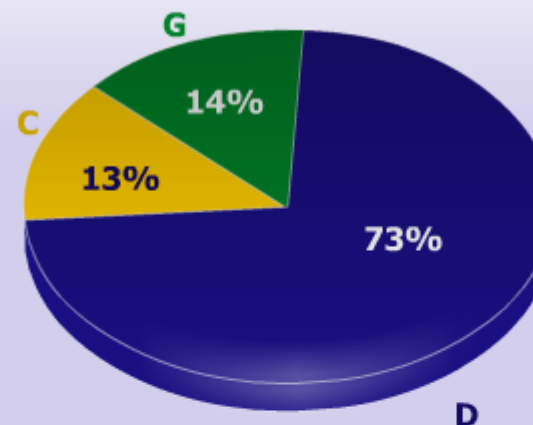


- 54.3% Net Income increase (R\$ 166 million)
 - (+) 32.8% EBITDA increase (R\$ 215 million)
 - (-) 30.6% Financial Results increase (R\$ 25 million)
 - (-) 29.2% Financial Income decrease (R\$ 42 million)
 - (-) Financial income yield decrease (R\$ 23 million)
 - (-) RTE remuneration decrease (R\$ 15 million)
 - (+) 7.5% Financial Expenses decrease (R\$ 17 million)
 - (+) Debt expenses decrease (R\$ 16 million)
 - (-) 8.7% Income Tax, Social Contribution Tax and others¹ increase (R\$ 23 million)
 - (+) Non-recurring fiscal credit (R\$ 40 million)

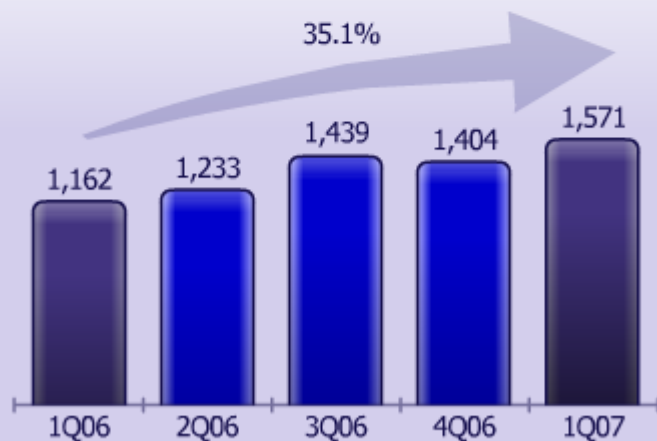
EBITDA¹ – last twelve months - R\$ million



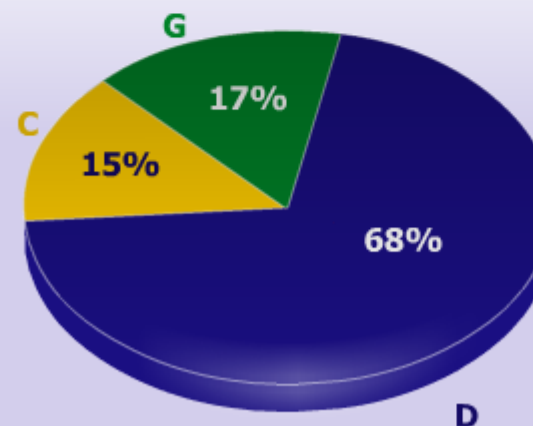
EBITDA Breakdown 1Q07²



Net Income¹ – last twelve months - R\$ million



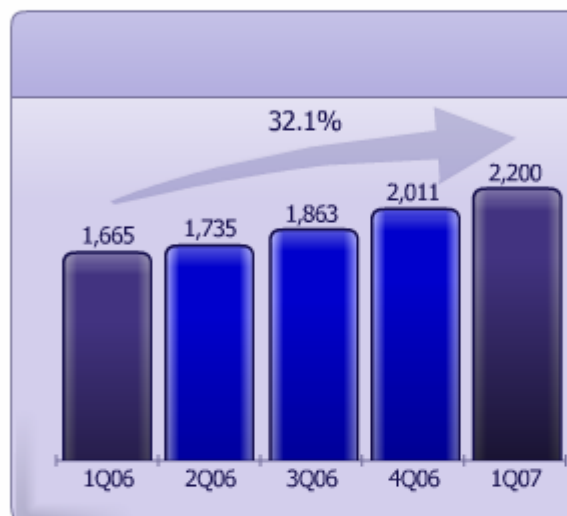
Net Income Breakdown 1Q07²



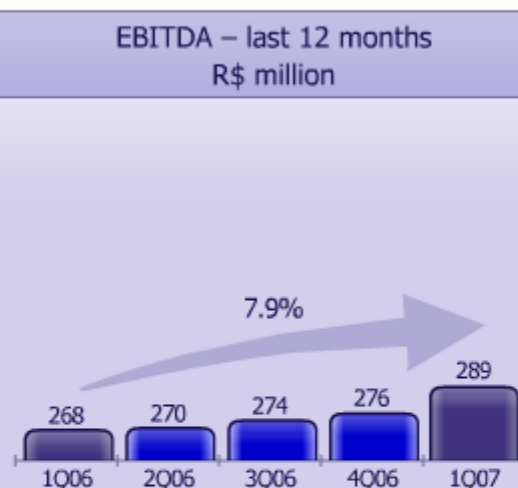
1) Including non-recurring effects

2) Intercompany transactions excluded from 1Q07 EBITDA and Net Income breakdowns

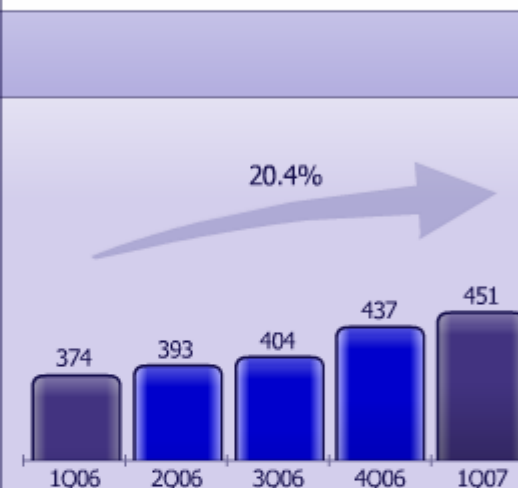
Distribution



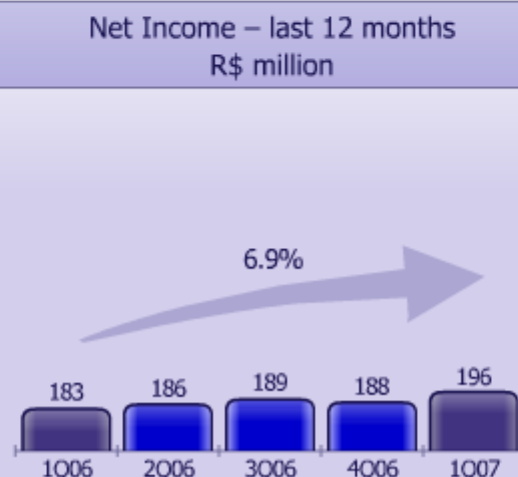
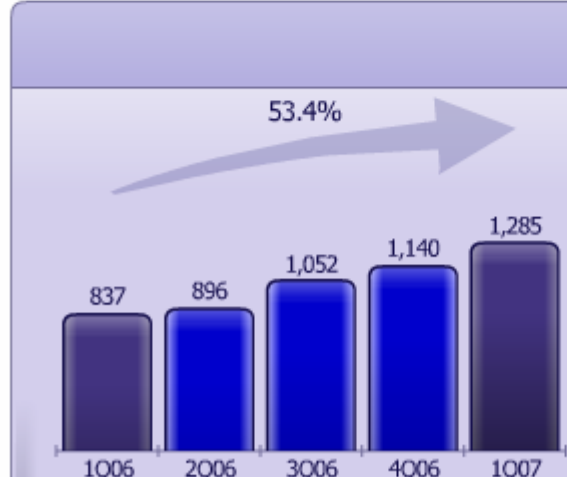
Commercialization

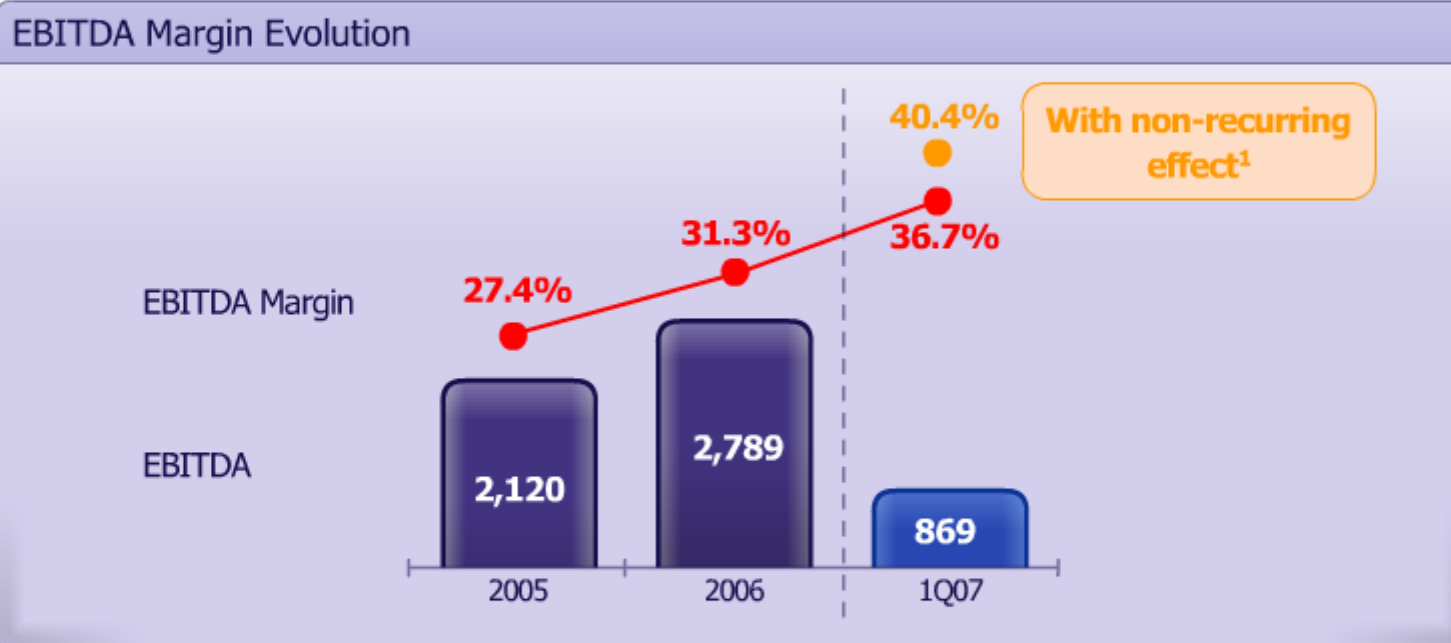


Generation



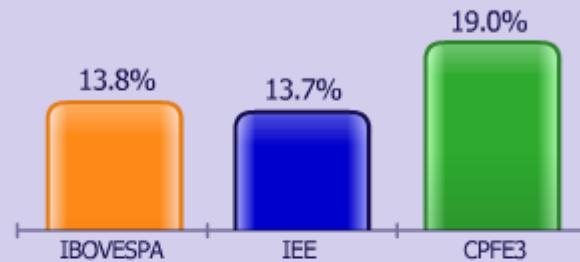
Net Income – last 12 months R\$ million



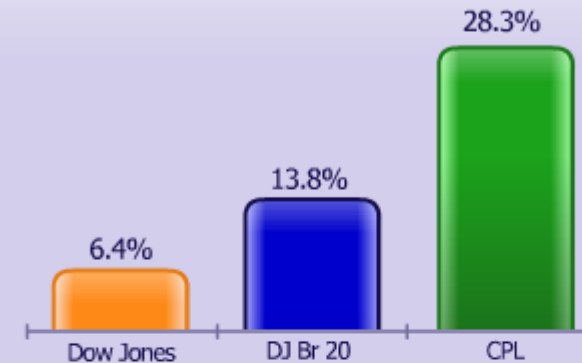


Average traded volume in 1Q07 exceeds the 2006 average

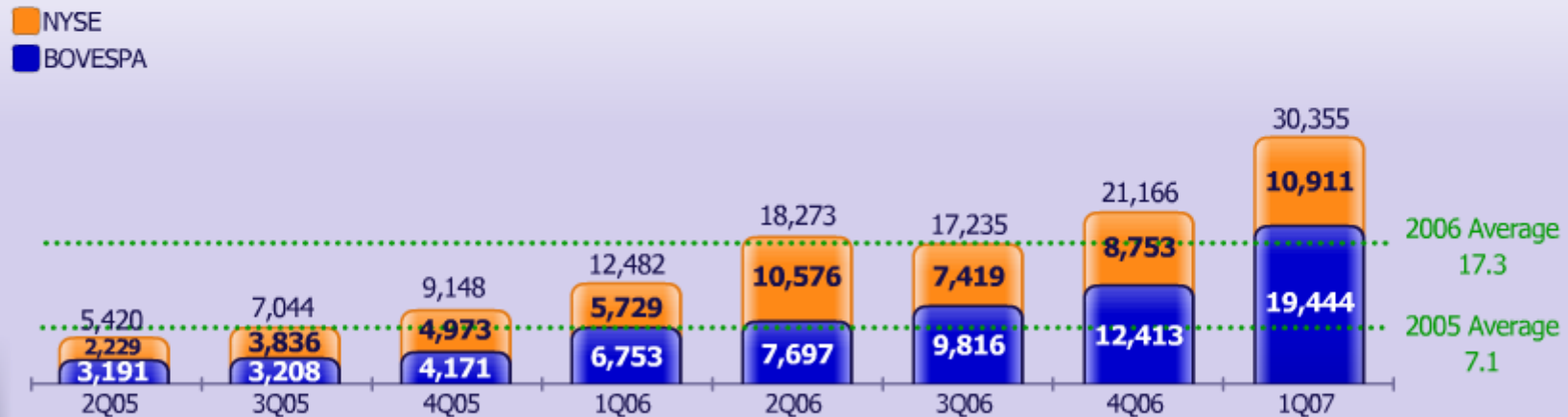
Share performance - BOVESPA¹



Share performance - NYSE¹



Daily Average Volume Evolution - R\$ million



In 1Q07, CPFL's daily average traded volume increased by 75.8% over 2006 average

- CPFL included in Ibovespa on May 1st, 2007

Period: May/07 – Aug/07

Index Stake¹: 0.794%



Investment Funds currently indexed to the Ibovespa have a Shareholders Equity of R\$ 14.4 billion²

- CPFL included in IBrX-50 on January 1st, 2007

Period: May/07 – Aug/07

Index Stake¹: 0.678%



Investment Funds currently indexed to the IBrX-50 have a Shareholders Equity of R\$ 7.7 billion²

CPFL Energia participates in the market's most important indexes



1Q07 Highlights and Results – CPFL Energia

Value Creation Agenda

o slide



Synergic Growth

- RGE 's Integration Process
- Second stage of Santa Cruz's Integration Plan
- Acquisition of CMS Energy Brasil assets
- Commercial start-up of Campos Novos HPP



Operational Efficiency



Financial Discipline



Sustainability and Corporate Responsibility



Differentiated Corporate Governance

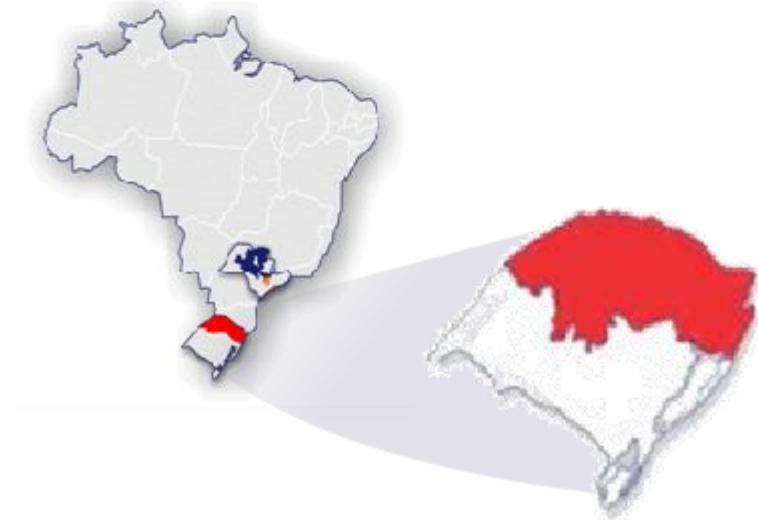
● Concluded Activities

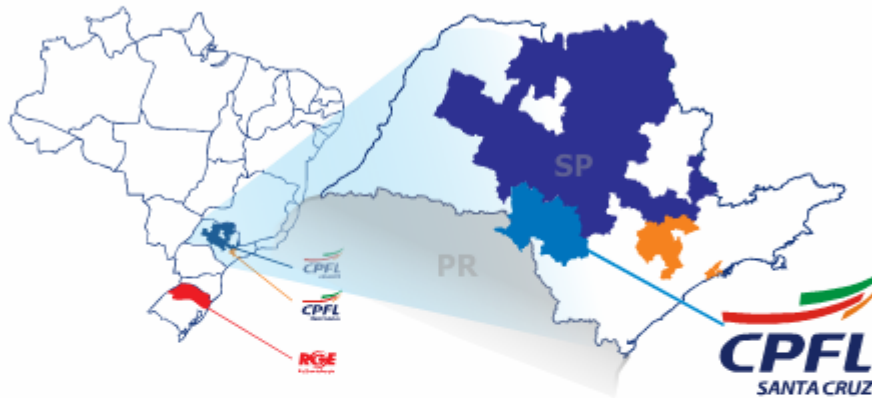
- ✓ Organizational restructuring
- ✓ Supply process optimization
- ✓ Human Resources process' centralization
- ✓ Infrastructure's optimization (headquarter)
- ✓ Reduction in overtime (Human Resources)
- ✓ IT process' optimization

Integration process will
generate R\$ 32.5 million/year
sinergies gains

● Working-on Activities

- Delinquency recovery
 - 12% reduction (1Q07 vs 1Q06)
- Tax credit's optimization
 - Corporate Reorganization
- Reduction in the cost of debt and financial service charges
 - Loan Renegotiation (R\$ 103 million) with reduction in the cost: CDI + 1.75% to 106% CDI as of Mar/07
 - R\$ 1 million per year with billing expenses reduction
 - Reduction of 32% with cost of insurance





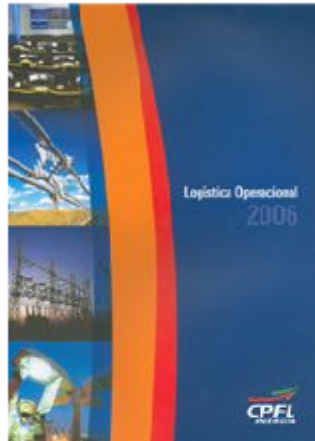
● Concluded Activities

- ✓ Integration Plan definition
 - New organizational structure
 - Managerial and Operational Process
- ✓ Financial Statements Consolidation

Integration process will generate
R\$ 16 million/year synergies gains
as of 2008

● Working-on Activities

- New organizational structure implementation
- Managerial and operational processes centralization
 - Transfer of Headquarter and decision process to concession region (concluded)
- Improvement in service quality through more efficient operational management
 - Customer services optimization (call-center) with 10% personnel reduction (concluded)
- Implementation of the SAP R/3 and integration with CPFL Energia
 - Estimated conclusion: dez/07
- Possibility of financial leverage



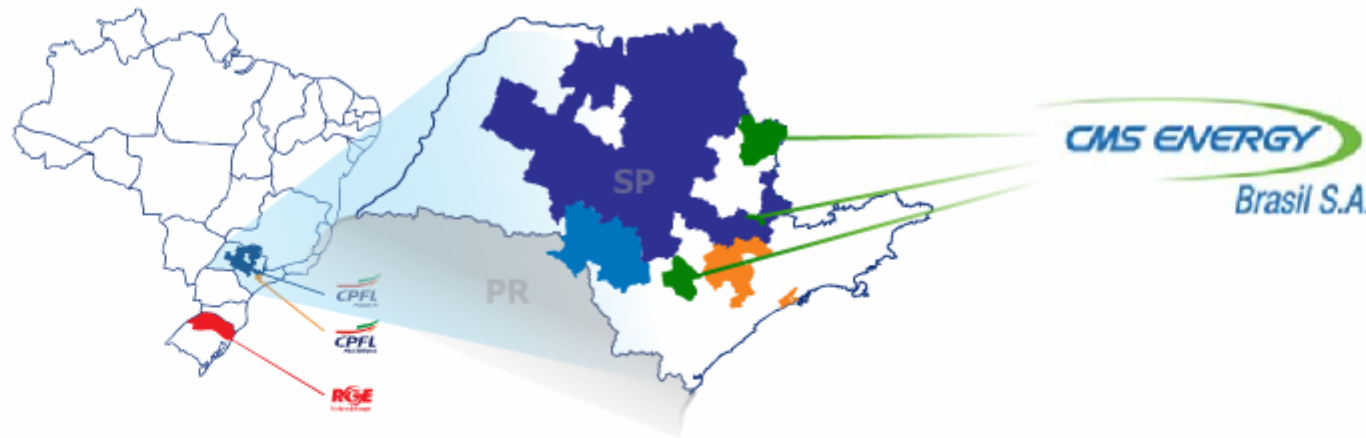
- Definition of all process involving Network Services, Distribution services, Transmission Services and Asset Management

- ✓ Operating Logistics: location and specification of the support basis
- ✓ Attribution and activities definition to be developed by kind of operating basis
- ✓ Provisioning of the staff, timetable, fleet and tooling
- ✓ Process centralization (Ex: Planning, Management, Projects etc.)

- Supporting this model:

- ✓ GIS-D Solution, whole of technologies integrated supporting: Engineering, Planning, Projects, Sites, Maintenance, Operation and Asset Management
- ✓ *CPFL Padrão* (CPFL Operational Model) with training and continuous improvement
- ✓ Certification Program - SGI

All processes are standardized and certified



✓ Acquisition of CMS Energy Brasil S.A.

- Acquisition price: US\$ 211 million
- 7 companies: distribution (4), generation (1), commercialization (1) and service (1)
- Acquisition is currently under approval of the regulatory agencies (ANEEL/CADE)

✓ 2006 Results:

- Net Revenue: R\$ 294 million
- EBITDA: R\$ 73.4 million
- Net Income: R\$ 35.1 million

Distribution

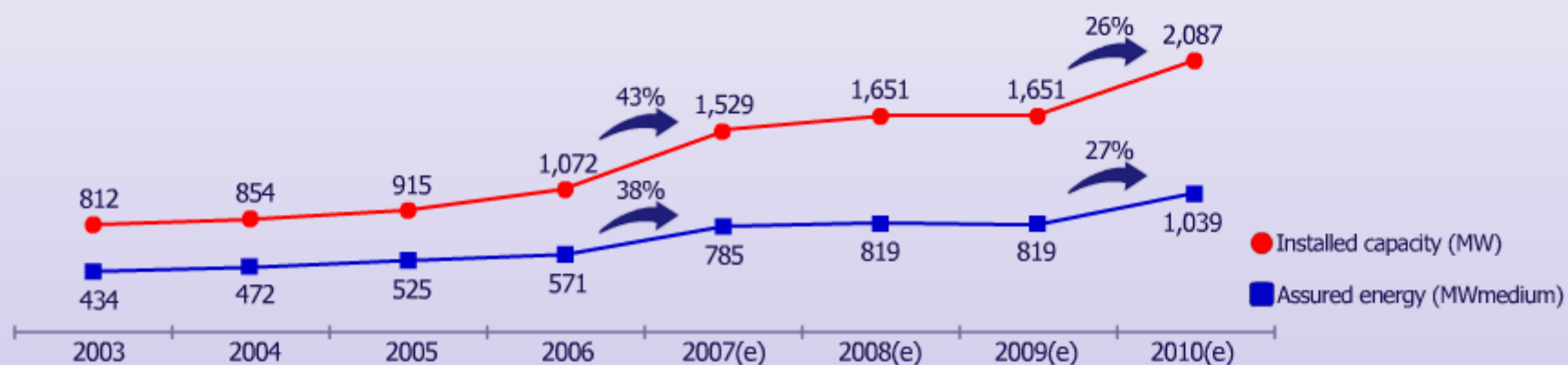
- ✓ Energy Sales: 1,243 GWh (2006)
- ✓ 180,000 consumers in the states of São Paulo and Minas Gerais
- ✓ Concession area in the boarder line of CPFL Paulista and CPFL Piratininga

Generation

- ✓ Total installed capacity of 86.8 MW
 - 6.93% stake in Lajeado HPP: 62.5 MW
 - 9 SHP's: 24.3 MW

	Monte Claro	Barra Grande	Campos Novos	Castro Alves	14 de Julho	Foz do Chapecó
						
CPFL's stake (%)	65.00	25.01	48.72	65.00	65.00	51.00
CPFL's capacity (MW)	84.5	172.5	428.8	84.5	65.0	436.1
Status	✓ Operating	✓ Operating	✓ Operating	4Q07 Operation	3Q08 Operation	3Q10 Operation

Installed Capacity and Assured Energy Evolution¹



	May/06	Aug/06	Oct/06	Apr/07	
Asset	 Uma empresa CPFL Energia	 Foz do Chapecó energia S.A.			
Acquired Capital	32.69%	11%	99.9%	100%	
Investment - Equity (R\$ million)	414	89,3 ¹	203	429 ²	
Acquisition Rational	Management control and synergy gains	Increase generation portfolio	Consolidate distribution segment and synergy gains	Consolidate distribution segment and synergy gains	

The 4 acquisitions represent an investment of R\$ 1.1 billion (equity)

1) Investment to be done until 2010

2) Estimated value



Synergic Growth

- RGE 's Integration Process
- Second stage of Santa Cruz's Integration Plan
- Acquisition of CMS Energy Brasil assets
- Commercial start-up of Campos Novos HPP



Operational Efficiency

- Improvement in RGE's operational indicators



Financial Discipline

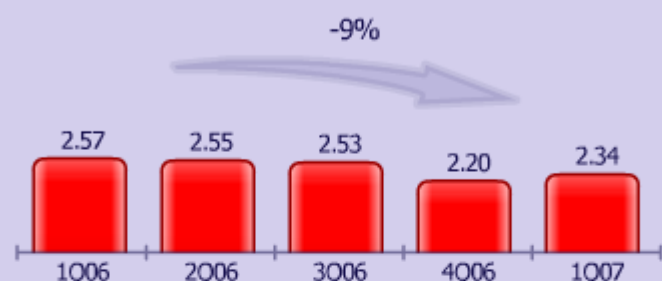


Sustainability and Corporate Responsibility

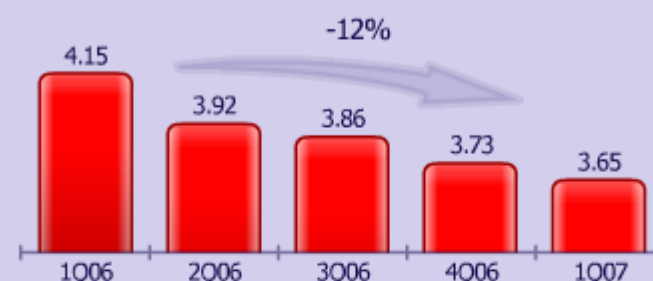


Differentiated Corporate Governance

Commercial Losses (%) – Last 12 months



Delinquency¹ (%) – Last 12 months



Initiatives for reduction of the delinquency levels:

- Intensification of negotiations with Government and hospitals
- Intensification of collection in high and low voltage groups



DEC (hours)²



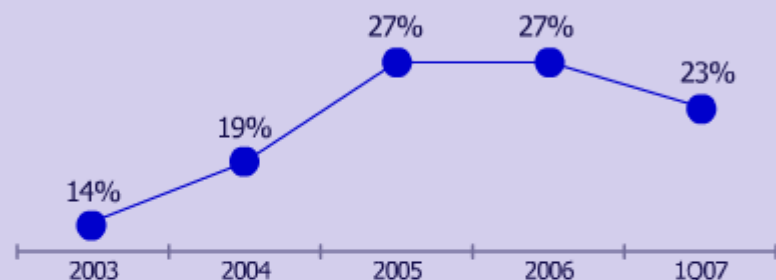
FEC (times)²



1) Bills overdue for more than 30 days - % of total billings

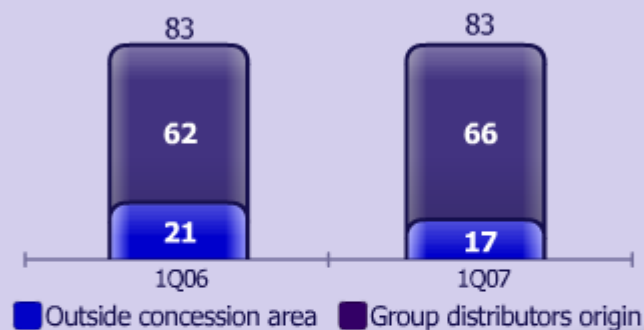
2) Source: ANEEL

Commercialization Market Share - CPFL Brasil



Source: CCEE (acum.feb/06)

Number of clients in the free market



- Market leadership with 23% market share
- Same number of clients
- 12.9% increase in EBITDA and 11.0% in Net Income (1Q07 vs 1Q06)



Synergic Growth

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Financial Discipline

- Improvement in debt profile
- Improvement in credit rating
- RGE's corporate reorganization
- Incorporation of CPFL Centrais Elétricas and Semesa by CPFL Geração



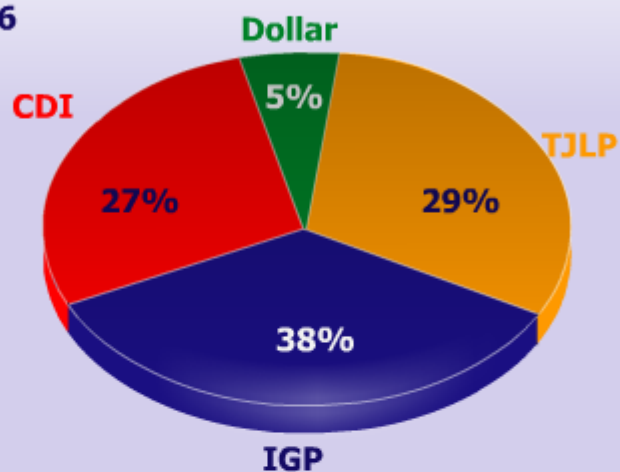
Sustainability and Corporate Responsibility



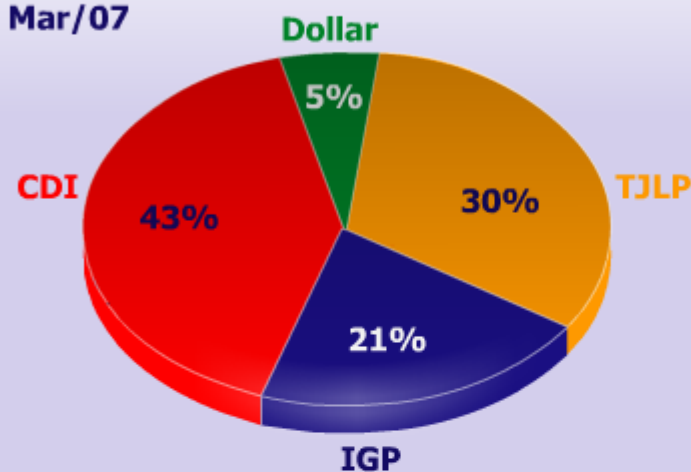
Differentiated Corporate Governance

Debt Breakdown

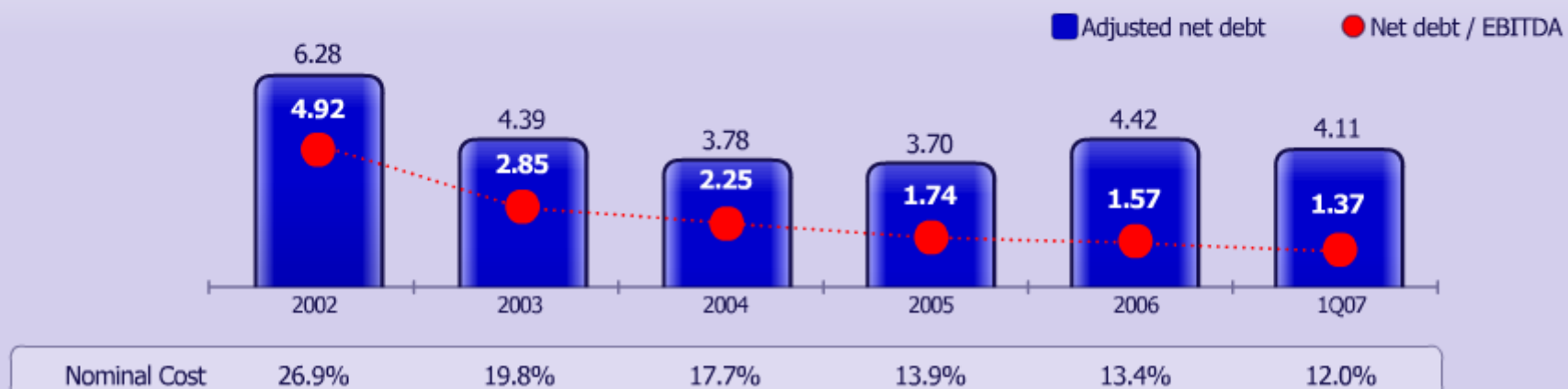
Mar/06



Mar/07



Adjusted net debt¹ / EBITDA² (R\$ billion)



1) Adjusted net debt = total financial debt + private pension plan – cash and cash equivalents – regulatory asset

2) EBITDA last 12 months

STANDARD
& POOR'S

Until April, 2007

Rating brA+

As of April, 2007

Rating brAA-



FitchRatings
KNOW YOUR RISK

Until April, 2007

Rating A+ (bra)

As of April, 2007

Rating AA (bra)



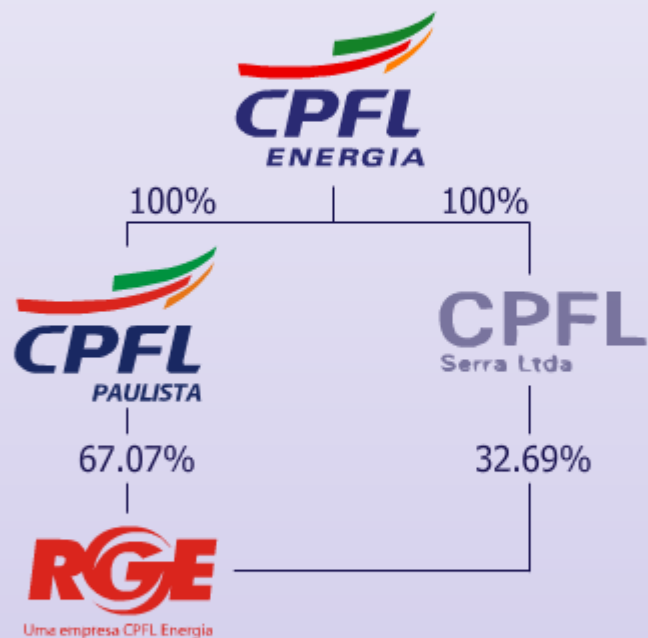
"...the start-up of important hydroelectric generation projects in the next few years, representing an upside of the cash generation on the CPFL Energia results..." (Standard & Poor's)

"...the main distribution companies of the Group shows a better operational performance than the similar average and it is located in a mature and stable concession area..." (Standard & Poor's)

"...the close relation of the Group with the capital markets has increased their financial flexibility." (Standard & Poor's)

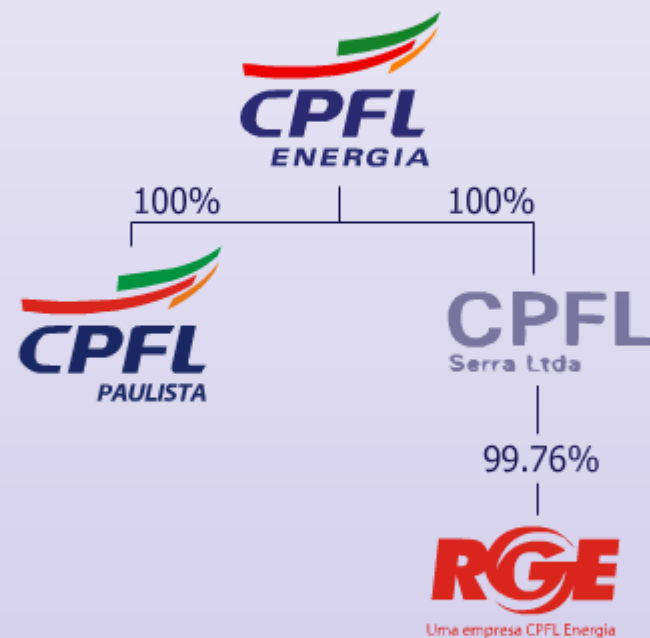
12/31/06

Previous Corporate Structure



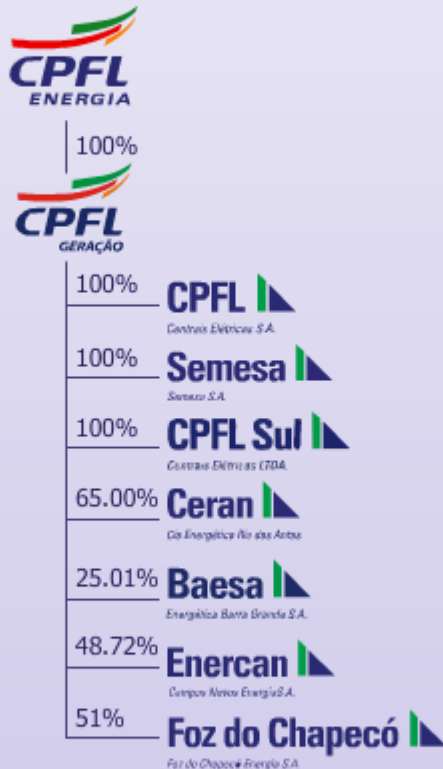
03/31/07

Current Corporate Structure



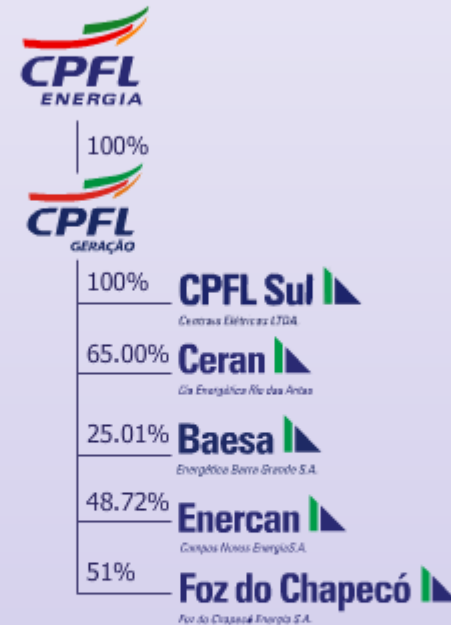
12/31/06

Previous Corporate Structure



03/31/07

Current Corporate Structure



Main benefits:

- Reduction in operational and administrative costs (legal and regulatory obligations)
- Simplified corporate structure



1) Market position: Free Float 27.08% + 0.01 from Others.

Note: Excluding acquisition of CMS Energy Brasil S.A. (currently under approval of the regulatory bodies: ANEEL/CADE)



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Sustainability and Corporate Responsibility

- Approval for the commercialization of Monte Claro HPP's carbon credits



Differentiated Corporate Governance

Approved Projects:

	CPFL Centrais Elétricas	HPP Monte Claro
Potential sales until 2012 (tonnes of CO ₂ equivalent)	120 thousand	850 thousand
Approved by Interministerial Commission for Global Climate Change¹	May 29, 2006	Sep 22, 2006
Average Acquisition Price (€/tonne)	12.8	—————
CDM – Clean Development Mechanism Approval	Oct/06	Apr/07
Estimated Revenue	€ 1.5 million	€ 10.9 million ²

Ongoing projects:

- Castro Alves HPP
- Campos Novos HPP³
- 14 de Julho HPP
- Foz do Chapecó HPP

Potential carbon credits generated by ongoing projects until 2012 may exceed 6.85 million tonnes²

1) Federal body related to the Ministry of Science and Technology – MCT, responsible for the analysis of Clean Development Mechanism projects

2) Considering the same average acquisition price of CPFL Centrais Elétricas

3) Campos Novos HPP: estimated at 4 million tonnes



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Sustainability and Corporate Responsibility

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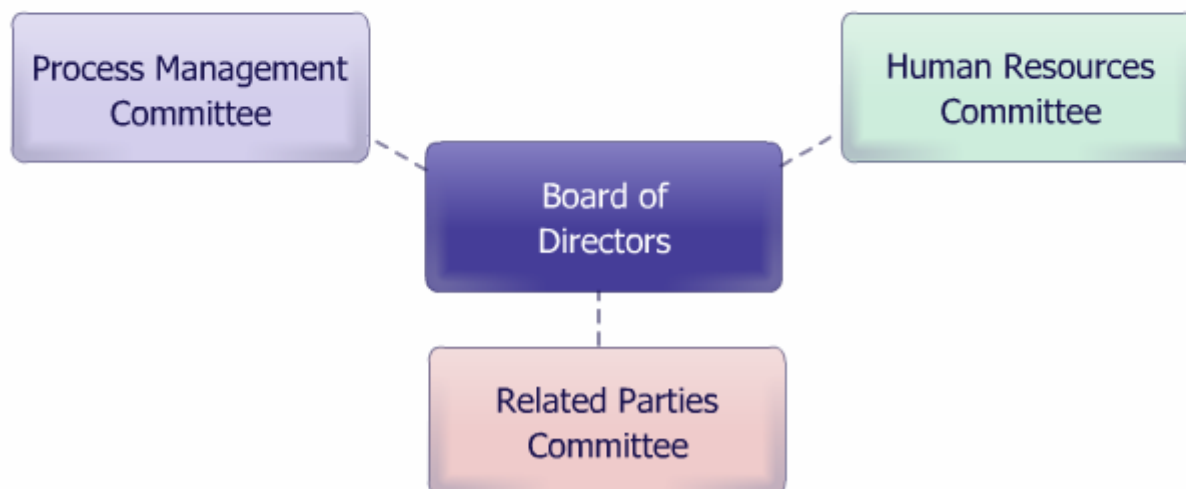


Differentiated Corporate Governance

- Election of the new Board members

● Election of the new Board of Directors members (Apr/07)

- 7 Members and one independent member
 - Luis Aníbal de Lima Fernandes (President)
 - Cecília Mendes Garcez Siqueira (Vice-president)
 - Francisco Caprino Neto
 - Martin Roberto Glogowsky
 - Milton Luciano dos Santos
 - Otávio Carneiro de Rezende
 - Ana Dolores Moura Carneiro de Novaes (Independent Member)
- 3 Committees Supporting Board of Directors: Process Management Committee, Human Resources Committee and Related Parties Committee



Corporate Governance Policies



Code of Ethics and corporate conduct review



Synergic Growth

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Sustainability and Corporate Responsibility

- Approval for the commercialization of Monte Claro HPP's carbon credits



Differentiated Corporate Governance

- Election of the new Board members

Competitiveness + Strategic Position = Sustainability

	CPFL in the IPO (Sep/04)	Main Realizations (until 1Q07)
Distribution	<ul style="list-style-type: none"> • Distribution of 36,364 GWh (2004) • 2 distributors + 67.07% stake in RGE • 5,5 million of consumers 	<ul style="list-style-type: none"> • Distribution of 4,993 GWh¹ additional (+ 14%) • Acquisition of 32.69% stake in RGE • Acquisition of Santa Cruz company • Assignment of the purchase's contract of CMS • 400 thousand new consumers
Generation	<ul style="list-style-type: none"> • Installed Capacity of 812 MW² • 19 SPP's + 1 TPP + Semesa HPP 	<ul style="list-style-type: none"> • Installed Capacity addition of 504 MW (+ 59%) • Opening of 3 HPP's: <ul style="list-style-type: none"> • HPP Monte Claro • HPP Barra Grande • HPP Campos Novos
Commercialization	<ul style="list-style-type: none"> • Commercialization of 3,209 GWh (2004) • 50 consumers • Market share: 19% 	<ul style="list-style-type: none"> • Commercialization of 6,125 GWh¹ additional (+ 191%) • Addition of 33 consumers • Market share: 23%
EBITDA	R\$ 1.7 billion (2004)	R\$ 3.0 billion (LTM)
Capital Markets	<ul style="list-style-type: none"> • Free Float: 13.6% • Daily Volume traded: CPFE3 (4T04): R\$ 4.8 million 	<ul style="list-style-type: none"> • Free Float: 27.1% • Daily volume traded: CPFE3 (1Q07): R\$ 19.4 million • CPFL is included in the main indexes: Ibovespa (Apr/07)

1) Consider GWh sold in 2006 with relation to 2004

2) Installed capacity until the IPO (Sep/04)



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1Q07