

# **Initial Guidelines**

# **Simultaneous Translation into English:**





For the English version of the presentation, please access: www.cpfl.com.br/ir

#### **Q&A Session**



2<sup>nd</sup> Step: ID yourself

- Your audio will be opened for you to ask the question live directly to the executives
- Inform your **name** and **institution**





# EBITDA of **R\$ 2,848 MM**, growth of 38.7% Highlights Net Income of R\$ 1,263 MM, an increase of 12.1%

- Capex of **R\$ 1,346 MM**, growth of 32.1%
- Net Debt: **R\$ 22.8 billion** Leverage: 2.04x Net Debt/EBITDA¹
- CPFL Transmissão: Debt prepayment -IDB R\$ 351 million and AFD R\$ 264 million
- CPFL Transmissão: Adjustment of +10.14% in RAP, reaching R\$ 939 MM as of July-2022 (2022-2023 cycle)





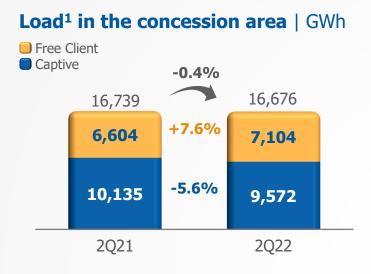
# CPFL Piratininga won the Abradee Award for Best Distributor in the Southeast Region and Socioenvironmental Responsibility

- CPFL Santa Cruz won for the 3<sup>rd</sup> time<sup>1</sup>

  ANEEL Quality Award, being this time in the category above 400 thousand clients, the main one
  - CPFL Energia is among the best companies in the ECO Amcham Award 2021/2022 with the work "Corporate Culture Inclusion Program (CCIP): CPFL and RGE in Hospitals"



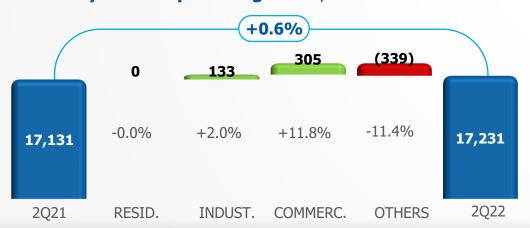
# **2Q22 Energy Sales**



#### Sales in the concession area<sup>2</sup> | GWh



#### **Sales by consumption segment** | GWh

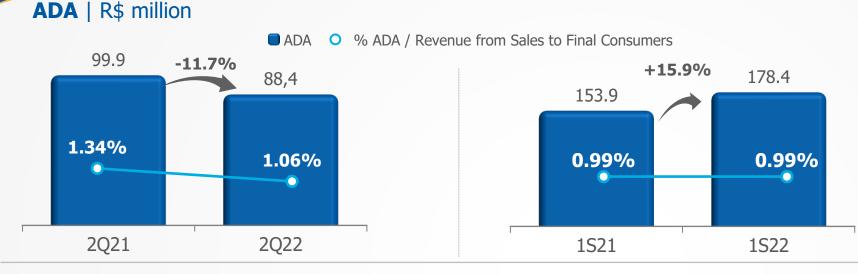


#### Main impacts by segment | %

	Resid.	Indust.	Commer.	Others	Total
Billing calendar	1.7%	0.0%	0.4%	0.4%	0.6%
Temperature	0.1%	0.0%	2.1%	0.2%	0.4%
Migrations	0.0%	0.0%	0.0%	-2.6%	-0.5%
DG	-2.3%	-0.2%	-1.5%	-0.9%	-1.1%
Macro/Others	0.5%	2.2%	10.8%	-8.4%	1.2%
Total	0.0%	2.0%	11.8%	-11.4%	0.6%
					/



# **Delinquency**



#### **Collection actions** (thousands)



# ADA highly affected by a very **unfavorable scenario**:

- higher inflation
- unemployment and lower income
- "water scarcity" tariff flag

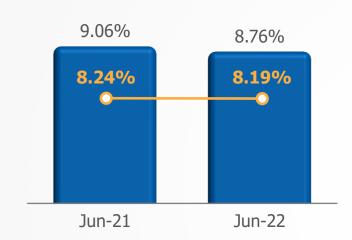
However, measures taken to avoid new tariff impacts, such as tax reductions and the end of the "water scarcity" flag, will contribute to keep delinquency in controlled levels



# **Energy Losses**

#### **Energy Losses** | Last 12 months<sup>1</sup>

■ CPFL Energia ○ ANEEL Limit



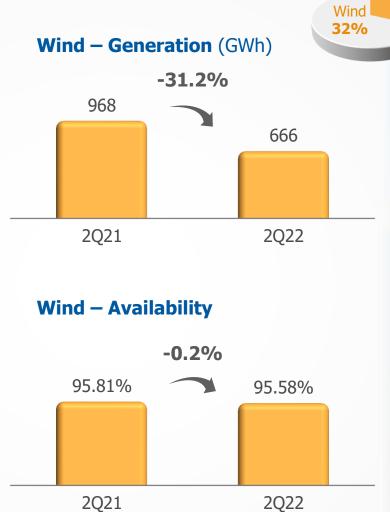
	Jun-21	Jun-22	Limit
CPFL Paulista	9.35%	9.05%	8.36%
CPFL Piratininga	7.88%	7.43%	6.51%
RGE	9.65%	9.52%	9.17%
CPFL Santa Cruz	7.69%	7.39%	8.29%





# **2Q22 Generation**



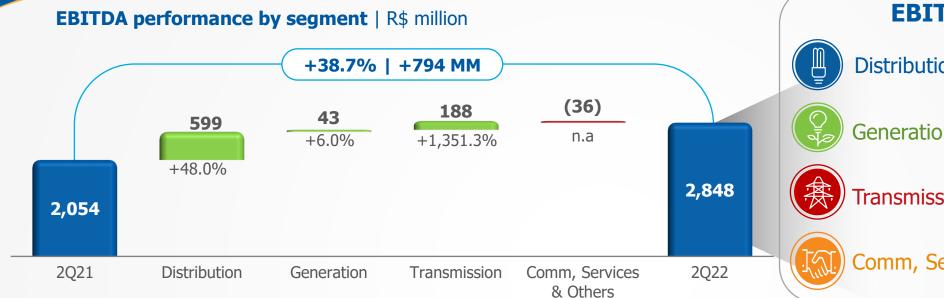




Lower wind generation
mainly due to a period of
heavier rain, compared to the
previous year



# **2Q22 Results**



#### **EBITDA** breakdown

Distribution: R\$ 1,848 million

Generation: R\$ 757 million

Transmission: R\$ 202 million

Comm, Services & Others: R\$ 41 million

## Distribution: +R\$ 599 million

- ✓ Market / Tariff (+R\$ 441 MM)
- ✓ Concession financial asset (+R\$ 217 MM)
- ✓ Other Revenues (+R\$ 30 MM)
- ✓ ADA (+R\$ 12 MM)
- ✓ PMSO (-R\$ 105 MM)

✓ Others (+R\$ 4 MM)

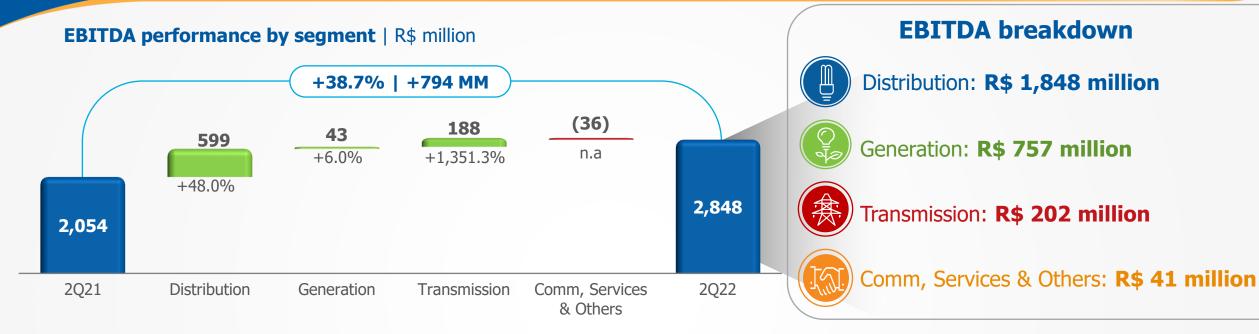
IPCA
2Q21 2Q22
2.08% 3.18%

#### Generation: +R\$ 43 million

- ✓ Energy contract readjustments (+R\$ 110 MM)
- ✓ GSF (+R\$ 7 MM)
- ✓ Lower wind farms generation (-R\$ 85 MM)
- ✓ Others (+R\$ 11 MM)



# **2Q22 Results**



# Transmission: +R\$ 188 million

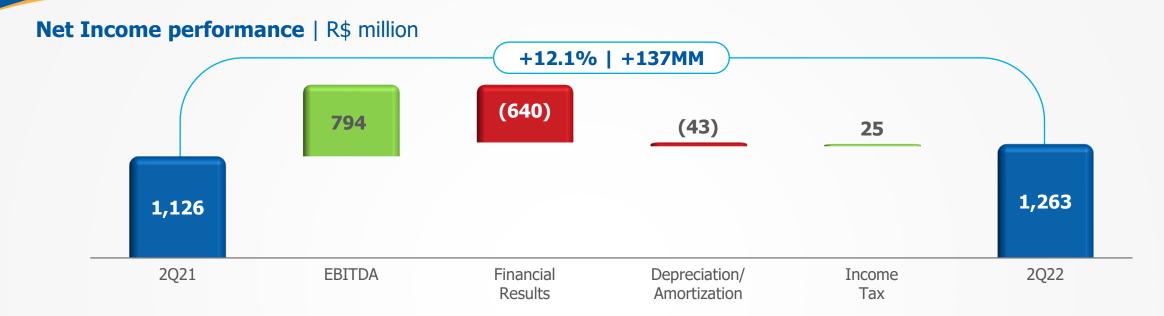
- ✓ CPFL Transmissão consolidation (+R\$ 181 MM)
- ✓ Other transmission projects (+R\$ 7 MM)

# Comm, Services & Others: -R\$ 36 million

- ✓ Pis/Cofins over ICMS CPFL Brasil in 2Q21 (-R\$ 45 MM)
- ✓ Services (+R\$ 6 MM) mainly CPFL Serviços
- ✓ Commercialization (+R\$ 4 MM)



# **2Q22 Results**



### **Financial Result**

- ✓ Expenses with net debt (-R\$ 653 MM)
- ✓ Pis/Cofins over ICMS CPFL Brasil in 2Q21 (-R\$ 40 MM)
- ✓ Late payment interest and fines (-R\$ 17 MM)
- ✓ Regulatory Asset monetary adjustment (+R\$ 95 MM)
- √ Others (-R\$ 25 MM)

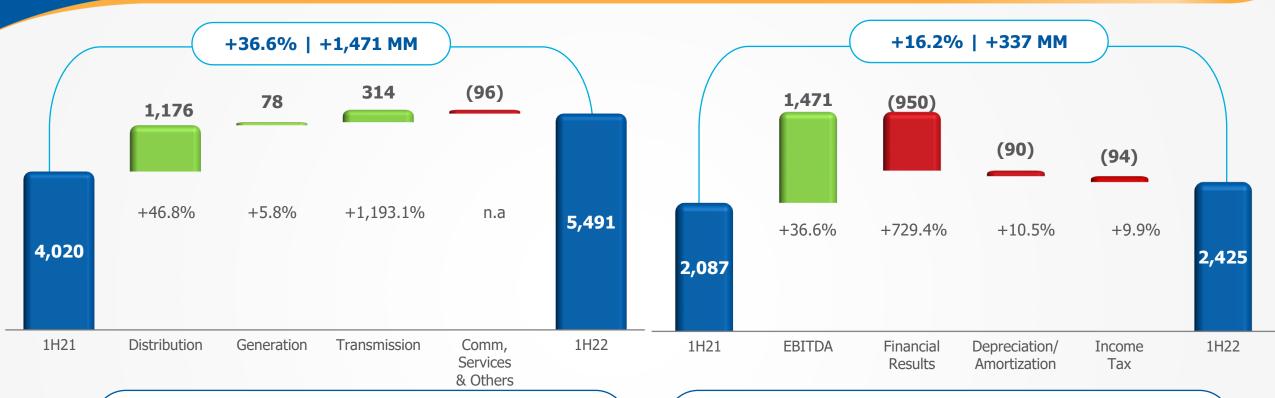
CDI		IP	CA
2Q21	2Q22	2Q21	2Q22
0.77%	2.86%	2.08%	3.18%

## **Income Tax**

✓ Tax credits arising from the exchange rate variation on the settlement of IDB/AFD debts – CPFL Transmissão (+R\$ 95 MM)



# **1H22 Results**



#### **EBITDA**

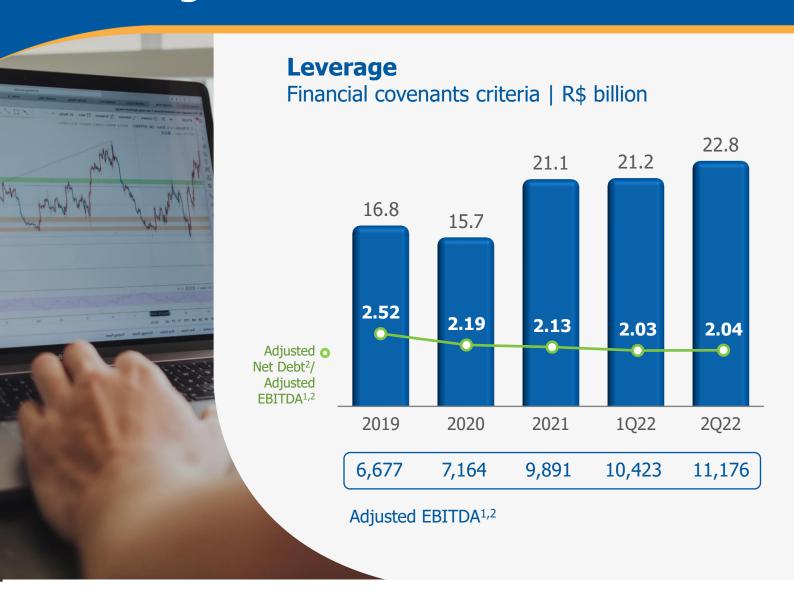
- ✓ Increase in Distribution segment (+46.8%), mainly favored by tariff adjustments between 2Q21 and 2Q22, and the adjustments to the concession's financial asset
- ✓ Generation reflecting energy contract readjustments partially offset by weaker results in wind farms generation

#### **Net Income**

- ✓ Financial results impacted by higher cost of debt (CDI and IPCA) and lower late payment interest and fines (IGP-M replaced by IPCA)
- ✓ Higher income tax due to better operational results, partially offset by tax credits in CPFL Transmissão



# **Leverage and debt**



#### **Main Debenture Issuances**

Debenture	Amount (R\$ MM)	
CPFL Piratininga	334	
RGE	493	
CDEL Transmisses	260	
CPFL Transmissão	700	
CPFL Geração	489	

Average Term **6.65** years

Average Cost CDI + 1,09%

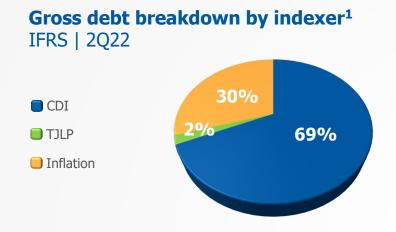
Total Issuances 2,276

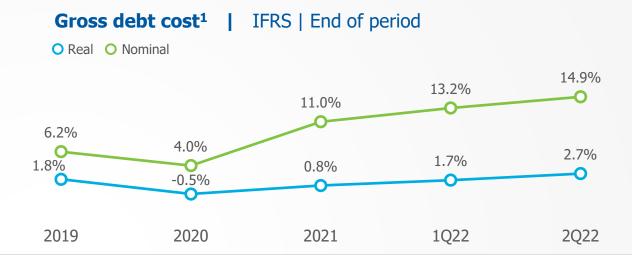
**CPFL Transmissão Debt prepayment – May 2022** 

IDB: R\$ 351 million AFD: R\$ 264 million



# **Indebtedness**





#### **Debt Amortization Schedule** | IFRS | End of period

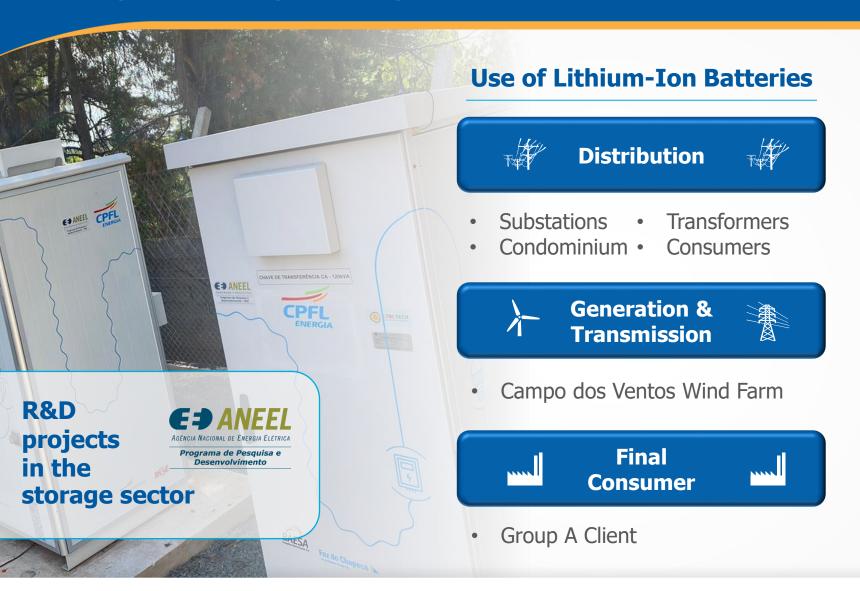




Capex 1H22 **2Q22** R\$ 1,346 MM R\$ 2,558 MM (+49.2%)(+32.1%) 84% **Distribution** Expansion, improvements and modernization of the grid with focus R\$ 1,137 MM R\$ 2,112 MM on Customer Service Works and the Electric System Expansion Plan (+58.3%)(+54.2%)• IT / Vehicles / Equipment / Infrastructure **Generation** 3% Recovery and maintenance plan of plants and farms **R\$ 105 MM R\$ 43 MM** Construction of Cherobim SHPP (-80.8%)(-60.8%)11% **Transmission**  Construction of Sul I, Sul II and Maracanaú transmission **R\$ 154 MM** R\$ 324 MM projects (+328.1%)(+336.7%)• CPFL Transmissão reinforcements and improvements 1% **Commercialization & Services R\$ 17 MM R\$ 12 MM** IT (Software and Hardware) (-45%)(-55%)Infrastructure



# **Energy Storage Program**



# **Applications:**

- ✓ Peak Shaving
- ✓ Increase in Reliability
- ✓ Generation smoothing by Intermittent Sources

Projects Completion in June/22 with over R\$54 Million invested

There are still challenges for the insertion of Storage Systems



# Q&A

1st Step: Click on



2<sup>nd</sup> Step: ID yourself

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# INVESTOR DAY 2022

October 20th

Save the date, more information soon. See you there!







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