

# Investor Day 2024

Investing in the present is  
**transforming the future**

A hand in a blue shirt sleeve points at a digital financial chart on a screen. The chart displays various data series including a candlestick chart, a line graph, and a bar chart, all in shades of blue and orange. The background is a blurred office setting with large windows.

**Welcome you all!**

## PART I

**09h00 - 09h40 | 20 Years of IPO and 5 years of re-IPO**

What have we made and what to expect?

**Speakers: Gustavo Estrella and Kedi Wang**

**09h40 - 10h00 | Climate Change and our Recent Experience**

**Speakers: Gustavo Estrella, Gustavo Gachineiro and Natalia Tadokoro**

**10h00 - 10h55 | Distribution and Transmission**

Investment as main driver of expansion

**Speakers: Luis Henrique Ferreira Pinto, Vitor Fagali, Evaldo Baldin, Jairo Alvares and José Almeida Serra**

**10h55 - 11h40 | Operation and Generation**

*Curtailment and medium-long term solutions for the sector*

**Speakers: Karin Luchesi, Francisco Galvão Jr, Ricardo Motoyama de Almeida, Bruno Monte and XinJian Chen**

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11h40 - 13h00 | **Data Centers: potential and expectations for the energy market**

Speakers: Gustavo Estrella, Karin Luchesi, Luis Henrique Ferreira Pinto and Gustavo Sousa (CEO of Ascenty)

13h00 - 14h00 | **Lunch**

PART II

14h00 – 15h30 | **Investor Education – Quality Indicators for Distribution**

Speakers: Alex Pignatti and Jose Antonio Daria Junior

15h30 - 16h00 | **Coffee Break**

16h00 - 17h00 | **Visit to the Monitoring Centers of Generation**

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# 20 Years of IPO and 5 years of re-IPO - What we have made and what to expect?

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**Gustavo Estrella**

CEO of CPFL Energia

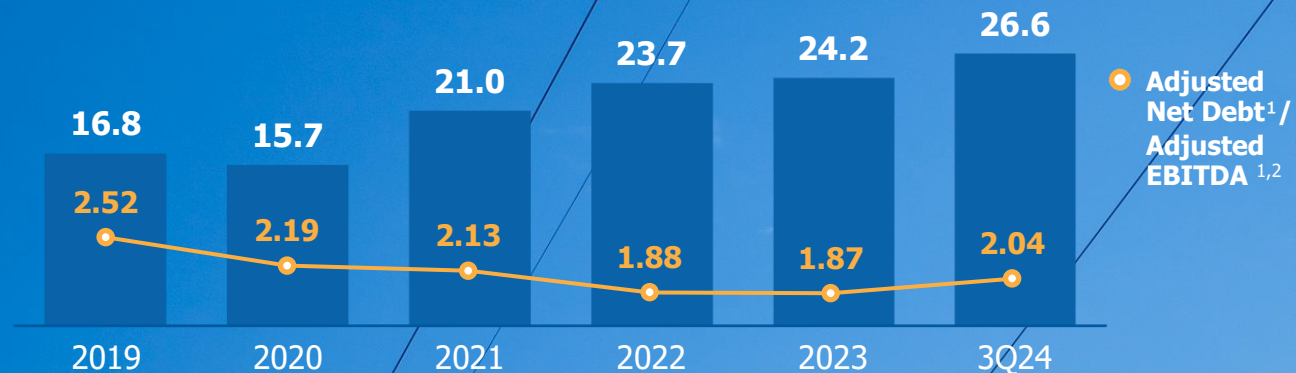
**Kedi Wang**

Chief Financial and Investor Relations Officer



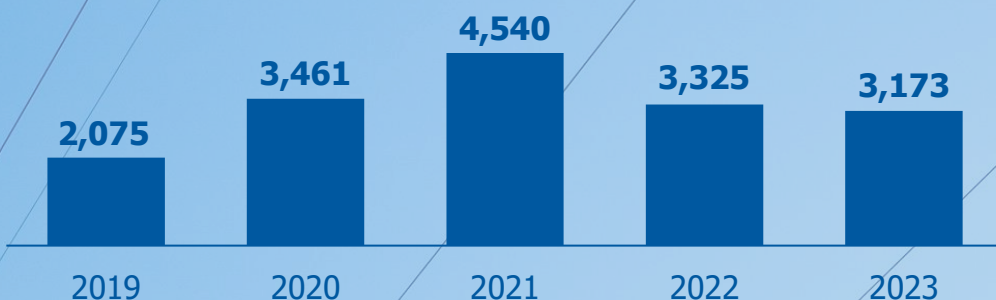
# Our Strategy is to Balance Growth and Income

Leverage | Covenants Criteria | R\$ billions



Year	Adjusted EBITDA
2019	6,676
2020	7,163
2021	9,891
2022	12,632
2023	12,932
3Q24	13,075

Dividends | R\$ millions



Year	Payout
2019	81%
2020	100%
2021	101%
2022	100% <sup>3</sup>
2023	69% <sup>3</sup>

Year	Yield
2019	5.5%
2020	10.3%
2021	11.4%
2022	8.6%
2023	8.6%

## Disco's Leverage

CPFL Paulista	2.56x
CPFL Piratininga	3.21x
RGE	2.73x
CPFL Santa Cruz	3.80x

(1) LTM EBITDA; (2) Adjusted for proportional consolidation as well as considering the loan agreement with SGBP's; (3) Cash.

# Strong Financial Plan in 2024 for Capex Execution

**Issue  
of 4,131  
Debentures**

**R\$ 7.0  
Billion**  
in total

**Term:  
5.7 anos**

**Costs:  
CDI+0.5%**



**Distribution**  
R\$ 5.5 bi



**Transmission**  
R\$ 0.9 bi



**Generation**  
R\$ 0.6 bi

**Intercompany loan  
extension of R\$2.4 Billion**  
Term: 4.1 years  
Cost: CDI+1.1%

**R\$ 1.4 Billion Emergency Line for  
Rio Grande do Sul  
BNDES**  
Term: 2.7 years  
Cost: CDI-2.5%

**Credit Line Approved with  
NDB<sup>2</sup> ~R\$ 1.2 Billion**

# Climate Change and our Recent Experience

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**Gustavo Estrella**

CEO of CPFL Energia

**Natalia Tadokoro**

Sustainability Manager

**Gustavo Gachineiro**

Legal and Institutional Relations Vice-President



## Renewable & smart solutions



## Sustainable operations



## Value shared with society



## Safe & reliable business

### Our commitments

1. **Generate** 100% renewable energy by 2030
2. **Become** carbon neutral from 2025<sup>1</sup>, reducing 56%<sup>2</sup> of scope 1, 2 and 3 emissions by 2030
3. **Provide** low carbon solutions to our customers, with annual targets for IRECs and carbon credits revenues
4. **Reach** at least 15% of Electric Fleet (operational trucks) in Distribution companies by 2030
5. **Invest** at least BRL 40 MM in green hydrogen technologies by 2030
6. **Reach** at least BRL 580 MM in investments in smart energy solutions by 2027

7. **Consolidate** CPFL ecoefficiency management program, setting targets by 2024 to promote conscious consumption of energy, water and to reduce landfill waste disposal<sup>3</sup>
8. **Phase out** single-use plastics in our administrative units by 2025
9. **Create** CPFL's Biodiversity Positioning by 2025 to maximize the benefits and value generated by our operations for the environment and society
10. **Refurbish** at least 70,000 electrical network equipment<sup>4</sup> by 2030
11. **Ensure** 100% of the main grid components destined for recycling or reverse chain systems

12. **Invest** at least BRL 230 MM in socioenvironmental projects that maximize transformation in the community by 2030
13. **Invest** BRL 140 MM in energy efficiency initiatives at public hospitals by 2025
14. **Reach** 40% of minority groups in leadership roles by 2030
15. **Assess** 100% of critical suppliers in sustainability criteria<sup>5</sup> and achieve at least 85% of our spending<sup>6</sup> with companies that present advanced practices in sustainability by 2030
16. **Maintain** at least 90% of attendance by digital channels
17. **Sustain** at least 1 distribution company listed among the top 3 in the ANEEL Consumer Satisfaction Index - IASC

18. **Strengthen** safety culture to achieve zero fatalities and reduce frequency and severity rate of accidents involving employees and service providers
19. **Invest** BRL 50 MM in awareness and risk reduction projects<sup>7</sup> for the population by 2030
20. **Promote** a healthy work environment, increasing awareness on mental wellbeing and establishing supportive actions for our employees
21. **Ensure** 100% of employees<sup>8</sup> trained in the company's Integrity Program
22. **Train** 100% of administrative employees<sup>9</sup> in security and data protection
23. **Continuously pursue** the best practices of accountability, transparency, fairness and responsibility

<sup>1</sup> Neutralization in 2026 related to 2025 GHG Inventory.

<sup>2</sup> Baseline for reducing emissions: 2021 total emissions in scopes 1, 2 and 3.

<sup>3</sup> Waste disposal from Headquarters Campinas, EA Jundiá, Headquarters CPFL-T Porto Alegre, Headquarters RGE São Leopoldo, Former Headquarters RGE Caxias, CSC Indaiatuba, CPFL Serviços Rio Pardo.

<sup>4</sup> Transformers, voltage regulators, reclosers.

<sup>5</sup> As defined in SBM, critical for operation.

<sup>6</sup> DisCos + CPFL Renováveis - the portfolios of the other businesses will be evaluated and worked on in the period, and it is not possible to make a proposal for a goal now.

<sup>7</sup> Guardiã da Vida and Arborização + Segura.

<sup>8</sup> CPFL Energia, its subsidiaries and affiliates with the same management and governance model, in which CPFL Energia has management in the administration  
<sup>9</sup> Except employees with a suspended employment contract either by agreement between the parties or by legal imposition, as established in the CLT.

# Distribution and Transmission investment as main driver of expansion

**Luis Henrique Ferreira Pinto**

Regulated Operations Vice-President

**Vitor Fagali**

Business Development Vice-President

**Evaldo Baldin**

Director of Engineering of Distribution

**Jairo Alvares**

Director of Distribution Regulatory Business

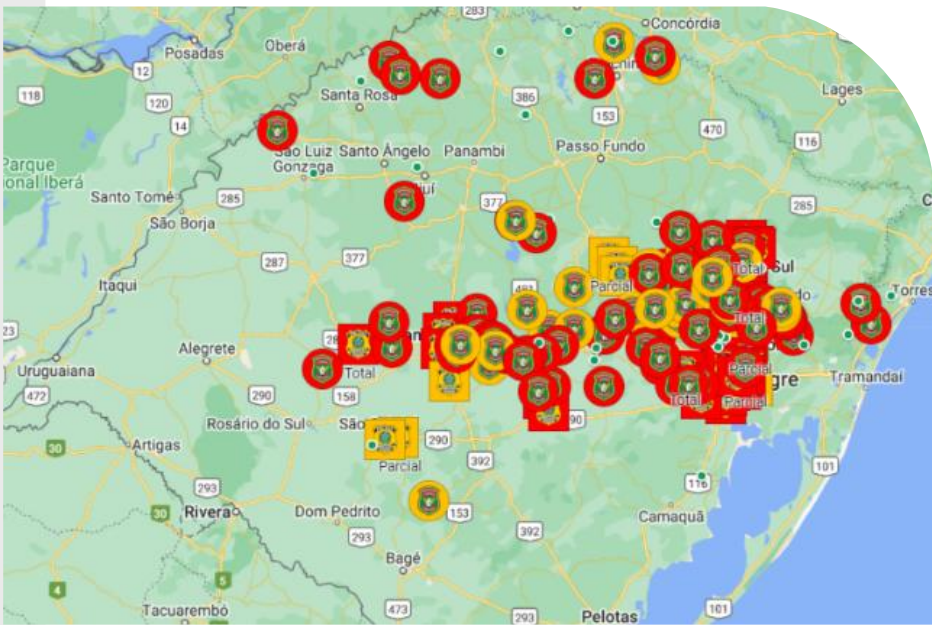
**José Almeida Serra**

Director of Construction and Engineering of  
Transmission



# Logistical Difficulties of Access and Mobilization

- **315 thousand** interrupted customers
- **72** Municipalities **100%** interrupted
- **276** Municipalities with Calamity Decree
- **89** Total Blockages
- **41** Partial Blockages in federal and state routes



ERS 287



Roca Sales



# Differentiated Actions | Aerial Mapping

Helicopter support to fly over and map the impacted areas, in addition to the use of drones for inspection in hard-to-reach areas.



# Differentiated Actions | Customer Support



**46**

Attendance posts Impacted



**1.449**

Mobile Services in 13 more impacted municipalities



**45 thousand**

Customers of permissionaires connected to RGE's grid on an emergency basis



**6.47 MM**

Storm alert e-mails sent



**8.74 MM**

Proactive SMS



Certel Cooperative Connection



Mobile Service

CPFL Energia Group seeks to increase the Resilience of Electricity Grids, including the support of ANEEL R&D projects

## Infrastructure Resilience

**Physical robustness** of the distribution system for extreme climate events occurrence



Percentage of Isolated or Protected Network



Presence of Recloser Switches



Percentage of Wooden Poles



Resistance of Poles to Mechanical Stress (wind action)



Degree of System Redundancy

## R&D Projects CPFL Energia Group

### R&D Resilience of Electricity Grids (FGV and Climatempo)

Definition of metrics for calculating infrastructure resilience

### R&D Service Quality Methodology (Quantum and Lactec)

Analysis of the physical variables of the distribution network for all sets of consumer units in Brazil

## Operational Resilience

**Quickness** in responding to emergency occurrences and restoring the service



Presence of dimensioned and well-trained teams



Optimal allocation of teams during extreme events



Presence of technology and technical expertise to deal with high-magnitude events



Provision of accurate services for weather monitoring

The Group has the commitment to **constantly enhance** the plan to support during extreme climate events



## **MOBILIZATION OF A CONTINGENCY PLAN**

During an extreme climate event, the CPFL Group institutes a **crisis room** keeping constant contact with Regulatory and State Agencies and the MME

## **ASSERTIVE COMMUNICATION WITH THE POPULATION AND PUBLIC AUTHORITIES**

Communication via SMS, e-mails, posts in social medias, while also in **constant contact with** public agents.

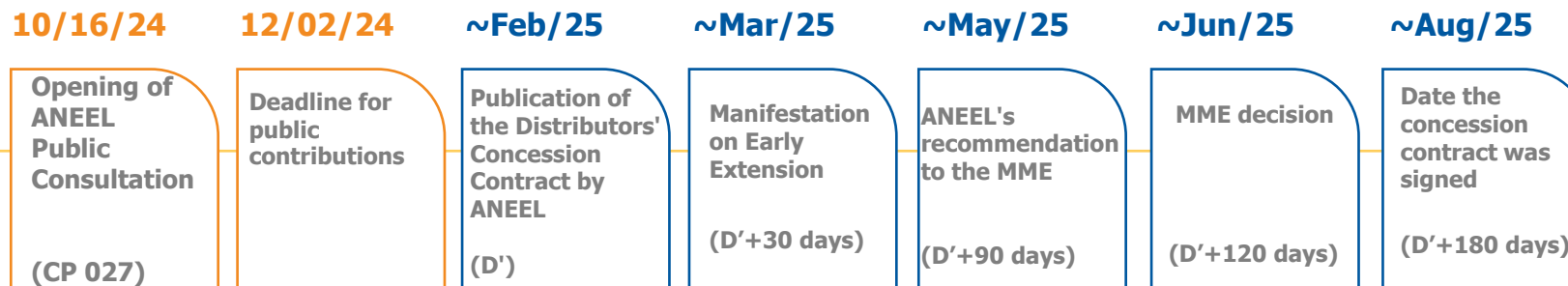
## **QUICK ACTIONS TO RESTORE AND REBUILD THE NETWORK**

**Quick diagnosis** to substitute assets and connections with mobile substations

# Extension of Concessions: CPFL Energia's Main Contributions

## Anticipated Rite

Deadlines are estimated by the guidelines of the Decree and the evolution of the process by ANEEL



## Object | Remaining Term

Formalization that the new concession period will start to run from the effective expiry of the current contract.

Thus, in the event of an early extension, there is no risk of discussion about the remaining term.

## Predictability Economic Conditions

To ensure greater predictability in economic clauses, it is proposed:

X-Factor enhancement for OPEX and CAPEX recognition between RTPs;

1. Regulatory model may be changed by means of a new amendment;
2. Improvement in the definition of VPB, Reference Market and Reference Period;
3. Consideration of ASRO.

## Risk Allocation

The CPFL proposal divides risk into three detailed categories:

1. Distributor Risks;
2. Risks of the Granting Authority;
3. Unmapped risks: Case-by-case assessment.

RTE must observe:

- i. Management capacity;
- ii. Impact significance; and
- iii. Presentation of mitigation actions.

## Resignation Lawsuits

Suppression of Subclauses Second, Third, Fourth, Fifth and Sixth within the scope of Clause Eighteen of the draft contractual amendment.

Not based on the Decree;

- Violates the principle of administrative legality;
- Violates the constitutional principle of the right of action (article 5, XXXV, of the Constitution).

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# Data Centers: potential and expectations for the energy market

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**Gustavo Estrella**

CEO of CPFL Energia

**Karin Luchesi**

Market Operations Vice-President

**Gustavo Sousa**

CEO of Ascenty

**Luis Henrique Ferreira Pinto**

Regulated Operations Vice-President



# Ascenty

A Digital Realty and Brookfield Infrastructure JV

Latin America's **first-line data center infrastructure and connectivity** company.

**CPFL – Investor Day**

**December 2024**



# Ascenty is the leading Infrastructure and Connectivity company in Latin America

## ABOUT ASCENTY

- Founded in 2010, **Ascenty is the Leading company in infrastructure and connectivity in Latin America.**
- Since 2018, Ascenty is a **joint venture** between **Digital Realty and Brookfield:**



- Is the largest data centers in the world (300+ data centers).

## Brookfield

- One of the **largest infrastructure owners and operators in the world.**

## CONNECTIVITY

- 5.000 km** of dedicated optic fiber network grid.
- Connection with **stations of submarine cables** (São Paulo, Rio de Janeiro and Fortaleza).
- Greater connectivity** between clouds.



**34 data centers with 578MW** of IT Power capacity.

**152MW**  
In Operation

**426MW**  
In Development

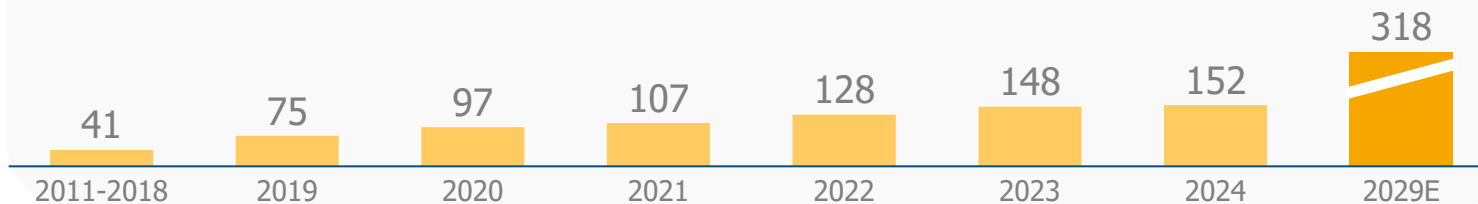
**578MW**  
Total capacity



(In IT MW)

## TOTAL CAPACITY IN OPERATION

- We currently have **+150MW in operation in Latin America.** By the end of **2029, installed capacity is expected to be 2x** greater than current capacity.



A Digital Realty and Brookfield Infrastructure JV

● Operation Capacity (MW of IT)

● Development Capacity (MW of IT)

# AI applications depend on large data center infrastructures, which results in high energy consumption to support operations

## DATA CENTER - CLOUD

- A Cloud data center meets the demands of Around 10MW of IT Power.



### Data Processing

The energy demand in a Cloud data center is Around 10MW of IT Power.



### Energy Density from 4 to 14kW per Rack

Cloud equipment consumes between 4 and 14kW of energy per rack.

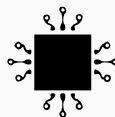


### Traditional cooling

Traditional cooling systems (Air Cooled) are efficient for standard equipment, with a lower thermal load.

## DATA CENTER - AI

- An AI data center, on the other hand, demands between 100-200MW of IT Power.



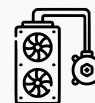
### Data processing

High data processing results in an energy demand at least 10x higher than Cloud demand.



### Energy density of 20 to 70kW per rack

Compared to Cloud density, AI equipment consumes **5x more energy per rack.**



### Liquid Cooling

Liquid cooling system (immersion or external) to support the high processing volume of AI Chips and Services.

Data processing, high energy density and the cooling system depend on the availability of energy and a robust infrastructure.

**Average Demand - Cloud:**

**10MW IT**

Average Monthly Demand

**Energy Consumption - Cloud:**

**10.5MWm**

Average Monthly Consumption

**AI:**

**100-200MW IT**

Average Monthly Demand

**AI:**

**270MWm**

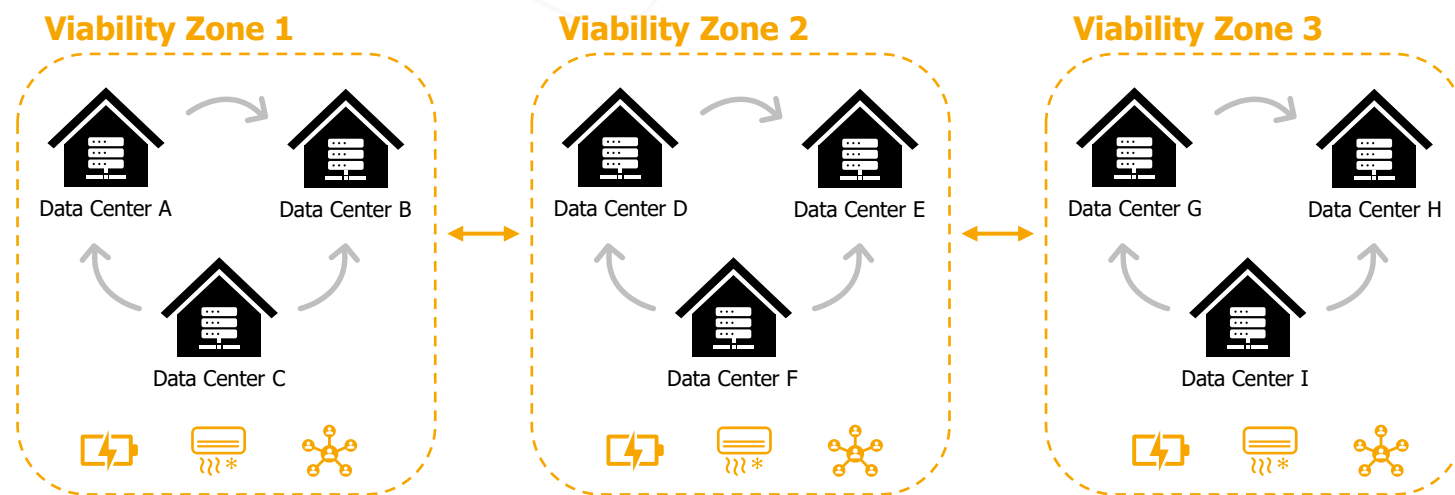
Average Monthly Consumption

**10 to 20 times greater than a dedicated Cloud data center.**

# It is crucial to ensure the availability of energy to capture the AI boom, especially in the state of São Paulo, which is the hub of Viability Zones in Brazil

## VIABILITY ZONES

Viability Zones are groups of **physically separate** but interconnected data centers within the same cloud region, designed to ensure **redundancy and low latency**.



The Viability Zones are far enough apart to **reduce the likelihood of more than one being affected by local outages**.



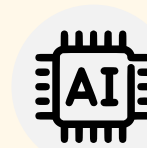
**The state of São Paulo is a hub of Viability Zones for all hyperscalers in Brazil:**  
Better access opportunities to energy and connectivity infrastructures.

## LATENCY



Cloud Market

For the cloud market, **low latency** is a **fundamental aspect of operational efficiency**.



AI Market

For the AI market, **latency is not a critical** factor. However, hyperscaler customers prefer their **AI installations to be close to their Cloud installations**, in order to use Cloud and AI applications in the same data center.



# Ascenty

A Digital Realty and Brookfield Infrastructure JV

**Thank you!**



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# Operation and Generation Curtailment and medium-long term solutions for the sector

**Karin Luchesi**

Market Operations Vice President

**Francisco Galvão Jr.**

Director of Generation Operation and Maintenance

**XinJian Chen**

Head of CPFL Geração

**Ricardo Motoyama de Almeida**

Head of CPFL Brasil

**Bruno Monte**

Director of Strategy and Innovation

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**Thank you!**