



São Paulo, August 14, 2013 - CPFL Energia S.A. (BM&FBOVESPA: CPFE3 and NYSE: CPL), announces its 2Q13 results. The financial and operational information herein, unless otherwise indicated, is presented on a consolidated basis and is in accordance with the applicable legislation. Comparisons are relative to 2Q12, unless otherwise stated.

CPFL ENERGIA ANNOUNCES DIVIDENDS OF R\$ 363 MILLION

| Indicators (R\$ Million) | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. |
|--|--------|--------|--------|--------|--------|--------|
| Sales within the Concession Area - GWh | 14,485 | 14,116 | 2.6% | 28,976 | 28,054 | 3.3% |
| Captive Market | 10,091 | 10,161 | -0.7% | 20,506 | 20,381 | 0.6% |
| TUSD | 4,394 | 3,954 | 11.1% | 8,471 | 7,672 | 10.4% |
| Commercialization and Generation Sales - GWh | 4,936 | 3,795 | 30.1% | 9,352 | 7,549 | 23.9% |
| Gross Operating Revenue | 4,512 | 4,730 | -4.6% | 9,225 | 9,474 | -2.6% |
| Net Operating Revenue | 3,339 | 3,181 | 5.0% | 6,796 | 6,304 | 7.8% |
| EBITDA (IFRS) ⁽¹⁾ | 516 | 793 | -35.0% | 1,571 | 1,772 | -11.4% |
| EBITDA (IFRS+ Proportional Consolidation for Generation)(2) | 601 | 921 | -34.7% | 1,727 | 1,996 | -13.5% |
| EBITDA (IFRS+ Proportional Consolidation for Generation + Regulatory Assets & Liabilities) (3) | 627 | 1,047 | -40.2% | 1,606 | 2,100 | -23.5% |
| Net Income (IFRS) | (134) | 246 | - | 271 | 658 | -58.8% |
| Net Income (IFRS+ Regulatory Assets & Liabilities) ⁽⁴⁾ | (116) | 327 | - | 195 | 724 | -73.1% |
| Investments | 498 | 714 | -30.3% | 1,030 | 1,267 | -18.7% |

Notes:

- EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result, depreciation/amortization and result of pension fund contributions;
- EBITDA (IFRS + Proportional Consolidation for Generation) considers, besides the items mentioned on note (1) above, the proportional consolidation of assets that are now accounted by the equity method, due to changes in accounting standards (IFRS 11/CPC 19 (R2));
 EBITDA (IFRS + Proportional Consolidation for Generation + Regulatory Assets & Liabilitities) considers, besides the items mentioned on note (2) above, the regulatory
- assets and liabilities;
 Net Income (IFRS + Regulatory Assets & Liabilitites Non-recurring) considers the regulatory assets and liabilities

2Q13 HIGHLIGHTS

- Total energy sales outwards the Group were up 7.7%
- Energy sales were up 2.6% in the concession area
- Conclusion of the 3rd Tariff Review Cycle for all CPFL's discos
- Implementation of CPFL Renováveis' IPO
- Acquisition of Rosa dos Ventos wind farms (13.7 MW) in June 2013
- Disbursement from sector fund (CDE), according to decree 7,945/13, in the amount of R\$ 125 million
- · Capex of R\$ 498 million
- Declared interim dividends related to 1H13, in the amount of R\$ 363 million
- AA+ credit rating maintained on national scale, with stable outlook, by Standard & Poor's, for CPFL Energia
- CPFL Brasil was chosen as the country's best company in energy sector by EXAME magazine's Largest and Best Companies
- In 2013 Abradee Awards, RGE was chosen as the best distributor in Brazil with more than 500,000 customers and CPFL Leste Paulista was the best distributor in the country with up to 500,000 customers
- CPFL Energia has been recognized by ISTOÉ Dinheiro magazine as one of the 50 Good Deeds' Companies, in the Management category

Conference Call with Simultaneous Translation into English (Bilingual Q&A)

- Thursday, August 15, 2013 02:00 p.m. (Brasília), 01:00 p.m. (EDT)
- Portuguese: 55-11-4688-6361 (Brazil)
- English: 1-855-281-6021 (USA) and 1-786-924-6977 (Other Countries)
- Webcast: www.cpfl.com.br/ir

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INDEX

| 1) MESSAGE FROM THE CEO | 4 |
|--|----------------------|
| 2) MACROECONOMIC CONTEXT | 6 |
| 3) ENERGY SALES | 12 13 13 |
| 4) INFORMATION ON INTEREST IN COMPANIES AND CRITERIA OF FINANCIAL STATEMENTS CONSOLIDATION4.1) Consolidation of CPFL Renováveis Financial Statements | 15 |
| 5) ECONOMIC-FINANCIAL PERFORMANCE | 17 20 23 23 |
| 6) DEBT6.1) Financial Debt (Including Hedge) | 25 28 |
| 7) INVESTMENTS | 32 |
| 8) DIVIDENDS | 33 |
| 9) STOCK MARKET | 34 |
| 10) CORPORATE GOVERNANCE | 36 |
| 11) CURRENT SHAREHOLDERS STRUCTURE – 06/30/2013 | 37 |
| 12) PERFORMANCE OF THE BUSINESS SEGMENTS | 38 43 44 |
| 12.1.4) Extraordinary Tariff Review | 45 |



| 12.2) Commercialization and Services Segment | 45 |
|--|-------------|
| 12.3) Conventional Generation Segment | 46 |
| 12.3.1) Economic-Financial Performance | |
| 12.4) CPFL Renováveis | 48 |
| 12.4.1) Economic-Financial Performance | |
| 12.4.2) Status of Generation Projects | 49 |
| 12.4.3) Subsequent Event | 51 |
| | |
| 13) ATTACHMENTS | 52 |
| 13.1) Statement of Assets – CPFL Energia | 52 |
| 13.2) Statement of Liabilities – CPFL Energia | 53 |
| 13.3) Income Statement – CPFL Energia | 54 |
| 13.4) Income Statement - CPFL Energia (IFRS + Conventional Generation Cons | colidation) |
| | 55 |
| 13.5) Cash Flow – CPFL Energia | 56 |
| 13.6) Income Statement - Segment of Conventional Generation | 57 |
| 13.7) Income Statement – CPFL Renováveis | 58 |
| 13.8) Income Statement - Consolidated Distribution Segment | 59 |
| 13.9) Economic-Financial Performance – Distributors | 60 |
| 13.10) Sales within the Concession Area by Distributor (in GWh) | 62 |
| 13.11) Sales to the Captive Market by Distributor (in GWh) | 63 |
| | |



1) MESSAGE FROM THE CEO

The second quarter of 2013 was quite atypical for CPFL Energia. It is the first quarter that we are reporting results after all our distributors underwent the 3rd periodic tariff review cycle. Together, they account for more than 60% of Group's consolidated EBITDA. We were also affected by the result of our commercialization subsidiary CPFL Brasil, due to the reduction in self-dealing bilateral sales, the impact of the negative hydrological scenario and regulatory changes, including PM 579 and CNPE Resolution No. 3, which shrank margins in the segment.

We also had some atypical items which affected our results. The first of them was the adhesion of CPFL Paulista and CPFL Piratininga to the Special Installment Payment Program (PEP) for ICMS tax of the state of São Paulo. Both disputed the taxes levied on the acquisition of fuel and lubricants for operational vehicles, as well as the ICMS tax calculation methodology in the city of Santos (São Paulo state) by CPFL Piratininga. In these cases, the disputed amounts, plus fines and interest, reached R\$ 231 million. In view of the unfavorable rulings for the companies from the courts in São Paulo, both subsidiaries chose to join the PEP program, incurring an expense of R\$ 105.4 million, which represents a reduction of nearly 55% in the disputed amounts. Furthermore, we recorded under Legal and Judicial Expenses and Indemnities, the amount of R\$ 230 million, mainly due to changes in the classification of risks arising from civil and labor claims from the Company's litigations, so that the provisions better reflect Management's current estimates. This estimate is made after analyses by its external legal counsel and is the result of continuous monitoring and risk control by the Company. Note that the accrual of this provision has no immediate impact on cash.

Nevertheless, we registered important progress in our operations: energy consumption increased 2.6%, led by the residential segment, reflecting real increase in income levels and extremely low unemployment rates. The industrial segment, which accounts for approximately 45% of our energy sales and which had been registering modest growth rates, recorded a surprising 2.7% increase. Total energy sales outside the group increased 7.7%, led by sales of CPFL Renováveis, which increased 63%, driven by the startup of various new projects and acquisitions. CPFL Brasil, our commercialization subsidiary, acquired 18 new clients in the quarter despite the more unfavorable business environment, expanding its portfolio to 280 clients.

Our net financial leverage in 2Q13 was 3.42x, based on the criteria governing our financial contracts. However, we were strongly affected by the abovementioned items, which negatively impacted EBITDA by R\$ 277 million.

The strong expansion of CPFL Renováveis also pressured the Company's consolidated leverage: in 2Q13, CPFL Renováveis reported financial leverage of 7.2x. This debt level reflects the funding for the construction of its greenfield assets and the acquisition of other assets, such as Bons Ventos and Ester. As a result, CPFL Renováveis has in its balance sheet debt for projects that are still non-operational, significantly impacting its net leverage and consolidated of the Group. However, it has a significant volume of projects under construction that will generate operating results in the near future – 328 MW by end 2013 and 254 MW by 2016 – which will substantially contribute to EBITDA growth and consequent financial deleverage. Note also the debt profile of CPFL Renováveis: its average debt term is above 6.8 years and average debt cost is below 7.6% p.a. and hence there is no pressure in the short term.

In addition, we remain focused on our cost cutting initiatives, particularly, Zero-Based Budget. Comparing manageable expenses (PMSO) in the first half, we were able to reduce expenses by more than R\$ 90 million, in real terms, in two years. Note than in 2012 alone we reduced more than R\$ 100 million in manageable costs compared to 2011.



We are also investing in our Tauron Project (smart grid), which will be a major advance in how we operate our network. We are installing some 25,000 smart meters for large clients, thus increasing system reliability and reducing costs. All this technology involves the installation of automatic switches, an electronic team assignment system, and integration of our collection and billing system - in other words, a series of measures to increase service efficiency and continuity indicators and reduction of costs.

Therefore, despite the results of this quarter, we are expanding business at top gear, particularly at CPFL Renováveis, where assets that will go operational in the short term will substantially contribute to results. Coupled with this, we are continuing our cost cutting initiatives, which brought results in the recent past and will help drive efficiency and productivity, increasing service quality and creating value for our shareholders and other stakeholders.

Wilson Ferreira Jr.

CEO of CPFL Energia



2) MACROECONOMIC CONTEXT

The prospects of a global economic recovery are frustrating market expectations, mainly due to lower expected growth in emerging countries. Recently, IMF reduced its forecasts for global GDP, reflecting the deterioration of expectations in BRIC's.

Forecasts for global GDP – selected countries (2013-14 average)

Source and forecasts: IMF



For China, 2Q13 data confirm the trend of a slowdown, in line with market expectations, with a GDP growth of 7.5% y-o-y. Recent economic activity data are also not very encouraging, being below prior periods in important indicators such as exports, industrial production and private investment. Thus, growth forecasts for the Chinese economy in 2013 are around 7.5%.

On the other hand, among developed countries, it is worth highlighting the recovery of the U.S. economy, with the fall in unemployment rate and the slight increase in industrial activity, leading to higher confidence. This positive trend, however, combined with the mere possibility of the withdrawal of government incentives to the financial system, led to a greater volatility in international financial markets during 2Q13, also incurring in the Brazilian currency devaluation and capital flight from BM&FBovespa Stock Exchange.

The influence of the external scenario and the troubled political outlook, due to popular riots, affected the performance of the Brazilian economy, in relation to the activity and the level of confidence, especially in the short term. Industrial production, according to IBGE data, is oscillating, with months of good performance interspersed with others of deceleration; for the year, industrial production shows a slight increase (1.9% in the year through June).

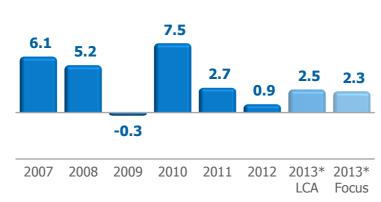
The total income, in turn, grows 3% in 2013, lower than the previous years. This indicator has been losing strength, influenced by higher inflation rates, caused mainly by the increase in food prices; however, there is a trend of recovery, given the lower inflation expected for the coming months. Still, labor market remains growing, which can be confirmed by the unemployment rate, kept at historically low levels (average monthly unemployment rate of 5.7% between January and May 2013). The retail sales grow at a slower pace than observed until the beginning of 2013, reaching 3.3% in 1H13, while sales of furniture and household appliances continue to grow at slightly higher rates (3.8% in the year to June).



Thus, even if the economic indicators shows positive results, the external troubled scenario and the mere slowdown in growth has strongly affected confidence of consumers, trade and industry, so that the latest forecasts for the Brazilian GDP growth are indicating lower rates.

Brazilian GDP Evolution - % annual





*Forecasts.

Still, Brazilian GDP is expected to grow at a rate higher than the observed in 2012. Some factors corroborate this statement: (i) according to Anfavea, in 1H13, the production of vehicles increased by 16.4% and the production of trucks and buses recorded a high of 49.2% and (ii) investment continues to expand, which is evidenced by the expansion of the production of capital goods (13.8% in 1H13), especially with the recovery of construction industry, which accounts for about 45% of Brazilian Gross Fixed Capital Formation (investment) and is the major highlight in 1H13.

Good prospects for the construction industry, with significant multiplier effect on the economy and energy market

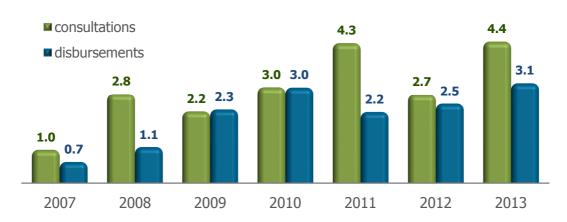
Despite the modest economic performance recently observed, some indicators ensure the maintenance of CPFL Energia optimism regarding the prospects of selling energy.

The construction industry has good prospects for 2013 and beyond. Example of this statement is the volume of monthly consultations and disbursements from BNDES to the segment.



Monthly Consultations and Disbursements to Construction Industry In the year to May/13, R\$ billion

Source: BNDES



Given its characteristics, the positive effects of construction industry have long range on the economic dynamism of a given country or region and hence on energy consumption.

From the point of view of the industry, it is important to note that the construction industry accounts for 22% of industrial GDP, besides composing 45% of the investment (Gross Fixed Capital Formation). This segment has been expanding for several years, with the number of companies operating growing, according to the IBGE, 75% between the years 2007 and 2011. For 2013, it is expected that the construction industry will grow 3.0%, according to Sinduscon-SP projections, driven by factors such as "Minha Casa Minha Vida" Program (which is 75% contracted by now, with expenditure of R\$ 178 billion and 2.8 million houses built) and large sporting events.

Regarding retail sales, it is expected more dynamism on employment and income, since the construction industry is recognized as a major employer. According to the Ministry of Labor, the construction industry currently employs 2.8 million people, representing 32.6% of all labor employed in industry. Retail sales activity is also stimulated by "Minha Casa Melhor" Program, which offers loans to mortgagees of "Minha Casa Minha Vida" Program; in this case, it will be R\$ 18.7 billion in credit to purchase furniture and household appliances with negative real interest rates (nominal 5% p.a.). Certainly, these factors will contribute in order to reach the expected growth of 5% in retail sales in 2013.¹

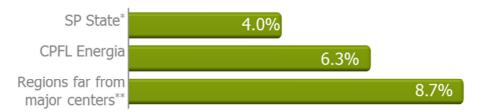
The expansion of construction industry still has positive effects on the residential segment. We have already being noting, for some time, the expansion above the historical average in the number of new homes built in the concession area of CPFL Energia. For the period 2013-2014, 632 new housing developments are planned in the regions served by CPFL Energia in the state of São Paulo, especially on the regions more distant from major centers (Northwest and Northeast regions of CPFL Paulista, CPFL Santa Cruz and CPFL Jaguariúna) where the growth rates of residential consumption are higher than the average of the state of São Paulo and of the Company, as shown in the graph below.

¹ Source: CNC (Confederação Nacional do Comércio).



Consumption growth on residential segment in 2013

In the year to June



*Source: Secretaria de Energia de SP

In industry, the performance, though timid, is higher than in 2012, featuring the automotive industry

According to IBGE, the Brazilian industrial production fell 2.6% in 2012. For 2013, LCA Consultores forecasts indicate an expansion of 2.3%. Among the most representative sectors in terms of energy consumption in the concession area of CPFL Energia, we should highlight, considering the expected positive performance: machinery and equipment (+10.4%), vehicles (+5.3%), metallurgy (2.9%) and rubber and plastic (2.5%).

Industrial production in Brazil

Source: IBGE / 2013 forecasts: LCA Consultores

| Selected segments | % on industrial | Annual variation (%) | | | | |
|-------------------------|-----------------|----------------------|----------|--|--|--|
| | consumption | 2012 | 2013 (e) | | | |
| Food | 14% | -1.2 | 1.3 | | | |
| Chemicals | 12% | 2.5 | 0.0 | | | |
| Metallurgy | 11% | -4.1 | 2.9 | | | |
| Rubber and plastic | 9% | -1.4 | 2.5 | | | |
| Vehicles | 8% | -13.6 | 5.3 | | | |
| Textile | 7% | -4.2 | -2.4 | | | |
| Metal products | 6% | -2.3 | -0.1 | | | |
| Nonmetallic minerals | 6% | -0.8 | 1.7 | | | |
| Pulp and paper | 4% | 1.1 | -1.6 | | | |
| Machinery and equipment | 4% | -3.7 | 10.4 | | | |
| Total industry | | -2.6 | 2.3 | | | |

Moreover, the industrial production in SP, in recent remarks, is growing in a higher pace than the national average.

^{**}CPFL Santa Cruz, CPFL Jaguariúna and Northwest and Northeast regions of CPFL Paulista.



Industrial production – comparison



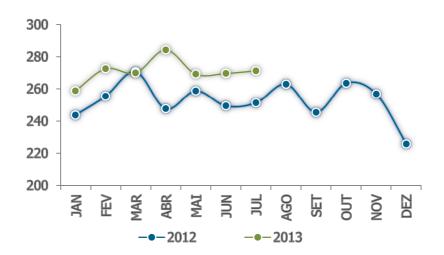


*seasonally adjusted.

It is worth noting, in this context, the evolution of the automobile industry. Considering the energy consumption of a sample of consumers in CPFL Energia concession area, captive and free, that operates in this segment, we observe a cumulative growth of 6.6% through July.

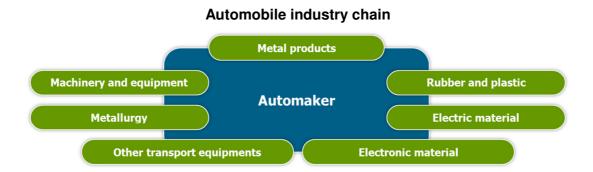
Load of large consumers in automotive sector | MW average

Until 07/31/2013



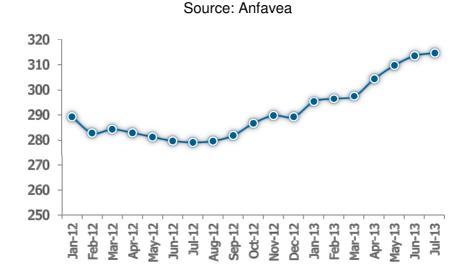
It is worth recalling here the complexity of the automobile industry, which involves not only the activity of assembling vehicles, but also other relevant segments of the manufacturing industry. Thus, the dynamic in the production and sales of vehicles reaches 25% of the overall industry in different segments of activity, as shown in the diagram below.





Despite the slower pace of economic growth in the recent period, the automobile industry has been increasing its production. According to the latest data from Anfavea, the growth of total vehicle production in the 12 months ended in July 2013 was 12.7%; the inventory of vehicles in automakers, measured in number of days of sales, fell from 39 in June to 35 days in July, signaling the possibility of new resumption in production.

Vehicle production (thousands) - 12 month average



In a nutshell, the performance of industrial sector does not show clear signs of recovery yet. However some relevant industrial activities are presenting significant growth, as the case of the automobile industry. This suggests that the performance of 2013 will exceed 2012, the year in which industrial production recorded a decrease.



3) ENERGY SALES

3.1) Sales within the Distributors' Concession Area

In 2Q13, sales within the concession area, achieved by the distribution segment, totaled 14,485 GWh, an increase of 2.6%.

| Sales within the Concession Area - GWh | | | | | | | | |
|--|--------|--------|-------|--------|--------|-------|--|--|
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. | | |
| Captive Market | 10,091 | 10,161 | -0.7% | 20,506 | 20,381 | 0.6% | | |
| TUSD | 4,394 | 3,954 | 11.1% | 8,471 | 7,672 | 10.4% | | |
| Total | 14,485 | 14,116 | 2.6% | 28,976 | 28,054 | 3.3% | | |

Note: Take into account changes in billing calendar in RGE in 2Q12.

In 2Q13, sales to the captive market totaled 10,091 GWh, a decrease of 0.7%. The energy volume, in GWh, consumed by free customers in the distributors' concession areas, billed through the Distribution System Usage Tariff (TUSD), reached 4,394 GWh in 2Q13, an increase of 11.1%, reflecting the migration of customers from captive market to the free market.

| Sales within the Concession Area - GWh | | | | | | | | | | |
|--|--------|--------|-------|--------|--------|------|--------|--|--|--|
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. | Part. | | | |
| Residential | 3,747 | 3,595 | 4.2% | 7,679 | 7,226 | 6.3% | 25.9% | | | |
| Industrial | 6,427 | 6,256 | 2.7% | 12,509 | 12,249 | 2.1% | 44.4% | | | |
| Commercial | 2,276 | 2,224 | 2.3% | 4,715 | 4,520 | 4.3% | 15.7% | | | |
| Others | 2,036 | 2,040 | -0.2% | 4,073 | 4,059 | 0.3% | 14.1% | | | |
| Total | 14,485 | 14,116 | 2.6% | 28,976 | 28,054 | 3.3% | 100.0% | | | |

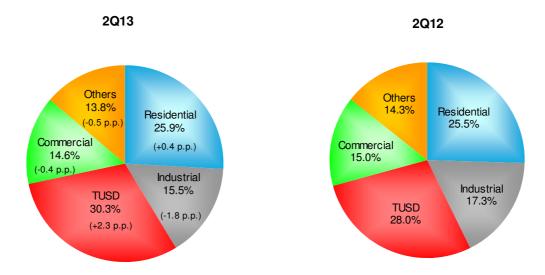
Note: The tables of sales within the concession area by distributor are attached to this report in item 13.10. Take into account changes in billing calendar in RGE in 2Q12.

Noteworthy in 2Q13, in the concession area:

- Residential segment (25.9% of sales): up by 4.2%, favored by the good performance of total income observed throughout the year, despite a lower growth rate of labor income, driven by rising inflation in food and smaller increases in real wages. Anyway, the labor market remains growing, which can be confirmed by the unemployment rate, kept at historically low levels.
- Industrial segment (44.4% of sales): expansion of 2.7%, reflecting the industrial production, still susceptible to the effects of the global economic slowdown and the fall in confidence levels.
- Commercial segment (15.7% of sales): up by 2.3%. Despite the recent slowdown in income
 growth rate, sales in retail trade and in furniture and household appliances sector have kept
 expanding in the year, ratifying the positive results of this segment.



3.1.1) Sales by Class - Concession Area



Note: in parentheses, the variation in percentage points from 2Q12 to 2Q13.

3.1.2) Sales to the Captive Market

| Sales to the Captive Market - GWh | | | | | | | | |
|-----------------------------------|--------|--------|-------|--------|--------|-------|--|--|
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. | | |
| Residential | 3,747 | 3,595 | 4.2% | 7,679 | 7,226 | 6.3% | | |
| Industrial | 2,243 | 2,437 | -8.0% | 4,447 | 4,843 | -8.2% | | |
| Commercial | 2,109 | 2,112 | -0.1% | 4,392 | 4,299 | 2.2% | | |
| Others | 1,993 | 2,017 | -1.2% | 3,988 | 4,014 | -0.6% | | |
| Total | 10,091 | 10,161 | -0.7% | 20,506 | 20,381 | 0.6% | | |

Note: The tables with captive market sales by distributor are attached to this report in item 13.11. Take into account changes in billing calendar in RGE in 2Q12.

The decrease in sales to captive market is mainly due to the migration of industrial and commercial customers to the free market, in addition to trends in sales already mentioned in section 3.1 above.

3.1.3) TUSD

| | TUSD - GWh | | | | | |
|------------|------------|-------|-------|-------|-------|-------|
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. |
| Industrial | 4,184 | 3,819 | 9.6% | 8,062 | 7,406 | 8.9% |
| Commercial | 167 | 112 | 48.4% | 324 | 221 | 46.4% |
| Others | 44 | 23 | 87.5% | 85 | 45 | 86.2% |
| Total | 4,394 | 3,954 | 11.1% | 8,471 | 7,672 | 10.4% |



| TUSD by Distributor - GWh | | | | | | | | | | |
|---------------------------|-------|-------|-------|-------|-------|--------|--|--|--|--|
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. | | | | |
| CPFL Paulista | 2,107 | 1,938 | 8.7% | 4,091 | 3,770 | 8.5% | | | | |
| CPFL Piratininga | 1,663 | 1,519 | 9.5% | 3,201 | 2,924 | 9.4% | | | | |
| RGE | 536 | 428 | 25.3% | 1,005 | 840 | 19.6% | | | | |
| CPFL Santa Cruz | 11 | 7 | 70.0% | 22 | 14 | 59.1% | | | | |
| CPFL Jaguari | 23 | 16 | 41.9% | 50 | 40 | 24.3% | | | | |
| CPFL Mococa | 6 | 3 | 88.4% | 12 | 5 | 170.4% | | | | |
| CPFL Leste Paulista | 14 | 12 | 13.7% | 28 | 24 | 14.1% | | | | |
| CPFL Sul Paulista | 33 | 31 | 7.8% | 61 | 54 | 12.7% | | | | |
| Total | 4,394 | 3,954 | 11.1% | 8,471 | 7,672 | 10.4% | | | | |

3.2) Commercialization and Generation Sales – Excluding Related Parties

Based on pro forma amounts, in which the proportional consolidation of generation assets is reconsidered for management analysis, sales in commercialization and generation segments grew 30.1% to 4,936 GWh in 2Q13.

| Commercialization and Generation Sales - GWh - pro forma | | | | | | | | | |
|--|-------|-------|-------|-------|-------|-------|--|--|--|
| 1Q13 1Q12 Var. 1H13 1H12 Var. | | | | | | | | | |
| Renewable | 762 | 467 | 63.4% | 1,455 | 914 | 59.3% | | | |
| Commercialization and Conventional Generation | 4,174 | 3,329 | 25.4% | 7,897 | 6,635 | 19.0% | | | |
| Total | 4,936 | 3,795 | 30.1% | 9,352 | 7,549 | 23.9% | | | |

Note: Excludes sales to related parties and in the CCEE. Take into account proportional consolidation of jointly-controlled companies: Foz do Chapecó, Baesa, Enercan and Epasa. Take into account the provision adjustment of +13 GWh in 2Q13 and +8 GWh in 2Q12.

This variation is due to the following factors: (i) increase in sales of CPFL Renováveis mainly due to the start-up of Santa Clara and Bons Ventos wind farms and SHPP Salto Goes; (ii) energy generation of EPASA, dispatched in 2Q13 for energy safety reasons; (iii) increase in sales to free customers in the commercialization segment, due to the increase in the number of customers in portfolio (from 208 in 2Q12 to 280 in 2Q13), reflecting the strategy of national activity in this segment; and (iv) the replacement of intra-group bilateral contracts for sales outside the group.



4) INFORMATION ON INTEREST IN COMPANIES AND CRITERIA OF FINANCIAL STATEMENTS CONSOLIDATION

The interests directly or indirectly held by CPFL Energia in its subsidiaries and jointly-owned entities are described bellow. Except for: (i) the jointly-owned entities ENERCAN, BAESA, Foz do Chapecó and EPASA, that, as from January 1, 2013 (and for comparative purpose for the balances of 2012) are no longer proportionally consolidated in the Company's financial statements. being their assets, liabilities and results accounted for using the equity method of accounting, and (ii) the investment in Investco S.A. recorded at cost by the subsidiary Paulista Lajeado, the other units are fully consolidated.

As of June 30, 2013 and 2012, and December 31, 2012, the participation of non-controlling interests stated in the consolidated statements refers to the third-party interests in the subsidiaries Ceran, Paulista Lajeado and CPFL Renováveis.

| Energy distribution | Company Type | Equity Interest | Location (State) | Number of municipalities | Approximate number of consumers (in thousands) | Concession term_ | End of the concession |
|---|-----------------------------|-----------------|--|--------------------------|--|------------------|-----------------------|
| Companhia Paulista de Força e Luz ("CPFL Paulista") | Publicly-quoted corporation | Direct 100% | Interior of São Paulo | 234 | 3,941 | 30 years | November 2027 |
| Companhia Piratininga de Força e Luz ("CPFL Piratininga") | Publicly-quoted corporation | Direct 100% | Interior and coast of São Paulo | 27 | 1,551 | 30 years | October 2028 |
| Rio Grande Energia S.A. ("RGE") | Publicly-quoted corporation | Direct 100% | Interior of Rio Grande do Sul | 253 | 1,377 | 30 years | November 2027 |
| Companhia Luz e Força Santa Cruz ("CPFL Santa Cruz") | Private corporation | Direct 100% | Interior of S. Paulo and Paraná | 27 | 194 | 16 years | July 2015 |
| Companhia Leste Paulista de Energia ("CPFL Leste Paulista") | Private corporation | Direct 100% | Interior of São Paulo | 7 | 54 | 16 years | July 2015 |
| Companhia Jaguari de Energia ("CPFL Jaguari") | Private corporation | Direct 100% | Interior of São Paulo | 2 | 36 | 16 years | July 2015 |
| Companhia Sul Paulista de Energia ("CPFL Sul Paulista") | Private corporation | Direct 100% | Interior of São Paulo | 5 | 79 | 16 years | July 2015 |
| Companhia Luz e Força de Mococa ("CPFL Mococa") | Private corporation | Direct 100% | Interior of S. Paulo and Minas Gerais | 4 | 43 | 16 years | July 2015 |

| | | | | _ | Installed | capacity |
|---|-----------------------------|-----------------------------------|---|--|-----------------|-----------------|
| Energy generation (conventional and renewable | O | F | L 1' (Ot - 1 -) | Number of plants / | T-1-1 | CPFL |
| sources) ⁽¹⁾ | Company Type | Equity Interest | Location (State) | type of energy | Total | participation |
| CPFL Geração de Energia S.A. ("CPFL Geração") | Publicly-quoted corporation | Direct 100% | São Paulo, Goiás and Minas Gerais | 1 Hydroelectric, 2 SHPs and 1 Thermal | 695 MW | 695 MW |
| CERAN - Companhia Energética Rio das Antas ("CERAN") | Private corporation | Indirect 65% | Rio Grande do Sul | 3 Hydroelectric | 360 MW | 234 MW |
| Foz do Chapecó Energia S.A. ("Foz do Chapecó") ⁽²⁾ | Private corporation | Indirect 51% | Santa Catarina and Rio Grande do Sul | 1 Hydroelectric | 855 MW | 436 MW |
| Campos Novos Energia S.A. ("ENERCAN") ⁽²⁾ | Private corporation | Indirect 48.72% | Santa Catarina | 1 Hydroelectric | 880 MW | 429 MW |
| BAESA - Energética Barra Grande S.A. ("BAESA") ⁽²⁾ | Publicly-quoted corporation | Indirect 25.01% | Santa Catarina and Rio Grande do Sul | 1 Hydroelectric | 690 MW | 173 MW |
| Centrais Elétricas da Paraíba S.A. ("EPASA") ⁽²⁾ | Private corporation | Indirect 52.75% | Paraíba | 2 Thermals | 342 MW | 180 MW |
| Paulista Lajeado Energia S.A. ("Paulista Lajeado") | Private corporation | Indirect 59.93% ⁽³⁾ | Tocantins | 1 Hydroelectric | 903 MW | 63 MW |
| CPFL Energias Renováveis S.A. ("CPFL Renováveis") | Publicly-quoted corporation | Indirect 63% | São Paulo, Minas Gerais, Mato Grosso, Santa Catarina, Ceará, Rio Grande do Norte, Paraná and Rio Grande do Sul | See item 12.4.2 | See item 12.4.2 | See item 12.4.2 |

Does not include the 24 MW of installed capacity equivalent to the 9 Small Hydroelectric Power Plants of the distribution companies: Companhia Leste Paulista de Energia (CPFL Leste Paulista), Companhia Sul Paulista de Energia (CPFL Sul Paulista), Companhia Jaguari de Energia (CPFL Jaguari) and Companhia Luz e Força Mococa (CPFL

Due to changes in the accounting standards, these companies are treated as joint arrangements and as from January 1, 2013 (and for comparative purpose for the balances of 2012) are no longer proportionally consolidated in the Company's financial statements. Their assets, liabilities and results are accounted for using the equity method of

accounting;
Paulista Lajeado has a 7% stake in the installed capacity of Investco S.A..



| Energy commercialization and services | Company Type | Core activity | Equity Interest |
|--|---------------------|--|------------------|
| CPFL Comercialização Brasil S.A. ("CPFL Brasil") | Private corporation | Energy commercialization | Direct 100% |
| Clion Assessoria e Comercialização de Energia Elétrica Ltda. ("CPFL Meridional") | Limited company | Commercialization and provision of energy services | Indirect 100% |
| CPFL Comercialização Cone Sul S.A. ("CPFL Cone Sul") | Private corporation | Energy commercialization | Indirect 100% |
| CPFL Planalto Ltda. ("CPFL Planalto") | Limited company | Energy commercialization | Direct 100% |
| CPFL Serviços, Equipamentos, Industria e Comércio S.A. ("CPFL Serviços") | Private corporation | Manufacturing, commercialization, rental and maintenance of electro- mechanical equipment and service provision | Direct 100% |
| NECT Serviços Administrativos Ltda ("Nect") ⁽¹⁾ | Limited company | Provision of administrative services | Direct 100% |
| CPFL Atende Centro de Contatos e Atendimento Ltda. ("CPFL Atende") | Limited company | Provision of telephone answering services | Direct 100% |
| CPFL Total Serviços Administrativos Ltda. ("CPFL Total") ⁽²⁾ | Limited company | Billing and collection services | Direct 100% |
| CPFL Telecom S.A. ("CPFL Telecom") ⁽³⁾ | Private corporation | Telecommunication services | Direct 100% |
| CPFL Transmissão Piracicaba S.A. | Private corporation | Electric energy transmission services | Direct 100% |
| Notes: (1) Former Chumpitaz Serviços S.A.; (2) Former CPFL Bio Anicuns S.A.; (3) Former CPFL Bio Itapaci S.A | | | |

| Other | Company Type | Core activity | Equity Interest |
|--|---------------------|-------------------------|--------------------|
| CPFL Jaguariúna Participações Ltda. ("CPFL Jaguariúna") | Limited company | Venture capital company | Direct 100% |
| CPFL Jaguari de Geração de Energia Ltda. ("Jaguari Geração") | Limited company | Venture capital company | Direct 100% |
| Chapecoense Geração S.A. ("Chapecoense") | Private corporation | Venture capital company | Indirect 51% |
| Sul Geradora Participações S.A. ("Sul Geradora") | Private corporation | Venture capital company | Indirect 99.95% |

4.1) Consolidation of CPFL Renováveis Financial Statements

On June 30, 2013, CPFL Energia indirectly held 63.0% of CPFL Renováveis, through its subsidiary CPFL Geração.

CPFL Renováveis has been fully consolidated (100%, line by line), in CPFL Energia's financial statements since August 1, 2011, and the interest held by the non-controlling shareholders has been mentioned bellow the net income line (in the Financial Statements), as "Non-Controlling Shareholders' Interest", and in the Shareholders Equity (in the Balance Sheet) in the line with the same name.



5) ECONOMIC-FINANCIAL PERFORMANCE

| Consolidated Income Statement - CPFL ENERGIA (Pro-forma - R\$ Thousands) | | | | | | |
|--|-------------|-------------|--------|-------------|-------------|--------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Revenues (IFRS) ⁽¹⁾ | 4,512,097 | 4,730,398 | -4.6% | 9,225,456 | 9,473,590 | -2.6% |
| Gross Revenues (IFRS + Conventional Generation Consolidation) ⁽¹⁾ | 4,567,035 | 4,760,908 | -4.1% | 9,336,151 | 9,533,714 | -2.1% |
| Gross Revenues (IFRS + Conventional Generation Consolidation + Regulate | 4,499,792 | 4,649,122 | -3.2% | 9,362,315 | 9,286,437 | 0.8% |
| Net Revenues (IFRS) ⁽¹⁾ | 3,339,144 | 3,181,426 | 5.0% | 6,795,942 | 6,304,299 | 7.8% |
| Net Revenues (IFRS + Generation Proportional Consolidation) ⁽¹⁾ | 3,390,830 | 3,211,708 | 5.6% | 6,899,341 | 6,363,386 | 8.4% |
| Net Revenues (IFRS + Generation Proportional Consolidation) ⁽¹⁾ | 3,311,058 | 3,118,881 | 6.2% | 6,915,196 | 6,160,656 | 12.2% |
| Cost of Electric Power | (1,998,289) | (1,882,621) | 6.1% | (3,825,429) | (3,548,350) | 7.8% |
| Operating Costs & Expenses | (1,346,147) | (1,034,324) | 30.1% | (1,097,069) | (999,936) | 9.7% |
| EBIT | 305,593 | 616,503 | -50.4% | 1,140,932 | 1,473,387 | -22.6% |
| EBITDA (IFRS) ⁽²⁾ | 515,622 | 793,039 | -35.0% | 1,570,587 | 1,771,954 | -11.4% |
| EBITDA (IFRS+ Regulatory Assets & Liabilities) | 601,048 | 920,593 | -34.7% | 1,726,675 | 1,995,817 | -13.5% |
| EBITDA (IFRS+ Regulatory Assets & Liabilities) ⁽³⁾ | 626,511 | 1,046,925 | -40.2% | 1,605,935 | 2,100,110 | -23.5% |
| Financial Income (Expense) | (455,693) | (203,944) | 123.4% | (637,277) | (417,722) | 52.6% |
| Income Before Taxes | (150,100) | 412,559 | | 503,655 | 1,055,665 | -52.3% |
| Net Income (IFRS) | (134,067) | 245,863 | | 271,233 | 658,471 | -58.8% |
| Net Income (IFRS + Generation Proportional Consolidation) | (134,067) | 245,863 | | 271,233 | 658,471 | -58.8% |
| Net Income (IFRS+ Generation Proportional Consolidation + Regulatory As | (115,724) | 326,696 | | 194,666 | 723,736 | -73.1% |

Notes:

- (1) Disregard construction revenues;
- (2) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result and depreciation/amortization;
- (3) EBITDA (IFRS + Regulatory Assets & Liabilitites) considers, besides the items mentioned above, the regulatory assets and liabilities:
- (4) Net Income (IFRS + Regulatory Assets & Liabilitites Non-recurring) considers the regulatory assets and liabilities.

5.1) Operating Revenue

Gross operating revenue (IFRS + Conventional Generation Proportional Consolidation + Construction Revenue) in 2Q13 reached R\$ 4,826 million, representing a reduction of 5.0% (R\$ 256 million). Excluding the revenue from building the infrastructure of the concession (which does not affect the results because of the related cost, in the same amount), gross operating revenue (IFRS + Conventional Generation Proportional Consolidation) would have amounted to 4,567 million, a reduction of 4.1% (R\$ 194 million).

The fall in gross operating revenue was mainly caused by the following factors:

- Average negative tariff adjustment of -16.4% in the distribution companies, for the period between 2Q12 and 2Q13, in the amount of R\$ 466 million due to tariff revision and readjustments and PM 579/2012 (converted into 12,783 law in January 2013), in which, ANEEL approved the result of the extraordinary tariff revision (RTE) of 2013, applied to the consumption from January 24, 2013, onwards. In this extraordinary review electricity quotas from generating plants that renewed their concession contracts were incorporated. The total energy coming from these plants was divided into quotas for the distributors. The effects of RGR and CCC extinctions, CDE reduction and reduction of transmission costs were also included:
- Reduction of 0.7% in the sales volume to the captive market, in the amount of R\$ 31 million (market + mix);
- Gross revenue of free clients' TUSD reduction of R\$ 59 million;

Partially compensated by:

- Increase of R\$ 114 million in Revenue Others;
- Additional gross revenue from CPFL Renováveis, in the amount of R\$ 37 million. Part of these projects sales is made to companies within the Group, being the corresponding revenue



eliminated in the CPFL Energia consolidation. The additional revenue of CPFL Renováveis, net of PIS and Cofins taxes and eliminations, was R\$ 34 million;

- Increase in the revenue from the Conventional Generation Segment, in the amount of R\$ 46 million:
- Increase in the revenue from the Commercialization and Services Segment, in the amount of R\$ 163 million (R\$ 148 million net of taxes);
- Other effects (R\$ 2 million).

Deductions from the gross operating revenue were R\$ 1,176 million, representing a decrease of 24.1 % (R\$ 373 million), due to the decreases:

- (i) of 7.1% in ICMS tax (R\$ 82 million);
- (ii) of 73.4% in CDE sector charge (R\$ 107 million);
- (iii) of 20.9% in the value related to the R&D and energy efficiency program (R\$ 8 million);
- (iv) in the Global Reversal Reserve RGR (R\$ 28 million); and
- (v) in CCC sector charge (R\$ 161 million).

Partially compensated by Proinfa's increase of 31.7% (R\$ 6 million) and 1.6% in PIS/COFINS taxes (R\$ 6 million).

In 2Q13, the subsidiary CPFL Piratininga had a non-recurring expense due to the adhesion to the Special Installment Payment Program (PEP) for ICMS tax of the State of São Paulo. The Company was involved in a process that questioned the ICMS tax calculation methodology for the energy supply in the city of Santos/SP, in a total amount (including principal, fine and interests) of R\$ 159 million. In view of the unfavorable rulings from the courts in São Paulo and the opportunity offered by PEP to conclude the lawsuit, which involved fines and interests reductions around 75% and 60%, respectively, Management decided to join the program, reducing the total disputed amount to R\$ 73 million. The amount related to principal (R\$ 32 million) were recognized under Deductions from Revenues (included in item (i) above), while fines and interests (R\$ 41 million) in Financial Expenses.

Net operating revenue (IFRS + Conventional Generation Proportional Consolidation + Construction Revenue) reached R\$ 3,650 million in 2Q13, representing an increase of 3.3% (R\$ 117 million). Excluding the revenue from building the infrastructure of the concession, net operating revenue (IFRS + Conventional Generation Proportional Consolidation) would have amounted to R\$ 3,391 million, an increase of 5.6% (R\$ 179 million).

5.2) Cost of Electric Energy

The Decree No 7,945 promoted some changes on energy contracting and on the Energy Development Account (CDE), wich is a sector charge. In relation to contracting of energy, Decree 7945 (i) reduced the minimum term from three years to one, as from the start of the energy supply, for commercialization contracts for electric energy provided by existing ventures and (ii) increased the pass-through of the distributors' electric energy acquisition costs to the final consumers from one hundred and three to one hundred and five percent of the total amount of electric energy contracted in relation to the distributor's annual supply load.



The Decree amended the objectives of the CDE, and introduced the pass-through of CDE funds to the distribution concessionaires in relation to the following costs:

- exposure in the short-term market of the hydroelectric power plants contracted under a system of physical guarantee of electric energy and power quotas, due to inadequate allocation of generation in the scope of the Energy Relocation Mechanism – MRE (Hydrological Risk);
- (ii) exposure of the distributors in the short-term market, due to insufficient contractual support for the load distributed, in relation to the amount of replacement not recontracted as a result of non-participation in the extension of the electric energy generation concessions (Involuntary exposure);
- (iii) the additional cost related to activation of thermoelectric plants without respecting the order of merit by decision of the Electrical Sector Monitoring Committee CMSE (ESS Energy Security);
- (iv) and the full or partial amount of the accumulated positive balance in the CVA (compensation mechanism) account, for the system service charge and energy purchased for resale (CVA ESS and Energy).

The cost of electric energy (IFRS + Conventional Generation Proportional Consolidation), comprising the purchase of electricity for resale and charges for the use of the distribution and transmission system, amounted to R\$ 1,998 million in 2Q13, representing an increase of 6.1% (R\$ 115 million).

- The cost of electric power purchased for resale in 2Q13 was R\$ 1,782 million, representing an increase of 15.8% (R\$ 243 million), due to the following effects:
 - (i) Increase in the cost of energy purchased through auction in the regulated environment and bilateral contracts (R\$ 233 million), caused by the increases of 2.8% (270 GWh) in the volume of purchased energy; and 14.9% in the average purchase price;
 - (ii) Increase in the cost of short-term energy purchase (R\$ 68 million) due to the increase of 150.7% in the average purchase price, partially compensated by decrease of 20.2% (245 GWh) in the quantity of the energy purchased. In part, this increase is cause by the exposure to the Energy Reallocation Mechanism ("MRE") Generation Scaling Factor (GSF) (R\$ 3 million) and purchase energy for Alvorada TPP and Coopcana TPP, from CPFL Renováveis, to meet their contractual obligations in the power purchase agreements (R\$ 17 million) Non-recurring;
 - (iii) Increase in the cost of energy from Itaipu (R\$ 27 million), mainly due to the 9.1% increase in the average purchase price;
 - (iv) Increase in the PROINFA cost (R\$ 4 million), due to the 9.9% increase in the average purchase price, partially offset by the decrease of 3.0% (7 GWh) in the volume of purchased energy.

Partially compensated by:

- (v) Resources from the CDE in the amount of R\$ 63 million, according to the Decree No 7,945;
- (vi) Increase in PIS and Cofins tax credits, generated from the energy purchase (R\$ 25 million);
- Charges for the use of the transmission and distribution system reached R\$ 344 million in 2Q13, a 37.0% decrease (R\$ 128 million), due to the following factors:
 - (i) Resources from the CDE in the amount of R\$ 61 million, according to the Decree No 7,945;



- (ii) Decrease of 46,3% in the basic network charges (R\$ 128 million), mainly due to the decreases of 50.4% (R\$ 66 million) in CPFL Paulista, of 44.7% in RGE (R\$ 21 million) and 57.9% (R\$ 38 million) in CPFL Piratininga due to the MP 579/2012 (converted into Law No 12,783 in January 2013), which caused a reduction in the transmission costs;
- (iii) Decrease of 62.8% in Itaipu charges (R\$ 15 million);
- (iv) Decrease of 45.5% in the conection charges (R\$ 9 million).
- (v) Decrease of 14.4% in the charges of use of the distribution system (R\$ 2 million) Partially offset by:
 - (i) Increase of 259.7% in the system service usage charges ESS (R\$ 59 million), mainly due to the increases of R\$ 19 million in CPFL Paulista, R\$ 9 million in CPFL Piratininga; R\$ 9 million in RGE, and R\$ 3 million in CPFL Santa Cruz. Moreover, there was a non-recurring effect of R\$ 13 million, which R\$ 8 million in Conventional Generation segment and R\$ 5 million in CPFL Renováveis concerning the Services of the System Charges (ESS) provision intended exclusively to reimburse the thermoelectric generators. According to Resolution #3, from March, 2013, National Energy Policy Committee (CNPE) defined the addition of counter risk mechanisms in the computer models. From 04/01/2013 until the development of the new computer model (predicted for 09/01/2013), 50% of the cost associated to de thermoelectric plants dispatch out of merit order will have to be rationed among all the markets agents, including generators;
- (ii) Increase in the energy reserve charges (R\$ 12 million);
- (iii) Decrease in PIS and Cofins tax credits, generated from the tax charges (R\$ 15 million);

5.3) Operating Costs and Expenses

Operating costs and expenses (IFRS + Conventional Generation Proportional Consolidation + Construction Cost) were R\$ 1,346 million in 2Q13, registering an increase of 30.2% (R\$ 312 million), due to the following factors:

- Reduction of 19.4% (R\$ 63 million) in the cost of building the infrastructure of the concession (which does not affect the results because of the related revenue, in the same amount). This item, which reached R\$ 259 million in 2Q13, has its counterpart in the "operating revenue";
- The Private Pension Fund item, which represented a revenue of R\$ 3 million in 2Q12, due to the change in practice and impact of the revision of CPC 33 Employee benefits, now being adopted as of January 1, 2013, has come to represent an expense of R\$ 8 million in 2Q12. In 2Q13, this expense increased to R\$ 21 million, resulting in a negative variation of R\$ 12 million. This variation is due to the expected estimated impact on actuarial assets and liabilities, according to CVM Deliberations Nos. 371/00 and 600/09, as shown in the Actuarial Report;
- Depreciation and Amortization, which represented a net increase of 3.0% (R\$ 9 million), mainly due to the following factors:
 - (i) Additional of CPFL Renováveis, in the amount of R\$ 28 million; Partially offset by:
 - (ii) Reduction in the **Distribution Segment**, in the amount of R\$ 15 million, mainly due to the following factors:
 - ✓ The recording effect, in the amount of R\$ 22 million, of PIS and Cofins tax credits on the depreciation and amortization. These credits were registered in the "depreciation and amortization" expenses line and, in 2Q12, they were registered in the "deductions from the operating revenue" line for better accounting purposes;



- ✓ Increase of R\$ 7 million due to the increase in amortization of the distribution infrastructure intangible due to new investments;
- (iii) Reduction of 25.9% in the **Conventional Generation Segment**, in the amount of R\$ 21 million, due to the **non-recurring** accounting adjustments related to the re-calculation of the UBP and depreciation of the generation plants (R\$ 21 million)
- The PMSO item, that reached R\$ 771 million in 2Q13, compared to R\$ 400 million in 2Q12, registering an increase of 93.0% (R\$ 372 million), mainly due to the following factors (that need to be excluded for comparison purposes with the 2Q12):
 - (i) In 2Q13, there was an impact on Legal and Judicial Expenses and Indemnities in the amount of R\$230 million, mainly due to changes in the classification of risks arising from civil and labor claims from the Company's litigations, so that the provisions better reflect Management's current estimates. This estimate is made after analyses by its external legal counsel and is the result of continuous monitoring and risk control by the Company. Note that the accrual of this provision has no immediate impact on cash;
 - (ii) Also in 2Q13, CPFL Paulista and CPFL Piratininga had a non-recurring expense due to adhesion to the Installment Special Program (PEP) for ICMS tax of the State of São Paulo. Both disputed the taxes levied on the acquisition of fuel and lubricants for operational vehicles. In view of the unfavorable rulings for the companies from the courts in São Paulo and the opportunity offered by PEP to conclude the lawsuit, which involved fines and interests reductions around 75% and 60%, respectively, Management decided to join the program, incurring in an expense of R\$ 32 million. The amounts related to principal (R\$ 8 million for CPFL Paulista and R\$ 7 million for CPFL Piratininga) were recognized under Other Expenses, while fines and interests (R\$ 17 million) in Financial Expenses.
 - (iii) Non-recurring increase related to the assets maintaining in EPASA (R\$ 9 million);
 - (iv) **Non-recurring** increase related to the physical inventory of assets, due to the implementation of the Manual for the Equity Control in the Power Sector (MCPSE) in 2Q12 (R\$ 7 million);
 - (v) Additional PMSO of **CPFL Renováveis** (R\$ 8 million);
 - (vi) Additional PMSO related to the expansion of the activities of CPFL Serviços, CPFL Atende, CPFL Total and Nect (R\$ 7 million);
 - (vii) Additional expenses of materials relating to the purchase of fuel oil by Epasa, due to the dispatch of the thermoelectric facilities (R\$ 63 million);
 - (viii) Assets write off in distribution companies (R\$ 15 million);
 - (ix) Allowance for doubtful accounts (R\$ 4 million).

Disregarding the mentioned effects, the 2Q13 PMSO would be R\$ 327 million, compared to R\$ 301 million in 2Q12, an increase of 8.9% (R\$ 27 million).



| MANAGEMENT ADJUSTMENTS ON PMSO, FOR COMPARISON PURPOSES (in millions of Reais) | | | | | | |
|---|---------|---------|-----------|--------|--|--|
| | 2Q13 | 2Q12 | Variation | | | |
| | 2013 | 2012 | R\$ MM | % | | |
| Reported PMSO (IFRS + Consolidation of jointly-controlled subsidiaries (Conventional Generation) | | | | | | |
| Personnel | (188.7) | (172.3) | (16.4) | 9.5% | | |
| Material | (94.5) | (19.5) | (75.0) | 384.8% | | |
| Outsourced Services | (128.1) | (136.9) | 8.8 | -6.4% | | |
| Other Operating Costs/Expenses | (360.0) | (70.9) | (289.1) | 408.0% | | |
| Reported PMSO (IFRS + Consolidation of jointly-controlled subsidiaries (Conventional Generation) - (A) | (771.3) | (399.6) | (371.8) | 93.0% | | |
| Non-recurring effects | | | | | | |
| Non-recurring increase on the legal and judicial expenses and indemnities | (230.3) | - | (230.3) | - | | |
| ICMS (Special ICMS Financing Program) | (14.8) | - | (14.8) | - | | |
| Maintaning assets (Epasa) | (9.1) | - | (9.1) | - | | |
| Technical reports in the distribution companies, related to the physical inventory of assets and the implementation of the Manual for the Equity Control in the Power Sector, in accordance with Aneel's Resolution No.367/09 | - | (6.7) | 6.7 | - | | |
| (=) Total non-recurring effects (B) | (254.2) | (6.7) | (247.5) | - | | |
| Other adjustments (that need to be excluded for comparison purposes) | | | | | | |
| Additional PMSO of CPFL Renováveis | (42.7) | (34.7) | (8.0) | - | | |
| PMSO related to the business expansion of CPFL Serviços, CPFL Atende, CPFL Total and Nect | (42.5) | (35.3) | (7.2) | - | | |
| Additional material expenses related to the oil acquisition by Epasa | (64.0) | (1.0) | (63.0) | - | | |
| Asset write-off assets (Discos) | (15.1) | | (15.1) | - | | |
| Allowance for doubtful accounts | (25.5) | (21.3) | (4.2) | - | | |
| (=) Total other adjustments (C) | (189.8) | (92.3) | (97.5) | - | | |
| Adjusted PMSO | | | | | | |
| Personnel | (147.1) | (149.7) | 2.7 | -1.8% | | |
| Material | (22.9) | (16.1) | (6.9) | 42.7% | | |
| Outsourced Services | (100.3) | (90.6) | (9.7) | 10.7% | | |
| Other Operating Costs/Expenses | (56.9) | (44.1) | (12.8) | 29.1% | | |
| Total adjusted PMSO (A - B - C) | (327.3) | (300.6) | (26.7) | 8.9% | | |

Following the main aspects that explain PMSO variation, after the elimination of the effects mentioned:

- (i) Expense with Material, that recorded an increase of 42.7% (R\$ 7 million), due mainly to the increase of lines and wires maintenance (R\$ 3.1 million) in CPFL Paulista;
- (ii) Services expenses increased 10.7% (10 million) mainly caused by:
 - ✓ RGE (R\$ 3 million), mainly for the increase in the following expenses: communication services, call center, car pool and lines and wires transmissions maintenance;
 - ✓ CPFL Paulista (R\$ 5 million), mainly for the increase in the following expenses:



hardware and software maintenance and lines and wires transmissions maintenance.

- (iii) Other operational costs/expenses, that recorded an increase of 29.3% (R\$ 13 million), mainly due to the increase:
 - ✓ In CPFL Geração (R\$ 3 million), mainly related to higher expenses with CFURH (Financial Compensation for the Usage of Hydric Resources) due to the higher volume of generated energy;

Partially offset by:

(iv) Personnel expenses, that recorded a decrease of 1.8% (R\$ 3 million)

5.4) Regulatory Assets and Liabilities

The regulatory assets and liabilities, which are no longer registered, in accordance with the pronouncements issued by the Accounting Pronouncements Committee (CPC) and the international practices (IFRS), represented a receivable of R\$ 26 million in 2Q13 and of R\$ 126 million in 2Q12 (impact in EBITDA). The amounts related to the deferral of the regulatory assets and liabilities will be passed through the tariffs in the next tariff readjustment, through the financial components. The amounts related to the amortization are reflected in the tariffs of each period.

5.5) EBITDA

2Q13 **EBITDA** (IFRS + Conventional Generation Proportional Consolidation) reached R\$ 601 million, registering a decrease of 34.8% (R\$ 320 million).

5.6) Financial Result

The 2Q13 net financial expense (IFRS + Conventional Generation Proportional Consolidation) was of R\$ 456 million, an increase of 123.4% (R\$ 252 million) compared to the net financial expense of R\$ 204 million reported in 2Q12.

The items explaining these changes are as follows:

- Financial Revenues: decrease of R\$ 70 million, from R\$ 161 million in 2Q12 to R\$ 91 million in 2Q13, mainly due to the following factors:
 - ✓ Increase in the income from financial investments (R\$ 13 million), due to the higher cash balance:
 - ✓ Increase in the financial revenues others (R\$ 10 million).

Partially offset by:

- ✓ Reduction of Financial Revenue in the Distribution Companies due to the adjustment for distributors' financial asset (CPFL Paulista, CPFL Piratininga, RGE, CPFL Santa Cruz, CPFL Leste Paulista, CPFL Sul Paulista, CPFL Jaguari and CPFL Mococa) (R\$ 63 million) – R\$ 31 million non recurring
- ✓ Reduction in the additions and delay fines, tax credits and monetary update (R\$ 15 million);
- ✓ Reduction in the updates of judicial deposits (R\$ 11 million), mainly due to the reduction in the indexes used to update these items;
- ✓ Reduction of Financial Revenue from **CPFL Renováveis**, in the amount of R\$ 3 million.



- Financial Expenses: increase of 49.6% (R\$ 181 million), from R\$ 365 million in 2Q12 to R\$ 546 million in 2Q13, mainly due to the following factors:
 - (i) Adjustment for distributors' financial asset (expense) (CPFL Paulista, CPFL Piratininga, RGE, CPFL Santa Cruz, CPFL Leste Paulista, CPFL Sul Paulista, CPFL Jaguari and CPFL Mococa) (R\$ 100 million) non-recurring
 - (ii) **Non recurring** effects (R\$ 59 million) due to the adhesion of CPFL Piratininga (R\$ 49 million) and CPFL Paulista (R\$ 10 million) to the Special Installment Payment Program (PEP) for ICMS tax of the state of São Paulo. Both disputed the taxes levied on the acquisition of fuel and lubricants for operational vehicles, as well as the ICMS tax calculation methodology in the city of Santos (São Paulo state) by CPFL Piratininga, as explained in the items Operational Revenues and Operating Costs and Expenses.
 - (iii) Financial expenses from **CPFL Renováveis**, in the amount of R\$ 24 million, mainly due to:
 - The acquisitions of Bons Ventos wind farms (157.5 MW) in June 2012, and the assets of biomass cogeneration of Ester thermoelectric facility (40 MW) in October 2012;
 - The beginning of operations of Bio Ipê and Bio Pedra thermoelectric facilities in May 2012;
 - The beginning of operations of Santa Clara wind farms (188 MW) in July 2012.
 - The beginning of operations Salto Goes SPP (20 MW) and Tanquinho Solar PP (1 MWp) Jin uly 2012.
 - (iv) Increase of debt of charge (R\$ 4 million)Partially offset by:
 - (v) Reduction in Other financial expenses (R\$ 5 million)

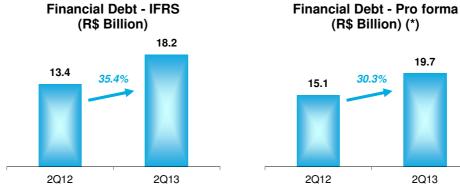
5.7) Net Income

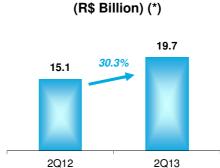
Net income (IFRS + Conventional Generation Proportional Consolidation) in 2Q13 was - R\$ 134 million. This result reflects mainly: (i) the increase in Legal and Judicial Expenses and other contingencies; (ii) the implementation of periodic tariff revisions in the Distribution segment and (iii) the adjustment for distributors' financial asset (Distribution segment).



6) DEBT

6.1) Financial Debt (Including Hedge)





Note: (*) Considering proportional consolidation of BAESA, ENERCAN, Foz do Chapecó and EPASA.

CPFL Energia's financial debt (including hedge) reached R\$ 18,162 million in 2Q13, increase of R\$ 4,749 million, or 35.4%, compared to 2Q12. This increase in net debt is mainly a reflection of:

- the consolidation of 100% of the debt of CPFL Renováveis (principal + charges), which has added around R\$ 690 million to the consolidated indebtedness of CPFL Energia. Part of these funds, around R\$ 51 million, was assumed through the acquisition of Ester cogeneration assets in the period. The remaining amount, which totaled around R\$ 639 million, occurred through funding for the payment of this acquisition, as well as for the construction of several greenfield projects;
- the increase in indebtedness due to the funding, net of amortizations, in the amount of R\$ 3,769 million, in CPFL Energia (Holding) and the other Group companies (conventional generation, distribution and commercialization segments);
- the increase in the other charges and monetary and exchange rate updates (net of hedge) in the period, in the amount of R\$ 290 million.

The main contributing funding and amortizations to the variation in the balance of financial debt described above were:

- CPFL Renováveis: funding, net of amortizations, in the amount of R\$ 639 million, and debt assumption in the amount of R\$ 51 million:
 - + Promissory notes issuances by Atlântica Wind Complex (R\$ 230 million) and CPFL Renováveis (R\$ 150 million):
 - + Funding of BNDES financing for CPFL Renováveis, in the amount of R\$ 92 million;
 - + Funding of BNDES financing for Salto Góes Small Hydroelectric Power Plant, in the amount of R\$ 19 million;
 - + Funding of BNDES financing for Coopcana and Alvorada Thermoelectric Power Plants, in the amount of R\$ 98 million;
 - + Funding of BNDES financing for Atlântica Wind Complex, in the amount of R\$ 264 million;
 - + Funding of BNDES financing for Macacos I Wind Complex (Macacos, Pedra Preta, Costa Branca e Juremas), in the amount of R\$ 176 million;



- + Bank note issuance by Campo dos Ventos II Wind Farm, in the amount of R\$ 35 million;
- Amortization of working capital related to Coopcana and Alvorada Thermoelectric Power Plants and Atlântica Wind Complex, in the amount of R\$ 79 million;
- Promissory notes amortization by Atlântica Wind Complex, in the amount of R\$ 92 million;
- Amortizations of BNDES financing for CPFL Renováveis (source CPFL), in the amount of R\$ 54 million;
- Amortizations of BNDES financing for CPFL Renováveis (source ERSA), in the amount of R\$ 49 million;
- Amortizations for Jantus, in the amount of R\$ 38 million, related to BNB financing;
- Amortizations for Bons Ventos, in the amount of R\$ 35 million, of which R\$ 21 million are related to BNDES financing, R\$ 7 million are related to BNB financing and R\$ 7 million are related to NIB (Nordic Investment Bank) financing;
- Amortization related to the operation with redeemable preferred shares of T-15 Energia (CPFL Renováveis' controlled company) to the acquisition of Bons Ventos, in the amount of R\$ 56 million;
- Amortization related to the operation with redeemable shares (Alto Irani and Plano Alto Small Hydro Power Plants), in the amount of R\$ 22 million;
- + Indebtedness from the acquisition of Ester Thermoelectric Power Plant by CPFL Renováveis, in the amount of R\$ 51 million, related to BNDES financing.
- Group's Distributors: funding (BNDES and other financial institutions), net of amortizations, totaling R\$ 2,250 million:
 - + Debentures issuances by CPFL Paulista (6th Issue of R\$ 660 million and 7th Issue of R\$ 505 million), CPFL Piratininga (6th Issue of R\$ 110 million and 7th Issue of R\$ 235 million) and RGE (6th Issue of R\$ 500 million and 7th Issue of R\$ 170 million);
 - + Funding of financing, through Law No. 4131/62, for CPFL Paulista (R\$ 49 million), CPFL Piratininga (R\$ 64 million), RGE (R\$ 299 million), CPFL Santa Cruz (R\$ 40 million), CPFL Leste Paulista (R\$ 25 million), CPFL Sul Paulista (R\$ 43 million), CPFL Jaguari (R\$ 44 million) and CPFL Mococa (R\$ 11 million);
 - + Funding of working capital by CPFL Leste Paulista (R\$ 2 million);
 - + Funding, net of amortizations, of BNDES financing for Group's Distributors, totaling R\$ 374 million;
 - Amortizations of the principal of RGE (3rd Issue of R\$ 127 million) and CPFL Paulista's debentures (3rd Issue of R\$ 427 million);
 - Amortizations of financing for CPFL Paulista (R\$ 124 million), CPFL Piratininga (R\$ 14 million), RGE (R\$ 123 million), CPFL Santa Cruz (R\$ 11 million), CPFL Leste Paulista (R\$ 18 million), CPFL Sul Paulista (R\$ 10 million), CPFL Jaguari (R\$ 4 million) and CPFL Mococa (R\$ 6 million);
 - Other amortizations, net of funding, in the amount of R\$ 17 million.
- <u>CPFL Geração and CERAN</u>: funding, net of amortizations, totaling R\$ 1,455 million:
 - + Debentures issuance by CPFL Geração (5th Issue of R\$ 1,092 million), due to corporate restructuring in CPFL Geração and CPFL Brasil;
 - + Promissory notes issuance by CPFL Geração (R\$ 460 million);



- Amortizations of BNDES financing for CPFL Geração (R\$ 42 million) and CERAN (R\$ 55 million).
- CPFL Brasil and CPFL Servicos: amortizations, net of funding, totaling R\$ 1,076 million:
 - + Funding of working capital by CPFL Servicos (R\$ 8 million);
 - + Funding of BNDES financing for CPFL Serviços (R\$ 20 million) and CPFL Brasil (R\$ 1 million);
 - Amortization of the principal of CPFL Brasil's debentures (2nd Issue of R\$ 1,092 million), due to corporate restructuring in CPFL Brasil and CPFL Geração;
 - Amortizations of BNDES financing for CPFL Brasil (R\$ 11 million);
 - Other amortizations, net of funding, in the amount of R\$ 2 million.
- CPFL Energia (Holding): funding, net of amortizations, totaling R\$ 1,140 million:
 - + Debentures issuance by CPFL Energia (4th Issue of R\$ 1,290 million);
 - Amortization of the principal of CPFL Energia's debentures (3rd Issue of R\$ 150 million).

CPFL Energia adopts a pre-funding strategy, anticipating funding for maturing debt within 18 to 24 months. The latest funding for this purpose were conducted in February 2013 through the issuance of debentures, in the total amount of R\$ 910 million. Therefore, the company was capable of reducing the nominal cost of its debt by approximately 2.4 percentage point, to 8.0% p.a.. Regarding its debt profile, considering the proportional consolidation of BAESA, ENERCAN, Foz do Chapecó and EPASA, the average term of debt is of 4.0 years.

| Dívida Financeira - 2T13 - IFRS (R\$ Mil) | | | | | | | |
|---|---------------|---------------|-------------------|-------------|---------------------------|----------------------------|---------------------------|
| | Encargos | | | Principal | | Total | |
| | Curto Prazo | Longo Prazo | Curto Prazo | Longo Prazo | Curto Prazo | Longo Prazo | Total |
| Moeda Nacional | | | | | | | |
| BNDES - Repotenciação | 9 | - | 2,969 | - | 2,978 | - | 2,978 |
| BNDES - Investimento | 16,901 | - | 1,001,734 | 3,777,942 | 1,018,635 | 3,777,942 | 4,796,577 |
| BNDES - Bens de Renda | 45 | - | 1,875 | 6,349 | 1,920 | 6,349 | 8,269 |
| BNDES - Capital de Giro | 24 | - | 6,895 | - | 6,919 | - | 6,919 |
| Instituições Financeiras | 99,715 | 44,681 | 1,155,813 | 1,243,172 | 1,255,528 | 1,287,853 | 2,543,381 |
| Outros | 791 | - | 11,786 | 21,492 | 12,577 | 21,492 | 34,069 |
| Sub-Total | 117,485 | 44,681 | 2,181,072 | 5,048,955 | 2,298,557 | 5,093,636 | 7,392,193 |
| Moeda Estrangeira | | | | | | | |
| Instituições Financeiras | 24,158 | - | 229,385 | 2,625,286 | 253,543 | 2,625,286 | 2,878,829 |
| Sub-Total | 24,158 | - | 229,385 | 2,625,286 | 253,543 | 2,625,286 | 2,878,829 |
| Debêntures | | | | | | | |
| CPFL Energia | 17,224 | - | 150,000 | 1,437,174 | 167,224 | 1,437,174 | 1,604,398 |
| CPFL Paulista | 43,600 | - | - | 1,644,200 | 43,600 | 1,644,200 | 1,687,799 |
| CPFL Piratininga | 17,321 | - | - | 762,813 | 17,321 | 762,813 | 780,134 |
| RGE | 27,509 | - | 126,667 | 737,609 | 154,176 | 737,609 | 891,785 |
| CPFL Santa Cruz | 320 | - | - | 64,776 | 320 | 64,776 | 65,096 |
| CPFL Brasil | 1,522 | - | - | 227,412 | 1,522 | 227,412 | 228,934 |
| CPFL Geração | 16,802 | - | - | 2,029,990 | 16,802 | 2,029,990 | 2,046,792 |
| CPFL Renováveis | 29,085 | - | 34,013 | 1,061,915 | 63,098 | 1,061,915 | 1,125,014 |
| Sub-Total | 153,383 | - | 310,680 | 7,965,889 | 464,063 | 7,965,889 | 8,429,952 |
| Dívida Financeira | 295,026 | 44,681 | 2,721,137 | 15,640,130 | 3,016,163 | 15,684,811 | 18,700,974 |
| <u>Hedge</u> | - | - | - | - | (845) | (537,890) | (538,735) |
| Dívida Financeira Incluindo Hedge Participação sobre o total (%) | <u>-</u> - | <u>-</u> - | - - | - - | 3,015,318 16.6% | 15,146,921 83.4% | 18,162,239 100% |

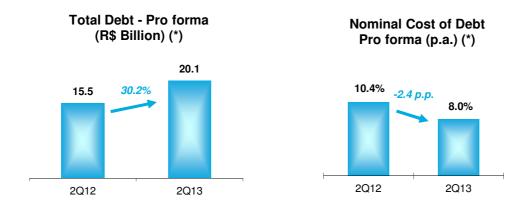


Of the total indebtedness of R\$ 18,162 million in 2Q13, R\$ 15,146 million (83.4%) are considered long term and R\$ 3,016 million (16.6%) are considered short term. In 2Q12, of the total of R\$ 13,413 million, R\$ 11,584 million (86.4%) are considered long term and R\$ 1,829 million (13.6%) are considered short term.

The cash position at the end of 2Q13 has coverage ratio of 2.0x the amortizations of the next 12 months, enough to honor all amortization commitments until early 2015.

6.2) Total Debt (Financial Debt + Hedge + Debt with the Private Pension Fund)



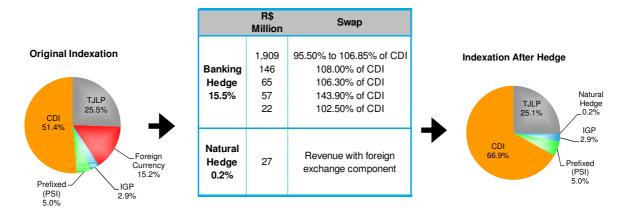


Note: (*) Considering proportional consolidation of BAESA, ENERCAN, Foz do Chapecó and EPASA.

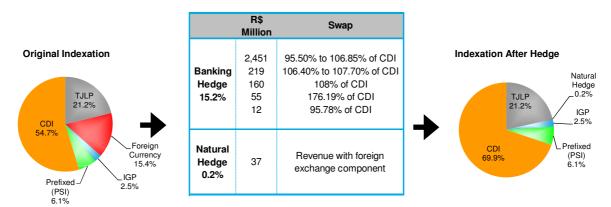
Total debt, comprising financial debt, hedge (asset/liability) and debt with the private pension fund, amounted to R\$ 18,550 million in 2Q13, growth of 35.2%. The nominal average cost of debt fell from 10.4% p.a. in 2Q12 to 8.0% p.a. in 2Q13, due to the decrease in the CDI interbank rate (from 10.7% to 7.2%). (accrued rates in the last 12 months)



Debt Profile - IFRS - 2Q12



Debt Profile - IFRS - 2Q13



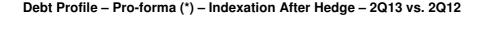
Note: PSI - Investment Support Program.

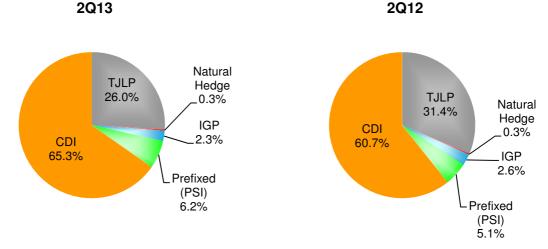
As a result of the funding operations and amortizations, considering the indexation after hedge, there was an increase in the portion tied to the CDI-pegged portion (from 66.9%, in 2Q12, to 69.9%, in 2Q13) and prefixed-PSI (from 5.0%, in 2Q12, to 6.1%, in 2Q13), and a decrease in the BNDES-TJLP-indexed portion (from 25.1%, in 2Q12, to 21.2%, in 2Q13) and in the portion tied to the IGP-M/IGP-DI (from 2.9%, in 2Q12, to 2.5%, in 2Q13).

The foreign-currency debt would have come to 15.4% of the total, if banking hedge operations had been excluded. Considering the contracted swap operations, which convert the indexation of debt in foreign-currency to the CDI, the effective foreign-currency debt is 0.2% (all of this possesses a natural hedge).

The portion of the debt tied to the IGP-M/IGP-DI is related mostly to the debt with the private pension fund.







Note: (*) Considering proportional consolidation of BAESA, ENERCAN, Foz do Chapecó and EPASA.

6.3) Net Debt and Leverage

| IFRS - R\$ Thousands | 2Q13 | 2Q12 | Var. |
|----------------------------------|--------------|--------------|--------|
| Financial Debt (including hedge) | (18,162,239) | (13,413,488) | 35.4% |
| (+) Available Funds | 5,419,584 | 1,958,321 | 176.7% |
| (=) Net Debt | (12,742,655) | (11,455,167) | 11.2% |

| Pro forma (*) - R\$ Thousands | 2Q13 | 2Q12 | Var. |
|----------------------------------|--------------|--------------|--------|
| Financial Debt (including hedge) | (19,735,778) | (15,149,344) | 30.3% |
| (+) Available Funds | 5,474,916 | 2,014,281 | 171.8% |
| (=) Net Debt | (14,260,862) | (13,135,064) | 8.6% |

Note: (*) Considering proportional consolidation of BAESA, ENERCAN, Foz do Chapecó and EPASA.

In 2Q13, net debt totaled R\$ 12,743 million, an upturn of 11.2% or R\$ 1,287 million, compared to net debt position at the end of 2Q12 in the amount of R\$ 11,455 million. This increase is explained on the following factors:

- Increase of R\$ 4,749 million in the gross indebtedness, as described in the item 6.1;
- Increase of R\$ 3,461 million in the balance of the cash, from R\$ 1,958 million in 2Q12 to R\$ 5,420 million in 2Q13, mainly explained by:
 - (i) Cash generation of operating activities in the period: +R\$ 2,535 million;
 - (ii) Payment of the acquisitions (Ester): -R\$ 139 million;
 - (iii) Investments in the period: -R\$ 2,223 million;
 - (iv) Net funding in the period: +R\$ 4,403 million;
 - (v) Payment of dividends: -R\$ 1,117 million;
 - (vi) Other movements: +R\$ 2 million.



In line with the criteria for calculation of financial covenants of loan agreements with financial institutions, net debt is adjusted according to the equivalent participation of CPFL Energia in each of the projects. Also, include in the calculation of adjusted EBITDA the effects of the CVA – "Account for the Compensation of the Variations of Parcel A" and the historic EBITDA of newly acquired projects, as Ester. As a result, adjusted net debt totaled R\$ 12,572 million and adjusted EBITDA reached R\$ 3,676 million, and the adjusted Net Debt / adjusted EBITDA at the end of 2Q13 reached 3.42x (still under review by the independent auditors on the date of this report). It is noteworthy that this leverage was heavily impacted by the fines and provisions recorded this quarter, in the amount of R\$ 277 million, on our EBITDA. Considering the net debt without adjustment and the IFRS reported EBITDA accumulated in the last 12 months until the end of 2Q13 in the amount of R\$ 3,590 million, the Company would report a net leverage of 3.55x.



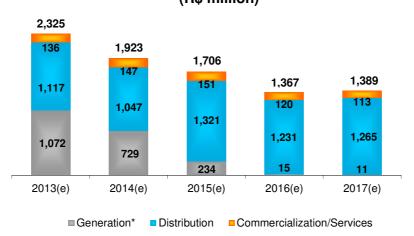
7) INVESTMENTS

In 2Q13, R\$ 498 million were invested in business maintenance and expansion, of which R\$ 211 million in distribution, R\$ 274 million in generation (R\$ 271 million of CPFL Renováveis) and R\$ 13 million in commercialization and services. As result, CPFL Energia's investments totaled R\$ 1,030 million in 1H13, of which R\$ 444 million in distribution, R\$ 571 million in generation (R\$ 565 million of CPFL Renováveis) and R\$ 15 million in commercialization and services.

Listed below are some of the main investments made by CPFL Energia in each segment:

- (i) <u>Distribution</u>: strengthening and expanding the electricity system to keep pace with market growth, both in terms of energy sales and numbers of customers. Other allocations included electricity system maintenance and improvements, operational infrastructure, the upgrading of management and operational support systems, customer help services and research and development programs, among others;
- (ii) <u>Generation</u>: chiefly focused on Alvorada and Coopcana Thermoelectric Power Plants, Campo dos Ventos II Wind Farm and Macacos I, Atlântica, Campo dos Ventos and São Benedito Wind Complexes, ongoing construction projects.

Investments Projected by the Group for the Next 5 Years 100% CPFL Renováveis and CERAN (R\$ million)



Note: (*) Considers 100% of CPFL Renováveis and CERAN and the proportional stake in the other generation projects.



8) DIVIDENDS

CPFL Energia has announced an intermediate dividend distribution, for 1H13, in the amount of R\$ 363 million, equivalent to R\$ 0.377282126 per share.

Shareholders owning shares on August 22, 2013 will be entitled to receive these dividends. Shares will be traded ex-dividend on the São Paulo Stock Exchange (BM&FBovespa S.A. Bolsa de Valores, Mercadorias e Futuros - BM&FBOVESPA) and New York Stock Exchange (NYSE) as of August 23, 2013.

| | CPFL Energia's Dividend Yi | eld | | | |
|-------------------------------------|----------------------------|------|------|------|------|
| | 1H11 | 2H11 | 1H12 | 2H12 | 1H13 |
| Dividend Yield - last 12 months (1) | 6.0% | 7.1% | 6.1% | 4.6% | 3.9% |

Note: (1) Based on the average of the closing quotations in each half year period.

The 1H13 dividend yield, calculated on the average of the closing quotations in the period (R\$ 21.11 per share) is 1.8% (3.9% in the last 12 months).

Dividend Distribution – R\$ Million



(*) Note: considering share price adjusted for reverse stock split and simultaneous stock split on June 29, 2011. Without dividends.

The declared amounts are in line with the Company's dividend policy, which states that shareholders will receive at least 50% of adjusted half-yearly net income as dividends and/or interest on equity (IOE). CPFL Energia has presented a payout ratio close to 95% since its IPO, respecting the constitution of the legal reserve of 5%.



9) STOCK MARKET

9.1) Share Performance

CPFL Energia, which has a current free float of 30.5%, is listed on both the BM&FBOVESPA (Novo Mercado) and the NYSE (ADR Level III), segments with the highest levels of corporate governace.

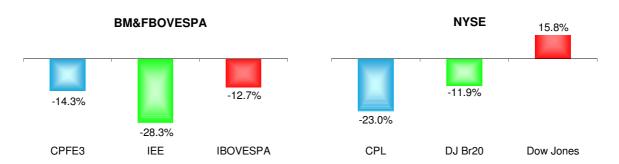
The shares closed the period priced at R\$ 20.71 per share and US\$ 18.29 per ADR, respectively (closing price in 06/30/2013).

Shares Performance – 1H13 (with dividends)



In 1H13, the shares depreciated 1.0% on the BM&FBOVESPA and 10.8% on the NYSE.

Shares Performance – Last 12M (with dividends)

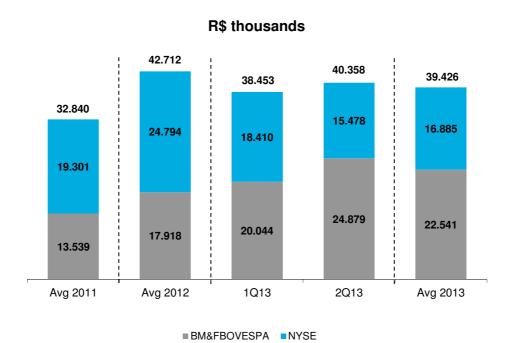


In the last 12 months, the shares depreciated 14.3% on the BM&FBOVESPA and 23.0% on the NYSE.



9.2) Average Daily Volume

The daily trading volume in 1H13 averaged R\$ 39.4 million, of which R\$ 22.5 million on the BM&FBOVESPA and R\$ 16.9 million on the NYSE, 7.7% down on 2012. The number of trades on the BM&FBOVESPA increased by 36.9%, rising from a daily average of 3,081, in 2012, to 4,217, in 1H13.



Note: Considers the sum of the average daily volume on the BM&FBOVESPA and the NYSE.

9.3) Ratings

In May 2013, Standard & Poor's issued a report reaffirming its credit ratings for CPFL Energia. Therefore, the Company maintains the AA+ rating on the national scale, with stable perpective.

The following table shows the evolution of CPFL Energia's corporate ratings:

| Ratings of CPFL Energia - National Scale | | | | | | | |
|--|---------|-----------|-----------|-----------|-----------|--|--|
| Agency | | 2010 | 2011 | 2012 | 2Q13 | | |
| Ctandard & Doorla | Rating | brAA+ | brAA+ | brAA+ | brAA+ | | |
| Standard & Poor's | Outlook | Stable | Stable | Stable | Stable | | |
| Fitch Ratings | Rating | AA+ (bra) | AA+ (bra) | AA+ (bra) | AA+ (bra) | | |
| FILCH Hallings | Outlook | Stable | Stable | Stable | Stable | | |

Note: Close-of-period positions.



10) CORPORATE GOVERNANCE

CPFL Energia's corporate governance model is based on four basic principles: transparency, equity, accountability and corporate responsibility, applied by all the companies in the Group.

CPFL Energia is listed on the segments of the highest governance level - the Novo Mercado of the BM&FBovespa and Level III ADRs on the New York Stock Exchange (NYSE). CPFL Energia's capital stock is composed exclusively of common shares, and ensures 100% tag-along rights in the case of disposal of control.

The Board of Directors' duties include defining the overall business guidelines and electing the Board of Executive Officers, among other responsibilities determined by the law and the Company's Bylaws. Its rules were defined in the Board of Directors' internal rules document. The Board is composed of one independent member and six members nominated by the controlling shareholders and all of them carry a one-year term of office, reelection being admitted. It normally meets once a month but may be convened whenever necessary. The Chairman and the Vice-Chairman are elected among the Board of Directors' members and no member may serve on the Board of Executive Officers.

The Board of Directors constituted three committees and defined their competences in a sole Internal Rules. They are: the Human Resources Committee, Related Parties Committee and Management Processes Committee. Whenever necessary, ad hoc commissions are installed to advise the Board on such specific issues as: corporate governance, strategy, budgets, energy purchase, new operations and financial policies.

CPFL Energia maintains a permanent Fiscal Council comprising five members who also carry out the attributes of the Audit Committee foreseen in the Sarbanes Oxley Act and pursuant to the rules of the Securities and Exchange Commission (SEC). The Fiscal Council rules were defined in its internal rules document and in the Fiscal Council Guide.

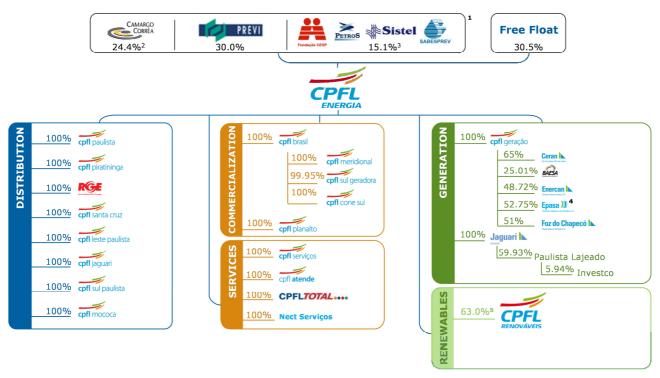
The Board of Executive Officers is comprised of six Executive Officers, all with a two-year term of office, with reelection admitted. The Executive Officers represent the Company and manage its business in accordance with the lines of direction defined by the Board of Directors. The Chief Executive Officer is responsible for nominating the other statutory Executive Officers.

The guidelines and set of documents related to corporate governance are available at the Investor Relations website www.cpfl.com.br/ir.



11) CURRENT SHAREHOLDERS STRUCTURE - 06/30/2013

CPFL Energia is a holding company, whose results depend directly on those of its subsidiaries.



Notes:

- (1) Controlling shareholders;
- (2) Includes the 0.1% stake of Camargo Corrêa S.A.;
- (3) Includes the 0.2% stake of Petros and Sistel pension funds;
- (4) Termoparaíba and Termonordeste Thermoelectric Facilities;
 (5) CPFL Energia owns a 63.0% indirect interest in CPFL Renováveis through CPFL Geração.



12) PERFORMANCE OF THE BUSINESS SEGMENTS

12.1) Distribution Segment

12.1.1) Economic-Financial Performance

| Consolidated Income Statement - I | Distribution (Pro-f | orma - R\$ Th | ousands) | | | |
|--|---------------------|---------------|----------|-------------|-------------|--------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operational Revenues (IFRS) ⁽¹⁾ | 3,696,551 | 4,138,322 | -10.7% | 7,527,146 | 8,303,182 | -9.3% |
| Gross Operational Revenues (IFRS + Regulatory Assets & Liabilities) ⁽¹⁾ | 3,629,307 | 4,026,537 | -9.9% | 7,553,310 | 8,055,905 | -6.2% |
| Net Revenues (IFRS) ⁽¹⁾ | 2,601,928 | 2,648,158 | -1.7% | 5,259,238 | 5,247,581 | 0.2% |
| Net Revenues (IFRS + Regulatory Assets & Liabilities) ⁽¹⁾ | 2,522,156 | 2,555,331 | -1.3% | 5,275,093 | 5,044,851 | 4.6% |
| Cost of Electric Power | (1,769,836) | (1,848,888) | -4.3% | (3,275,810) | (3,500,454) | -6.4% |
| Operating Costs & Expenses | (972,960) | (774,800) | 25.6% | (1,758,184) | (1,442,931) | 21.8% |
| EBIT | 118,330 | 346,211 | -65.8% | 743,070 | 895,247 | -17.0% |
| EBITDA (IFRS) ⁽²⁾ | 228,515 | 470,706 | -51.5% | 962,047 | 1,090,489 | -11.8% |
| EBITDA (IFRS + Regulatory Assets & Liabilities) ⁽³⁾ | 254,318 | 596,947 | -57.4% | 841,307 | 1,194,783 | -29.6% |
| Financial Income (Expense) | (279,466) | (31,138) | 797.5% | (297,841) | (93,593) | 218.2% |
| Income Before Taxes | (161,137) | 315,073 | | 445,229 | 801,654 | -44.5% |
| Net Income (IFRS) | (100,794) | 220,511 | | 297,133 | 539,462 | -44.9% |
| Net Income (IFRS + Regulatory Assets & Liabilities) ⁽⁴⁾ | (82,110) | 301,344 | | 220,566 | 604,728 | -63.5% |

Notes:

- (1) Excludes Construction Revenue;
 (2) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result and depreciation/amortization;
- (3) EBITDA (IFRS + Regulatory Assets & Liabilitites) considers, besides the items mentioned above, the regulatory assets and liabilities:
- (4) Net Income (IFRS + Regulatory Assets & Liabilitites) considers the regulatory assets and liabilities;
- (5) The distributors' financial performance tables are attached to this report in item 13.9.

Operating Revenue

Gross operating revenue (IFRS + Construction Revenue) in 2Q13 reached R\$ 3,956 million, representing a reduction of 11.3% (R\$ 504 million). Excluding the revenue from building the infrastructure of the concession (which does not affect the results because of the related cost, in the same amount), gross operating revenue would have amounted to 3,696 million, a reduction of 10.7% (R\$ 442 million).

The downturn in gross operating revenue was mainly caused by the following factors:

- Negative average tariff adjustment of -16.4% in the distribution companies, for the period between 2Q12 and 2Q13, in the amount of R\$ 466 million due to the tariff reviews and readjustments and the effects of PM 579/2012 (converted into Law 12,783 in January 2013), through which ANEEL approved the result of the extraordinary tariff review ("RTE") of 2013, applied to the consumption as of January 24, 2013. The electric energy quotas of the generating plants that renewed their concession contracts were incorporated in this extraordinary review. The total of energy coming from these plants was divided into quotas for the distributors. The effects of extinctions of RGR and CCC, and the reductions of CDE and transmission costs were also computed:
- Reduction of 0.7% in the sales volume to the captive market, in the amount of R\$ 31 million (market + mix);
- Reduction of R\$ 59 million in the gross revenue of TUSD from free customers;

Partially offset by:

Increase of R\$ 114 million in Other Revenues.



Deductions from the gross operating revenue were R\$ 1,095 million, representing a reduction of 26.5% (R\$ 396 million), due to the following reductions:

- (i) of 100.0% in the CCC sector charge (R\$ 161 million);
- (ii) of 73.4% in the CDE sector charge (R\$ 107 million);
- (iii) of 5.1% in PIS and COFINS taxes (R\$ 17 million);
- (iv) of 10.5% in ICMS tax (R\$ 81 million);
- (v) of 24.6% (R\$ 8 million) in the R&D and energy efficiency program; and
- (vi) of R\$ 26 million in the global reversal reserve RGR.
- (vii) Others (R\$ 2 million).

These reductions were partially offset by the increase of 31.7% in Proinfa (R\$ 6 million).

In 2Q13, the subsidiary CPFL Piratininga had a non-recurring expense due to the adhesion to the Special Installment Payment Program (PEP) for ICMS tax of the State of São Paulo. The Company was involved in a process that questioned the ICMS tax calculation methodology for the energy supply in the city of Santos/SP, in a total amount (including principal, fine and interests) of R\$ 159 million. In view of the unfavorable rulings from the courts in São Paulo and the opportunity offered by PEP to conclude the lawsuit, which involved fines and interests reductions around 75% and 60%, respectively, Management decided to join the program, reducing the total disputed amount to R\$ 73 million. The amount related to principal (R\$ 32 million) were recognized under Deductions from Revenues (included in item (i) above), while fines and interests (R\$ 41 million) in Financial Expenses.

Net operating revenue (IFRS + Construction Revenue) reached R\$ 2,861 million in 2Q13, representing a reduction of 3.7% (R\$ 109 million). Excluding the revenue from building the infrastructure of the concession, net operating revenue would have amounted to 2,602 million, a reduction of 1.7% (R\$ 46 million).

Cost of Electric Power

The cost of electric energy, comprising the purchase of electricity for resale and charges for the use of the distribution and transmission system, amounted to R\$ 1,770 million in 2Q13, representing a reduction of 4.3% (R\$ 79 million):

- The cost of electric power purchased for resale in 2Q13 was R\$ 1,596 million, representing an increase of 4.8% (R\$ 73 million), due to the following effects:
 - (i) Increase of 125.3% in the cost of energy purchased in the short term (R\$ 71 million), due to the increase of 206.0% in the volume of purchased energy (145 GWh), partially offset by the reduction of 26.4% in the average purchase price;
 - (ii) Increase of 3.3% in the cost of energy purchased in the regulated environment (R\$ 42 million), caused by the increase of 7.7% in the average purchase price, partially offset by the reduction of 4.1% (354 GWh) in the volume of purchased energy;
 - (iii) Increase of 9.5% in the cost of energy from Itaipu (R\$ 27 million), mainly due to the 9.5% increase in the average purchase price;
 - (iv) Increase of 6.7% in the PROINFA cost (R\$ 4 million), due to the 7.7% increase in the average purchase price, partially offset by the decrease of 3.0% (7 GWh) in the volume of purchased energy;

Partially offset by:

(v) Resources from the CDE in the amount of R\$ 64 million, according to the Decree No.



7,945:

- (vi) Increase in PIS and COFINS tax credits, generated from the energy purchase (R\$ 7 million).
- Charges for the use of the transmission and distribution system reached R\$ 174 million in 2Q13, a 46.6% reduction (R\$ 152 million), due to the following factors:
 - (i) Resources from the CDE in the amount of R\$ 61 million, according to the Decree No. 7,945;
 - (ii) Reduction of 51.7% in the basic network charges (R\$ 136 million), mainly due to the reductions of 50.4% (R\$ 66 million) in CPFL Paulista, of 44.7% in RGE (R\$ 21 million) and of 57.9% (R\$ 38 million) in CPFL Piratininga, due to the effects of PM 579/2012 (converted into Law 12,783 in January 2013), through which there was a reduction of transmission costs;
 - (iii) Reduction of 62.8% in Itaipu charges (R\$ 15 million);
 - (iv) Reduction of 45.7% in the connections charges (R\$ 9 million);
 - (v) Reduction of 45.9% in the charges for the use of the distribution system (R\$ 3 million);

Partially offset by:

- (i) Increase of 194.4% in the system service usage charges ESS (R\$ 44 million), mainly due to the increases of R\$ 19 million in CPFL Paulista, R\$ 9 million in CPFL Piratininga and of R\$ 9 million in RGE;
- (ii) Increase of 52.2% in the energy reserve charges (R\$ 12 million);
- (iii) Reduction in PIS and Cofins tax credits, generated from the charges (R\$ 16 million).

Operating Costs and Expenses

Operating costs and expenses were R\$ 973 million in 2Q13, registering an increase of 25.6% (R\$ 198 million), due to the following factors:

- Reduction of 19.4% (R\$ 63 million) in the cost of building the infrastructure of the concession (which does not affect the results because of the related revenue, in the same amount). This item, which reached R\$ 259 million in 2Q13, has its counterpart in the "operating revenue";
- The Private Pension Fund item, which represented a revenue of R\$ 2 million in 2Q12, due to the change in practice and impact of the revision of CPC 33 Employee benefits, now being adopted as of January 1, 2013, has come to represent an expense of R\$ 9 million in 2Q12. In 2Q13, this expense increased to R\$ 20 million, resulting in a negative variation of R\$ 11 million. This variation is due to the expected estimated impact on actuarial assets and liabilities, according to CVM Deliberations Nos. 371/00 and 600/09, as shown in the Actuarial Report;
- Depreciation and Amortization, which represented a net reduction of 11.9% (R\$ 15 million), mainly due to the following factors:
 - (i) The recording effect, in the amount of R\$ 22 million, of PIS and COFINS tax credits on the depreciation and amortization. As of 2Q12, these credits, which were registered in the "depreciation and amortization" expenses line, were registered in the "deductions from the operating revenue" line, for better accounting purposes;
 - (ii) Increase of R\$ 7 million due to the increase in amortization of the distribution infrastructure intangible due to new investments;
- The PMSO item, that reached R\$ 583 million in 2Q13, compared to R\$ 319 million in 2Q12, registering an increase of 83,0% (R\$ 264 million), mainly due to the following factors (that need



to be excluded for comparison purposes with the 2Q12):

- (i) In 2Q13, there was an impact on Legal and Judicial Expenses and Indemnities, the amount of R\$229 million, mainly due to changes in the classification of risks arising from civil and labor claims from the Company's litigations, so that the provisions better reflect Management's current estimates. This estimate is made after analyses by its external legal counsel and is the result of continuous monitoring and risk control by the Company. Note that the accrual of this provision has no immediate impact on cash;
- (ii) In 2Q13, CPFL Paulista and CPFL Piratininga had a non-recurring expense due to adhesion to the Installment Special Program (PEP) for ICMS tax of the State of São Paulo. Both disputed the taxes levied on the acquisition of fuel and lubricants for operational vehicles. In view of the unfavorable rulings for the companies from the courts in São Paulo and the opportunity offered by PEP to conclude the lawsuit, which involved fines and interests reductions around 75% and 60%, respectively, Management decided to join the program, incurring in an expense of R\$ 32 million. The amounts related to principal (R\$ 8 million for CPFL Paulista and R\$ 7 million for CPFL Piratininga) were recognized under Other Expenses, while fines and interests (R\$ 17 million) in Financial Expenses.
- (iii) **Non-recurring** increase related to the physical inventory of assets, due to the implementation of the Manual for the Equity Control in the Power Sector (MCPSE) in 2Q12 (R\$ 7 million);
- (iv) Disposal of assets in the Distributors (R\$ 15 million);
- (v) Allowance for Doubtful Accounts (PDD) (R\$ 4 million).

Excluding these effects, PMSO for 2Q13 would have totaled R\$ 299 million, compared to R\$ 291 million in 2Q12, an **increase of 2.9% (R\$ 8 million)**.

The principal factors explaining the variation in PMSO, following the exclusion of the effects already mentioned were:

- (i) Out-sourced services expenses, which registered an increase of 6.7% (R\$ 7 million) mainly due to the reduction in the expenses on maintenance in substations:
 - ✓ In RGE (R\$ 3 million), mainly due to the increase in the expenses with communication services, call center, car fleet and lines and grids maintenance;
 - ✓ In CPFL Paulista (R\$ 5 million), mainly due to the increase in the expenses with hardware and software maintenance and lines and grids maintenances and conservation;
- (ii) Materials expenses, which reported an increase of 26.0% (R\$ 4 million), mainly due to the increase in lines and grids maintenance in CPFL Paulista (R\$ 3 million);
- (iii) Other operating costs/expenses, which registered an increase of 8.7% (R\$ 3 million),; Partially offset by:
- (iv) Personnel expenses, which reported a net reduction of 4.8% (R\$ 6 million).

Regulatory Assets and Liabilities

The regulatory assets and liabilities, which are no longer registered, in accordance with the pronouncements issued by the Accounting Pronouncements Committee (CPC) and the international practices (IFRS), represented a net receivable of R\$ 26 million in 2Q13 and of R\$ 126 million in 2Q12 (impact in EBITDA). The amounts related to the deferral of the regulatory assets and liabilities will be passed through the tariffs in the next tariff readjustment, through the financial components. The amounts related to the amortization are reflected in the tariffs of each period.



EBITDA

EBITDA (IFRS) reached R\$ 228 million in 2Q13, registering a reduction of 51.4% (R\$ 242 million).

Financial Result

The 2Q13 net financial expense was R\$ 279 million, compared to the net financial expense of R\$ 66 million in 2Q12 (R\$ 214 million).

The items explaining these changes are as follows:

- (i) Financial Revenues: reduction of 26.7% (R\$ 25 million), from R\$ 95 million in 2Q12 to R\$ 70 million in 2Q13, mainly due to the following factors:
 - ✓ Reduction in the Financial Revenue in the Distribution Companies due to the adjustment for distibutors' financial asset (R\$ 29 million) (CPFL Paulista, CPFL Piratininga, RGE, CPFL Santa Cruz, CPFL Leste Paulista, CPFL Sul Paulista, CPFL Jaguari and CPFL Mococa);
 - ✓ Reduction in the accruals and delinquent fines (R\$ 7 million);
 - ✓ Reduction in the judicial deposits update (R\$ 5 million);
 - ✓ Reduction in the monetary and foreign exchange update (R\$ 7 million);

Partially offset by:

- ✓ Increase in the income from financial investments (R\$ 17 million) due to the higher cash balance;
- ✓ Increase in the Other Financial Revenues (R\$ 6 million).
- (ii) Financial Expenses: increase of R\$ 188 million, from R\$ 161 million in 2Q12 to R\$ 349 million in 2Q13, mainly due to the following factors:
 - ✓ Increase in the Financial Expense in the Distribution Companies due to the adjustment for distributors' financial asset (R\$ 100 million) (CPFL Paulista, CPFL Piratininga, RGE, CPFL Santa Cruz, CPFL Leste Paulista, CPFL Sul Paulista, CPFL Jaguari and CPFL Mococa):
 - ✓ Increase in the debt charges and in the monetary and foreign exchange update (R\$ 28 million);
 - ✓ **Non recurring** effects (R\$ 59 million) due to the adhesion of CPFL Piratininga (R\$ 49 million) and CPFL Paulista (R\$ 10 million) to the Special Installment Payment Program (PEP) for ICMS tax of the state of São Paulo. Both disputed the taxes levied on the acquisition of fuel and lubricants for operational vehicles, as well as the ICMS tax calculation methodology in the city of Santos (São Paulo state) by CPFL Piratininga, as explained in the items Operational Revenues and Operating Costs and Expenses.

Net Income

Net loss (IFRS) in 2Q13 was R\$ 101 million.



12.1.2) 3rd Periodic Tariff Review Cycle

| | Tariff Reviews | |
|----------------------|----------------|------------------------------|
| Distribution Company | Period | Date of Tariff Review |
| CPFL Piratininga | Each 4 years | October 2011 ⁽¹⁾ |
| CPFL Santa Cruz | Each 4 years | February 2012 ⁽²⁾ |
| CPFL Leste Paulista | Each 4 years | February 2012 ⁽²⁾ |
| CPFL Jaguari | Each 4 years | February 2012 ⁽²⁾ |
| CPFL Sul Paulista | Each 4 years | February 2012 ⁽²⁾ |
| CPFL Mococa | Each 4 years | February 2012 ⁽²⁾ |
| CPFL Paulista | Each 5 years | April 2013 |
| RGE | Each 5 years | June 2013 |

Notes:

- (1) Date postponed by Aneel, through the Ratifying Resolution No. 1,223 of October 18, 2011;
- (2) Dates postponed by Aneel, through the Ratifying Resolutions Nos. 1,253, 1,254, 1,255, 1,256 and 1,258, of January 31, 2012.

CPFL Piratininga

Aneel Ratifying Resolution No. 1,223 of October 18, 2011 postponed the effective date of CPFL Piratininga tariffs, until the conclusion of the Public Hearing PH040, for the definition of the methodology to be used in the 3rd Tariff Review Cycle.

Aneel Ratifying Resolution No. 1,364 of October 2, 2012 repositioned electric energy tariffs of CPFL Piratininga by -5.43%, being -4.45% related to the Tariff Repositioning and -0.98% as financial components outside the Tariff Repositioning, corresponding to an average effect of -6.78% on consumer billings. The new tariffs came into force on October 23, 2012, with the new tariff adjustment, as mentioned in the item "12.1.3".

CPFL Santa Cruz, CPFL Leste Paulista, CPFL Jaguari, CPFL Sul Paulista and CPFL Mococa

On December 20, 2011, due to the late approval of the methodologies for the 3rd Tariff Review Cycle, and through Normative Resolution No. 471, Aneel has provided an extension of the current tariffs to concessionaires that would be subject to tariff review, and established that the resulting effects from tariff review should be applied to tariffs from the date of the next tariff adjustment (February 2013 to these distributors), including retroactive effects. In the case of CPFL Santa Cruz, CPFL Leste Paulista, CPFL Jaguari, CPFL Sul Paulista and CPFL Mococa, Ratifying Resolutions Nos. 1,253, 1,254, 1,255, 1,256 and 1,258, of January 31, 2012, granted the extension of tariffs then prevailing.



On December 11, 2012, Aneel repositioned electric energy tariffs of these distribution companies, as shown in the table below:

| Periodic Tariff Review (RTP) | CPFL Jaguari | CPFL Leste Paulista | CPFL Mococa | CPFL Santa Cruz | CPFL Sul Paulista |
|---------------------------------|--------------|------------------------|--------------|-----------------|----------------------|
| (iiir) | RR 1393/2012 | RR 1394/2012 | RR 1392/2012 | RR 1391/2012 | RR 1390/2012 |
| Tariff repositioning | -7.15% | -2.20% | 7.20% | 4.36% | -4.41% |
| Financial components | 0.05% | 2.28% | 1.80% | 3.74% | 0.69% |
| Average effect | -7.10% | 0.08% | 9.00% | 8.10% | -3.72% |
| Effect on consumer billings | -7.33% | -1.25% | 6.34% | -4.66% | -5.02% |

CPFL Paulista

Aneel Ratifying Resolution No. 1,504 of April 4, 2013 readjusted electric energy tariffs of CPFL Paulista by 5.48%, being 4.53% related to the Tariff Readjustment and 0.95% as financial components outside the Tariff Readjustment, corresponding to an average effect of 6.18% on consumer billings. The new tariffs came into force on April 8, 2013.

RGE

Aneel Ratifying Resolution No. 1,535 of June18, 2013 readjusted electric energy tariffs of RGE by -10.32%, being -10.66% related to the Tariff Readjustment and 0.34% as financial components outside the Tariff Readjustment, corresponding to an average effect of -10.64% on consumer billings. The new tariffs came into force on June 19, 2013.

12.1.3) Tariff Adjustment

| Dates of Tariff Adjustments | | | | | | |
|-----------------------------|--------------------------|--|--|--|--|--|
| Distribution Company | Date | | | | | |
| CPFL Piratininga | October 23 th | | | | | |
| CPFL Santa Cruz | February 3 rd | | | | | |
| CPFL Leste Paulista | February 3 rd | | | | | |
| CPFL Jaguari | February 3 rd | | | | | |
| CPFL Sul Paulista | February 3 rd | | | | | |
| CPFL Mococa | February 3 rd | | | | | |
| CPFL Paulista | April 8 th | | | | | |
| RGE | June 19 th | | | | | |

CPFL Piratininga

Aneel Ratifying Resolution No. 1,369 of October 16, 2012 readjusted electric energy tariffs of CPFL Piratininga by 8.79%, being 7.71% related to the Tariff Readjustment and 1.08% as financial components outside the Tariff Readjustment, corresponding to an average effect of 5.50% on consumer billings. This Tariff Readjustment is the sum of the Annual Tariff Adjustment with the Tariff Repositioning mentioned in the item "12.1.2", besides considering the devolution of the frozen rate (1/3). The new tariffs came into force on October 23, 2012.



CPFL Santa Cruz, CPFL Leste Paulista, CPFL Jaguari, CPFL Sul Paulista and CPFL Mococa

On January 29, 2013, Aneel published in the Federal Official Gazette, the 2013 Annual Tariff Readjustment Indexes for the CPFL Santa Cruz, CPFL Leste Paulista, CPFL Jaguari, CPFL Sul Paulista and CPFL Mococa distributors, as shown in the table below.

| Annual Tariff Adjustment (RTA) | CPFL Mococa | CPFL Sul Paulista | CPFL Jaguari | CPFL Leste Paulista | CPFL Santa Cruz |
|--------------------------------|----------------|----------------------|-----------------|------------------------|--------------------|
| Ratifying Resolution | 1,474 | 1,484 | 1,475 | 1,479 | 1,476 |
| Economic Adjustment | -1.83% | 6.98% | 10.76% | 7.96% | 12.15% |
| Financial components | 8.83% | -4.71% | -8.06% | -1.47% | -2.82% |
| Tariff adjustment | 7.00% | 2.27% | 2.71% | 6.48% | 9.32% |
| Average effect | 5.10% | 2.21% | 2.68% | 3.36% | -0.94% |

These adjustments were applied to the tariffs set in Extraordinary Tariff Review mentioned in the item "12.1.4." The new tariffs came into force on February 3, 2013.

12.1.4) Extraordinary Tariff Review

As established by Law No. 12,783/2013, all distribution companies have adopted new electric energy tariffs from January 24, 2013, in order to comprise the effects promoted by the renewal of concessions for generation and transmission assets and the reduction of sector charges over energy prices.

The extraordinary tariff reviews are stated per distributor in the following table:

| Extraordinary Tariff Review (RTE) | RGE | CPFL Paulista | CPFL Mococa | CPFL Sul Paulista | CPFL Jaguari | CPFL Leste Paulista | CPFL Santa Cruz | CPFL Piratininga |
|--------------------------------------|--------|------------------|----------------|----------------------|-----------------|------------------------|--------------------|---------------------|
| Economic Adjustment | -12.0% | -15.3% | -7.6% | -18.4% | -25.4% | -17.2% | -6.8% | -11.3% |
| Financial components | 0.7% | -0.5% | 1.8% | 0.0% | 0.1% | 2.3% | 3.7% | 1.1% |
| Tariff adjustment | -11.4% | -15.8% | -5.8% | -18.4% | -25.4% | -14.9% | -3.1% | -10.2% |
| Average effect | -22.8% | -20.4% | -24.4% | -23.8% | -25.3% | -26.4% | -23.7% | -26.7% |

12.2) Commercialization and Services Segment

| Consolidated Income Statement - Commercialization and Services (Pro-forma - R\$ Thousands) | | | | | | | | |
|--|---------|---------|-------|-----------|---------|--------|--|--|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. | | |
| Gross Operating Revenues | 605,927 | 523,668 | 15.7% | 1,245,115 | 994,375 | 25.2% | | |
| Net Operating Revenues | 536,770 | 460,925 | 16.5% | 1,102,749 | 876,179 | 25.9% | | |
| EBITDA (IFRS) ⁽¹⁾ | (4,770) | 47,770 | | 16,749 | 137,736 | -87.8% | | |
| NET INCOME (IFRS) | (1,548) | 14,604 | | 13,318 | 55,440 | -76.0% | | |

Note

⁽¹⁾ EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result, depreciation/amortization and business combination.



Operating Revenue

In 2Q13, gross operating revenue reached R\$ 606 million, representing an increase of 15.7% (R\$ 82 million), while net operating revenue moved up by 16.5% (R\$ 76 million) to R\$ 537 million.

EBITDA

In 2Q13, EBITDA recorded a loss of R\$ 5 million, a decrease of R\$ 53 million.

Net Income

In 2Q13, net loss amounted to R\$ 2 million, down by 111% (R\$ 16 million).

12.3) Conventional Generation Segment

12.3.1) Economic-Financial Performance

| Consolidated Income Statemer | nt - Conventional G | eneration (P | ro-forma - | R\$ Thousand | s) | |
|------------------------------|---------------------|--------------|------------|--------------|-----------|--------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operating Revenues | 489,295 | 388,652 | 25.9% | 947,233 | 774,322 | 22.3% |
| Net Operating Revenues | 454,368 | 364,412 | 24.7% | 879,604 | 725,616 | 21.2% |
| Cost of Electric Power | (58,867) | (23,727) | 148.1% | (181,640) | (55,548) | 227.0% |
| Operating Costs & Expenses | (174,056) | (113,120) | 53.9% | (303,871) | (212,618) | 42.9% |
| EBIT | 221,445 | 227,565 | -2.7% | 394,093 | 457,450 | -13.9% |
| EBITDA (IFRS) ⁽¹⁾ | 284,549 | 311,600 | -8.7% | 519,671 | 606,580 | -14.3% |
| Financial Income (Expense) | (107,977) | (100,883) | 7.0% | (209, 179) | (204,324) | 2.4% |
| Income Before Taxes | 113,468 | 126,683 | -10.4% | 184,913 | 253,126 | -26.9% |
| Net Income (IFRS) | 84,875 | 88,437 | -4.0% | 131,592 | 172,422 | -23.7% |

Notes:

(1) EBITDA (IFRS + Generation Proportional Consolidation) is calculated from the sum of net income, taxes, financial result, depreciation/amortization and business combination;

Operating Revenue

In 2Q13, gross operating revenue reached R\$ 489 million, representing an increase of 25.9% (R\$ 101 million), while net operating revenue moved up by 24.7% (R\$ 90 million) to R\$ 454 million.

The variation in the net operating revenue is mainly due to the following factors:

- (i) Increase in the revenue from EPASA, in the amount of R\$ 62 million, due to the following:
 - ✓ Thermal dispatch determined by ONS (R\$ 55 million);
 - ✓ Financial settlement based on spot prices (PLD) related to the purchase of energy to cover contractual obligations (R\$ 7 million).
- (ii) Increase in the revenue in the amount of R\$ 39 million, due to tariff adjustment in the power plants' bilateral contracts.
- (iii) Lower secondary energy settlement in comparison to 2Q12 in the amount of R\$ 5 million in Baesa, Enercan, Ceran and Foz do Chapecó.
 - Partially compensated by:
- (iv) Others (R\$ 6 million).



Cost of Electric Power

In 2Q13, the cost of electric power increased 148.1% (R\$ 35 million) to R\$ 59 million, due to the following factors:

- (i) **Non-recurring** increase of R\$ 3 million in 2Q13 in the cost of electric power purchased for resale due to a lower power generation inside the MRE (GSF);
- (ii) Increase in the purchased energy cost from 2Q12 to 2Q13 in Epasa in the amount of R\$ 11 million, due to the following factors:
 - ✓ Spot energy purchases to meet contractual obligations (R\$ 7 million);
 - ✓ Revesion of TUST provision in 2Q12 for Aneel deliberation, increasing the variation compared to 2Q13 in R\$ 6 million.
- (iii) **Non-recurring** increase of R\$ 8 million in the ESS tarif provision (Energy Insurance) due to the split among the purchased energy market operators in the thermoelectric dispatch out of merit order by CMSE (Eletric Sector Monitoring Committee): CNPE Resolution 03/2013.
- (iv) Additional R\$ 5 million in the Paulista Lajeado energy purchase for the fulfillment of the contract realized in the beginning of 2013 in a Public Call Auction.
- (v) Others (R\$ 8 million).

Operating Costs and Expenses

The operating costs and expenses reached R\$ 174 million in 2Q13, compared to R\$ 113 million in 2Q12, an increase of 53.9% (R\$ 61 million), mainly due to the following factors:

- (i) The PMSO item reached R\$ 111 million, an increase of R\$ 81 million, mainly due to the following factors (that need to be excluded for comparison purposes with 2Q12):
 - ✓ Additional expenses of material relating to the purchase of fuel oil by EPASA, due to the dispatch of the thermoelectric facilities (R\$ 64 million);
 - ✓ Non-recurring increase in asset maintenance (R\$ 9 million).
 - Disregarding these effects, PMSO for 2Q13 would have totaled R\$ 38 million, compared to R\$ 29 million in 2Q12, an increase of 29.7% (R\$ 9 million).
 - ✓ In CPFL Geração (R\$ 3 million), mainly related to higher expenses with CFURH (Financial Compensation for the Usage of Hydric Resources) due to the higher volume of generated energy.
 - Disregarding these effects, PMSO for 2Q13 would have totaled R\$ 38 million, compared to R\$ 29 million in 2Q12, an increase of 29.7% (R\$ 9 million).
- (ii) The Depreciation and Amortization item reached R\$ 63 million, a reduction of 24.9% (R\$ 21 million), compared to 2Q12 (R\$ 84 million), due to a **non-recurring** item in 2Q12: accounting adjustments (of UBP and depreciation) from power plants (R\$ 21 million).

EBITDA

In 2Q13, **EBITDA** (**IFRS**) was R\$ 285 million, a decrease of 8.7% (R\$ 27 million), compared to R\$ 312 million in 2Q12.



Financial Result

In 2Q13, net financial result was an expense of R\$ 108 million, representing an increase of 7.0% (R\$ 7 million) compared to 2Q12. Regarding this variation, the Financial Expenses moved from R\$ 111 million in 2Q12 to R\$ 112 million in 2Q13 (R\$ 1 million increase), while the Financial Revenues moved from R\$ 10 million in 2Q12 to R\$ 4 million in 2Q13 (R\$ 6 million decrease).

Net Income

In 2Q13, **net income (IFRS)** was R\$ 85 million, compared to R\$ 88 million in 2Q12, a reduction of 4.0% (R\$ 4 million).

12.4) CPFL Renováveis

12.4.1) Economic-Financial Performance

| Consolidated Income Statement - CPFL Renováveis (Pro-forma - R\$ Thousands) | | | | | | | | |
|---|-----------|-----------|--------|-----------|-----------|--------|--|--|
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. | | |
| Gross Operating Revenues (IFRS) | 199,120 | 161,406 | 23.4% | 443,744 | 304,650 | 45.7% | | |
| Net Operating Revenues | 186,706 | 151,142 | 23.5% | 415,692 | 285,803 | 45.4% | | |
| Cost of Electric Power | (45,295) | (24,591) | 84.2% | (88,504) | (47,543) | 86.2% | | |
| Operating Costs & Expenses | (130,368) | (94,708) | 37.7% | (260,497) | (174,394) | 49.4% | | |
| ЕВІТ | 11,044 | 31,843 | -65.3% | 66,692 | 63,867 | 4.4% | | |
| EBITDA (IFRS) ⁽¹⁾ | 98,682 | 91,845 | 7.4% | 238,996 | 171,397 | 39.4% | | |
| Financial Income (Expense) | (63,333) | (36,822) | 72.0% | (129,006) | (59,451) | 117.0% | | |
| Income Before Taxes | (52,289) | (4,979) 9 | 950.1% | (62,314) | 4,415 | | | |
| Net Income (IFRS) | (51,642) | (5,528) 8 | 834.2% | (66,798) | 5,502 | | | |

Note:

(1) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result and depreciation/amortization.

Comments to CPFL Renováveis' Financial Statements

In 2Q13, the variations in the Financial Statements of CPFL Renováveis are mainly due to the factors described bellow. These factors are partially offset by the amounts eliminated during the consolidation of CPFL Renováveis in CPFL Energia.

- (i) The acquisitions of Bons Ventos wind farms (157.5 MW) in June 2012, and the assets of biomass cogeneration of Ester thermoelectric facility (40 MW) in October 2012;
- (ii) The beginning of operations of Bio Ipê and Bio Pedra Thermoelectric Power Plants in May 2012;
- (iii) The beginning of operations of Santa Clara wind farms (188 MW) in July 2012;
- (iv) Inauguration of Tanguinho Solar Plant (1.1 MW) in November 2012; and
- (v) The beginning of operations of Salto Góes Small Hydroelectric Power Plant (20 MW) in December 2012.

Operating Revenue

In 2Q13, gross operating revenue reached R\$ 199 million, representing an increase of 23.4% (R\$ 38 million), while net operating revenue moved up by 23.5% (R\$ 36 million) to R\$ 187 million.



Cost of Electric Power

In 2Q13, the cost of electric power increased 84.2% (R\$ 21 million) to R\$ 45 million.

Operating Costs and Expenses

In 2Q13, operating costs and expenses reached R\$ 130 million, an increase of R\$ 36 million, as follows:

- (i) Additional PMSO, in the amount of R\$ 8 million;
- (ii) Additional Depreciation and Amortization, in the amount of R\$ 28 million.

EBITDA

In 2Q13, **EBITDA (IFRS)** was R\$ 99 million, an increase of 7.4% (R\$ 7 million).

Financial Result

In 2Q13, the net financial expense was R\$ 63 million, compared to a net financial expense of R\$ 37 million in 2Q12 (increase of R\$ 26 million), mainly due to the additional financial expense (R\$ 23 million) and the reduction in the financial revenue (R\$ 3 million).

Net Income

In 2Q13, net loss (IFRS) was R\$ 52 million, compared to a net loss of R\$ 6 million in 2Q12.

This result reflects the higher financial expense related to the higher debt of CPFL Renováveis to support its strategy of expanding its business, besides the highest depreciation and amortization expense, due to the beginning of operations of several projects in the period.

12.4.2) Status of Generation Projects

On June 30, 2013, the portfolio of projects of CPFL Renováveis totaled 1,153 MW of operating installed capacity and 582 MW of capacity under construction. The operational power plants comprises 35 Small Hydroelectric Power Plants – SHPPs (327 MW), 15 Wind Farms (555 MW), 6 Biomass Thermoelectric Power Plants (270 MW) and 1 Solar Power Plant (1 MW). Still under construction there are 18 Wind Farms (482 MW) and 2 Biomass Thermoelectric Power Plants (100 MW).

Additionally, CPFL Renováveis owns wind and SHPP projects under development totaling 3,818 MW, representing a total portfolio of 5,553 MW.

The table below illustrates the overall portfolio of assets in operation, construction and development, and its installed capacity on June 30, 2013:

| CPFL Renováveis - portfolio | | | | | | |
|-----------------------------|------|-------|---------|-------|-------|--|
| In MW | SHPP | Wind | Biomass | Solar | TOTAL | |
| Operating | 327 | 555 | 270 | 1 | 1,153 | |
| Under construction | - | 482 | 100 | - | 582 | |
| Under development | 626 | 3,192 | - | - | 3,818 | |
| TOTAL | 953 | 4229 | 370 | 1 | 5,553 | |



Coopcana Thermoelectric Power Plant

Coopcana Thermoelectric Power Plant, located at São Carlos do Ivaí-PR, is under construction (95% of works completed – June 2013). Commercial start-up is scheduled for 3Q13. The installed capacity is of 50 MW and the physical guarantee is of 18 average-MW.

Alvorada Thermoelectric Power Plant

Alvorada Thermoelectric Power Plant, located at Araporã-MG, is under construction (92% of works completed – June 2013). Commercial start-up is scheduled for 3Q13. The installed capacity is of 50 MW and the physical guarantee is of 18 average-MW.

Campo dos Ventos II Wind Farm

Campo dos Ventos II Wind Farm, located at Rio Grande do Norte State, is under construction (82% of works completed – June 2013). Start-up is scheduled for 3Q13. The installed capacity is of 30 MW and the physical guarantee is of 15 average-MW. The energy was sold in the 3rd Reserve Energy Auction held in August 2010 (price: R\$ 142.50/MWh – December 2012).

Atlântica Wind Farms

Atlântica Complex Wind Farms (Atlântica I, II, IV and V), located at Rio Grande do Sul State, are under construction (61% of works completed – June 2013). Start-up is scheduled for 3Q13. The installed capacity is of 120 MW and the physical guarantee is of 52.7 average-MW. The energy was sold in Alternative Sources Auction held in August 2010 (price: R\$ 154.80/MWh – December 2012).

Macacos I Wind Farms

Macacos I Complex Wind Farms (Macacos, Pedra Preta, Costa Branca and Juremas), located at Rio Grande do Norte State, are under construction (61% of works completed – June 2013). Start-up is scheduled for 4Q13. The installed capacity is of 78.2 MW and the physical guarantee is of 37.5 average-MW. The energy was sold in Alternative Sources Auction held in August 2010 (price: R\$ 152.60/MWh – December 2012).

Campo dos Ventos Wind Farms

Campo dos Ventos Complex Wind Farms (Campo dos Ventos I, III and V), located at Rio Grande do Norte State, are under construction (10% of works completed – June 2013). Start-up is scheduled for 1Q16. The installed capacity is of 82 MW and the physical guarantee is of 40.2 average-MW.

São Benedito Wind Farms

São Benedito Complex Wind Farms (Ventos de São Benedito, Ventos de Santo Dimas, Santa Mônica, Santa Úrsula, São Domingos and Ventos de São Martinho), located at Rio Grande do Norte State, are under construction (8% of works completed – June 2013). Start-up is scheduled for 3Q16. The installed capacity is of 172 MW and the physical guarantee is of 89.0 average-MW.



12.4.3) Subsequent Event

Acquisition of Rosa dos Ventos Wind Farms (operating)

CPFL Renováveis have released, on June 18, 2013, an Announcement to the Market informing that, on that date, entered with Martifer Renováveis Geração de Energia e Participações S.A. ("Seller") into the agreement for the purchase and sale of 100% of the shares of the corporation Rosa dos Ventos Geração e Comercialização de Energia S.A. ("Rosa dos Ventos"), ("Acquisition"). Rosa dos Ventos is the holder of an authorization granted by Agência Nacional de Energia Elétrica - the Brazilian Electric Energy Agency ("ANEEL") to exploit the wind farms (i) Canoa Quebrada, with installed capacity of 10.5 MW; and (ii) Lagoa do Mato, with installed capacity of 3.2 MW. The Wind Farms are located on the coast of the State of Ceará and are in full commercial operation, and all the energy generated is contracted with Eletrobrás through PROINFA - Program of Incentive to Alternative Sources of Electric Energy. The total price of the Acquisition amounts to R\$ 99.7 million, which comprise: (i) the amount of R\$ 62.0 million to be paid to the sellers; (ii) and the assumption of a net debt in the amount of R\$ 37.7 million, which may be adjusted until the date the Acquisition is concluded, as provided for in the share purchase and sale agreement. The conclusion of the Acquisition and the payment of the Acquisition Price are subject to the fulfillment of the preceding conditions set forth in the share purchase and sale agreement and to the grant of the relevant prior approvals. By means of the Acquisition of the aforementioned Wind Farms, the Company shall add 13.7 MW to its installed capacity and will attain a portfolio of 1,166.9 MW of power in operation. The Company shall maintain its shareholders and the market informed timely and adequately on the conclusion of the Acquisition.



13) ATTACHMENTS13.1) Statement of Assets – CPFL Energia

(R\$ thousands)



| ASSETS | 06/30/2013 | 12/31/2012 | |
|---|------------|------------|-----------------|
| | | 12/31/2012 | 06/30/2012 |
| | | | |
| CURRENT | | | |
| Cash and Cash Equivalents | 5,419,584 | 2,435,034 | 1,958,321 |
| Consumers, Concessionaries and Licensees | 1,854,716 | 2,205,024 | 1,902,054 |
| Dividend and Interest on Equity | 47,889 | 55,033 | 22,177 |
| Financial Investments | 6,891 | 6,100 | 44,304 |
| Recoverable Taxes | 308,468 | 250,987 | 305,054 |
| Derivatives | 845 | 870 | 10,840 |
| Materials and Supplies | 21,254 | 36,826 | 40,812 |
| Leases | 10,305 | 9,740 | 5,912 |
| Concession Financial Assets | 34,444 | 34,444 | - |
| Other Credits | 626,566 | 510,880 | 511,317 |
| TOTAL CURRENT | 8,330,962 | 5,544,938 | 4,800,792 |
| NON-CURRENT | | | |
| Consumers, Concessionaries and Licensees | 159,171 | 161,658 | 168,150 |
| Affiliates, Subsidiaries and Parent Company | 81,151 | , - | [^] 61 |
| Judicial Deposits | 1,071,169 | 1,125,339 | 1,160,636 |
| Financial Investments | - | - | 120,724 |
| Recoverable Taxes | 186,495 | 206,653 | 203,359 |
| Derivatives | 538,630 | 486,438 | 449,036 |
| Deferred Taxes | 1,264,823 | 1,257,787 | 1,182,317 |
| Leases | 35,297 | 31,703 | 28,244 |
| Concession Financial Assets | 2,471,303 | 2,342,796 | 1,995,821 |
| Investments at Cost | 116,654 | 116,654 | 116,654 |
| Other Credits | 313,464 | 343,814 | 289,719 |
| Investments | 1,021,569 | 1,006,771 | 1,019,313 |
| Property, Plant and Equipment | 7,553,955 | 7,104,060 | 6,723,124 |
| Intangible | 9,031,645 | 9,195,667 | 9,021,783 |
| TOTAL NON-CURRENT | 23,845,326 | 23,379,341 | 22,478,939 |
| TOTAL ASSETS | 32,176,288 | 28,924,279 | 27,279,731 |



13.2) Statement of Liabilities – CPFL Energia (R\$ thousands)



| | | Consolidated | |
|---|------------|--------------|------------|
| LIABILITIES AND SHAREHOLDERS' EQUITY | 06/30/2013 | 12/31/2012 | 06/30/2012 |
| CURRENT | | | |
| CURRENT | 1 010 000 | 1 000 107 | 1 400 704 |
| Suppliers Asserted Interest on Dahte | 1,612,030 | 1,689,137 | 1,460,794 |
| Accrued Interest on Debts | 141,644 | 138,293 | 198,420 |
| Accrued Interest on Debentures | 153,383 | 94,825 | 64,498 |
| Loans and Financing | 2,410,456 | 1,419,034 | 1,060,641 |
| Debentures | 310,680 | 310,149 | 516,371 |
| Employee Pension Plans | 56,951 | 51,675 | 41,224 |
| Regulatory Charges | 32,076 | 110,776 | 126,123 |
| Taxes, Fees and Contributions | 366,904 | 430,472 | 405,466 |
| Dividend and Interest on Equity | 16,911 | 26,542 | 20,891 |
| Accrued Liabilities | 95,250 | 71,725 | 88,351 |
| Derivatives | - | 109 | - |
| Public Utilities | 3,609 | 3,443 | 3,246 |
| Other Accounts Payable | 880,358 | 623,267 | 667,473 |
| TOTAL CURRENT | 6,080,253 | 4,969,447 | 4,653,499 |
| NON-CURRENT | | | |
| Suppliers | - | 4,467 | 5,818 |
| Accrued Interest on Debts | 44,681 | 62,271 | 185 |
| Loans and Financing | 7,674,241 | 7,658,196 | 7,023,194 |
| Debentures | 7,965,889 | 5,790,263 | 5,010,054 |
| Employee Pension Plans | 331,154 | 831,184 | 265,931 |
| Deferred Taxes | 1,137,321 | 1,155,733 | 1,241,240 |
| Reserve for Tax, Civil and Labor Risks | 534,964 | 349,094 | 320,872 |
| Derivatives | 740 | 336 | , - |
| Public Utilities | 77,088 | 76,371 | 73,616 |
| Other Accounts Payable | 130,200 | 135,788 | 99,113 |
| TOTAL NON-CURRENT | 17,896,278 | 16,063,703 | 14,040,023 |
| SHAREHOLDERS' EQUITY | | | |
| Capital | 4,793,424 | 4,793,424 | 4,793,424 |
| Capital Reserve | 228,322 | 228,322 | 226,951 |
| Legal Reserve | 556,481 | 556,481 | 495,185 |
| Reserve of Retained Earnings for Investment | - | 326,899 | - |
| Statutory Reserve - Concession Financial Assets | 262,736 | - | _ |
| Dividends | 202,700 | 455,906 | _ |
| Other Comprehensive Income | 510,607 | 19,695 | 907,049 |
| Retained Earnings | 363,049 | 19,095 | 658,057 |
| Tiotamoa Earningo | 6,714,620 | 6,380,728 | 7,080,667 |
| Non-Controlling Shareholders' Interest | 1,485,138 | 1,510,401 | 1,505,542 |
| TOTAL SHAREHOLDERS' EQUITY | 8,199,758 | 7,891,129 | 8,586,209 |
| | , , | | |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 32,176,288 | 28,924,279 | 27,279,731 |



13.3) Income Statement – CPFL Energia (R\$ thousands)



| | Consolidate | ed - IFRS | | | | |
|---|-------------|-------------|-----------|-------------|-------------|-----------------|
| | 2Q13 | 2Q12 | Variation | 1H13 | 1H12 | Variation |
| OPERATING REVENUES | | | | | | |
| Electricity Sales to Final Customers ⁽¹⁾ | 3,408,713 | 3,861,560 | -11.73% | 6.994.049 | 7,793,304 | -10.26% |
| Electricity Sales to Distributors | 611,807 | 450,228 | 35.89% | 1,293,192 | 838,879 | 54.16% |
| Revenue from building the infrastructure | 259,198 | 321,741 | -19.44% | 517,827 | 591,051 | -12.39% |
| Other Operating Revenues ⁽¹⁾ | 491,578 | 418,611 | 17.43% | 938,215 | 841,407 | 11.51% |
| Other Operating Nevendes | 4,771,295 | 5,052,139 | -5.56% | 9,743,283 | 10,064,641 | -3.19% |
| | | | | -, -, | -,,- | |
| DEDUCTIONS FROM OPERATING REVENUES | (1,172,953) | (1,548,972) | -24.28% | (2,429,514) | (3,169,291) | -23.34% |
| NET OPERATING REVENUES | 3,598,342 | 3,503,167 | 2.72% | 7,313,769 | 6,895,350 | 6.07% |
| COOT OF ELECTRIC ENERGY SERVICES | | | | | | |
| COST OF ELECTRIC ENERGY SERVICES | (1.055.404) | (1.075.011) | 10.740/ | (0.704.500) | (0.405.000) | 10 500/ |
| Electricity Purchased for Resale | (1,955,431) | (1,675,011) | 16.74% | (3,734,588) | (3,125,099) | 19.50% |
| Electricity Network Usage Charges | (197,220) | (335,481) | -41.21% | (319,175) | (669,173) | -52.30% |
| ODERATING COOTS AND EVERNOES | (2,152,651) | (2,010,491) | 7.07% | (4,053,763) | (3,794,273) | 6.84% |
| OPERATING COSTS AND EXPENSES | (104.070) | (470,000) | 0.700/ | (000,050) | (000, 070) | 11 010/ |
| Personnel | (184,972) | (170,080) | 8.76% | (362,952) | (326,376) | 11.21% |
| Material Coming of Coming | (28,788) | (18,733) | 53.67% | (54,559) | (41,893) | 30.23% |
| Outsourced Services | (122,374) | (134,204) | -8.81% | (244,692) | (263,519) | -7.14% |
| Other Operating Costs/Expenses | (341,605) | (68,036) | 402.09% | (501,980) | (147,305) | 240.78% |
| Cost of building the infrastructure | (259,198) | (321,741) | -19.44% | (517,827) | (591,051) | -12.39% |
| Employee Pension Plans | (20,530) | (8,334) | 146.34% | (41,060) | (16,667) | 146.35% |
| Depreciation and Amortization | (190,011) | (184,724) | 2.86% | (376,418) | (306,890) | 22.66% |
| Amortization of Concession's Intangible | (74,929) | (69,226) | 8.24% | (149,421) | (134,726) | 10.91% |
| | (1,222,408) | (975,078) | 25.37% | (2,248,909) | (1,828,426) | 23.00% |
| EBITDA | 515,622 | 793,039 | -34.98% | 1,570,587 | 1,771,954 | -11.36% |
| | | | | | | |
| EBIT | 223,284 | 517,597 | -56.86% | 1,011,097 | 1,272,651 | -20.55% |
| FINANCIAL INCOME (EXPENSE) | | | | | | |
| Financial Income | 120,581 | 157,865 | -23.62% | 249,263 | 298,216 | -16.42% |
| Financial Expenses | (535,617) | (310,105) | 72.72% | (807,947) | (617,617) | 30.82% |
| Thanola Expenses | (415,036) | (152,240) | 172.62% | (558,684) | (319,401) | 74.92% |
| | (410,000) | (102,240) | 172.0270 | (000,004) | (013,401) | 74.0270 |
| EQUITY ACCOUNTING | 27,397 | 21,492 | 27.48% | | | |
| | | | | | | |
| INCOME BEFORE TAXES ON INCOME | (164,355) | 386,849 | | 486,067 | 1,010,937 | -51.92% |
| Social Contribution | 8,923 | (37,416) | | (57,423) | (94,531) | -39.25% |
| Income Tax | 21,364 | (37,416) | | (57,423) | (257,935) | -39.25% |
| IIIOUIIIG TAX | 21,304 | (103,370) | | (137,400) | (237,933) | -30.31% |
| NET INCOME | (134,067) | 245,863 | | 271,233 | 658,471 | -58.81% |
| Controlling Shareholders' Interest | (120,912) | 241,569 | | 284,674 | 641,884 | <i>-55.65</i> % |
| Non-Controlling Shareholders' Interest | (13, 155) | 4,295 | | (13,441) | 16,587 | |

Note: (1) TUSD revenue from captive customers reclassified from the line of "other operating revenues" to the line of "electricity sales to final customers".



13.4) Income Statement – CPFL Energia (IFRS + Conventional Generation Consolidation)

(Pro forma - R\$ thousands)



| | Consolidated | - Pro forma | | | | |
|---|--------------|---------------------------------------|-----------|-------------|-------------|--------------------|
| | 2Q13 | 2Q12 | Variation | 1H13 | 1H12 | Variation |
| OPERATING REVENUES | | | | | | |
| Electricity Sales to Final Customers ⁽¹⁾ | 3,408,713 | 3,861,560 | -11.73% | 6,994,049 | 7,793,304 | -10.26% |
| Electricity Sales to Distributors | 667,149 | 481,069 | 38.68% | 1,404,688 | 899,680 | 56.13% |
| Revenue from building the infrastructure | 259,198 | 321,741 | -19.44% | 517,827 | 591,051 | -12.39% |
| Other Operating Revenues ⁽¹⁾ | 491,173 | 418,279 | 17.43% | 937,414 | 840,729 | 11.50% |
| • | 4,826,233 | 5,082,648 | -5.04% | 9,853,978 | 10,124,764 | -2.67% |
| DEDUCTIONS FROM OPERATING REVENUES | (1,176,205) | (1,549,200) | -24.08% | (2,436,811) | (3,170,328) | -23.14% |
| NET OPERATING REVENUES | 3,650,028 | 3,533,449 | 3.30% | 7,417,167 | 6,954,437 | 6.65% |
| COST OF ELECTRIC ENERGY SERVICES | | | | | | |
| Electricity Purchased for Resale | (1,781,668) | (1,538,576) | 15.80% | (3,473,284) | (2,856,501) | 21.59% |
| Electricity Network Usage Charges | (216,620) | (344,046) | -37.04% | (352,146) | (691,849) | -49.10% |
| | (1,998,289) | (1,882,621) | 6.14% | (3,825,429) | (3,548,350) | 7.81% |
| OPERATING COSTS AND EXPENSES | | | | | | |
| Personnel | (188,710) | (172,899) | 9.14% | (369,206) | (331,807) | 11.27% |
| Material | (94,484) | (19,491) | 384.76% | (139,567) | (44,969) | 210.36% |
| Outsourced Services | (128,113) | (136,901) | -6.42% | (255,018) | (268,911) | -5.17% |
| Other Operating Costs/Expenses | (359,657) | (70,869) | 407.49% | (542,384) | (156,865) | 245.76% |
| Cost of building the infrastructure | (259,198) | (321,741) | -19.44% | (517,827) | (591,051) | -12.39% |
| Employee Pension Plans | (20,530) | (8,334) | 146.34% | (41,060) | (16,667) | 146.36% |
| Depreciation and Amortization | (220,526) | (234,864) | -6.10% | (436,323) | (387,704) | 12.54% |
| Amortization of Concession's Intangible | (74,929) | (69,226) | 8.24% | (149,421) | (134,726) | 10.91% |
| | (1,346,147) | (1,034,324) | 30.15% | (2,450,806) | (1,932,700) | 26.81% |
| EBITDA | 601,048 | 920,593 | -34.71% | 1,726,675 | 1,995,817 | -13.49% |
| EBIT | 305,593 | 616,503 | -50.43% | 1,140,932 | 1,473,387 | -22.56% |
| FINANCIAL INCOME (EXPENSE) | | | | | | |
| Financial Income | 90,698 | 161,175 | -43.73% | 251,908 | 305,447 | -17.53% |
| Financial Expenses | (546,391) | (365,119) | 49.65% | (889,185) | (723,168) | 22.96% |
| Thansa Expenses | (455,693) | (203,944) | 123.44% | (637,277) | (417,722) | 52.56% |
| INCOME BEFORE TAXES ON INCOME | (150,100) | 412,559 | | 503,655 | 1,055,665 | -52.29% |
| Conial Contribution | | · · · · · · · · · · · · · · · · · · · | | , | | |
| Social Contribution Income Tax | 5,114 | (44,656) | | (62,174) | (106,808) | -41.79% -41.37% |
| | 10,919 | (122,040) | | (170,248) | (290,387) | -41.3/% |
| NET INCOME | (134,067) | 245,863 | | 271,233 | 658,471 | -58.81% |
| Controlling Shareholders' Interest | (120,912) | 241,569 | | 284,674 | 641,884 | -55.65% |
| Non-Controlling Shareholders' Interest | (13, 155) | 4,295 | | (13,441) | 16,587 | |

Note: (1) TUSD revenue from captive customers reclassified from the line of "other operating revenues" to the line of "electricity sales to final customers".



13.5) Cash Flow – CPFL Energia (R\$ thousands)



| Consolidated | | |
|--|-------------|-------------|
| | 2Q13 | Last 12M |
| Beginning Balance | 2,772,012 | 1,958,322 |
| Net Income Before Taxes | (164,354) | 1,353,126 |
| Depreciation and Amortization | 264,941 | 1,064,444 |
| Interest on Debts and Monetary and Foreign Exchange Restatements | 421,167 | 1,072,778 |
| Eletrobrás Accounts Receivable - Resources Provided by the CDE | 734,662 | (101,869) |
| Suppliers | (238,587) | 145,416 |
| Eletrobrás Advance - Resources Provided by the CDE | 245,224 | 245,224 |
| Interest on Debts Paid | (264,009) | (894,406) |
| Income Tax and Social Contribution Paid | (91,979) | (733,224) |
| Others | 347,979 | 383,826 |
| | 1,419,398 | 1,182,189 |
| Total Operating Activities | 1,255,044 | 2,535,315 |
| Investment Activities | | |
| Acquisition of Equity Interest, Net of Cash Acquired | - | (139,395) |
| Acquisition of Property, Plant and Equipment, and Intangibles | (497,876) | (2,222,864) |
| Others | (57,193) | 2,732 |
| Total Investment Activities | (555,069) | (2,359,527) |
| Financing Activities | | |
| Loans and Debentures | 2,641,218 | 6,607,183 |
| Principal Amortization of Loans and Debentures, Net of Derivatives | (225,920) | (2,204,439) |
| Dividend and Interest on Equity Paid | (467,701) | (1,117,270) |
| Others | | |
| Total Financing Activities | 1,947,597 | 3,285,474 |
| Cash Flow Generation | 2,647,572 | 3,461,262 |
| Ending Balance - 06/30/2013 | 5,419,584 | 5,419,584 |



13.6) Income Statement – Segment of Conventional Generation (Pro-forma, R\$ thousands)





| 2Q12 387,685 968 388,652 (24,240) 364,412 (10,965) (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | 26.03% -26.86% 25.90% 44.09% 24.69% 195.7% 107.2% 148.1% 5762.6% 48.4% 98.0% | 943,368 3,865 947,233 (67,630) 879,604 (137,218) (44,422) (181,640) (20,234) (85,968) (18,673) | 1H12 772,715 1,608 774,322 (48,706) 725,616 (24,429) (31,119) (55,548) (18,989) (3,731) | 22.1% 140.4% 22.3% 38.9% 21.2% 461.7% 42.7% 227.0% |
|---|---|--|---|---|
| 968 388,652 (24,240) 364,412 (10,965) (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | -26.86% 25.90% 44.09% 24.69% 195.7% 107.2% 148.1% 10.4% 5762.6% 48.4% | 3,865 947,233 (67,630) 879,604 (137,218) (44,422) (181,640) (20,234) (85,968) | 1,608 774,322 (48,706) 725,616 (24,429) (31,119) (55,548) (18,989) | 140.4% 22.3% 38.9% 21.2% 461.7% 42.7% 227.0% |
| 968 388,652 (24,240) 364,412 (10,965) (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | -26.86% 25.90% 44.09% 24.69% 195.7% 107.2% 148.1% 10.4% 5762.6% 48.4% | 3,865 947,233 (67,630) 879,604 (137,218) (44,422) (181,640) (20,234) (85,968) | 1,608 774,322 (48,706) 725,616 (24,429) (31,119) (55,548) (18,989) | 140.4% 22.3% 38.9% 21.2% 461.7% 42.7% 227.0% |
| 968 388,652 (24,240) 364,412 (10,965) (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | -26.86% 25.90% 44.09% 24.69% 195.7% 107.2% 148.1% 10.4% 5762.6% 48.4% | 3,865 947,233 (67,630) 879,604 (137,218) (44,422) (181,640) (20,234) (85,968) | 1,608 774,322 (48,706) 725,616 (24,429) (31,119) (55,548) (18,989) | 140.4% 22.3% 38.9% 21.2% 461.7% 42.7% 227.0% |
| (24,240) 364,412 (10,965) (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | 25.90% 44.09% 24.69% 195.7% 107.2% 148.1% 10.4% 5762.6% 48.4% | 947,233 (67,630) 879,604 (137,218) (44,422) (181,640) (20,234) (85,968) | 774,322 (48,706) 725,616 (24,429) (31,119) (55,548) (18,989) | 22.3% 38.9% 21.2% 461.7% 42.7% 227.0% |
| (24,240) 364,412 (10,965) (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | 44.09% 24.69% 195.7% 107.2% 148.1% 10.4% 5762.6% 48.4% | (67,630) 879,604 (137,218) (44,422) (181,640) (20,234) (85,968) | (48,706) 725,616 (24,429) (31,119) (55,548) (18,989) | 38.9% 21.2% 461.7% 42.7% 227.0% 6.6% |
| (10,965) (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | 24.69% 195.7% 107.2% 148.1% 10.4% 5762.6% 48.4% | (137,218) (44,422) (181,640) (20,234) (85,968) | 725,616 (24,429) (31,119) (55,548) (18,989) | 21.2% 461.7% 42.7% 227.0% 6.6% |
| (10,965) (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | 195.7% 107.2% 148.1% 10.4% 5762.6% 48.4% | (137,218) (44,422) (181,640) (20,234) (85,968) | (24,429) (31,119) (55,548) (18,989) | 461.7% 42.7% 227.0% 6.6% |
| (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | 107.2% 148.1% 10.4% 5762.6% 48.4% | (44,422) (181,640) (20,234) (85,968) | (31,119) (55,548) (18,989) | 42.7% 227.0% 6.6% |
| (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | 107.2% 148.1% 10.4% 5762.6% 48.4% | (44,422) (181,640) (20,234) (85,968) | (31,119) (55,548) (18,989) | 42.7% 227.0% 6.6% |
| (12,762) (23,727) (9,539) (1,118) (7,309) (12,039) | 107.2% 148.1% 10.4% 5762.6% 48.4% | (44,422) (181,640) (20,234) (85,968) | (31,119) (55,548) (18,989) | 42.7% 227.0% 6.6% |
| (23,727) (9,539) (1,118) (7,309) (12,039) | 148.1% 10.4% 5762.6% 48.4% | (181,640) (20,234) (85,968) | (55,548) (18,989) | 227.0% 6.6% |
| (9,539) (1,118) (7,309) (12,039) | 5762.6% 48.4% | (85,968) | . , , | |
| (1,118) (7,309) (12,039) | 5762.6% 48.4% | (85,968) | . , , | |
| (7,309) (12,039) | 48.4% | , , , | (3,731) | 2203 9% |
| (12,039) | | (18,673) | | 2200.070 |
| | 98.0% | | (14,166) | 31.8% |
| | | (52,983) | (27,880) | 90.0% |
| 919 | -123.6% | (435) | 1,279 | -134.0% |
| (79,442) | -25.9% | (117,162) | (139,946) | -16.3% |
| (4,592) | -8.4% | (8,417) | (9,184) | -8.4% |
| (113,120) | 53.9% | (303,871) | (212,618) | 42.9% |
| 311,600 | -8.7% | 519,671 | 606,580 | -14.3% |
| 227,565 | -2.7% | 394,093 | 457,450 | -13.9% |
| | | | | |
| 10.376 | -57 1% | 16 582 | 22 810 | -27.3% |
| , | | , | , | -0.6% |
| (100,883) | 7.0% | (209,179) | (204,324) | 2.4% |
| 126,683 | -10.4% | 184,913 | 253,126 | -26.9% |
| (10.567) | -27.7% | (14.222) | (21.827) | -34.8% |
| . , , | -24.3% | (39,100) | (58,876) | -33.6% |
| 88,437 | -4.0% | 131,592 | 172,422 | -23.7% |
| | -3.9% | | | -23.8% |
| 02,094 | | 11,296 | | -22.3% |
| , ; | 10,376 (111,258) (100,883) (100,683) (10,567) (10,567) (10,567) (10,567) (10,567) (10,567) (10,567) (10,567) (10,567) (10,567) | 10,376 -57.1% 5) (111,258) 1.0% 7) (100,883) 7.0% 8 126,683 -10.4% 8) (10,567) -27.7% (27,679) -24.3% 6 88,437 -4.0% | 10,376 -57.1% 16,582 (111,258) 1.0% (225,762) (100,883) 7.0% (209,179) 3 126,683 -10.4% 184,913 3) (10,567) -27.7% (14,222) (10,567) -24.3% (39,100) (10,567) -24.3% (39,100) (10,567) -24.3% (39,100) | 10,376 -57.1% 16,582 22,810 (111,258) 1.0% (225,762) (227,134) (100,883) 7.0% (209,179) (204,324) 3 126,683 -10.4% 184,913 253,126 (3) (10,567) -27.7% (14,222) (21,827) (27,679) -24.3% (39,100) (58,876) (3) 88,437 -4.0% 131,592 172,422 (4) 82,094 -3.9% 120,296 157,882 |



13.7) Income Statement – CPFL Renováveis (Pro-forma, R\$ thousands)



| | Consolidated | l | | | | |
|---|--------------|-----------|-----------|-----------|-----------|-----------|
| | 2Q13 | 2Q12 | Variation | 1H13 | 1H12 | Variation |
| OPERATING REVENUES | | | | | | |
| Eletricity Sales to Final Consumers | - | - | - | - | - | - |
| Eletricity Sales to Distributors | 198,274 | 161,108 | 23.07% | 442,897 | 304,352 | 45.52% |
| Other Operating Revenues | 846 | 298 | 184.08% | 846 | 298 | 184.08% |
| | 199,120 | 161,406 | 23.37% | 443,744 | 304,650 | 45.66% |
| DEDUCTIONS FROM OPERATING REVENUES | (12,414) | (10,264) | 20.95% | (28,051) | (18,847) | 48.84% |
| NET OPERATING REVENUES | 186,706 | 151,142 | 23.53% | 415,692 | 285,803 | 45.45% |
| COST OF ELETRIC ENERGY SERVICES | | | | | | |
| Eletricity Purchased for Resale | (30,827) | (18, 160) | 69.75% | (63,804) | (36,576) | 74.44% |
| Eletricity Network Usage Charges | (14,468) | (6,431) | 124.95% | (24,700) | (10,966) | 125.24% |
| | (45,295) | (24,591) | 84.19% | (88,504) | (47,543) | 86.16% |
| OPERATING COSTS AND EXPENSES | | | | | | |
| Personnel | (20,494) | (6,893) | 197.32% | (33,541) | (16,353) | 105.11% |
| Material | (3,046) | (207) | 1370.80% | (4,990) | (1,189) | 319.79% |
| Outsourced Services | (13,490) | (23,752) | -43.20% | (35,205) | (41,352) | -14.87% |
| Other Operating Costs/Expenses | (5,698) | (3,854) | 47.85% | (14,455) | (7,969) | 81.39% |
| Depreciation and Amortization | (55, 194) | (34,527) | 59.86% | (107,853) | (60,306) | 78.84% |
| Amortization of Concession's Intangible | (32,444) | (25,475) | 27.36% | (64,451) | (47,225) | 36.48% |
| | (130,368) | (94,708) | 37.65% | (260,497) | (174,394) | 49.37% |
| EBITDA | 98,682 | 91,845 | 381.77% | 238,996 | 171,397 | 39.44% |
| EBIT | 11,044 | 31,843 | -65.32% | 66,692 | 63,867 | 4.42% |
| FINANCIAL INCOME (EXPENSE) | | | | | | |
| Financial Income | 9,160 | 12,659 | -27.64% | 18,717 | 26,838 | -30.26% |
| Financial Expenses | (72,493) | (49,480) | 46.51% | (147,723) | (86,290) | 71.19% |
| Interest on Equity | - | - | - | - | - | - |
| | (63,333) | (36,822) | 72.00% | (129,006) | (59,451) | 116.99% |
| INCOME BEFORE TAXES ON INCOME | (52,289) | (4,979) | 950.14% | (62,314) | 4,415 | |
| Social Contribution | 32 | (687) | | (2,393) | (793) | 201.73% |
| Income Tax | 616 | 138 | 346.30% | (2,091) | 1,879 | 201.7070 |
| NET INCOME | (51,642) | (5,528) | 834.16% | (66,798) | 5,502 | |
| Controlling Shareholders' Interest | (51,618) | (5,525) | 834.34% | (66,764) | 5,484 | |
| Non-Controlling Shareholders' Interest | (24) | (4) | 553.91% | (34) | 18 | |



13.8) Income Statement – Consolidated Distribution Segment (Pro-forma, R\$ thousands)















| | Consoli | dated | | | | |
|--|-----------------------|----------------------|--------------------|-----------------------|-----------------------|--------------------|
| | 2Q13 | 2Q12 | Variation | 1H13 | 1H12 | Variation |
| OPERATING REVENUES | | | | | | |
| Electricity Sales to Final Customers ⁽¹⁾ | 3,181,726 | 3,655,957 | -12.97% | 6,543,639 | 7,399,211 | -11.56% |
| Electricity Sales to Distributors | 46,890 | 83,738 | -44.00% | 88,130 | 126,773 | -30.48% |
| Revenue from building the infrastructure | 259,198 | 321,741 | -19.44% | 517,827 | 591,051 | -12.39% |
| Other Operating Revenues ⁽¹⁾ | 467,935 | 398,628 | 17.39% | 895,377 | 777,197 | 15.21% |
| | 3,955,748 | 4,460,063 | -11.31% | 8,044,972 | 8,894,232 | -9.55% |
| DEDUCTIONS FROM OPERATING REVENUES | (1,094,623) | (1,490,164) | -26.54% | (2,267,908) | (3,055,600) | -25.78% |
| NET OPERATING REVENUES | 2,861,126 | 2,969,899 | -3.66% | 5,777,064 | 5,838,632 | -1.05% |
| COST OF ELECTRIC ENERGY SERVICES | | | | | | |
| Electricity Purchased for Resale | (1,595,517) | (1,522,517) | 4.79% | (2,992,069) | (2,849,127) | 5.02% |
| Electricity Network Usage Charges | (174,319) | (326,371) | -46.59% | (283,741) | (651,327) | -56.44% |
| | (1,769,836) | (1,848,888) | -4.28% | (3,275,810) | (3,500,454) | -6.42% |
| OPERATING COSTS AND EXPENSES | | | | | | |
| Personnel | (125,941) | (132,253) | -4.77% | (256,524) | (251,397) | 2.04% |
| Material | (21,738) | (17,248) | 26.03% | (42,147) | (37,743) | 11.67% |
| Outsourced Services | (108,580) | (108,532) | 0.04% | (210,812) | (125,665) | -5.60% |
| Other Operating Costs/Expenses | (327,006) | (60,762) | 438.18% | (471,271) | (591,051) | 275.02% |
| Cost of building the infrastructure Employee Pension Plans | (259,198) | (321,741) | -19.44% 119.53% | (517,827) | (591,051) | -12.39% 119.53% |
| Depreciation and Amortization | (20,313) (104,699) | (9,253) (119,966) | -12.73% | (40,626) (208,005) | (18,506) (185,151) | 12.34% |
| Amortization of Concession's Intangible | (5,486) | (5,045) | 8.74% | (208,003) | (10,090) | 8.74% |
| Amortization of Concessions intangible | (972,960) | (774,800) | 25.58% | (1,758,184) | (1,442,931) | 21.85% |
| EBITDA | 228,515 | 470,706 | -51.45% | 962,047 | 1,090,489 | -11.78% |
| EBIT | 118,330 | 346,211 | -65.82% | 743,070 | 895,247 | -17.00% |
| FINANCIAL INCOME (EXPENSE) | - | | | | | |
| Financial Income | 69,508 | 129,454 | -46.31% | 194,198 | 222,308 | -12.64% |
| Financial Expenses | (348,974) | (160,592) | 117.31% | (492,039) | (315,901) | 55.76% |
| Interest on Equity | (010,071) | (100,002) | - | (102,000) | (010,001) | - |
| | -279,466 | -31,138 | 797.51% | (297,841) | (93,593) | 218.23% |
| INCOME BEFORE TAXES ON INCOME | (161,137) | 315,073 | -151.14% | 445,229 | 801,654 | -44.46% |
| Social Contribution | 16,098 | (25,570) | -162.96% | (39,464) | (69,662) | -43.35% |
| Income Tax | 44,245 | (68,991) | | (108,632) | (192,530) | -43.58% |
| NET INCOME | (100,794) | 220,511 | | 297,133 | 539,462 | -44.92% |

Note: (1) TUSD revenue from captive customers reclassified from the line of "other operating revenues" to the line of "electricity sales to final customers".



13.9) Economic-Financial Performance – Distributors (Pro-forma, R\$ thousands)

| Summary of Income Statement by Distribution Company (Pro-forma - R\$ Thousands) | | | | | | |
|---|---------------|------------|--------|-------------|-------------|--------|
| | CPFL PAULISTA | | | | | |
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operating Revenues | 2,049,978 | 2,328,924 | -12.0% | 4,140,666 | 4,600,017 | -10.0% |
| Net Operating Revenues | 1,494,998 | 1,586,332 | -5.8% | 2,992,365 | 3,071,997 | -2.6% |
| Cost of Electric Power | (934,988) | (989,575) | -5.5% | (1,571,393) | (1,842,721) | -14.7% |
| Operating Costs & Expenses | (437,131) | (427, 213) | 2.3% | (825,470) | (793,958) | 4.0% |
| EBIT | 122,879 | 169,544 | -27.5% | 595,502 | 435,318 | 36.8% |
| EBITDA (IFRS) ⁽¹⁾ | 173,402 | 231,229 | -25.0% | 695,945 | 527,299 | 32.0% |
| EBITDA (IFRS+ Regulatory Assets & Liabilities)(2) | 163,139 | 347,409 | -53.0% | 493,699 | 646,579 | -23.6% |
| Financial Income (Expense) | (113,171) | (13,701) | 726.0% | (121,401) | (41,527) | 192.3% |
| Income Before Taxes | 9,708 | 155,843 | -93.8% | 474,102 | 393,791 | 20.4% |
| NET INCOME (IFRS) | 6,754 | 102,625 | -93.4% | 313,602 | 260,372 | 20.4% |
| NET INCOME (IFRS+ Regulatory Assets & Liabilities) ⁽³⁾ | 289 | 175,963 | -99.8% | 184,490 | 336,794 | -45.2% |

| | CPFL PIRATININGA | | | | | |
|---|------------------|-----------|---------|------------|-----------|---------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operating Revenues | 863,230 | 983,177 | -12.2% | 1,784,566 | 1,970,757 | -9.4% |
| Net Operating Revenues | 582,644 | 612,811 | -4.9% | 1,217,537 | 1,220,346 | -0.2% |
| Cost of Electric Power | (416,598) | (422,040) | -1.3% | (875,789) | (803,869) | 8.9% |
| Operating Costs & Expenses | (242,854) | (133,951) | 81.3% | (391,229) | (246,068) | 59.0% |
| EBIT | (76,807) | 56,820 | -235.2% | (49,482) | 170,409 | -129.0% |
| EBITDA (IFRS) ⁽¹⁾ | (54,906) | 85,288 | | (6,197) | 211,614 | |
| EBITDA (IFRS+ Regulatory Assets & Liabilities)(2) | (7,429) | 100,808 | | 90,701 | 194,551 | -53.4% |
| Financial Income (Expense) | (67,287) | (6,287) | 970.3% | (69,711) | (21,655) | 221.9% |
| Income Before Taxes | (144,095) | 50,533 | | (119, 193) | 148,754 | |
| NET INCOME (IFRS) | (99,463) | 32,208 | | (85,179) | 94,017 | |
| NET INCOME (IFRS+ Regulatory Assets & Liabilities) ⁽³⁾ | (64,143) | 39,949 | | (17,981) | 81,840 | |

| | RGE | | | | | |
|---|-----------|------------|--------|------------|-----------|--------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operating Revenues | 840,549 | 917,174 | -8.4% | 1,697,808 | 1,862,312 | -8.8% |
| Net Operating Revenues | 632,047 | 613,318 | 3.1% | 1,253,986 | 1,234,004 | 1.6% |
| Cost of Electric Power | (334,940) | (348, 516) | -3.9% | (658, 865) | (681,686) | -3.3% |
| Operating Costs & Expenses | (226,538) | (175,082) | 29.4% | (427,938) | (322,571) | 32.7% |
| EBIT | 70,569 | 89,719 | -21.3% | 167,182 | 229,747 | -27.2% |
| EBITDA (IFRS) ⁽¹⁾ | 101,290 | 120,371 | -15.9% | 228,333 | 283,954 | -19.6% |
| EBITDA (IFRS+ Regulatory Assets & Liabilities)(2) | 93,323 | 131,156 | -28.8% | 222,057 | 293,676 | -24.4% |
| Financial Income (Expense) | (56, 135) | (13,937) | 302.8% | (65,647) | (29,405) | 123.2% |
| Income Before Taxes | 14,434 | 75,782 | -81.0% | 101,536 | 200,342 | -49.3% |
| NET INCOME (IFRS) | 19,537 | 62,573 | -68.8% | 77,266 | 145,106 | -46.8% |
| NET INCOME (IFRS+ Regulatory Assets & Liabilities)(3) | 11,458 | 69,636 | -83.5% | 69,689 | 150,667 | -53.7% |

| | CPFL SANTA CRUZ | | | | | |
|---|-----------------|----------|---------|----------|----------|---------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operating Revenues | 83,628 | 102,228 | -18.2% | 178,827 | 204,833 | -12.7% |
| Net Operating Revenues | 62,889 | 71,159 | -11.6% | 133,082 | 141,823 | -6.2% |
| Cost of Electric Power | (38,088) | (39,967) | -4.7% | (82,076) | (76,596) | 7.2% |
| Operating Costs & Expenses | (31,563) | (16,922) | 86.5% | (52,705) | (37,251) | 41.5% |
| EBIT | (6,763) | 14,270 | -147.4% | (1,699) | 27,975 | -106.1% |
| EBITDA (IFRS) ⁽¹⁾ | (3,551) | 15,488 | | 4,679 | 31,046 | -84.9% |
| EBITDA (IFRS+ Regulatory Assets & Liabilities)(2) | (4,065) | 9,427 | | 8,497 | (4,959) | |
| Financial Income (Expense) | (11,968) | 1,245 | | (11,189) | 59 | |
| Income Before Taxes | (18,731) | 15,515 | | (12,888) | 28,034 | |
| NET INCOME (IFRS) | (12,665) | 10,798 | | (9,090) | 19,086 | |
| NET INCOME (IFRS+ Regulatory Assets & Liabilities)(3) | (12,847) | 7,031 | | (7,311) | 16,078 | |

Notes:

- (1) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result and depreciation/amortization;
- (2) EBITDA (IFRS + Regulatory Assets & Liabilitites) considers, besides the items mentioned above, the regulatory assets and liabilities and excludes the result of pension fund contributions;
- (3) Net Income (IFRS + Regulatory Assets & Liabilitites) considers the regulatory assets and liabilities.

(5,973)

5,426



NET INCOME (IFRS+ Regulatory Assets & Liabilities)(3)

| Summary of Income Statement b | y Distribution Com | pany (Pro-fo | orma - R\$ | Thousands) | | | |
|---|--------------------|--------------|------------|------------|----------|--------|--|
| CPFL LESTE PAULISTA | | | | | | | |
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. | |
| Gross Operating Revenues | 28,971 | 31,808 | -8.9% | 58,092 | 63,006 | -7.8% | |
| Net Operating Revenues | 22,346 | 22,812 | -2.0% | 44,421 | 44,787 | -0.8% | |
| Cost of Electric Power | (11,345) | (11,428) | -0.7% | (20,937) | (21,238) | -1.4% | |
| Operating Costs & Expenses | (10,884) | (6,538) | 66.5% | (18,357) | (13,665) | 34.3% | |
| EBIT | 116 | 4,846 | -97.6% | 5,126 | 9,885 | -48.1% | |
| EBITDA (IFRS) ⁽¹⁾ | 1,385 | 6,013 | -77.0% | 7,772 | 11,912 | -34.8% | |
| EBITDA (IFRS+ Regulatory Assets & Liabilities)(2) | 1,046 | 4,283 | -75.6% | 5,915 | 11,575 | -48.9% | |
| Financial Income (Expense) | (11,365) | 390 | | (11,662) | (1,534) | | |
| Income Before Taxes | (11,249) | 5,235 | | (6,536) | 8,351 | | |
| NET INCOME (IFRS) | (7,542) | 3,540 | | (4,558) | 5,583 | | |

| | CPFL SUL PAULISTA | 4 | | | | |
|---|-------------------|----------|--------|----------|----------|--------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operating Revenues | 36,218 | 40,954 | -11.6% | 76,375 | 81,517 | -6.3% |
| Net Operating Revenues | 27,352 | 27,957 | -2.2% | 57,268 | 55,054 | 4.0% |
| Cost of Electric Power | (14,088) | (15,560) | -9.5% | (28,184) | (30,961) | -9.0% |
| Operating Costs & Expenses | (10,427) | (6,894) | 51.3% | (19,342) | (13,767) | 40.5% |
| EBIT | 2,837 | 5,503 | -48.5% | 9,741 | 10,327 | -5.7% |
| EBITDA (IFRS) ⁽¹⁾ | 3,963 | 6,046 | -34.5% | 12,048 | 11,441 | 5.3% |
| EBITDA (IFRS+ Regulatory Assets & Liabilities)(2) | 3,843 | 5,686 | -32.4% | 7,987 | 11,104 | -28.1% |
| Financial Income (Expense) | (10,289) | 964 | | (9,757) | 582 | |
| Income Before Taxes | (7,452) | 6,468 | | (16) | 10,909 | |
| NET INCOME (IFRS) | (4,995) | 4,622 | | (157) | 7,374 | |
| NET INCOME (IFRS+ Regulatory Assets & Liabilities) ⁽³⁾ | (5,066) | 4,454 | | (2,918) | 7,217 | |

(7,761)

2,481

| | CPFL JAGUARI | | | | | |
|---|--------------|----------|--------|----------|----------|--------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operating Revenues | 31,869 | 36,760 | -13.3% | 66,763 | 73,546 | -9.2% |
| Net Operating Revenues | 23,016 | 23,626 | -2.6% | 47,892 | 46,763 | 2.4% |
| Cost of Electric Power | (15,397) | (16,241) | (0) | (30,618) | (32,158) | -4.8% |
| Operating Costs & Expenses | (7,199) | (4,093) | 75.9% | (11,919) | (7,494) | 59.0% |
| EBIT | 420 | 3,293 | -87.3% | 5,355 | 7,112 | -24.7% |
| EBITDA (IFRS) ⁽¹⁾ | 1,153 | 3,733 | -69.1% | 6,819 | 8,012 | -14.9% |
| EBITDA (IFRS+ Regulatory Assets & Liabilities)(2) | 1,523 | 2,675 | -43.1% | 4,020 | 6,416 | -37.3% |
| Financial Income (Expense) | (6,491) | 74 | | (6,119) | 36 | |
| Income Before Taxes | (6,071) | 3,367 | | (764) | 7,148 | |
| NET INCOME (IFRS) | (4,109) | 2,366 | | (772) | 4,858 | |
| NET INCOME (IFRS+ Regulatory Assets & Liabilities) ⁽³⁾ | (3,844) | 1,698 | | (2,539) | 3,841 | |

| | CPFL MOCOCA | | | | | |
|---|-------------|----------|--------|----------|----------|---------|
| | 2Q13 | 2Q12 | Var. | 1H13 | 1H12 | Var. |
| Gross Operating Revenues | 24,241 | 23,260 | 4.2% | 47,959 | 46,620 | 2.9% |
| Net Operating Revenues | 18,548 | 15,743 | 17.8% | 36,094 | 31,528 | 14.5% |
| Cost of Electric Power | (6,789) | (9, 142) | -25.7% | (13,120) | (18,131) | -27.6% |
| Operating Costs & Expenses | (6,684) | (4,386) | 52.4% | (11,630) | (8,922) | 30.4% |
| EBIT | 5,075 | 2,215 | 129.1% | 11,344 | 4,475 | 153.5% |
| EBITDA (IFRS) ⁽¹⁾ | 5,774 | 2,538 | 127.6% | 12,649 | 5,213 | 142.6% |
| EBITDA (IFRS+ Regulatory Assets & Liabilities)(2) | 2,934 | 3,591 | -18.3% | 8,431 | 6,938 | 21.5% |
| Financial Income (Expense) | (2,760) | 113 | | (2,356) | (150) | 1470.3% |
| Income Before Taxes | 2,315 | 2,328 | -0.6% | 8,989 | 4,325 | 107.8% |
| NET INCOME (IFRS) | 1,687 | 1,778 | -5.1% | 6,021 | 3,066 | 96.4% |
| NET INCOME (IFRS+ Regulatory Assets & Liabilities) ⁽³⁾ | (200) | 2,503 | | 3,109 | 4,254 | -26.9% |

- Notes:
 (1) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result, depreciation/amortization;
- (2) EBITDA (IFRS + Regulatory Assets & Liabilitites) considers, besides the items mentioned above, the regulatory assets and liabilities and excludes the result of pension fund contributions;

 (3) Net Income (IFRS + Regulatory Assets & Liabilitites) considers the regulatory assets and liabilities.



13.10) Sales within the Concession Area by Distributor (in GWh)

| | CPFL Pauli | sta | | | | |
|--|--|---|--|--|--|--|
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. |
| Residential | 2,090 | 2,018 | 3.6% | 4,304 | 4,029 | 6.8% |
| Industrial | 3,052 | 3,016 | 1.2% | 5,981 | 5,924 | 1.0% |
| Commercial | 1,315 | 1,274 | 3.2% | 2,725 | 2,579 | 5.7% |
| Others | 994 | 1,000 | -0.6% | 1,975 | 1,928 | 2.4% |
| Total | 7,451 | 7,308 | 2.0% | 14,985 | 14,460 | 3.6% |
| | CPFL Piratin | inga | | | | |
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. |
| Residential | 935 | 897 | 4.2% | 1,926 | 1,816 | 6.1% |
| Industrial | 2,172 | 2,121 | 2.4% | 4,218 | 4,111 | 2.6% |
| Commercial | 541 | 542 | -0.2% | 1,128 | 1,091 | 3.4% |
| Others | 278 | 272 | 2.2% | 549 | 536 | 2.3% |
| Total | 3,926 | 3,832 | 2.4% | 7,821 | 7,553 | 3.5% |
| | RGE | | | | | |
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. |
| Residential | 543 | 511 | 6.3% | 1,090 | 1,046 | 4.2% |
| Industrial | 962 | 892 | 7.9% | 1,830 | 1,770 | 3.4% |
| Commercial | 333 | 328 | 1.4% | 683 | 686 | -0.4% |
| Others | 609 | 613 | -0.6% | 1,247 | 1,285 | -3.0% |
| Total | 2,447 | 2,344 | 4.4% | 4,850 | 4,786 | 1.3% |
| | CPFL Santa | Cruz | | | | |
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. |
| Residential | 82 | 78 | 5.7% | 166 | 156 | 6.4% |
| Industrial | 56 | 52 | 7.9% | 110 | 101 | 9.8% |
| Commercial | 39 | 39 | 1.2% | 83 | 81 | 2.5% |
| Others | 84 | 83 | 0.8% | 166 | 171 | -2.6% |
| Total | 261 | 252 | 3.8% | 527 | 509 | 3.4% |
| | CPFL Jagu | ari | | | | |
| | 1Q13 | 1Q12 | Var. | 1H13 | 1H12 | Var. |
| Residential | 21 | 19 | 6.1% | 42 | 38 | 8.8% |
| Industrial | 99 | 88 | 12.4% | 197 | 177 | 11.4% |
| Commercial | 13 | 10 | 24.7% | 25 | 21 | 20.8% |
| | | _ | | | | |
| Others | 10 | 9 | 3.4% | 19 | 19 | 3.1% |
| Total | 10 142 | 9 127 | 3.4% 11.8% | 19 283 | 19 255 | |
| | 142 CPFL Moco | 127 oca | 11.8% | 283 | 255 | 11.2% |
| Total | 142 CPFL Moco 1Q13 | 127 ca 1Q12 | 11.8% Var. | 283 1H13 | 255 1H12 | 11.2% Var. |
| Total Residential | 142 CPFL Mocc 1Q13 17 | 127 oca 1Q12 17 | 11.8% Var. 4.7% | 283 1H13 35 | 255 1H12 33 | 11.2% Var. 6.9% |
| Total Residential Industrial | 142 CPFL Mocc 1Q13 17 16 | 127 Oca 1Q12 17 16 | 11.8% Var. 4.7% 1.1% | 283 1H13 35 33 | 255 1H12 33 30 | Var. 6.9% 6.8% |
| Residential Industrial Commercial | 142 CPFL Mocc 1Q13 17 16 7 | 127 120 1Q12 17 16 7 | Var. 4.7% 1.1% 0.9% | 283 1H13 35 33 16 | 255 1H12 33 30 15 | Var. 6.9% 6.8% 4.8% |
| Residential Industrial Commercial Others | 142 CPFL Mocc 1Q13 17 16 7 14 | 127 1Q12 17 16 7 14 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% | 283 1H13 35 33 16 27 | 255 1H12 33 30 15 27 | Var. 6.9% 6.8% 4.8% -0.2% |
| Residential Industrial Commercial | 142 CPFL Mocc 1Q13 17 16 7 14 56 | 127 oca 1Q12 17 16 7 14 54 | Var. 4.7% 1.1% 0.9% | 283 1H13 35 33 16 | 255 1H12 33 30 15 | Var. 6.9% 6.8% 4.8% -0.2% |
| Residential Industrial Commercial Others | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa | 127 oca 1Q12 17 16 7 14 54 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% | 283 1H13 35 33 16 27 110 | 255 1H12 33 30 15 27 105 | 11.2% Var. 6.9% 6.8% 4.8% -0.2% 4.8% |
| Residential Industrial Commercial Others | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 | 127 1012 17 16 7 14 54 1011sta 1012 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. | 283 1H13 35 33 16 27 110 | 255 1H12 33 30 15 27 105 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% |
| Residential Industrial Commercial Others Total Residential | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 | 127 1012 17 16 7 14 54 1011sta 1012 22 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% | 283 1H13 35 33 16 27 110 1H13 47 | 255 1H12 33 30 15 27 105 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% |
| Residential Industrial Commercial Others Total Residential Industrial | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 | 127 10ca 17 16 7 14 54 10lista 1012 22 19 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% | 283 1H13 35 33 16 27 110 1H13 47 42 | 255 1H12 33 30 15 27 105 1H12 44 36 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% |
| Residential Industrial Commercial Others Total Residential Industrial Commercial Others | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 11 | 127 oca 1Q12 17 16 7 14 54 1Ulista 1Q12 22 19 10 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% 4.5% | 283 1H13 35 33 16 27 110 1H13 47 42 22 | 255 1H12 33 30 15 27 105 1H12 44 36 21 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% |
| Residential Industrial Commercial Others Total Residential Industrial | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 | 127 10ca 17 16 7 14 54 10lista 1012 22 19 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% | 283 1H13 35 33 16 27 110 1H13 47 42 | 255 1H12 33 30 15 27 105 1H12 44 36 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% -5.0% |
| Residential Industrial Commercial Others Total Residential Industrial Commercial Others | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 11 25 80 | 127 oca 1Q12 17 16 7 14 54 aulista 1Q12 22 19 10 26 77 | Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% 4.5% -2.8% | 283 1H13 35 33 16 27 110 1H13 47 42 22 46 | 255 1H12 33 30 15 27 105 1H12 44 36 21 48 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% -5.0% |
| Residential Industrial Commercial Others Total Residential Industrial Commercial Others | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 11 25 80 CPFL Sul Pat | 127 oca 1Q12 17 16 7 14 54 aulista 1Q12 22 19 10 26 77 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% 4.5% -2.8% 4.0% | 283 1H13 35 33 16 27 110 1H13 47 42 22 46 156 | 255 1H12 33 30 15 27 105 1H12 44 36 21 48 149 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% -5.0% 4.9% |
| Residential Industrial Commercial Others Total Residential Industrial Commercial Others | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 11 25 80 | 127 oca 1Q12 17 16 7 14 54 aulista 1Q12 22 19 10 26 77 | Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% 4.5% -2.8% | 283 1H13 35 33 16 27 110 1H13 47 42 22 46 | 255 1H12 33 30 15 27 105 1H12 44 36 21 48 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% -5.0% 4.9% |
| Residential Industrial Commercial Others Total Residential Industrial Commercial Others Total Residential Industrial Commercial Others Total | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 11 25 80 CPFL Sul Pat 1Q13 | 127 oca 1Q12 17 16 7 14 54 1Q12 22 19 10 26 77 ulista 1Q12 33 | Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% 4.5% -2.8% 4.0% | 1H13 35 33 16 27 110 1H13 47 42 22 46 156 | 255 1H12 33 30 15 27 105 1H12 44 36 21 48 149 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% -5.0% 4.9% Var. 7.0% |
| Residential Industrial Commercial Others Total Residential Industrial Commercial Others Total Residential Industrial Commercial Others Total | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 11 25 80 CPFL Sul Pat 1Q13 34 | 127 oca 1Q12 17 16 7 14 54 1Q12 22 19 10 26 77 ulista 1Q12 33 53 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% 4.5% -2.8% 4.0% Var. 5.4% -6.6% | 1H13 35 33 16 27 110 1H13 47 42 22 46 156 1H13 68 98 | 255 1H12 33 30 15 27 105 1H12 44 36 21 48 149 1H12 64 100 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% -5.0% 4.9% Var. 7.0% -1.9% |
| Residential Industrial Commercial Others Total Residential Industrial Commercial Others Total Residential Industrial Commercial Others Total Residential Industrial | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 11 25 80 CPFL Sul Pat 1Q13 34 50 | 127 oca 1Q12 17 16 7 14 54 1Q12 22 19 10 26 77 ulista 1Q12 33 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% 4.5% -2.8% 4.0% Var. 5.4% | 283 1H13 35 33 16 27 110 1H13 47 42 22 46 156 1H13 68 | 255 1H12 33 30 15 27 105 1H12 44 36 21 48 149 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% -5.0% 4.9% Var. 7.0% |
| Residential Industrial Commercial Others Total Residential Industrial Commercial Others Total Residential Industrial Commercial Others Total Residential Industrial Commercial Commercial | 142 CPFL Mocc 1Q13 17 16 7 14 56 CPFL Leste Pa 1Q13 23 21 11 25 80 CPFL Sul Pat 1Q13 34 50 17 | 127 oca 1Q12 17 16 7 14 54 1Q12 22 19 10 26 77 Ulista 1Q12 33 53 13 | 11.8% Var. 4.7% 1.1% 0.9% 1.2% 2.2% Var. 4.9% 12.0% 4.5% -2.8% 4.0% Var. 5.4% -6.6% 26.2% | 283 1H13 35 33 16 27 110 1H13 47 42 22 46 156 1H13 68 98 33 | 255 1H12 33 30 15 27 105 1H12 44 36 21 48 149 1H12 64 100 27 | Var. 6.9% 6.8% 4.8% -0.2% 4.8% Var. 6.5% 14.3% 8.3% -5.0% 4.9% Var. 7.0% 23.6% |



13.11) Sales to the Captive Market by Distributor (in GWh)

| New York New York | | CPFL Pauli | sta | | | | |
|--|--------------|---------------|--------|--------|--------|--------|--------|
| Industrial 1,065 | | | | Var. | 1H13 | 1H12 | Var. |
| Cammercial 1,226 | Residential | 2,090 | 2,018 | 3.6% | 4,304 | 4,029 | 6.8% |
| Others 962 983 2.2% 1,911 1,895 0.9% Total 5,344 5,370 -0.5% 10,894 10,890 1.9% CPFL pital thirupa Tempta thirupa Tempta thirupa 1,986 10,885 10,976 4,2% 11,920 1,186 6 1% 6 1% 1,1150 1,290 1,08% 1,015 1,290 1,08% 1,015 1,290 1,08% 1,015 1,290 1,08% 1,015 1,290 1,08% 1,015 1,290 1,08% 1,015 1,290 1,08% 1,015 1,290 1,08% 1,019 1,120 1,08% 1,09% 1,129 1,290 1,08% 1,09% 1,02% 4,629 0.2% | Industrial | 1,065 | 1,152 | | 2,128 | 2,302 | |
| | | | | | | | |
| | | | | | | | |
| 1013 1012 Var. HH13 HH2 Var. Industrial 935 837 4.2% 1,926 1,16 6.1% Industrial 576 654 -11.8% 1,150 1,290 -10.8% Commercial 485 487 -2.4% 1,016 999 1,7% Commercial 2,268 2,313 -2.2% 4,520 4,629 -0.2% Total 1013 1012 Var. HH13 1H12 Var. Residential 444 473 -6.2% 689 944 -9.1% 1045 1,247 1,247 -2.2% 2,20% | Total | 5,344 | 5,370 | -0.5% | 10,894 | 10,690 | 1.9% |
| Residential 935 897 | | CPFL Piratin | inga | | | | |
| Industrial | | | | | - | | |
| Commercial Others 485 (26) (26) (26) (27) (28) (28) (20) (27) (27) (20) (20) (20) (20) (20) (20) (20) (20 | | | | | - | - | |
| Chers | | | | | - | | |
| Total | | | | | | | |
| RGE | | | | | | | |
| | 10141 | | 2,010 | 2.2/0 | 1,020 | 1,020 | 0.270 |
| Residential | | | 1012 | Var. | 1H13 | 1H12 | Var. |
| Industrial | Residential | | | | _ | | |
| Others 609 613 -0.6% 1,247 1,285 -3.0% Total 1,911 1,916 -0.3% 3,845 3,946 -2.6% CPFL Sarbar Crus 1013 1012 Var. 1H13 1H12 Var. Residential industrial 45 45 -1.2% 88 87 1.8% Commercial 39 39 1.2% 83 81 2.5% Others 84 83 0.8% 166 171 -2.6% CPFL Jaguari CPFL Jaguari CPFL Jaguari 1013 1012 Var. 1H13 1H12 Var. CPFL Jaguari CPFL Jaguari CPFL Jaguari CPFL Jaguari CPFL Jaguari 1013 1012 Var. 1H13 1H12 Var. 1419 1419 113 1141 1147 117 17 5.7% 114 137 17 4.7% | | | | | | | |
| CPFL Santa Cruz | Commercial | 315 | 319 | -1.4% | 649 | 671 | -3.2% |
| CPFL Sartia Crus | Others | 609 | 613 | -0.6% | 1,247 | 1,285 | -3.0% |
| Name | Total | 1,911 | 1,916 | -0.3% | 3,845 | 3,946 | -2.6% |
| Name | | CPFL Santa | Cruz | | | | |
| Industrial | | | | Var. | 1H13 | 1H12 | Var. |
| Commercial Others 39 39 1.2% 83 81 2.5% Others Others 84 83 0.8% 166 171 2.6% Others CPFL Jaguar CPFL Mocrea Total 1013 1019 1019 1019 | Residential | | 78 | 5.7% | 166 | 156 | 6.4% |
| Others 84 83 0.8% 166 171 2.6% Total 250 245 2.1% 504 495 1.9% CPFL Jaguar CPFL Jaguar Name 1013 1012 Var. 1H13 1H12 Var. Residential 21 19 6.1% 147 133 7.6% Commercial 13 10 24.7% 25 21 20.8% Others 10 9 3.4% 19 19 3.1% Total 119 111 7.3% 23 215 8.7% CPFL Mocres 1 19 3.4% 19 19 3.1% CPFL Mocres 1 17 7.3% 23 215 8.7% CPFL Mocres 1 4.7% 35 33 6.9% Industrial 17 17 4.7% 35 33 6.9% Oth | | | _ | | | | |
| Total 250 245 2.1% 504 495 1.9% | | | | | | | |
| CPFL Juguary Jugan Jugan | | | | | | | |
| Residential 1Q13 1Q12 Var. 1H13 1H12 Var. Residential 21 19 6.1% 42 38 8.8% Industrial 75 71 5.7% 147 137 7.6% Commercial 13 10 24.7% 25 21 20.8% Others 10 9 3.4% 19 19 3.1% CPFL Moders CPFL Moders CPFL Moders 1013 1012 Var. 1H13 1H12 Var. Residential 17 17 4.7% 35 33 6.9% Industrial 11 13 1-19.7% 20 26 -22.3% Commercial 7 7 0.9% 16 15 4.8% Others 14 14 1.2% 27 27 -0.2% Total 50 51 3.0% 9 101 2.8% < | Total | 250 | 245 | 2.1% | 504 | 495 | 1.9% |
| Residential | | | | | | | |
| Industrial 75 | Decidential | | | | | | |
| Commercial Others 13 10 24.7% by 3.4% 25 21 20.8% by 3.1% by 3.1% Total 10 9 3.4% by 3.4% 19 19 3.1% by 3.1% CPFL Moccus CPFL Moccus CPFL Moccus CPFL Moccus CPFL Moccus 1013 1012 Var. 1H13 1H12 Var. Residential Industrial 11 13 19.7% by 35 33 6.9% by 33 6.9% by 32 20 26 -22.3% by 33 6.9% by 34 10 -2.8% by 34 11 10 4.5% by 22 21< | | | | | | | |
| Others 10 9 3.4% 19 19 3.1% Total 119 111 7.3% 233 215 8.7% CPFL Mococas CPFL Mococas 1013 1012 Var. 1H13 1H12 Var. Residential 17 17 4.7% 35 33 6.9% Industrial 11 13 -19.7% 20 26 -22.3% Commercial 7 7 0.9% 16 15 4.8% Others 14 14 1.2% 27 27 -0.2% Total 50 51 -3.0% 98 101 -2.8% CPFL Leste Paulisa Residential 23 22 4.9% 47 44 6.5% Industrial 7 6 8.5% 14 12 14.6% Commercial 11 10 4.5% 22 21 8.3% | | | | | | | |
| Total 119 111 7.3% 233 215 8.7% | | | | | | | |
| CPFL Mococa 1Q13 1Q12 Var. 1H13 1H12 Var. Residential 17 17 4.7% 35 33 6.9% Industrial 11 13 -19.7% 20 26 -22.3% Commercial 7 7 0.9% 16 15 4.8% Others 14 14 1.2% 27 27 -0.2% Total 50 51 -3.0% 98 101 -2.8% CPFL Leste Paulista CPFL Leste Paulista Residential 23 22 4.9% 47 44 6.5% Industrial 7 6 8.5% 14 12 14.6% Commercial 11 10 4.5% 22 21 8.3% Others 25 26 -2.8% 46 48 -5.0% Total 66 65 2.1% 129 125 3.1% | | | | | | | |
| Total Paulista P | | | | | | | |
| Residential | | | | Var. | 1H13 | 1H12 | Var. |
| Commercial 7 7 0.9% 16 15 4.8% Others 14 14 1.2% 27 27 -0.2% Total 50 51 -3.0% 98 101 -2.8% CPFL Leste Paulista Residential 1Q13 1Q12 Var. 1H13 1H12 Var. Residential 23 22 4.9% 47 44 6.5% Industrial 7 6 8.5% 14 12 14.6% Commercial 11 10 4.5% 22 21 8.3% Others 25 26 -2.8% 46 48 -5.0% Total 66 65 2.1% 129 125 3.1% CPFL Sul Paulista Residential 34 33 5.4% 68 64 7.0% Industrial 20 23 -10.8% 41 45 -9.5% Commerc | Residential | | | | - | | |
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| Total 50 51 -3.0% 98 101 -2.8% CPFL Leste Paulista 1Q13 1Q12 Var. 1H13 1H12 Var. Residential 7 6 8.5% 14 12 14 12 14 12 14 12 14 12 14 12 14 12 14 12 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 15 14 15 15 14 14 15 14 <t< td=""><td>Commercial</td><td>7</td><td>7</td><td>0.9%</td><td>16</td><td>15</td><td>4.8%</td></t<> | Commercial | 7 | 7 | 0.9% | 16 | 15 | 4.8% |
| CPFL Leste Paulista 1Q13 1Q12 Var. 1H13 1H12 Var. Residential 23 22 4.9% 47 44 6.5% Industrial 7 6 8.5% 14 12 14.6% Commercial 11 10 4.5% 22 21 8.3% Others 25 26 -2.8% 46 48 -5.0% Total 66 65 2.1% 129 125 3.1% CPFL Sul Paulista Total 1013 1012 Var. 1H13 1H12 Var. Residential 34 33 5.4% 68 64 7.0% Industrial 20 23 -10.8% 41 45 -9.5% Commercial 13 13 0.2% 29 27 7.0% Others 22 23 -2.1% 45 45 -1.3% | Others | 14 | 14 | 1.2% | 27 | 27 | -0.2% |
| Residential 23 22 4.9% 47 44 6.5% Industrial 7 6 8.5% 14 12 14.6% Commercial 11 10 4.5% 22 21 8.3% Others 25 26 -2.8% 46 48 -5.0% Total 66 65 2.1% 129 125 3.1% CPFL Sul Paulista CPFL Sul Paulista CPFL Sul Paulista 1013 1012 Var. 1H13 1H12 Var. Residential 34 33 5.4% 68 64 7.0% Industrial 20 23 -10.8% 41 45 -9.5% Commercial 13 13 0.2% 29 27 7.0% Others 22 23 -2.1% 45 45 -1.3% | Total | 50 | 51 | -3.0% | 98 | 101 | -2.8% |
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| Others 25 26 -2.8% 46 48 -5.0% Total 66 65 2.1% 129 125 3.1% CPFL Sul Paulista 1Q13 1Q12 Var. 1H13 1H12 Var. Residential 34 33 5.4% 68 64 7.0% Industrial 20 23 -10.8% 41 45 -9.5% Commercial 13 13 0.2% 29 27 7.0% Others 22 23 -2.1% 45 45 -1.3% | | | | | | | |
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| Others 22 23 -2.1% 45 45 -1.3% | 0.0.01511161 | 20 | 23 | -10.0% | 41 | 45 | |
| | | 10 | 12 | n 20/ | 20 | 97 | 7 00/ |
| | Commercial | | | | | | |