

#### **Corporate Structure**

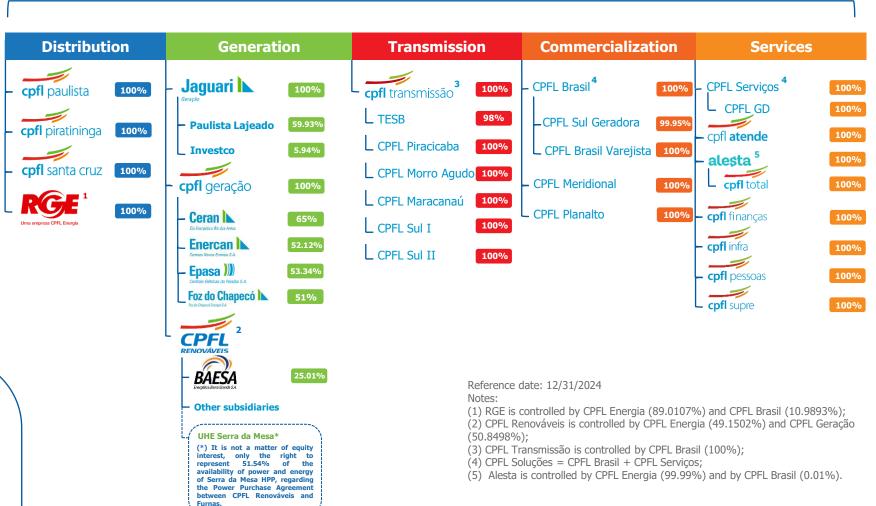


83.71%

#### **Free Float**

**16.29%** 

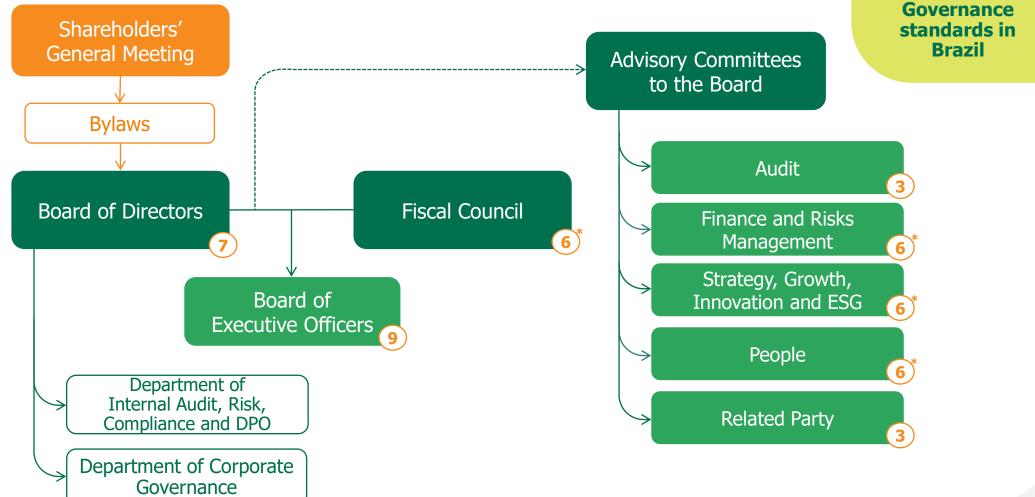




#### We have high-standard Corporate Governance

**CPFE B3** LISTED NM

**Highest Corporate** 





#### **Board of Directors Composition** 2023-2025

- More than 20 years experience in finance, capital market and investors relations in the electrical sector;
- Member of the Board of Directors of ABDIB (Associação Brasileira da Infraestrutura e Indústrias de Base) and of ONS (Operador Nacional do Sistema Elétrico).
- 30 years of experience in the electrical sector. Currently holds the positions of General Manager of State Grid Chile and Chairman of the Board of Directors of Chilquinta Energia;
- Master in Electrical Systems from Hefei University of Technology and MBA from Royal Melbourne Institute of Technology.

Yumeng

Zhao

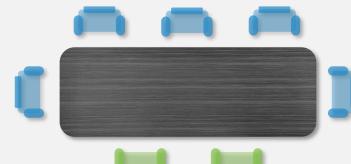
Gustavo

**Estrella** 

- 20 years of professional experience in international M&A, investment & financing and operation of listed companies;
- Graduated in Computer Science and application from Hunan Finance and Economics University in 1998 and master in accountings from Xiamen University in 2006.



- More than 15 years experience in public accounting, finance, taxation management, as well as M&A;
- Master in Science in Accounting from Suffolk University.
  - · Served as Minister of Planning and Budget, Congressman, President of the Conselho Nacional de Desestatização, Governor of the Inter-American Development Bank, Special Secretary of Economic Policy, and also as President of Instituto de Pesquisa Econômica Aplicada (IPEA);
  - Master and PhD in economics.





Kandir

Claudia Elisa

Liu

Yanli .....

 Graduated in Business Administration from PUC RJ. with MBA in Business from INSEAD (France) and MBA in Human Resources from FIA;

••••

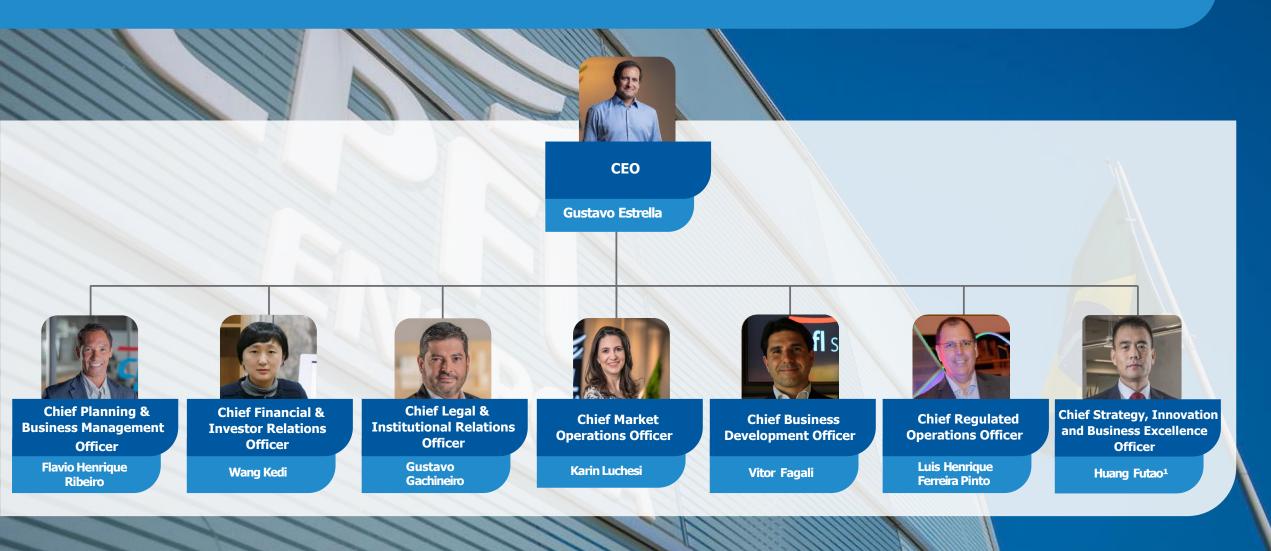
 More than 30 years of professional experience, working in several corporate positions: Finance, Performance Management (TQC), Human Resources, Sustainability, Marketing, Strategic Planning, M&A and New Business Development.

- Daobiao Chen ·····
  - Chairman
- More than 30 years experience in than electricity sector;
- Graduated in Electrical Power Systems and Automation from Huazhong University of Science and Technology;
- Master in Business Administration from the Royal Melbourne Institute of Technology;
- Held the position a Director of The Hongkong Electric Company, until he assumed the Chairmanship of the Board of CPFL Energia.





#### **Executive Management Team**





#### Controlling Shareholder - State Grid Corporation of China (SGCC)

State Grid International Development (SGID) – Sole platform for overseas investments of SGCC



Rank 3<sup>rd</sup> amongst Fortune Global 500 in 2024



Rank 1<sup>st</sup> global utility brand for seven consecutive years



China's national sovereign level ratings (A+) from the 3 major international credit ratings organizations for 12 consecutive years



More than
US\$ 760 billion
of total assets



More than
US\$ 13 billion
of total profits



More than 1.3 million employees in China and 22 thousand overseas







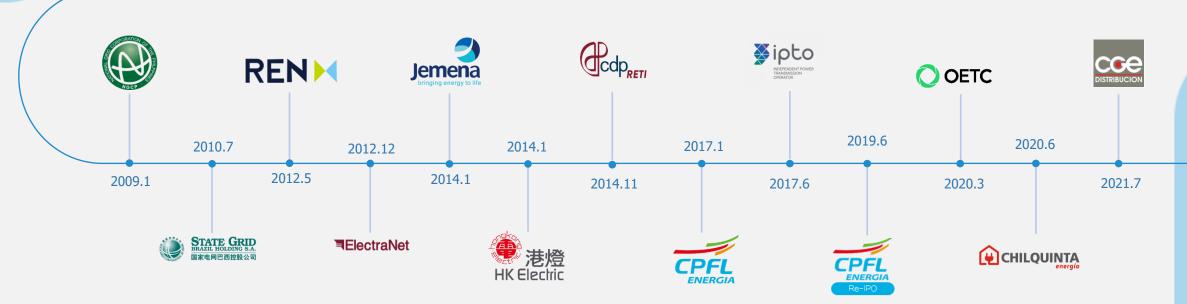
#### **State Grid International Development Co. Ltd. (SGID)**

International business take full advantage of State Grid strengths in **creditworthiness**, **technology**, **management**, and **brand value** to enhance market competitiveness, risk control, and brand influence.

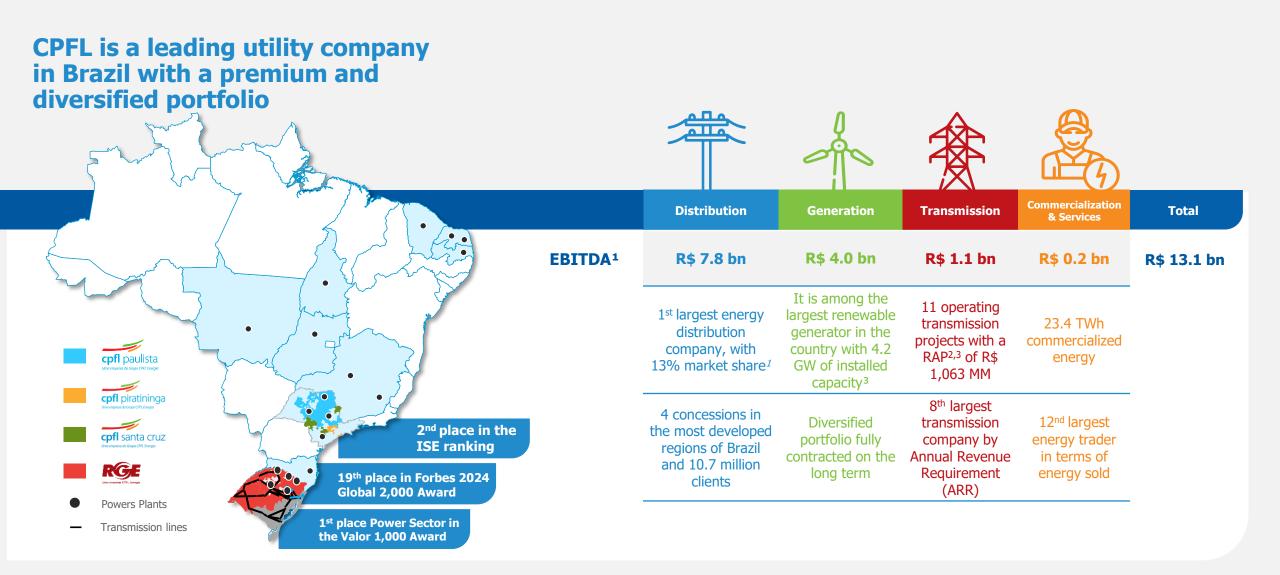
State Grid International Development Co. Ltd. (SGID), founded in June 2008, is a wholly-owned subsidiary of State Grid Corporation of China (SGCC), responsible for overseas electric energy asset investment and operation.

#### Overseas investment\*

- 4 Continents, 9 countries and regions
- 12 Electric and Energy assets
- US\$ 50.1 billion of total assets
- US\$ 3.2 billion of total profits
- 22,286 overseas employees



#### **Highlights**





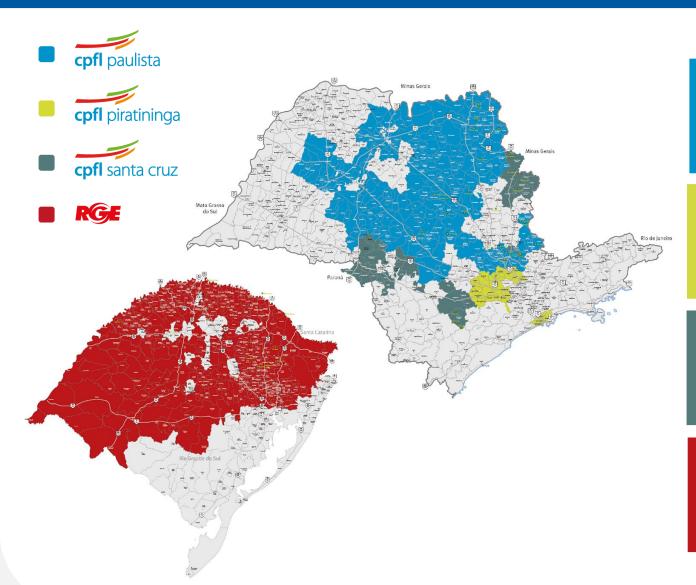
#### **Distribution Profile**

## One of the most premium and concentrated concessions areas in Brazil

- 5 15% of Brazil's GDP¹
- 13% market share<sup>2</sup>
- Largest distribution coverage of São Paulo and Rio Grande do Sul

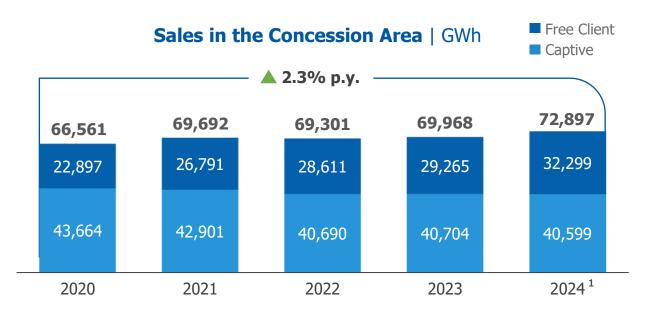
#### **Key figures**

- 4 distributors
- 687 municipalities
- 23 million people<sup>3</sup>
- **10.7 million** customers
- 2% p.y. organic growth
- R\$ 26,808 million of RAB<sup>4</sup>

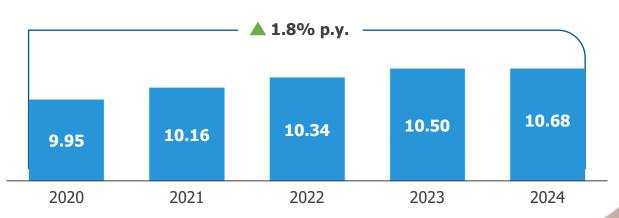


- 5.1 MM customers
- o Market: 34.7 TWh<sup>2</sup>
- o RAB: 10,651 MM
- Next PTR: Apr 2028
- o 2.0 MM customers
- o Market: 16.2 TWh<sup>2</sup>
- o RAB: 3,934 MM
- Next PTR: Oct 2027
- o 0.5 MM customers
- Market: 3.5 TWh<sup>2</sup>
- o RAB: 1,213 MM
- o Next PTR: Mar 2026
- o 3.1 MM customers
- Market: 18.8 TWh<sup>2</sup>
- RAB: 11,010 MM
- Next PTR: Jun 2028

#### **Energy Sales and Number of Clients**



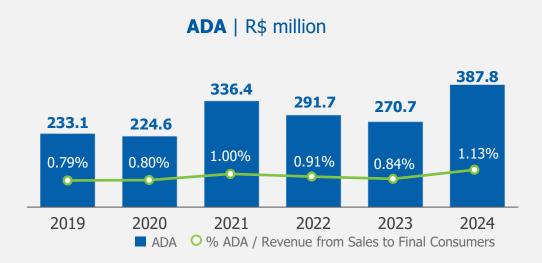
# of Customers | million



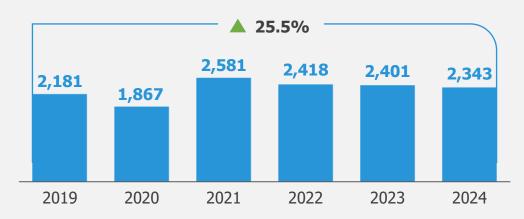


#### **Delinquency and Energy Losses**

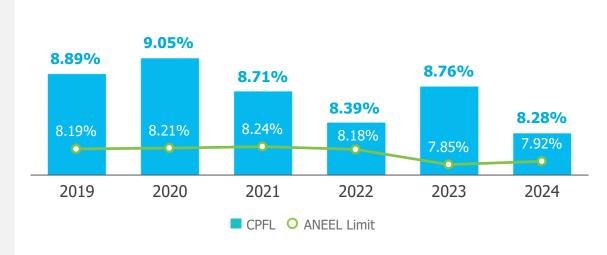
#### **Delinquency**



#### **Collection Actions** | Power cuts | thousands



#### **Energy Losses**



#### Intensified actions against frauds | 4Q24:

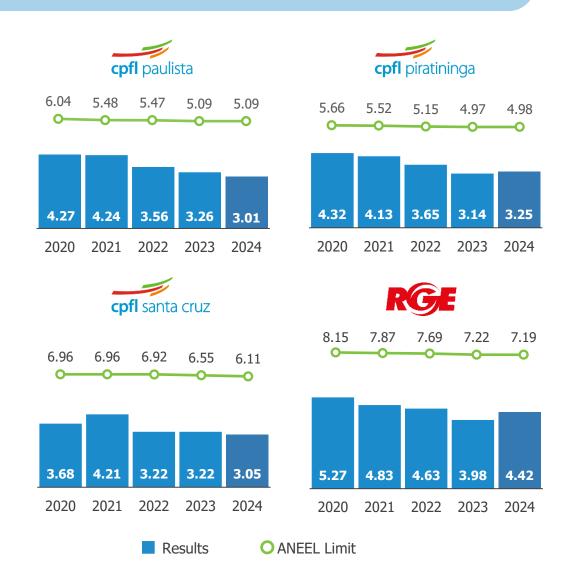
- Blindage of electrical borders and internal substations;
- Mapping of energy losses through microbalances;
- 65.1 thousand fraud inspections performed in consumer units;
- Replacement of more than 5.0 thousand obsolete/defective meters for new electronic meters;
- Visit in 4.4 thousand consumer units inactivated for cutting in cases of self-reconnection;
- Regularization of 15.0 thousand consumer units, with increase of consumption and without contract;
- Regularization of 817 clandestine consumer units, most of which having the need of CPFL Energia's grid construction;
- Market discipline through 100 news in media related to CPFL operations to fight fraud and theft.

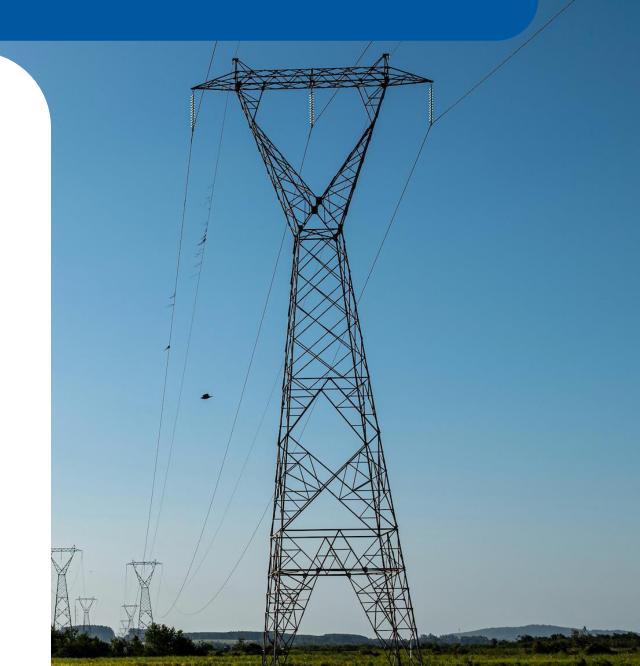
#### **Quality Indicators - SAIDI**



#### **Quality Indicators - SAIFI**

#### **Equivalent Frequency of Interruption** | in times





#### **Innovation Projects**



#### What is ADMS?

"Advanced Distribution Management System" is the fully integrated smart control system for Utilities. The CPFL project is the largest and most complete implementation of ADMS in Brazil.

#### **Improvements:**

- Fully unified system with operator productivity increasing
- Several automatic energy restoration possibilities
- Prepared to receive data from future Smart Grid
- Real time fault location
- · Voltage control
- Energy grid sensors
- Simulations
- Process automation and beyond...

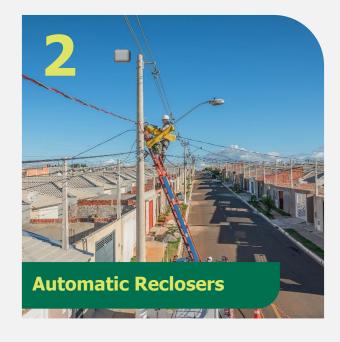
#### **Indicators Impacts:**

SAIDI, SAIFI, Compensatory Fines and Losses

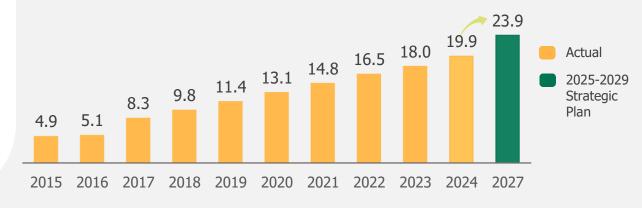


#### **Expected results:**

- Reduction of interruption time for clients
- Reduction of displacement of field teams
- Increase of operational efficiency



#### **Installation of Automatic Reclosers | thousands**



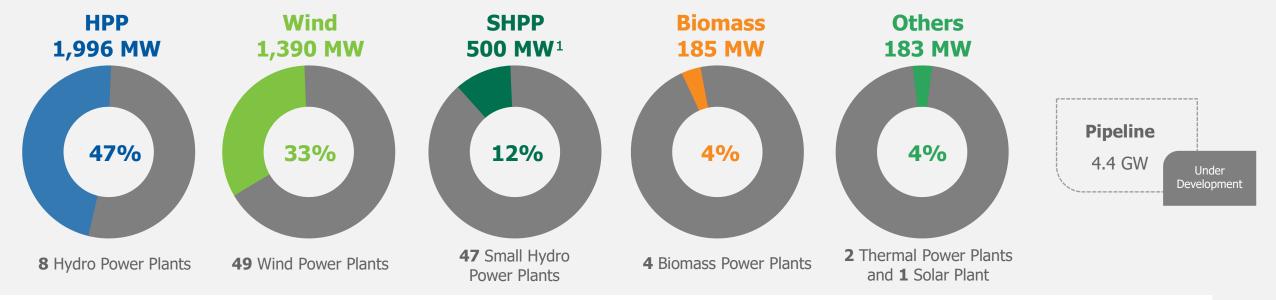


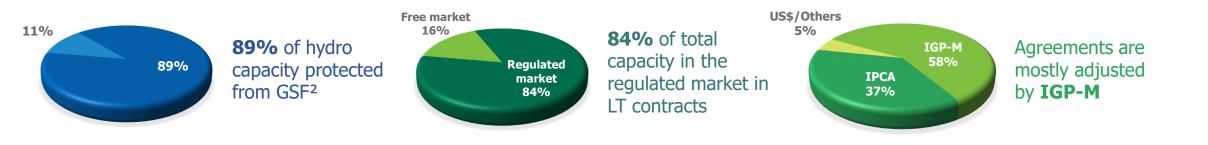
#### **Generation Profile**

**4,254 MW** of installed capacity

6<sup>th</sup> largest renewable generator in the country 96% renewable sources

#### **Current Installed Capacity Breakdown:**







#### **Transmission Profile** RAP<sup>1</sup> **CPFL Energia Project** Location Concession (R\$ Million) Stake CT 055/01 RS 856.0 100% 2042 Sul II RS 43.8 2049 100% RS 43.2 **TESB** 2041 98% Sul I SC 34.4 2049 100% Operating RS 20.4 CT 080/02 2032 100% SP 19.6 2045 100% **Morro Agudo Piracicaba** SP 17.1 2043 100% 11.7 CT 004/01 RS 2051 100% Maracanaú CE 10.9 2048 100% Niche 53.6 **ETAU** RS 2032 10% projects focus **TPAE** RS 11.4 2039 10% (1) RAP Cycle 2024/2025, considering the Adjustment Portion



#### **New Opportunities Solutions**







**Financial Services** (in energy bill)

**Credit:** provides for discos' clients the option of payment of overdue bills in installments

**Service payments:** insurance, newspaper subscription and others



#### I-RECs and CERs

Renewable Energy Certificates (I-RECs), along with energy sales in the commercialization business

Sale of Carbon Credits



customers a full

energy solution

#### **Datacenters**

Strong and fast growth in Brazil, mainly in CPFL's concession area, with great perspectives

Good conditions for industry:

- Renewable energy at low prices
- Energy supply with high auality
- Telecom infrastructure

**Installed Capacity:** 

- Current: 1 GW
- Potential: 11 GW



#### Free market for low voltage customers

New opportunities with the upcoming liberalization for low voltage customers



#### Green Hydrogen

R&D Project in partnership with Mizu Cimentos to produce Green Hydrogen

Incipient industry with high potential in Brazil in the years to come

#### **New Opportunities Financial Services**



Development of new business models to fully serve our customers, whether companies or end consumers



Financial services for companies that want to get closer to customers in our concession areas:

**Advertising:** To connect their brand using CPFL's bill advertising space

Services: To provide access to customers who do not have a bank account, use do not use automatic debit or live in difficult-to-access places, using CPFL's bill to make their charges (insurance, family assistance, newspaper subscription etc.)



#### alesta

Financial institution authorized by the Brazilian Central Bank for exclusive operations through an electronic platform

**Goal:** Granting of loans, as well as other activities related to credit analysis, collection and payments, providing the option of payment in installments in the energy bills

**Operating in all DisCos** 



+234 Thousand Installments





Key competitive advantage to create value in M&A transactions and assure a virtuous growth cycle

**cpfl** soluções Other **Services** Mobility etc. °×/× cpfl atende Higher Turnaround **EBITDA** Sound **Cash Flow** Leverage Relief Plug&Play platform accelerates Higher **CAPEX** the value creation

# alesta Shared Services Center CPFL Serviços

#### **Some benefits of business environment:**

- Shared Services Center helps CPFL gain agility and knowhow for internal demands supply
- Trading is able to help Gencos sell energy in the Free Market and Discos to minimize any excess contracting impacts
- Services segment support main segments business and grow with them
- Alesta aims to expand and facilitate installment options for CPFL Group customers

#### **Sustainability in our strategy**

Sustainable value creation exploiting the **Triple Bottom Line** 







+

**Megatrends** in the power sector

Transition to a low carbon matrix





Changing customer profiles and habits

New technologies and digitalization





Regulatory framework modernization **How we deliver** our

strategic goals and targets **is as important** 

as delivering them







#### **CPFL ESG Plan 2030**

SUSTEINABILITY DRIVER

Provide sustainable, accessible and reliable energy to all walks of life, and enhance a safer, healthier and prosperous life of people in regions where we operate

TRENDS IN THE POWER SECTOR

Energy matrix transition

Digitalization Smart network

Market Liberalization

**Customer Centricity** 

**OBJECTIVE** 

Power the transition to a more sustainable, safe and smart way of providing and using reliable energy, maximizing our positive impacts in the society.

**PILLARS** 

RENEWABLE & SMART SOLUTIONS

Providing the solutions for a carbon neutral future

**SUSTAINABLE OPERATIONS** 

Aiming for the smallest possible environmental footprint



SHARED VALUE

Creating shared value with our stakeholders



RELIABLE BUSINESS

Fostering a culture of safety and responsibility

**COMMITMENTS** 



**24 PUBLIC COMMITMENTS** 





#### **CPFL ESG Strategy**

Power the transition to a more sustainable, safe and smart way of providing and using reliable energy, maximizing our positive impacts in the society.



#### Renewable & smart solutions

Providing the solutions for a carbon neutral future



#### **Sustainable** operations

Aiming for the smallest possible environmental footprint



#### Society shared value

Creating shared value with our stakeholders



#### Safe & reliable business

Fostering climate resilience and a culture of safety and responsibility

#### **Our long-term vision**

#### Decarbonization

Promote a carbon neutral business, grounded in renewable energy and lean emissions

Smart energy

Promote and implement smart energy solutions

#### Ecoefficiency

Continuously advance in the efficient use of natural resources

Circular economy

Integrate a circular perspective into our business operation

Biodiversity

Potentialize our net positive impact in the biodiversity

Client relationship

Foster a customer-oriented culture

Community

Be part of the solution to our communities' social challenges

Diversity

Create an inclusive culture, leveraging the diversity potential

Sustainable procurement
 Promote the sustainable

development of our supply chain

Health & safety

Guarantee a safe and healthy environment to all

 $\circ \ \, \textbf{Corporate governance}$ 

Strive for the best standards of governance and integrity

Cybersecurity & data protection

Ensure transparency and alignment with best practices for **cyber**security and data protection, **considering the constant digital evolution and emerging technologies.** 

Climate resilience

Potentialize the resilience to climate change and continuously advance in the management of risks by 2030.

NEW





#### **Sustainable** operations





#### Safe & reliable business

#### ESG PLAN 2030 TO BE

- **1. Generate** 100% renewable energy by 2030
- **2. Become** carbon neutral from 2025<sup>1</sup>, reducing 56%<sup>2</sup> of scope 1, 2 and 3 emissions by 2030
- **3. Provide** low carbon solutions to our customers, with annual targets for IRECs and carbon credits revenues
- Reach at least 15%<sup>3</sup> of Electric Fleet (aerial lift trucks<sup>4</sup>) in Distribution companies by 2030
- **5. Invest** at least BRL 40MM in green hydrogen technologies by 2030
- **6. Reach** at least BRL 580MM in investments in smart energy solutions by 2027

- 7. **Consolidate** CPFL ecoefficiency management program, setting targets by 2024 to promote conscious consumption of energy, water and to reduce landfill waste disposal<sup>5</sup>
- **8. Phase out** single-use plastics in our administrative units by 2025
- Create CPFL's Biodiversity Positioning by 2025 to maximize the benefits and value generated by our operations for the environment and society
- **10. Refurbish** at least 70,000 electrical network equipment<sup>6</sup> by 2030
- **11. Ensure** 100% of the main **distribution** grid components destined for recycling or reverse chain systems

- **12. Invest** at least BRL 230MM in socioenvironmental projects that maximize transformation in the community by 2030
- **13. Invest** BRL 140MM in energy efficiency initiatives at public hospitals by 2025
- **14. Reach** 40% of minority groups in leadership roles by 2030
- **15. Assess** 100% of critical suppliers in sustainability criteria<sup>7</sup> and achieve at least 85% of our spending<sup>8</sup> with companies that present advanced practices in sustainability by 2030
- **16. Maintain** at least 90% of attendance by digital channels
- 17. Sustain at least 1 distribution company listed among the top 3 in the ANEEL Consumer Satisfaction Award

- **18. Strengthen** safety culture to achieve zero fatalities and reduce frequency and severity rate of accidents involving employees and service providers
- **19. Invest** BRL 50MM in awareness and risk reduction projects<sup>9</sup> for the population by 2030
- 20. Promote a healthy work environment, increasing awareness on mental wellbeing and establishing supportive actions for our employees
- **21. Ensure** 100% of employees trained in the company's Integrity Program
- 22. Train 100% of administrative employees<sup>11</sup> in **cybersecurity**, data protection **and emerging** technologies<sup>12</sup> integrated to the business
- 23. Continuously pursue the best practices of integrity, transparency, equity, accountability and sustainability
- 24. Establish climate adaptation plans for CPFL's generation, transmission and distribution businesses, strengthening the resilience of our assets by 2030

<sup>&</sup>lt;sup>1</sup> Neutralization in 2026 related to 2025 GHG Inventory

<sup>&</sup>lt;sup>2</sup> Baseline for reducing emissions: 2021 total emissions in scopes 1, 2 and 3.

<sup>&</sup>lt;sup>3</sup> Baseline for increasing electric fleet: March/23

<sup>&</sup>lt;sup>4</sup> Aerial lift trucks up to 13 meters long

<sup>&</sup>lt;sup>5</sup> Waste disposal from Headquarters Campinas, EA Jundiaí, Headquarters CPFL-T Porto Alegre, Headquarters RGE São Leopoldo, Former Headquarters RGE Caxias, CSC Indaiatuba, CPFL Serviços Rio Pardo.

<sup>&</sup>lt;sup>6</sup> Transformers, voltage regulators, reclosers.

<sup>&</sup>lt;sup>7</sup> As defined in SBM, critical for operation.

<sup>&</sup>lt;sup>8</sup> DisCos + CPFL Renováveis - the portfolios of the other businesses will be evaluated and worked on in the period, and it is not possible to make a proposal for a goal now.

<sup>&</sup>lt;sup>9</sup> Guardião da Vida and Arborização + Segura.

OCPFL Energia, its subsidiaries and affiliates with the same management and governance model, in which CPFL Energia has management in the administration Except employees with a suspended employment contract either by agreement between the parties or by legal imposition, as established in the CLT.
12 Artificial intelligence, IOT, among others

#### **Green Hydrogen**

5 ESG Plan 2030 Renewable and Smart Solutions

**Green Hydrogen Production** 





Partnership for Pilot Project in Baraúna/RN



R\$ 44 million in investments



Production of ~ 3 GWh/year



Start of operation in **2027** 



More than **12.5 kton CO**<sub>2</sub> to be avoided



**Lower carbon footprint** 





## **Technology for the benefit of CPFL customers**

Customer focus and digitalization for customer success (ChatBot with Artificial Intelligence, Speech Analytics, Virtualization of agencies)

Grid automation and modernization (ADMS, Reclosers, use of Artificial Intelligence, Operations Center Automation, Machine Learning for maintenance)

Smart Meters

RPAs supporting processes

Automatization and simplification

Integration of Operational Center and Remote Operation of Renewables and Transmission Assets

R&D Projects
(Mobility, Storage, Microgrid, Smart City...)

**Customer** as our focus

High performance

Better & Quality

customer experience Lower risks

Smart & Digital Grid

#### **Climate Adaptation and Resilience**

#### **Distribution**



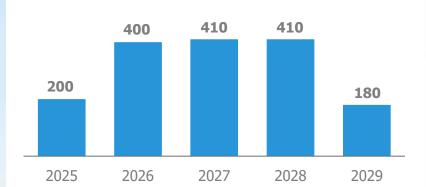
#### R\$ 1.2 billion

Investment

#### 1.6 million

Replacement

#### **Meters Replacement Plan** | Thousands



#### **Generation**



#### **Integrated Operation** Center

"Hydro 4.0"

**R\$ 10 MM** Invested

**Digital Dam Management Platform** 

**55** Dams

**Asset Monitoring** Center

**Real Time Operation** 

24h/Day

**Remote Operations** 

#### **Transmission**



#### **Territorial Intelligence**

**Digital Risks Management Platform** 

**R\$ 6 MM** 

Invested

Use of AI

For ground analysis

**Rollout** in **May-25** 





#### **Electrical Mobility**



## **Expansion of fleet electrification and creation of the Green Corridor**

Electrification of 4 new operational bases, with different characteristics, to complement the studies already carried out and validate the use of electric vehicles in CPFL's operations.

Creation of an electric corridor connecting cities on strategic routes within CPFL's concession area, guaranteeing safe and efficient operations.

#### **Plan ESG 2030:**



P1. Renewable & Smart Solutions

**C4.** Reach at least 15% of the Electrified Operational Technical Fleet in São Paulo State<sup>3</sup> by 2030

#### **Electric Bus**

Experienced the application of an electric bus as an internal circular on the Unicamp campus, evaluating and monitoring the parameters and impacts in real time:

- + **75,000** km traveled
- 54% CO<sub>2</sub> reduction compared to diesel

## Electrification of 100% our operational fleet in Indaiatuba

Use of 21 electric vehicles, including passenger, utility and truck models in Indaiatuba city:

- + 900 km driven
- + 345 MWh

#### **Electric Mobility Services Platform**

It involves the operation of electric stations in the city of Campinas, offering a high quality recharging service for electric vehicle owners.

- + 4,300 users
- + 2 million km

## Develop a new charging station concept

- Installation of charging stations with batteries and solar generation
- Model focused on usability, low impact on the network and sustainability

#### "Second Life":

## reutilization of used electric-vehicle batteries

Methodology to reuse used battery cells.

Prototype built:

- Energy: 8 kWh
- Voltage: 48V
- Power: 3kW



#### Bill's collection digitalization

#### **Customer Digitalization**

New features on web

- 6.9 MM active users on App
- 4.9 MM Digital Bills (no paper)
- 91.0% of interactions through digital channels (Site, App, WhatsApp, totems)



#### **Self-Service Totems**

41 agencies 98 accredited 186 equipment

In 2024 there were more than 11.0 million self-service transactions



#### **Actions implemented**

#### **Credit Card**

- Monthly overdue payments and installments of overdue bills
- Partnership with Cielo

#### **Automatic Debit**

- Partnership with Nubank
- Partnership with Banco Inter

#### Pix

- Account Only with QR Code PIX<sup>1</sup>
- Account withdrawal on the same day -Partnership with Santander
- Bill paid notification in the App and at the Agency
- Ease in PIX "Copy and Paste" in the account by e-mail
- Cancellation of collection and power cuts







#### **Payment Channels at CPFL Energia (%)**

Jan-2020 Dec-2024

#### Cash

Lottery

Cashier







#### **E-Payments**

Banking Accredited

- PIX
- Internet Banking
- Payment Slip
- Automatic Debit
- Bill<sup>2</sup>







#### **CPFL nos Hospitais**



Conclusion of **Phase 1** and **Phase 2** started with 246 new hospitals mapped and R\$ 140 million to be invested by Dec-24

## 325 hospitals benefited by the program

325 **concluded** with the following results:

- **197,261** replaced lamps
- R\$ 21.55 million/year of estimated savings
- 51.31 GWh/year of expected energy saved, enough to supply 21,640 residences
- 3,851 tCO<sub>2</sub> expected avoided emissions, equivalent to planting 23,104 trees



#### 210 hospitals benefited in this phase

194 **concluded 16 in progress**with the following results:

- 21,452 replaced lamps
- R\$ 9.20 million/year of estimated savings
- 21.27 GWh/year of expected energy saved, enough to supply 10,669 residences
- 2,688 tCO<sub>2</sub> expected avoided emissions, equivalent to planting 16,128 trees







## How we assure maximum returns to shareholders



Outstanding Cost Control and
Effective Budget Management
Culture of constant cost reduction and
value creation



**Strategic Integrated Financing Planning** 

Group view on cash flow and debt management



**Discipline and Result-focused Business Development** 

Focus on results and business plan implementation



**Digitalization and Fintech** 

E-Channel expansion, synergy utilization and keep developing new profit contribution



Main Goal:

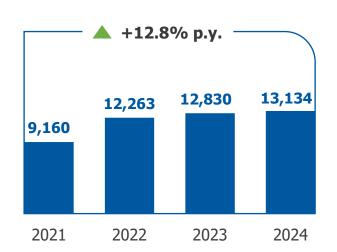
Maximize shareholders' return





#### **Consolidated Financial Performance**

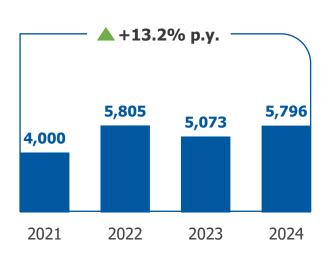
#### EBITDA<sup>1</sup>



#### **Net Income**<sup>1</sup>



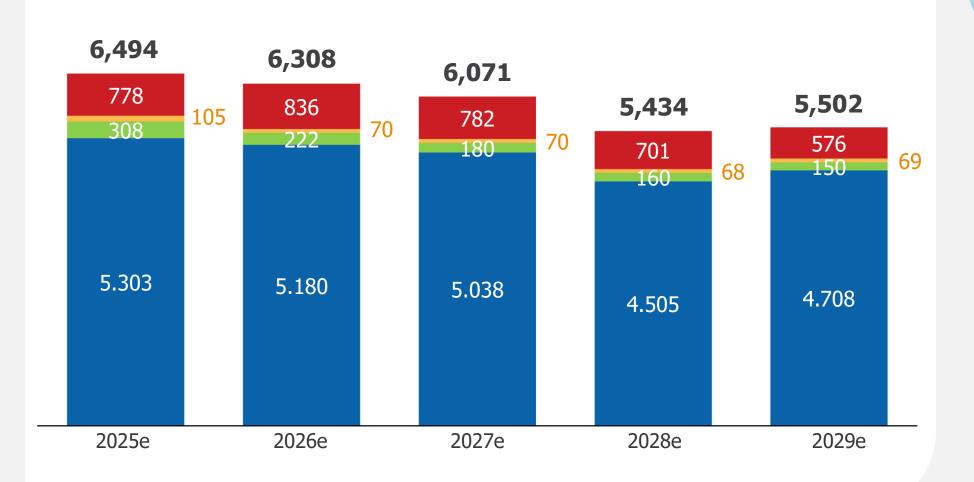
#### **CAPEX**<sup>1</sup>





#### Capex estimates<sup>1</sup> in 2025-2029

Total
R\$ 29,810
million



**Transmission** 

R\$ 3,673 MM

Commercialization & Services

R\$ 382 MM

Generation

R\$ 1,020 MM

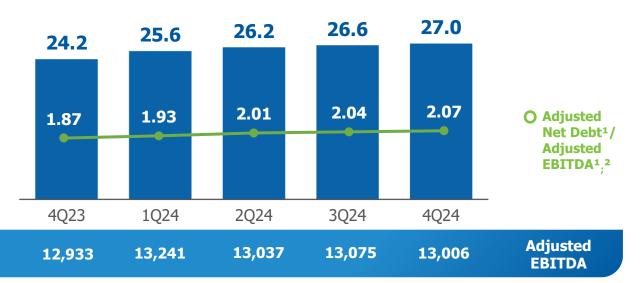
Distribution<sup>2</sup>

R\$ 24,734 MM



#### **Balance between growth and yield**





## Gross debt breakdown by indexer³ IFRS | 2023 18% CDI TJLP Inflação

#### **Ratings**





1 notch higher than sovereign rating

#### **Dividend** *Payout* | % Depending on growth and **50**% leverage performance 100% 100% 100% 80% 74% 69% **Minimum Payout** 50% (Dividend Policy) 2023<sup>4</sup> **2022**<sup>4</sup> 2021 2024 2020 2025 2026+

 Focus our strategic efforts on measures capable of managing costs and expanding investments in our business

(4) 100% Cash.

- The balance between growth and yield makes CPFL Energia an important dividend player in the market
- Our goal is to keep the leverage between 2.0x and
   2.5x in the next years, while our covenants are 3.75x

