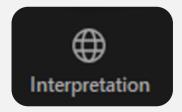


### **Initial Guidelines**

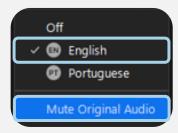


## **Simultaneous Translation** into English:

**01** Click on "Interpretation"



02 Choose "English"



For the English version of the presentation, please access: www.cpfl.com.br/ir



**01** Click on "Raise Hand"



**02** ID Yourself

- Your audio will be opened for you to ask the question live directly to the executives
- Inform your name and institution



## **Highlights**

Results

## Load<sup>1</sup> in the Concession area

Increase of **+5.9%** in 4Q23

Increase of **+1.9%** in 2023

#### **EBITDA**

**R\$ 3,111 MM** -18.2% in 4Q23

**R\$ 12,830 MM** +4.6% in 2023

#### **Net Income**

**R\$ 1,327 MM** -3.5% in 4Q23

**R\$ 5,537 MM** +6.1% in 2023

#### **Net Debt**

R\$ 24.2 billion

with a leverage of 1.87x Net Debt/EBITDA<sup>2</sup>

#### **Dividends**

Proposal of dividend payment in the amount of R\$ 3,173 MM, R\$ 2.75/share

## **Capex Plan 2024-2028**

Estimates of R\$ 28.4 billion of investments, with R\$ 23.4 billion on Distribution

## Transmission Segment

Commercial start-up of Cachoeirinha 3 project with expected RAP of R\$ 11.5 MM (2023-2024)

## Highlights

**ESG** 

2030 ESG Plan

Updated ESG
Strategy
disclosed in
January 2024,
with 23 public
commitments

**CDP 2024** 

cpfl Energia scored "A" for the first time in cpp climate Change and is now part of the A-List B3's Sustainability Indexes

**CPFL Energia** integrates once again **ISE** and **ICO2** indexes

**TOP Employer Awards** 

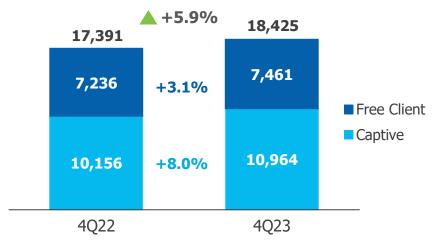


5<sup>th</sup> consecutive year for its people management practices and processes

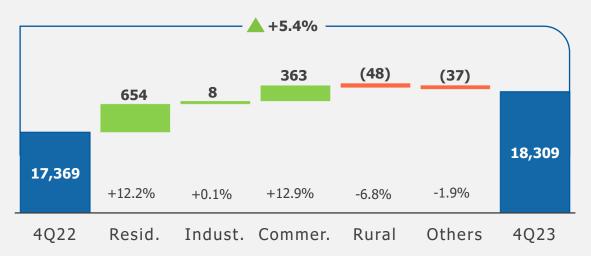


## **4Q23 Distribution Energy Sales**

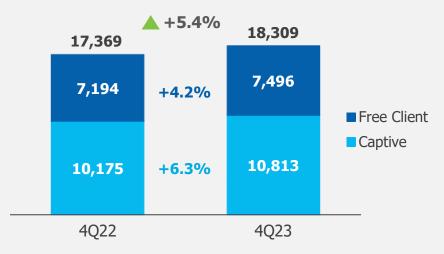
## **Load¹** in the concession area | GWh



#### **Energy sales by consumption segment** | GWh



#### **Energy sales in the concession area**<sup>2</sup> | GWh



#### Main impacts by segment | %

Breakdown	32.9%	35.8%	17.4%	3.6%	10.3%	
	Resid.	Indust.	Commer.	Rural	Others	Total
Billing calendar	-1.4%	0.0%	-0.6%	-0.7%	-0.3%	-0.6%
Temperature	9.9%	0.0%	11.8%	0.0%	2.0%	5.2%
Migrations	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%
DG	-3.9%	-0.4%	-5.1%	-7.0%	-1.9%	-2.7%
Macro/Others	7.5%	0.2%	6.7%	1.0%	-1.1%	3.4%
Total	12.2%	0.1%	12.9%	-6.8%	-1.9%	5.4%

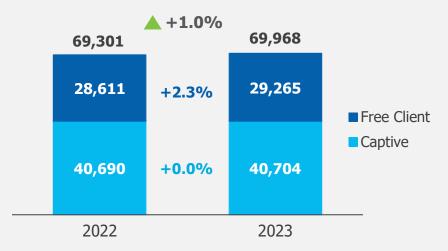


### **2023 Distribution Energy Sales**

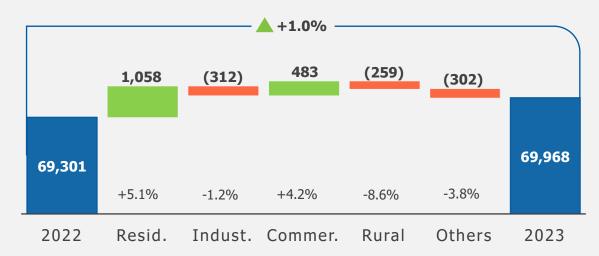
# Load¹ in the concession area | GWh +1.9%



#### **Energy sales in the concession area**<sup>2</sup> | GWh



#### **Energy sales by consumption segment** | GWh



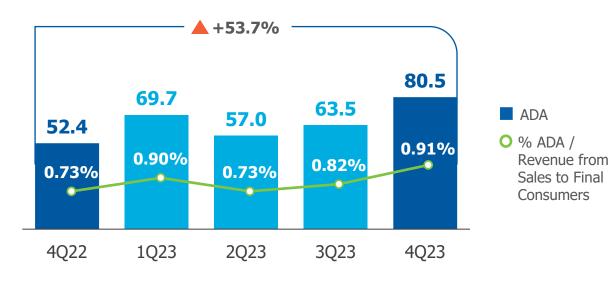
#### **Main impacts by segment** | %

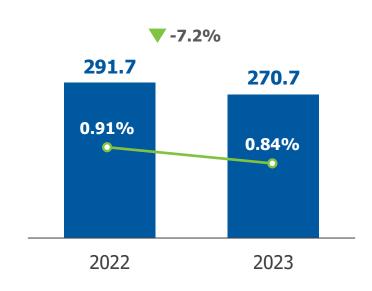
Breakdown	31.4%	36.9%	16.9%	3.9%	10.8%	
	Resid.	Indust.	Commer.	Rural	Others	Total
Billing calendar	-0.1%	0.0%	-0.1%	-0.1%	0.0%	-0.1%
Temperature	2.4%	0.0%	2.8%	0.0%	0.5%	1.2%
Migrations	0.0%	-0.1%	0.0%	0.0%	-2.1%	-0.3%
DG	-3.9%	-0.4%	-4.6%	-6.4%	-1.7%	-2.6%
Macro/Others	6.7%	-0.8%	6.2%	-2.3%	-0.5%	2.7%
Total	5.1%	-1.2%	4.2%	-8.6%	-3.8%	1.0%



## **Distribution Delinquency**

#### **ADA** | R\$ million





#### **Collection actions | Power cuts |** Thousands

Pre-pandemic historical average 2017-2019

155/Month



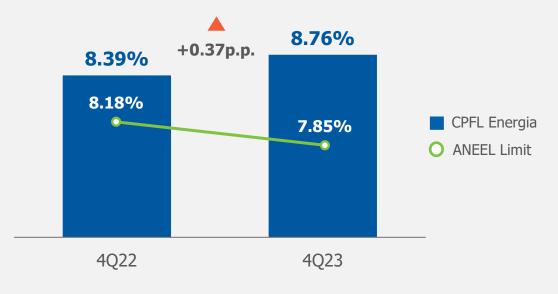
Monthly average power cuts



## **Distribution Energy Losses**



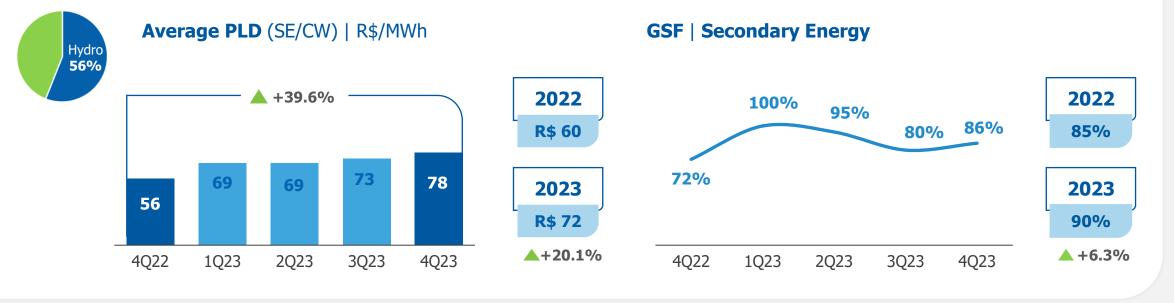
#### **Losses** | Last 12 months<sup>1;2</sup>

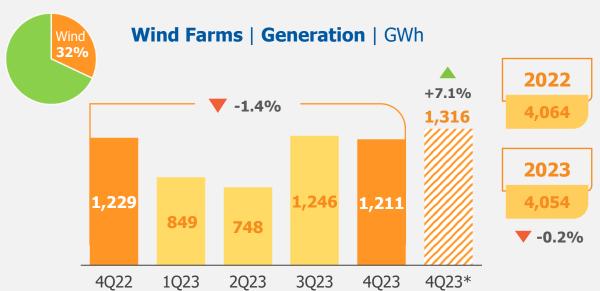


	Dec-22	Dec-23	Limit <sup>3</sup>
CPFL Paulista	8.70%	9.14%	7.90%
CPFL Piratininga	7.36%	7.75%	5.97%
<b>CPFL Santa Cruz</b>	7.08%	7.75%	8.30%
RGE	8.86%	9.03%	9.16%

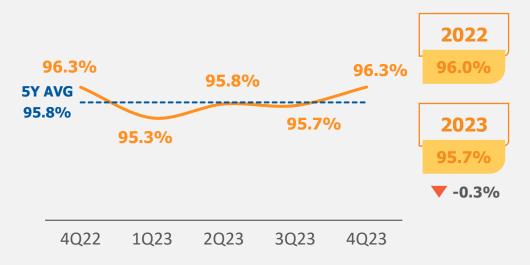


## **Generation 4Q23**



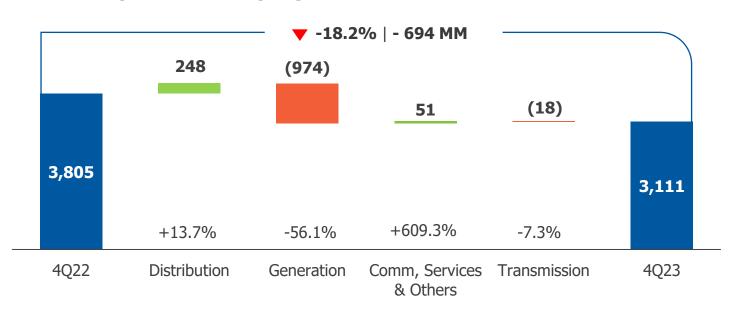


#### **Wind Farms | Availability**





#### **EBITDA performance by segment** | R\$ million





Distribution: R\$ 2,061 million



Generation: R\$ 761 million



Comm, Services & Others: R\$ 59 million



Transmission: R\$ 230 million

#### Distribution: +R\$ 248 million

- Market /Tariff (+R\$ 544 MM)
- Tax transaction related to litigation Pension Plan in 4Q22 (+R\$ 275 MM)
- Private Pension Plan (+R\$ 162 MM)

Migration effect in 4Q22 (+R\$ 125 MM)<sup>1</sup>

Regular effect (+R\$ 37 MM)

Concession financial asset (+R\$ 43 MM)

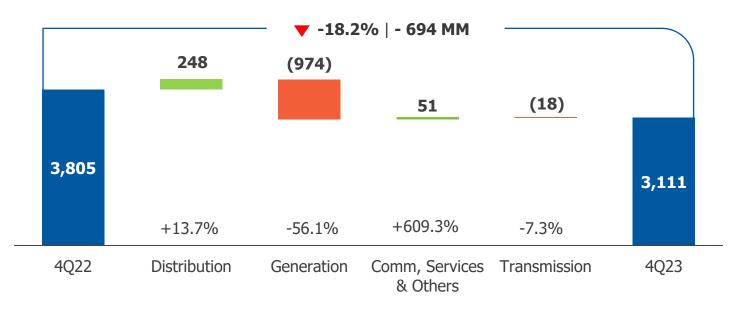
IPCA
4Q22 4Q23
0.71% 0.78%

- Concession financial asset RAB appraisal report (-R\$ 631 MM)
  - CPFL Paulista in 4Q22 (-R\$ 429 MM)
  - RGE in 4Q22 (-R\$ 193 MM)
  - CPFL Piratininga in 4Q23 (-R\$ 9 MM)
- PMSO (-R\$ 108 MM)
- ADA (-R\$ 28 MM)
- Others (-R\$ 10 MM)



1) Impact of the conversion from lifetime income to financial income in CPFL Paulista and CPFL Piratininga - extraordinary effect of - R\$ 125 MM in 4Q22.

#### **EBITDA performance by segment** | R\$ million





Distribution: **R\$ 2,061 million** 



Generation: **R\$ 761 million** 



Comm, Services & Others: R\$ 59 million



Transmission: **R\$ 230 million** 

#### Generation: -R\$ 974 million

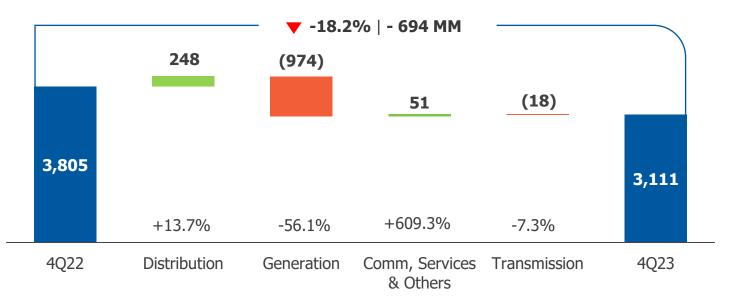
- Enercan Adjustments (non-cash effects) (-R\$ 1,004 MM):
  - 4Q22 (-R\$ 670 MM)
  - 4Q23 (-R\$ 334 MM)
- ONS restrictions (-R\$ 34 MM)
- Wind Generation (+R\$ 34 MM)
- Others (+R\$ 30 MM)

#### Comm, Services & Others: +R\$ 51 million

- Commercialization Margin (+R\$ 28 MM)
- Services (+R\$ 24 MM) mainly CPFL Serviços and Alesta
- Others (-R\$ 1 MM)



#### **EBITDA performance by segment** | R\$ million





Distribution: **R\$ 2,061 million** 



Generation: **R\$ 761 million** 



Comm, Services & Others: **R\$ 59 million** 



Transmission: R\$ 230 million

#### Transmission: IFRS: - R\$ 18 million

CPFL Transmissão and Other Transmission Projects:

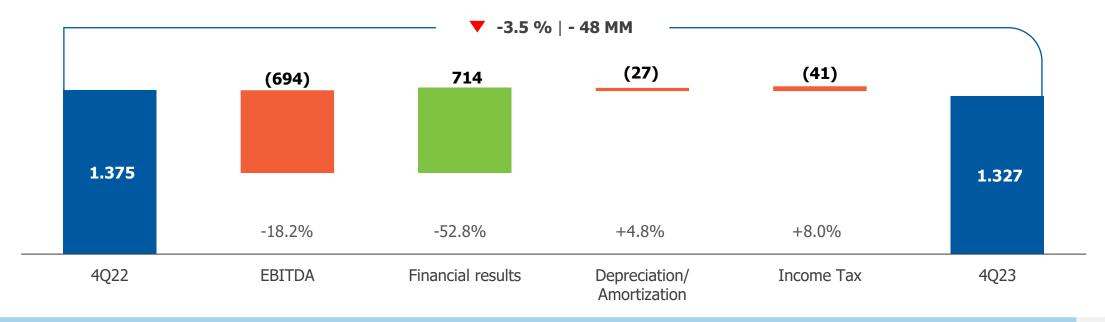
- Margin (+R\$ 32 MM)
- PMSO (-R\$ 50 MM)

#### Regulatory: + R\$ 101 million

- Net Revenue (+R\$ 42 MM)
   055 contract and TESB readjustments
- PMSO<sup>2</sup> (+ R\$ 42 MM)
- Operational start-up of Sul I, Sul II and Cachoeirinha 3
   (+R\$ 16 MM)



#### **Net Income performance** | R\$ million

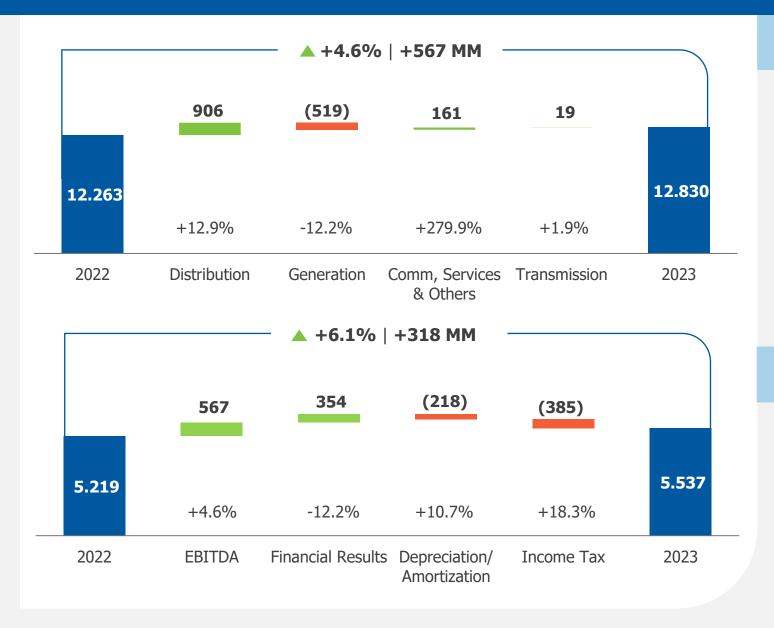


#### Financial Result: +R\$ 714 million

- Tax transaction related to litigation Pension Plan (4Q22), net of monetary adjustments (4Q23) (+R\$ 881 MM)
- Expenses with net debt (-R\$ 92 MM)
- Others (-R\$ 40 MM)
- Adjustment to the sectorial financial asset/liability (-R\$ 35 MM)



### **2023 Results**



#### **EBITDA**

- Increase in Distribution segment, mainly favored by parcel B
- Generation reflecting the adjustments of Enercan in 2022 and 2023 (non-cash effect), offset by Enercan consolidation and energy contract adjustments
- Transmission segment mainly favored by the reduction in personnel expenses and the start-up of greenfield projects

#### **Net Income**

In addition to the good performance of EBITDA, Financial Results were better in 2023



### **Leverage** | Covenants Criteria



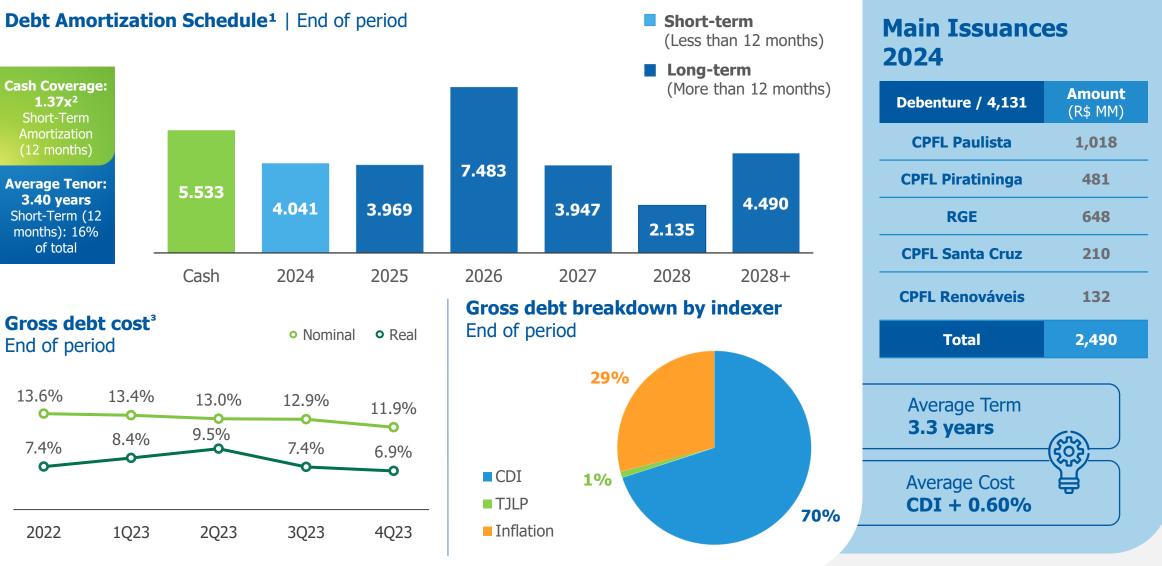
# Management's dividend proposal

Following our plan to balance growth and yield,
Management decided to propose dividends in the amount of R\$ 3,173 million.

The value corresponds to **R\$2.75/share** and will be distributed after approval at the AGM, to be held on April 26<sup>th</sup>.



### **Indebtedness** | IFRS



**CPFL**ENERGIA

<sup>1)</sup> Considering only the notional and hedge of the debt. In order to reach the financial result, should be included charges, the mark-to-market (MTM) effect, cost with funding and intercompany loans; 2) Considering the amount of R\$ 1.0 billion of Marketable Securities, according to covenants criteria; 3) Financial debt (-) hedge.

## Capex

**4Q23** 

R\$ 1,556 MM ▼ -5.2% R\$ 1,092 MM -16.3% R\$ 173 MM +81.0% R\$ 257 MM +18.3% R\$ 34 MM +36.0%

**Total** 



**Distribution** 



**Generation** 



**Transmission** 



**Commercialization & Services** 

2023

R\$ 5,073 MM ▼ -12.6%

Capex Plan R\$ 5,215 MM



R\$ 3,793 MM -20.8%

- 75% of total
- Expansion, improvements and modernization
- IT, Vehicles, Equipment and Infrastructure

R\$ 446 MM +72.9%

- 9% of total
- Maintenance plan of plants and farms
- Construction of Cherobim SHPP
- IT, Vehicles, Equipment and Infrastructure

R\$ 735 MM +5.5%

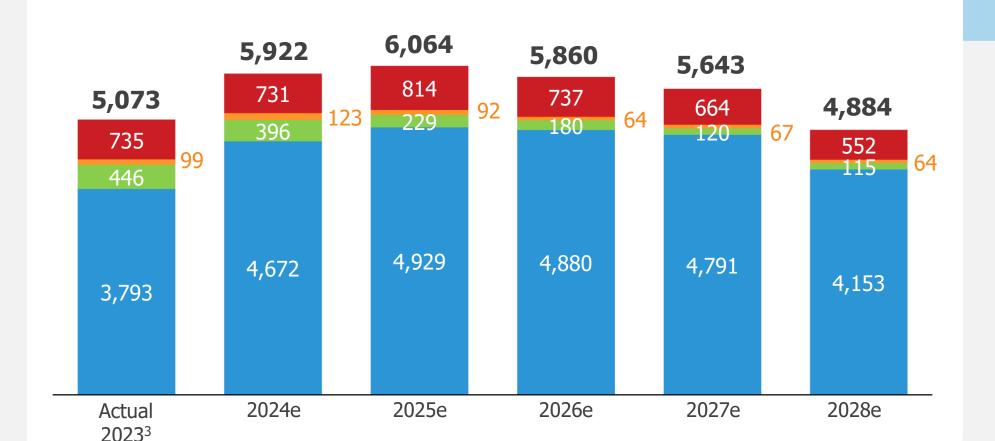
- 14% of total
- CPFL Transmissão reinforcements and improvements
- Construction of Sul I, Sul II and Cachoeirinha III transmission projects

R\$ 99 MM +65.8%

- 2% of total
- CPFL Eficiência, Telecom, Holding and Fintech
- IT, Vehicles, Equipment and Infrastructure



## 2024-2028 Capex estimates<sup>1</sup>



Total R\$ 28,373 million

**Transmission** 

R\$ 3,499 MM

Commercialization & Services

R\$ 410 MM

Generation

R\$ 1,039 MM

Distribution<sup>2</sup>

R\$ 23,425 MM



## **Safety in Distribution Networks**

2023 was an atypical year of meteorological events

### **Main Impacts**

⇒ Risk of **accidents** with the population



- ⇒ Interruption in essential services
- ⇒ Damage to public and private **property**







**145** Partner municipalities | **21%** 



Since the start of the program, we have replaced **12,392 trees** 



Over **65 thousand** seedlings donated and planted





## **Q&A Session**

**01** Click on "Raise Hand"



# **02** ID Yourself

- Your audio will be opened for you to ask the question live directly to the executives
- Inform your name and institution





