

# **3Q21 CPFL Results**

- ✓ Increase of 2.0% in load in the concession area
- ✓ EBITDA of R\$ 2,596 million, growth of 32.8%
- ✓ Net Income of R\$ 1,436 million, growth of 6.2%
- ✓ Net Debt of R\$ 15.9 billion and leverage of 1.77x Net Debt/EBITDA
- ✓ Investments of R\$ 932 million, growth of 21%
- √ Regulatory asset reached R\$ 3.1 billion in Sep-21
- ✓ CPFL Piratininga tariff adjustment of +12.4% for the consumer in Oct-21
- ✓ Conclusion of commercial start-up of Gameleira Wind Complex
- ✓ Conclusion of the acquisition of 66% of CEEE-T (CPFL Transmissão) on October 14<sup>th</sup>
- ✓ CPFL Energia entered in B3's IDIV index
- ✓ Implementation of the Audit Committee, in accordance with the new requirements of B3's "Novo Mercado" regulation for 2022
- ✓ CPFL Santa Cruz and CPFL Piratininga won the ABRADEE Award of Social and Environmental Responsibility
- ✓ **CPFL Energia** was a highlight in reports by **Santander** ("Excellent" ESG rating) and by **Credit Suisse** (one of the 60 companies in the world to invest)
- ✓ **CPFL Energia** won the **"Melhores da Dinheiro ISTOÉ Dinheiro Magazine"** Award in the Utilities Sector

Video Conference with Simultaneous Translation into English (Bilingual Q&A)

Friday, November 12, 2021 – 11:00 a.m. (BRT), 09:00 a.m. (ET)

**Zoom platform – click here to register:** 

https://us06web.zoom.us/webinar/register/WN qGObyRlwSm2i70ffoDER2Q

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#### MESSAGE FROM THE CEO

We have reached the end of yet another challenging quarter. And although we already are seeing a reduction in pandemic-related uncertainties, we now face unfavorable scenarios in hydrologic and macroeconomic conditions. Nevertheless, we bring excellent news, with CPFL once again delivering robust results in our market segments, while pursuing growth and portfolio diversification. On that front, we finalized the acquisition of a 66% controlling interest in CEEE-T, on October 14. Since then, we have begun to integrate the assets, which include just over 6,000 kilometers of transmission lines and another 72 substations, which further reinforces Management's commitment to growth, our operating efficiency model and solid financial position so that we can intensify investments and create value for stakeholders.

Still on the growth front, in the third quarter, we concluded construction of the Gameleira Wind Complex, which started operating its 4 wind farms (Costa das Dunas, Figueira Branca, Gameleira and Touros) a full 2.5 years ahead of schedule, adding 81.7 MW to our installed capacity.

In terms of financial performance in the quarter, we continued to deliver robust results. In Distribution, a highlight was the benefits from the tariff adjustments and the market's performance, with the industrial and commercial segments delivering growth of 9.1% and 8.2%, respectively, driven by the recovery in sectors such as vehicles and metallurgy, as well as the strong recovery in the wholesale and construction services sectors. In Generation, we recognized the GSF agreement, which mitigated losses in the period from 2012 to 2020 in both the free and regulated markets, in the amount of R\$274 million. Another highlight was achieving, in the consolidated numbers, an increase in PMSO items at below the annual rate of IPCA inflation.

The net financial expense remained stable in relation to 3Q20, already influenced by the increases in the CDI rate and the IPCA. We ended the quarter with a cash position of R\$4.9 billion, while the net debt of CPFL Energia stood at 1.77 times EBITDA based on the measurement criteria of our financial covenants. It is important to note that this indicator does not yet reflect the acquisition of the 66% interest in CEEE-T (R\$2.7 billion) finalized in October or the payment of the dividends declared in August (R\$1.7 billion), which will be paid during 4Q21.

We remained committed to executing our capex plan in the quarter, investing R\$932 million, or 21% higher, bringing capex in the first nine months to R\$2,646 million, representing growth of 37.2% on the same period of 2020, on path to reaching our capex projection of R\$3,376 million for the whole of 2021.

On the ESG front, the highlight was the creation of the Audit Committee to support the Board of Directors, in compliance with the Novo Mercado Regulations of the B3 and in line with our robust corporate governance practices. Other highlights include the reports by the banks Santander, which recommended CPFL Energia with an "Excellent" rating, and Credit Suisse, which cited CPFL as one of the 60 companies in the world in which to invest. The recognition



further reinforces our engagement in best practices encompassed in the 15 commitments we assumed in our Sustainability Plan.

Lastly, I want to share some of the CPFL group's achievements, namely the Socio-Environmental Responsibility Award from the Brazilian Power Distributors Association (ABRADEE) for CPFL Santa Cruz and CPFL Piratininga, as well as the Best of Dinheiro Awards of the magazine *IstoÉ Dinheiro*, in the power sector, which recognizes and celebrates the success of the largest companies operating in Brazil. These accolades only further attest to the efforts and commitment of our more than 13,000 employees. I reiterate our trust in and commitment to all our stakeholders, and I remain optimistic on the progress being made in Brazil's power industry and the CPFL group's business platform, which is increasingly better prepared and well positioned to face the challenges and opportunities in the country.

Thank you and best regards,

#### **Gustavo Estrella**

Chief Executive Officer, CPFL Energia

Indicators (R\$ Million)	3Q21	3Q20	Var.	9M21	9M20	Var.
Load in the Concession Area - GWh	17,056	16,716	2.0%	52,274	49,454	5.7%
Sales within the Concession Area - GWh	16,581	16,023	3.5%	51,345	48,419	6.0%
Captive Market	10,164	10,503	-3.2%	32,194	32,422	-0.7%
Free Client	6,418	5,520	16.3%	19,151	15,997	19.7%
Gross Operating Revenue	15,666	11,317	38.4%	40,854	32,042	27.5%
Net Operating Revenue	11,190	7,781	43.8%	28,291	21,625	30.8%
EBITDA <sup>(1)</sup>	2,596	1,954	32.8%	6,616	4,858	36.2%
Distribution	1,535	1,072	43.2%	4,045	2,831	42.9%
Generation	1,093	834	31.0%	2,470	1,910	29.3%
Commercialization, Services & Others	(32)	49	-	100	118	-15.1%
Net Income	1,436	1,352	6.2%	3,523	2,718	29.6%
Net Debt <sup>(2)</sup>	15,948	13,303	19.9%	15,948	13,303	19.9%
Net Debt / EBITDA <sup>(2)</sup>	1.77	1.93	-8.4%	1.77	1.93	-8.4%
Investments <sup>(3)</sup>	932	770	21.0%	2,646	1,928	37.2%

#### Notes:

- (1) EBITDA is calculated from the sum of net income, taxes, financial result, depreciation/amortization, as CVM Instruction no. 527/12. See the calculation in item 3.1 of this report;
- (2) In covenants criteria, which considers CPFL Energia stake in each project;
- (3) Does not include special obligations.



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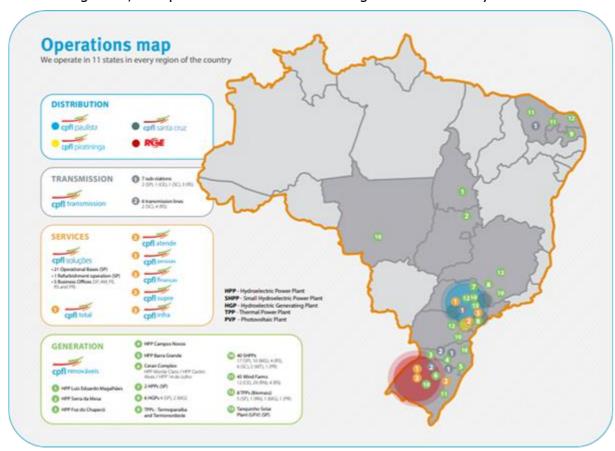
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## 1) COMPANY PROFILE AND CORPORATE STRUCTURE

#### **Company Operation**

CPFL Energia operates in the Generation, Transmission, Distribution, Commercialization and Services segments, with presence in 11 states in all regions of the country.

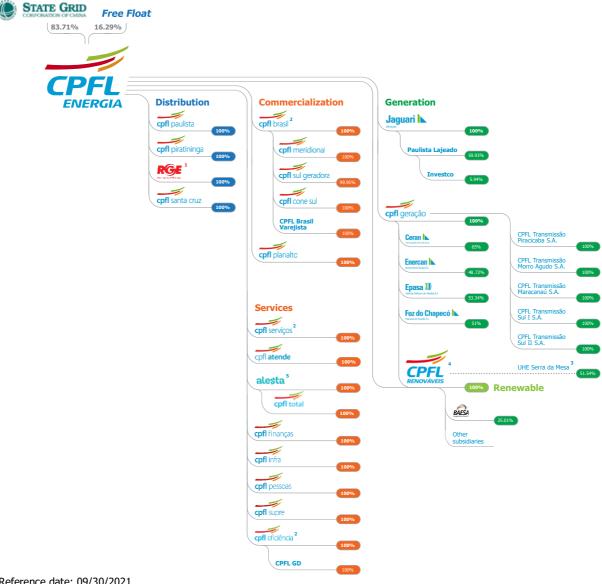


CPFL is the second largest distributor in volume of energy sales, with 14% of the national market, serving approximately 10.1 million customers in 687 municipalities. With 4,385 MW of installed capacity, it is the third largest private generator in the country, being among the leaders in renewable generation, operating in hydroelectric, solar, wind and biomass sources. It also has investments in Transmission and a national operation through CPFL Soluções, providing integrated solutions in energy management and commercialization, energy efficiency, distributed generation, energy infrastructure and consulting services.

#### **Shareholders Structure**

CPFL Energia is a holding company that owns stake in other companies. State Grid Corporation of China (SGCC) controls CPFL Energia through its subsidiaries State Grid International Development Co., Ltd, State Grid International Development Limited (SGID), International Grid Holdings Limited, State Grid Brazil Power Participações S.A. (SGBP) and ESC Energia S.A.





Reference date: 09/30/2021

Notes:

- (1) RGE is held by CPFL Energia (89.0107%) and CPFL Brasil (10.9893%);
- (2) CPFL Soluções = CPFL Brasil + CPFL Serviços + CPFL Eficiência;
- (3) 51.54% stake of the availability of power and energy of Serra da Mesa HPP, regarding the Power Purchase Agreement between CPFL Renováveis and Furnas;
- (4) CPFL Renováveis is controlled by CPFL Energia (49.1502%) and CPFL Geração (50.8498%);
- (5) Alesta is controlled by CPFL Energia (99.99%) and CPFL Brasil (0.01%). It is in the "Others" segment. In order to facilitate the visualization and due to the incorporation of CPFL Total shares, it is presented in the "Services" segment.

#### Acquisition of the CEEE-Transmissão

On 10/14/2021, the acquisition by CPFL Cone Sul of shares representing approximately 66% of the total corporate capital of Companhia Estadual de Transmissão de Energia Elétrica ("CEEE-T"), according to the Share Purchase Agreement and Other Covenants, entered into, on that date, between the State of Rio Grande do Sul and CPFL Cone Sul, and, also, CEEE-T, as a consenting intervening party.

The consummation of the acquisition is aligned with CPFL Energia's strategic objective and will enable greater value creation for its shareholders.

As a condition of the Agreement, Cone Sul will request to CVM, within 30 days from the execution of the Agreement, the registration of a tender offer ("Offer") of the shares held by



the other shareholders of CEEE-T, according to the article 254-A and following of the Brazilian Corporation Law, the CVM Ruling 361, of March 5, 2002, as amended, and the Agreement.

The events of article 256 of the Brazilian Corporation Law were not verified and, therefore, there shall not be granted withdrawal rights to the Company's shareholders.

#### Corporate Governance

The corporate governance model adopted by CPFL Energia is based on the 4 basic principles of the Brazilian Corporative Government System: transparency, equity, accountability and corporate responsibility.

CPFL's Management is composed by the Board of Directors and the Board of Executive Officers.

The Board of Directors is responsible for the strategic direction of the CPFL Group, consists of 7 members (2 independent members), whose term of office is 2 years, with the possibility of reelection. It has 6 Advisory Committees (Audit, Strategy and Management of Process, Human Resources, Related Parties, Risk and Budget Management and Corporate Finance), which assist in the decisions and monitoring the relevant and strategic issues.

The Board of Executives consists of 1 Chief Executive Officer and 8 Vice-Chief Executive Officers, all with term of office of 2 years, with possibility of reelection, whose responsibility is the execution of the strategies of CPFL Energia and its subsidiaries, which are defined by the Board of Directors going along with the corporate governance guidelines.

CPFL Energia has a permanent Fiscal Council, composed of 3 effectives members and equal number of alternates, all with 1 year of term of office, with the possibility of reelection.

The guidelines and documents on corporate governance are available at the Investor Relations website <a href="http://www.cpfl.com.br/ir">http://www.cpfl.com.br/ir</a>.

#### **Dividend Policy**

On May 21, 2019, CPFL Energia announced to its shareholders and to the market that its Board of Directors approved, at the meeting held on that date, the adoption of a dividend distribution policy, which determines that the Company should distribute annually, as dividends, at least 50% of the adjusted net income. Furthermore, the Dividend Policy sets out the factors that will influence the amount of the distributions, as well as other issues considered relevant by the Board of Directors and the shareholders. The Dividend Policy also highlights that certain obligations contained in the Company's financial contracts may limit the amount of dividends and/or interest on own capital that may be distributed.

The approved Dividend Policy is merely indicative, with the purpose of signaling to the market the treatment that the Company intends to give to the distribution of dividends to its shareholders, having, therefore, a programmatic character, not binding upon the Company or its governing bodies.

The Dividend Policy is available at the Investor Relations website <a href="http://www.cpfl.com.br/ir">http://www.cpfl.com.br/ir</a>.



## 2) OPERATIONAL PERFORMANCE

## 2.1) Distribution

#### 2.1.1) Load net of losses in the concession area

Load within the Concession Area - GWh										
3Q21 3Q20 Var. 9M21 9M20 Var.										
Captive Market	10,221	10,660	-4.1%	32,068	32,585	-1.6%				
Free Client	6,835	6,056	12.9%	20,207	16,869	19.8%				
Total	17,056	16,716	2.0%	52,274	49,454	5.7%				

Note: If disregarding the migration of large consumers and permissionaires, the load within the concession area would have a variation of +2.4% in the quarter and of +6.0% in YTD.

## 2.1.2) Sales within the Distributors' Concession Area

Sales within the Concession Area - GWh										
3Q21 3Q20 Var. 9M21 9M20 Var.										
Captive Market	10,164	10,503	-3.2%	32,194	23,429	37.4%				
Free Client	6,418	5,520	16.3%	19,151	10,928	75.3%				
Total	16,581	16,023	3.5%	51,345	34,357	49.4%				

Note: If disregarding the migration of large consumers and permissionaires, the sales within the concession area would have a variation of +4.4% in the quarter and of +7.0% in YTD.

	Sales within the Concession Area - GWh											
3Q21 3Q20 Var. Part. 9M21 9M20 Var.												
Residential	5,019	5,041	-0.4%	30.3%	15,759	15,334	2.8%	30.7%				
Industrial	6,472	5,930	9.1%	39.0%	19,321	16,921	14.2%	37.6%				
Commercial	2,492	2,304	8.2%	15.0%	7,980	7,594	5.1%	15.5%				
Others	2,599	2,748	-5.4%	15.7%	8,286	8,569	-3.3%	16.1%				
Total	16,581	16,023	3.5%	100.0%	51,345	48,419	6.0%	100.0%				

Note: The tables with sales within the concession area by distributor are attached to this report in item 7.9. If considering the migrations values, the sales were: 16,580 in 3Q21, and 15,874 in 3Q20.

Highlights in the concession area in 3Q21:

- Residential Segment (30.3% of total sales): Decrease of 0.4%, due to questions like
  the higher flexibilization of the social distancing measures, in addition to the temperature
  effect, lower this year than in the same period in the last year. CPFL Santa Cruz was the
  less affected of all distributors, with a growth of 2.4%, due to a temperature effect, and a
  billing calendar lower than the other distributors;
- **Industrial Segment (39.0% of total sales):** increase of 9.1%, confirming a recovery for the sector, which already has been happening since the past quarters. Positive results in all distributors, being CPFL Santa Cruz the one with the lower growth, due to a strong comparison base in 3Q20. The main sectors with the highest growth rates were: Metallurgy, Machinery and Equipment and Textile Products, with 27.6%, 24.8% and 19.7%, respectively.
- **Commercial Segment (15.0% of total sales):** increase of 8.2%, showing a strong growth in this quarter, especially because of the relaxing of the social distancing measures. The main sectors were: Services for Building Activities, Wholesale Trade and Human Health Care, with +30.9%, +4.5% and +4.3%, respectively.



Highlights in the concession area in 9M21:

- Residential Segment (30.7% of total sales): increase of 2.8%, following a trend of
  growth despite the relaxing in the social distancing measures and a temperature effect of
  -0.3% comparing to last year;
- **Industrial Segment (37.6% of total sales):** increase of 14.2%, with a decrease in the growth acceleration, especially due to the weaker comparison base in 2020;
- Commercial Segment (15.5% of total sales): increase of 5.1%, reflecting a more timid recovery in the sector when compared to industry, but favored by the relaxation of social restriction measures.

Sales to the Captive Market - GWh										
	3Q21	3Q20	Var.	9M21	9M20	Var.				
Residential	5,019	5,041	-0.4%	15,759	15,334	2.8%				
Industrial	1,099	1,164	-5.5%	3,325	3,347	-0.6%				
Commercial	1,672	1,693	-1.2%	5,471	5,586	-2.1%				
Others	2,373	2,604	-8.9%	7,639	8,155	-6.3%				
Total	10,164	10,503	-3.2%	32,194	32,422	-0.7%				

Note: The tables with sales within the captive market by distributor are attached to this report in item 7.10.

Free Client - GWh										
	3Q21	3Q20	Var.	9M21	9M20	Var.				
Industrial	5,373	4,766	12.7%	15,996	13,575	17.8%				
Commercial	819	611	34.2%	2,508	2,008	24.9%				
Others	226	144	56.9%	647	414	56.4%				
Total	6,418	5,520	16.3%	19,151	15,997	19.7%				

Free Client by Distributor - GWh										
	3Q21	3Q20	Var.	9M21	9M20	Var.				
CPFL Paulista	2,881	2,487	15.9%	8,699	7,282	19.5%				
CPFL Piratininga	1,802	1,557	15.8%	5,335	4,575	16.6%				
RGE	1,493	1,256	18.9%	4,374	3,550	23.2%				
CPFL Santa Cruz	241	221	9.1%	743	590	26.0%				
Total	6,418	5,520	16.3%	19,151	15,997	19.7%				

#### 2.1.3) Losses

The consolidated losses index of CPFL Energia was of 8.82% in the 12 months ended in Sep-21, compared to 9.06% in Sep-20, a decrease of 0.24 p.p. However, disregarding the effect of the billing calendar in both years, the decrease would be of 0.32 p.p. (from 9.20% in Sep-20 to 8.89% in Sep-21), indicating an improvement of this indicator and signaling a recovery from the adverse macroeconomic conditions imposed by the COVID-19 pandemic.

12M Accumulated						
Losses <sup>1</sup>	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	ANEEL
<b>CPFL Energia</b>	9.06%	9.05%	9.11%	9.06%	8.82%	8.27%
CPFL Paulista	9.24%	9.42%	9.64%	9.35%	9.09%	8.46%
CPFL Piratininga	7.65%	7.69%	8.06%	7.88%	7.65%	6.56%
RGE Sul	9.87%	9.62%	9.18%	9.65%	9.47%	9.15%
CPFL Santa Cruz	8.34%	7.77%	7.87%	7.69%	7.42%	8.36%

Note: According to the criteria defined by the Regulatory Agency (ANEEL). In CPFL Piratininga and RGE, high-voltage customers (A1) were disregarded.



The CPFL group has intensified the actions against non-technical losses and the main achievements in 3Q21 were:

- 144.2 thousand fraud inspections performed in consumer units; (i)
- (ii) Visit in 17.8 thousand consumer units inactivated for cutting in cases of selfreconnection;
- Replacement of more than 4.3 thousand obsolete/defective meters with new (iii) electronics;
- Shielding of 13.8 thousand low voltage customers through the installation of Armored (iv) Boxes;
- Shielding of 140 medium/high voltage customers through the installation of (v) Measurement Sets;
- Regularization of 800 consumers without contract (clandestine); (vi)
- Market discipline through 133 news in media related to CPFL operations to fight fraud (vii) and theft.

## 2.1.4) SAIDI and SAIFI

The SAIDI (System Average Interruption Duration Index) measures the average duration, in hours, of interruption per consumer per year and the SAIFI (System Average Interruption Frequency Index) measures the average number of interruptions per consumer per year. Such indicators measure the quality and reliability of the electricity supply.

SAIDI Indicators										
Distributor	SAIDI (hours)									
Distributor	2017	2018	2019	2020	3Q20	1Q21	2Q21	3Q21	Var. %	ANEEL1
CPFL Energia	9.40	8.62	8.83	7.66	7.72	7.91	7.97	7.91	2.5%	n.d
CPFL Paulista	7.14	6.17	6.72	6.81	6.22	6.97	6.97	6.93	11.4%	6.82
CPFL Piratininga	6.97	5.94	6.49	5.83	5.67	6.11	6.18	6.58	16.0%	6.24
RGE <sup>2</sup>	14.83	14.44	14.01	10.83	11.76	10.89	11.01	10.62	-9.7%	10.84
CPFL Santa Cruz <sup>3</sup>	6.22	6.01	5.56	4.89	4.53	5.14	5.21	5.37	18.5%	8.19

SAIFI Indicators										
Distributor				S	AIFI (inte	rruptions	<b>s)</b>			
Distributor	2017	2018	2019	2020	3Q20	1Q21	2Q21	3Q21	Var. %	ANEEL1
CPFL Energia	5.69	4.68	4.93	4.54	4.44	4.63	4.62	4.69	5.6%	n.d
CPFL Paulista	4.94	4.03	4.38	4.27	3.97	4.40	4.47	4.63	16.6%	5.48
CPFL Piratininga	4.45	3.89	4.34	4.32	4.04	4.51	4.41	4.75	17.6%	5.52
RGE <sup>2</sup>	7.68	6.10	6.25	5.27	5.54	5.16	5.04	4.83	-12.8%	6.96
CPFL Santa Cruz <sup>3</sup>	5.13	5.09	4.25	3.68	3.51	3.99	4.12	4.26	21.4%	7.87

#### Notes:

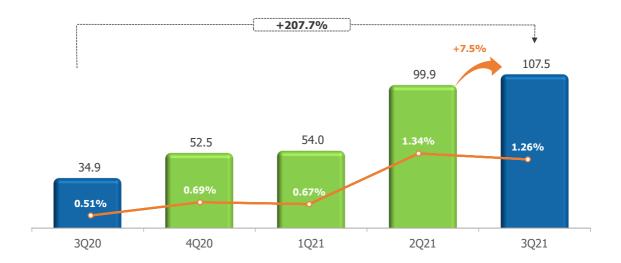
- ANEEL limit;
   Since 2019, the RGE and RGE Sul concessions have been unified, becoming a single distributor for the purpose of calculating technical indicators;
- 3) Since 2018, the concessions of CPFL Santa Cruz, Sul Paulista, Mococa, Jaguari and Leste Paulista have been unified, becoming a single distributor for purposes of calculating technical indicators.

In the consolidated of the distributors, in 3Q21, SAIDI and SAIFI in the last 12 months, were higher than in 3Q20 (+2.5% and +5.6%, respectively). These results reflect the concession areas in the state of São Paulo, which had a number of occurrences due to fires and storms higher than in 2020, which led to an increase in the indicators. At RGE, the better results in



the indicators reflect maintenance actions and investments in improvements at the distributor carried out in 2020, as well as a non-significant change in the volume of bad weather.

## 2.1.5) Delinquency



ADA registered an increase of 7.5% (R\$ 7.5 million) in 3Q21, compared to 2Q21, due only to the tariff adjustments, which resulted in an increase in revenue. If compared to 3Q20, there was an increase of 207.7% (R\$ 72.6 million).

In 3Q20, the KPI ADA/Revenue from sales to final consumers was 0.51%, below the historical level of 0.7% to 0.8% due to a differentiated negotiation plan for Group A clients of essential services and with greater impact of pandemic, which totaled an ADA reversal in the amount of R\$ 14.5 million.

In 3Q21, on the other hand, delinquency continued to be pressured by the country's unfavorable economic situation, resulting in a level similar to that observed in 2Q21.

In order to fight the increase in the level of delinquency, CPFL has been maintaining a high volume of collection actions, highlighting:

- (i) Maintenance of the volume of power cuts was kept at higher levels. In 3Q21, 630 thousand cuts were made, above the historical average of 492 thousand cuts per quarter;
- (ii) Implementation of a new customer risk assessment system, highlighting customers with a high probability of spontaneous payment of bills; with that, the company made the collection rule even more assertive, enabling greater recovery with the same amount of actions;
- (iii) Increase in the volume of collections actions (SMS and E-mail) in 4%, from 6.2 million in 2Q21 to 6.5 million in 3Q21.



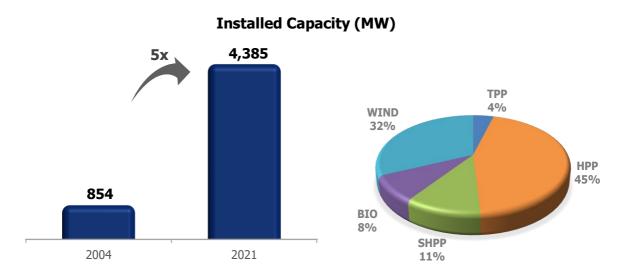
## 2.2) Generation

## 2.2.1) Installed Capacity

On the date of this report, the Generation installed capacity of CPFL Energia group, considering the proportional stake in each project, is of 4,385 MW.

In recent months, 4 wind farms of Gameleira wind complex entered into commercial operation, adding 81.7 MW to the portfolio in operation. Costa das Dunas (28.4 MW), Figueira Branca (10.7 MW), Gameleira (17.8 MW) and Farol de Touros (24.9 MW), started operations in June, July, August and September, respectively.

Since the IPO in 2004, CPFL Energia has been expanding its portfolio and today has a capacity 5 times higher.



Note: Breakdown graphic by source does not consider 1 MW of Solar Generation of Tanquinho Plant.

## 2.2.2) Operational and under construction projects

Portfolio											
In MW	TPP	HPP	SHPP/MHPP	Bio	Wind	Solar	Total				
In operation	182	1,966	475	370	1,391	1	4,385				
In construction	-	-	28	-	-	-	28				
In development	-	-	116	-	2,094	1,140	3,350				
Total	182	1,966	619	370	3,485	1,141	7,763				

On the date of this report, the project portfolio of Generation segment (considering CPFL Energia's participation in each project) totals 7,763 MW of installed capacity. The plants in operation totalize 4,385 MW, comprising 8 HPPs (1,966 MW), 49 wind farms (1,391 MW), 48 SHPPs and MHPPs (475 MW), 8 biomass thermoelectric plants (370 MW), 2 TPPs (182 MW) and 1 solar plant (1 MW).

Still under construction 1 SHPP (28 MW). Additionally, we have wind, solar and SHPP projects under development totaling 3,350 MW.



#### **SHPP Lucia Cherobim**

SHPP Lucia Cherobim, a project located in the state of Paraná, is scheduled to start operating in 2024. In September 2021, the physical progress of the project was 13.98%. Installed capacity is 28.0 MW and physical guarantee is 16.6 average MW. The energy was sold under a long-term contract at the 2018 new energy auction (A-6) (price: R\$ 220.54/MWh – Sep-21).

## **Corporate restructuring**

On September 30, 2020, the second stage of the CPFL Renováveis integration plan was completed through the Corporate Restructuring of the CPFL Group's generation companies. The new structure strengthens the administrative structures and brings synergies to the Group, which now has a single Generation segment with all its projects.

## 2.3) Commercialization

#### **Number of Commercialization Consumer Units**

In Sep-21, CPFL Brasil consumer units reached 1,910, a decrease of 15.2%. This was due to a volume of contract termination above the historical average in Dec-20.



## 2.4) Transmission

Operational Portfolio										
Project	Location	RAP (R\$ MM)	Capex (R\$ MM)	Operation Start	Substation Nº					
Piracicaba	SP	13.7	100	Jul/15	1					
Morro Agudo	SP	16.9	100	Jul/17	1					

In Construction Portolio										
Project	Location	RAP (R\$ MM)	Estimated Capex by Aneel (R\$ MM)	Operation Start	Substation Nº	Lines (Km)	Builded			
Maracanaú	CE	9.1	102	Mar/22	1	2	57.75%			
Sul I	SC	30.9	366	Mar/24	1	320	43.51%			
Sul II	RS	32.0	349	Mar/23	3	85	67.43%			

Note: Base Date - Piracicaba (12/19/12) - Morro Agudo (06/01/14) - Maracanaú (06/28/18) - Sul I and II (12/20/18).



## 3) CPFL ENERGIA ECONOMIC-FINANCIAL PERFORMANCE

## 3.1) Economic-Financial Performance

Consolidated Income Statement - CPFL ENERGIA (R\$ Million)											
	3Q21	3Q20	Var.	9M21	9M20	Var.					
Gross Operating Revenue	15,666	11,317	38.4%	40,854	32,042	27.5%					
Net Operating Revenue	11,190	7,781	43.8%	28,291	21,625	30.8%					
Revenue from building the infrastructure	798	690	15.6%	2,165	1,790	21.0%					
Net Operating Revenue (ex-rev. from infrastructure)	10,392	7,091	46.6%	26,126	19,835	31.7%					
Cost of Electric Power	(6,912)	(4,468)	54.7%	(17,078)	(12,832)	33.1%					
Contribution Margin	3,480	2,623	32.7%	9,048	7,003	29.2%					
PMSO	(891)	(727)	22.6%	(2,515)	(2,288)	9.9%					
Other Operating Costs & Expenses	(1,431)	(1,109)	29.0%	(3,759)	(3,153)	19.2%					
Equity Income	206	96	115.3%	388	266	45.7%					
EBITDA <sup>1</sup>	2,596	1,954	32.8%	6,616	4,858	36.2%					
Financial Income (Expense)	(189)	(192)	-1.4%	(320)	(143)	123.1%					
Income Before Taxes	1,972	1,380	42.8%	5,006	3,474	44.1%					
Net Income	1,436	1,352	6.2%	3,523	2,718	29.6%					

Note: (1) EBITDA is calculated from the sum of net income, taxes, financial result and depreciation/amortization, according to CVM Instruction no. 527/12.

CPFL Energia - Principais indicadores financeiros por segmento de negócio (R\$ milhões)											
	Distribuição	Geração	Outros	Eliminação	Consolidado						
3T21											
Margem de contribuição	2,358	1,237	161	(191)	3,566						
EBITDA <sup>1</sup>	1,535	1,093	(32)	-	2,596						
Resultado Financeiro	(142)	(59)	12	-	(189)						
Lucro Líquido	798	709	(71)	-	1,436						
3T20											
Margem de contribuição	1,735	849	208	(170)	2,623						
EBITDA <sup>1</sup>	1,072	834	49	-	1,954						
Resultado Financeiro	(75)	(119)	1	-	(192)						
Lucro Líquido	571	810	(30)		1,352						
Variação (%)											
Margem de contribuição	35.9%	45.7%	-22.6%	12.7%	35.9%						
EBITDA <sup>1</sup>	43.2%	31.0%	-	-	32.8%						
Resultado Financeiro	90.6%	-50.1%	914.6%	-	-1.4%						
Lucro Líquido	39.6%	-12.5%	138.6%	-	6.2%						



CPFL Energia	a - Key financia	l indicators by	business segm	ent (R\$ million	)						
	Distribution	Generation	Others	Eliminations	Consolidated						
9M21											
Contribution Margin	6,364	2,572	641	(529)	9,048						
EBITDA <sup>1</sup>	4,045	2,470	100	-	6,616						
Financial results	(233)	(168)	81	-	(320)						
Net Income	2,058	1,458	7	-	3,523						
		9M20									
Contribution Margin	4,886	1,982	576	(440)	7,003						
EBITDA <sup>1</sup>	2,831	1,910	118	-	4,858						
Financial results	150	(315)	22	-	(143)						
Net Income	1,568	1,162	(13)	-	2,718						
Variation (%)											
Contribution Margin	30.3%	29.8%	11.4%	20.2%	29.2%						
EBITDA <sup>1</sup>	42.9%	29.3%	-15.1%	-	36.2%						
Financial results	-	-46.8%	268.7%	-	123.1%						
Net Income	31.2%	25.4%	-	-	29.6%						

#### Notes:

## Non-cash effects, extraordinary items and others

We highlight below the non-cash effects, extraordinary items and others of greater relevance observed in the periods analyzed, as a way to facilitate the understanding of the variations in Company's results.

EBITDA effects - R\$ million	3Q21	3Q20	Var.	9M21	9M20	Var.
Adjustments in the concession financial assets (VNR)	271	80	2	745	157	374.2%
Legal and judicial expenses	(58)	(44)	32.9%	(121)	(107)	12.6%
Assets write-off	(35)	(30)	16.3%	(108)	(89)	21.4%
Other extraordinary items:						
Gain with GSF in Free Market and Regulated Market	274	-	-	274	-	-
Higher Capex / delay in start-up of greenfield projects	(138)	-	-	(138)	-	-
CPFL Santa Cruz - Tariff review effects (RAB appraisal report)	-	-	-	7	-	-
CPFL Santa Cruz - PIS/Cofins over ICMS	-	-	-	(34)	-	-
CPFL Brasil - PIS/Cofins over ICMS	-	-	-	45	-	-
Epasa depreciation rate	(7)	-	-	(22)	-	-

Financial results effects - R\$ million	3Q21	3Q20	Var.	9M21	9M20	Var.
CPFL Brasil - PIS/Cofins over ICMS	-	-	-	40	-	-
Mark-to-market (MTM)	(26)	(61)	-57.9%	10	209	-95.0%

## **Operating Revenue**

In 3Q21, gross operating revenue reached R\$ 15,666 million, representing an increase of 38.4% (R\$ 4,350 million). Net operating revenue reached R\$ 11,190 million in 3Q21, registering an increase of 43.8% (R\$ 3,409 million).

In 9M21, gross operating revenue reached R\$ 40,854 million, representing an increase of 27.5% (R\$ 8,811 million). Net operating revenue reached R\$ 28,291 million in 9M21,

<sup>(1)</sup> The analysis by business segment is presented in chapter 6;

<sup>(2)</sup> The breakdown of economic-financial performance by business segment is presented in annex 7.4.



registering an increase of 30.8% (R\$ 6,666 million).

The breakdown of net operating revenue by business segment is presented in the table below:

	Net Op	erating Reve	enue (R\$ Mill	nões)		
	3Q21	3Q20	Var.	9M21	9M20	Var.
Distribution	9,593	6,286	52.6%	24,208	17,783	36.1%
Generation	1,233	1,016	21.4%	2,951	2,352	25.5%
Commercialization	652	758	-14.0%	1,866	2,186	-14.6%
Services	217	190	14.1%	621	517	20.2%
Elimination and Others	(505)	(470)	7.6%	(1,356)	(1,212)	11.8%
Total	11,190	7,781	43.8%	28,291	21,625	30.8%

For further details about the revenue variation by segment, see chapter 6 – Performance of Business Segments.

## **Cost of Electric Energy**

Cost of Elect	ric Energy (R	\$ Million)				
	3Q21	3Q20	Var.	9M21	9M20	Var.
Cost of Electric Power Purchased for Resale						
Energy from Itaipu Binacional	965	1,010	-4.5%	2,759	2,939	-6.1%
PROINFA	87	76	14.2%	272	220	23.3%
Energy Purchased through Auction in the Regulated Environment, Bilateral Contracts and Energy Purchased in the Spot Market	5,638	2,843	98.3%	12,304	8,729	41.0%
PIS and COFINS Tax Credit	(587)	(346)	69.9%	(1,350)	(1,056)	27.8%
Total	6,102	3,583	70.3%	13,984	10,832	29.1%
Charges for the Use of the Transmission and Distribution System	1					
Basic Network Charges	654	722	-9.3%	2,181	1,788	22.0%
Itaipu Transmission Charges	54	91	-40.5%	224	234	-4.3%
Connection Charges	68	48	42.6%	167	130	28.8%
Charges for the Use of the Distribution System	17	12	47.6%	48	33	45.4%
ESS / EER	290	102	185.2%	976	15	6257.7%
PIS and COFINS Tax Credit	(99)	(89)	11.4%	(328)	(200)	64.4%
Total	985	885	11.3%	3,268	2,001	63.3%
Cost of Electric Energy	7,087	4,468	58.6%	17,252	12,832	34.4%

#### **Cost of Electric Power Purchased for Resale**

In 3Q21, the cost of electric power purchased for resale reached R\$ 6,102 million, an increase of 70.3% (R\$ 2,519 million). The main variations were:

- (i) Increase of 98.3% in **energy purchased in auctions, bilateral contracts and spot market** (R\$ 2,795 million), due to the higher average price (+116.6%);
- (ii) Increase of 14.2% in **PROINFA** (R\$ 11 million); Partially offset by the:
- (iii) Increase of 69.9% in **PIS and COFINS tax credit** (R\$ 241 million);
- (iv) Reduction of 4.5% in **energy from Itaipu** (R\$ 45 million), due to the lower volume of purchased energy (-4.1%).

In 9M21, the cost of electric power purchased for resale reached R\$ 13,984 million, an increase of 29.1% (R\$ 3,125 million). The main variations were:



- (i) Increase of 41.0% in **energy purchased in auctions, bilateral contracts and spot market** (R\$ 3,575 million), due to the higher average price (+52.5%);
- (ii) Increase of 23.3% in **PROINFA** (R\$ 51 million);

Partially offset by the:

- (iii) Increase of 27.8% in **PIS and COFINS tax credit** (R\$ 294 million);
- (iv) Reduction of 6.1% in **energy from Itaipu** (R\$ 180 million), due to the exchange variation, which decreased the average price of this energy by 1.9%, and the lower volume of purchased energy (-4.4%).

Volume of purchased energy (GWh)	3Q21	3Q20	Var.	9M21	9M20	Var.
Energy from Itaipu Binacional	2,652	2,765	-4.1%	7,844	8,201	-4.4%
PROINFA	275	285	-3.5%	755	797	-5.3%
Energy Purchased through Auction in the Regulated Environment, Bilateral Contracts and Energy Purchased in the Spot Market	14,004	15,296	-8.4%	43,360	46,920	-7.6%
Total	16,931	18,346	-7.7%	51,959	55,918	-7.1%
Average price (R\$/MWh)	3Q21	3Q20	Var.	9M21	9M20	Var.
Energy from Itaipu Binacional	363.74	365.09	-0.4%	351.67	358.34	-1.9%
PROINFA	316.21	267.20	18.3%	359.81	276.50	30.1%
Energy Purchased through Auction in the Regulated Environment, Bilateral Contracts and Energy Purchased in the Spot Market	402.57	185.86	116.6%	283.76	186.03	52.5%
Total	395.09	214.14	84.5%	295.11	212.59	38.8%

#### **Charges for the Use of the Transmission and Distribution System**

In 3Q21, charges for the use of the transmission and distribution system reached R\$ 985 million, an increase of 11.3% (R\$ 100 million), due to:

(i) Increase of R\$ 188 million in sector charges (ESS/EER), mainly due to the ESS – System Service Charge. The variation in this charge was due to the need to continue the activation of thermal plants outside the order of merit in 3Q21, due to limited hydrological conditions and the need to guarantee the country's energy security;

Such effects were partially offset by:

- (ii) Increase of 11.4% in **PIS and Cofins** tax credit (R\$ 10 million);
- (iii) Reduction of 9.0% in **connection and transmission charges** (basic network, Itaipu transport, connection and use of the distribution system) (R\$ 78 million).

In 9M21, charges for the use of the transmission and distribution system reached R\$ 3,268 million, an increase of 63.3% (R\$ 1,267 million), due to:

- (i) Increase of R\$ 961 million in **sector charges (ESS/EER)**, mainly due to the ESS, which was pressured by the higher thermal dispatch, as explained above, combined with the pandemic mitigation measure carried out in 2020;
- (ii) Increase of 19.9% in **connection and transmission charges** (basic network, Itaipu transport, connection and use of the distribution system) (R\$ 435 million);

Such effects were partially offset by the increase of 64.4% in **PIS and Cofins tax credit** (R\$ 129 million).



## **Contribution margin**

In 3Q21, **contribution margin** reached R\$ 3,566 million, an increase of 35.9% (R\$ 943 million). In 9M21, **contribution margin** reached R\$ 9,048 million, an increase of 29.2% (R\$ 2,045 million). These results mainly reflect the improvement in the performance of the Distribution and Generation segments in the periods. For more details, see items 6.1.1 and 6.3.

#### **PMSO**

		PMSO	(R\$ million)					
	3021	3Q20 -	Variat	ion	9M21	9M20 -	Variação	
	3QZI	3Q20 -	R\$ MM	%	9M21	9M2U -	R\$ MM	%
Personnel	(397)	(355)	(43)	12.0%	(1,145)	(1,066)	(78)	7.3%
Material	(93)	(74)	(19)	25.1%	(248)	(207)	(41)	20.0%
Outsourced Services	(155)	(128)	(28)	21.8%	(462)	(449)	(12)	2.8%
Other Operating Costs/Expenses	(245)	(170)	(75)	44.3%	(660)	(566)	(94)	16.7%
Allowance for doubtful accounts	(106)	(36)	(70)	192.0%	(260)	(174)	(86)	49.2%
Legal and judicial expenses	(58)	(44)	(14)	32.9%	(121)	(107)	(14)	12.6%
Assets Write-Off	(35)	(30)	(5)	16.3%	(108)	(89)	(19)	21.4%
Others	(46)	(60)	14	-23.0%	(171)	(195)	24	-12.3%
Total PMSO	(891)	(727)	(164)	22.6%	(2,515)	(2,288)	(227)	9.9%

PMSO reached R\$ 891 million in 3Q21, an increase of 22.6% (R\$ 164 million), due to the following factors:

- (i) Increase of 192.0% (R\$ 70 million) in allowance for doubtful accounts, impacted by higher revenue, due to tariff readjustments, the worst macroeconomic scenario and the weak basis of comparison, due to a differentiated negotiation plan for Group A clients in 3Q20, which resulted in an ADA reversal in the amount of R\$ 14,5 million;
- (ii) Increase of 9.8% (R\$ 56 million) in expenses linked to inflation, compared to the IPCA of 10.25% in the accumulated of last 12 months. Highlight to personnel costs, with an increase of 12.0% (R\$ 43 million), mainly reflecting the collective labor agreement;
- (iii) Increase of 32.9% (R\$ 14 million) in legal and judicial expenses, due to the higher volume of civil and labor lawsuits;
- (iv) Expense of R\$ 9 million in CEEE-T privatization auction costs;
- (v) Increase of 19.1% (R\$ 6 million) in expenses related to Capex efforts;
- (vi) Increase of 16.3% (R\$ 5 million) in assets write-off;
- (vii) Increase of 78.0% (R\$ 5 million) in collection actions, due to the suspension of power cuts between April and July/2020, with a gradual resumption as of August/2020, as a result of the covid-19 pandemic.

In 9M21, PMSO reached R\$ 2,515 million, an increase of 9.9% (R\$ 227 million), due to the following factors:

- (i) Increase of 49.2% (R\$ 86 million) in allowance for doubtful accounts, due to the worse macroeconomic scenario;
- (ii) Increase of 4.5% (R\$ 81 million) in expenses linked to inflation, compared to the IPCA of 10.25% in the accumulated of last 12 months. Highlight to personnel costs, with an increase of 7.3% (R\$ 78 million);



- (iii) Increase of 21.4% (R\$ 19 million) in assets write-off;
- (iv) Increase of 12.6% (R\$ 14 million) in legal and judicial expenses;
- (v) Increase of 24.3% (R\$ 11 million) in collection actions;
- (vi) Expense of R\$ 9 million in CEEE-T privatization auction costs;
- (vii) Increase of 8.2% (R\$ 7 million) in expenses related to Capex efforts.

## Other operating costs and expenses

Other operating costs and expenses											
	3Q21	3Q20	Var.	9M21	9M20	Var.					
Costs of Building the Infrastructure	940	685	37.2%	2,300	1,781	29.2%					
Private Pension Fund	57	43	32.5%	170	131	29.9%					
Depreciation and Amortization	435	381	14.0%	1,289	1,241	3.9%					
Total	1,431	1,109	29.0%	3,760	3,153	19.2%					

#### **EBITDA**

In 3Q21, **EBITDA** reached R\$ 2,596 million, registering an increase of 32.8% (R\$ 642 million). In 9M21, **EBITDA** reached R\$ 6,616 million, registering an increase of 36.2% (R\$ 1,757 million). These results mainly reflect the improvement in the performance of the Distribution and Generation segments in the periods. For more details, see items 6.1.1 and 6.3.

EBITDA is calculated according to CVM Instruction no. 527/12 and showed in the table below:

EBITDA and Net Income conciliation (R\$ million)									
	3Q21 3Q20 Var.		9M21	9M20	Var.				
Net Income	1,436	1,352	6.2%	3,523	2,718	29.6%			
Depreciation and Amortization	435	382	13.9%	1,289	1,241	3.9%			
Financial Result	189	192	-1.4%	320	143	123.1%			
Income Tax / Social Contribution	536	29	1755.8%	1,483	756	96.2%			
ЕВІТОА	2,596	1,954	32.8%	6,616	4,858	36.2%			

#### **Financial Result**

Financial Result (R\$ Million)								
	3Q21	3Q20	Var.	9M21	9M20	Var.		
Revenues	252	140	80.4%	801	760	5.3%		
Expenses	(441)	(332)	33.1%	(1,121)	(904)	24.0%		
Financial Result	(189)	(192)	-1.4%	(320)	(143)	123.1%		

In 3Q21, the **net financial expense** was R\$ 189 million, a reduction of 1.4% (R\$ 3 million) compared to the net financial expense of R\$ 192 million observed in 3Q20. The items that explain this variation are:

- (i) Positive variation of R\$ 34 million in **mark-to-market** (non-cash effect);
- (ii) Increase of R\$ 30 million in adjustment to the sectoral financial asset/liability;
- (iii) Positive variation of R\$ 18 million in **fiscal credit monetary adjustment**;



- (iv) Increase of 7.7% (R\$ 9 million) in **late payment interests and fines**;
- (v) Positive variation of R\$ 56 million in **other financial revenues/expenses**;Partially offset by:
- (vi) Increase of 79.9% (R\$ 143 million) in the **expenses with the net debt** (debt charges net of income from financial investments), mainly reflecting the increase of IPCA and CDI in the period.

In 9M21, the **net financial expense** was R\$ 320 million, an increase of 123.1% (R\$ 176 million) compared to the net financial expense of R\$ 143 million in 9M20. The items that explain this variation are:

- (i) Increase of 36.4% (R\$ 212 million) in the **expenses with the net debt** (debt charges net of income from financial investments), mainly reflecting the increase of IPCA and CDI in the period;
- (ii) Negative variation of R\$ 204 million in the **mark-to-market** (non-cash effect). This significant variation is mainly due to the high gain recorded in 1Q20 due to the large volume of funding that occurred in that period (R\$ 2.9 billion), in foreign currency, with swap for CDI, just before the deterioration of the credit market conditions as a result of the pandemic;

Partially offset by:

- (iii) Increase of 34.9% (R\$ 111 million) in **late payment interests and fines**;
- (iv) Variation of R\$ 63 million in **other financial revenues/expenses**;
- (v) Positive variation of R\$ 36 million in **fiscal credit monetary adjustment**;
- (vi) Increase of R\$ 30 million in adjustment to the sectoral financial asset/liability.

#### **Income Tax and Social Contribution**

In 3Q21, Income Tax and Social Contribution recorded an increase of R\$ 507 million, highlighting the Generation segment, with the best result of companies that are in the presumed profit regime and mainly due to the recognition of tax credits at CPFL Renováveis (R\$ 271 million) in 3Q20.

In 9M21, Income Tax and Social Contribution increased by 96.2% (R\$ 727 million). The effective rate went from 21.8% in 9M20 to 29.6% in 9M21, for the reasons mentioned above.

#### **Net Income**

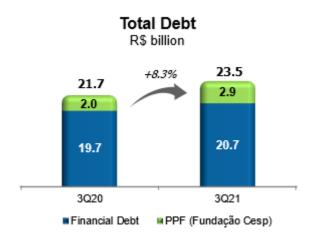
**Net income** was of R\$ 1,436 million in 3Q21, registering an increase of 6.2% (R\$ 84 million). In 9M21, **Net income** was of R\$ 3,523 million, registering an increase of 29.6% (R\$ 805 million). These results reflect the increase in EBITDA, mainly due to the improvement in the performance of the Distribution and Generation segments, and the lower net financial expense, partially offset by the increase in Income Tax and Social Contribution, due to the better result in the period.



## 3.2) Indebtedness

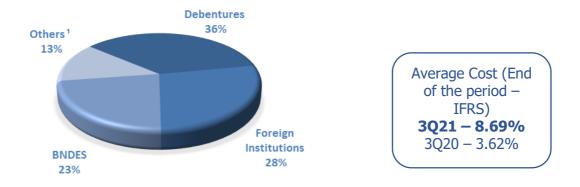
## 3.2.1) Debt (IFRS)

In September 30, 2021, CPFL Energia's total debt was R\$ 23.5 billion, with an increase of 8.3% compared to the last year. The financial debt of the group, which considers loans, debentures and intercompany loans, was of R\$ 20.7 billion in the same date.



Note: (1) Including the mark-to-market (MTM) effect and borrowing costs; (2) Including the intercompany loan, in the amount of R\$ 2.4 billion, of CPFL Renováveis and CPFL Brasil with SGBP.

#### **Debt Profile - IFRS**

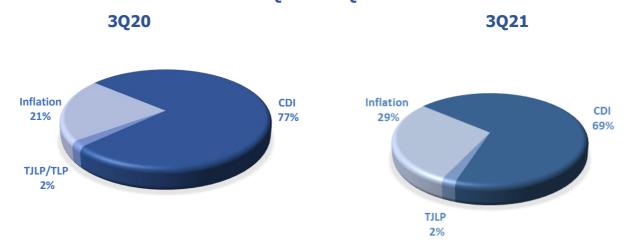


Note: (1) Others: credit lines and intercompany loans of CPFL Renováveis and CPFL Brasil with SGBP.

The CPFL Group constantly seeks to mitigate any possibility of market fluctuations risk and, for this reason, a share of its debts portfolio, around R\$ 5.8 billion, is protected by hedge operations. Considering, for instance, foreign loans, which represent almost 28% of the total debts (in IFRS), it was contracted swap operations, aiming protection for the foreign exchange and the rate linked to the contract.



# Indexation After Hedge 3Q20 vs. 3Q21



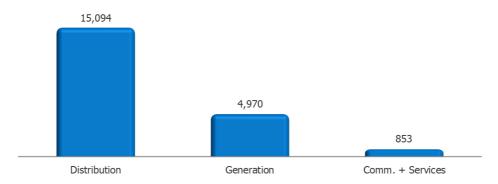
Note: (1) For debts contracted in foreign currency (27.7% of the total in 3Q21), swap operations were contracted, aiming protection for the foreign exchange and the rate linked to the contract.

#### **Net Debt in IFRS criteria**

IFRS   R\$ Million	3Q21	3Q20	Var. %
Financial Debt (including hedge)	(20,688)	(19,733)	4.8%
(+) Available Funds	4,921	8,116	-39.4%
(=) Net Debt	(15,767)	(11,617)	35.7%

Note: from this quarter, we are showing availability added to the value of Marketable Securities. Therefore, for comparison purposes, 3Q20 is being stated.

## **Debt by Segment (R\$ Million - IFRS)**



#### Notes

- Generation segment considers CPFL Renováveis, CPFL Geração, Ceran and CPFL Transmissão Piracicaba and CPFL Transmissão Maracanaú; Services segment considers CPFL Serviços and CPFL Eficiência;
- 2) Considering the debt's notional, interests and derivatives. Includes the intercompany loans of CPFL Renováveis and CPFL Brasil with SGBP.



#### **Debt Amortization Schedule in IFRS (September 2021)**

The Group CPFL constantly evaluates market opportunities to close deals that enables financial results that meet the company's strategies and policies. Thus, due to CPFL's broad access to several kinds of fundraising in the market, both national and international, different modalities and instruments compose the group's debt portfolio.

The cash position at the end of 3Q21 had a coverage ratio of **1.81x** the amortizations of the next 12 months, which allows the CPFL Group to honor part the amortization commitments of 2021. The average amortization term based on this schedule is of **3.27 years**.

The debt amortization schedule of the financial debt below considers only the notional of the debts and derivatives.

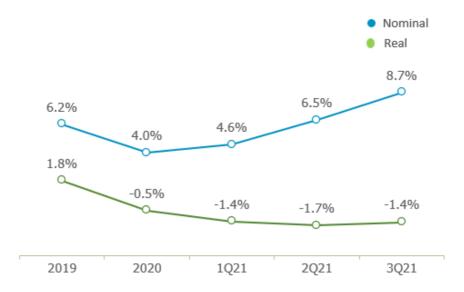
#### **Debt Amortization Schedule (IFRS)**



Note: (1) Considering only the notional and hedge of the debt. In order to reach the financial result of R\$ 18,453 million, should be included charges and the mark-to-market (MTM) effect and cost with funding; (2) Including the intercompany loan of CPFL Renováveis and CPFL Brasil with SGBP; (3) It does consider the amount of R\$ 287 thousand of Marketable Securities, according to covenants criteria.



#### **Gross Debt Cost<sup>1</sup> in IFRS criteria**



Note: (1) The calculation considers the average cost in the end of the period, since it better reflects the interest rate variations.

## **Ratings**

The following table shows the corporate ratings of CPFL Energia.

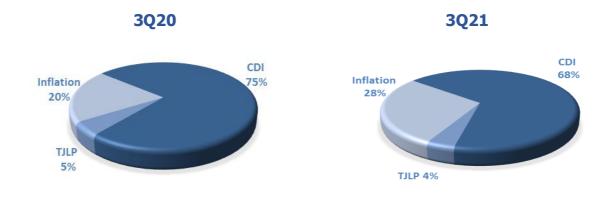
Ratings of CPFL Energia - Corporate Credit								
Agency	Scale	Rating	Perspective					
Standard & Poor's	Brazilian	brAAA	Stable					
Fitch Rating	Brazilian	AAA(bra)	Stable					
Moody's	Brazilian	Aaa.br	Stable					

Note: In September 27<sup>th</sup>, 2021, Moody's attributed the Aaa.br rating for 12<sup>th</sup> RGE Sul debentures issuance.



## 3.2.2) Debt in Financial Covenants Criteria

# Indexation and Debt Cost in Financial Covenants Criteria Indexation<sup>1</sup> after Hedge<sup>2</sup> - 3Q20 vs. 3Q21



#### Note:

- (1) The total amount considers the proportional consolidation of Ceran, Enercan, Foz do Chapecó and EPASA;
- (2) For debts contracted in foreign currency (28.0% of the total), swap operations were contracted, aiming protection for the foreign exchange and the rate linked to the contract.

## **Net Debt in Financial Covenants Criteria and Leverage**

In the end of the 3Q21, the *Proforma* Net Debt totaled **R\$ 21,116** million, an increase of **4.0%** compared to net debt position at the end of 3Q20, in the amount of **R\$ 20,297** million.

Covenant Criteria - R\$ Million	3Q21	3Q20	Var.%
Financial Debt (including hedge) <sup>1</sup>	(21,116)	(20,297)	4.0%
(+) Available Funds <sup>3</sup>	5,168	6,995	-26.1%
(=) Net Debt	(15,948)	(13,303)	19.9%
EBITDA Proforma <sup>2</sup>	9,023	6,895	30.9%
Net Debt / EBITDA	1.77	1.93	-8.4%

#### Notes:

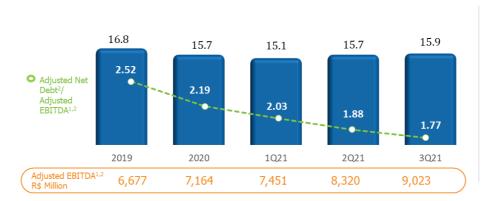
- (1) Considers the proportional consolidation of Ceran, Enercan, Foz do Chapecó and EPASA;
- (2) Proforma EBITDA in the financial covenants criteria: adjusted according CPFL Energia's stake in each of its subsidiaries.
- (3) Availability already considering Marketable Securities.

In line with the criteria for calculation of financial covenants of loan agreements with financial institutions, net debt and the EBITDA are adjusted according to the equivalent stake of CPFL Energia in each of its subsidiaries.

Considering that the *Proforma* Net Debt totaled **R\$ 15,948 million** and *Proforma* EBITDA in the last 12 months reached **R\$ 9,023 million**, the ratio *Proforma* Net Debt/EBITDA at the end of 3Q21 reached **1.77x**.



## Leverage in financial covenants criteria - R\$ billion



Notes: (1) LTM EBITDA; (2) Adjusted by the proportional consolidation.

## 3.3) Investments

## 3.3.1) Actual Investments

Investments (R\$ Million)									
Segment	3Q21	3Q20	Var.	9M21	9M20	Var.			
Distribution	821	601	36.6%	2,156	1,601	34.7%			
Generation	71	99	-28.0%	339	192	76.5%			
Commercialization	1	1	67.4%	6	2	240.0%			
Services and Others <sup>1</sup>	22	15	51.1%	56	40	40.8%			
Transmission <sup>2</sup>	16	54	-71.1%	90	94	-4.7%			
Total	932	770	21.0%	2,646	1,928	37.2%			

Notes:

- (1) Others basically refers to assets and transactions that are not related to the listed segments;
- (2) Transmission Transmission assets do not have fixed assets, the figures in this table is the addition of contractual assets.

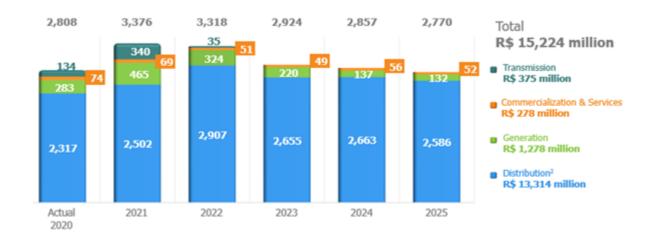
In 3Q21, the investments were of R\$ 932 million, an increase of 21.0%, compared to R\$ 770 million registered in 3Q20. We highlight investments made by CPFL Energia in the Distribution segment, in the amount of R\$ 821 million, mainly intended for expansion, modernization and maintenance of electrical system.

## 3.3.2) Investment Forecast

On November 26<sup>th</sup>, 2020, the Board of Directors of CPFL Energia approved Board of Executive Officers' proposal for 2021 Annual Budget and 2021/2025 Multiannual Plan for the Company, which was previously discussed by the Budget and Corporate Finance Committee.



## Investment Forecast (R\$ million)<sup>1</sup>



#### Notes:

- Constant currency;
   Disregard investments in Special Obligations (among other items financed by consumers).



## 4) STOCK MARKETS

## 4.1) Stock Performance

CPFL Energia is listed in the B3, in Novo Mercado, segment with the highest levels of corporate governance.

		В3		
Date	CPFE3		IEE	IBOV
09/30/2021	R\$	26.93	78,296	110,979
06/30/2021	R\$	25.41	80,452	126,802
09/30/2020	R\$	27.56	68,569	94,603
QoQ		6.0%	-2.7%	-12.5%
YoY		-2.3%	14.2%	17.3%

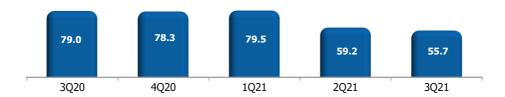
On September 30, 2021, CPFL Energia's shares closed at R\$ 26.93 per share in the B3, a increase of 6.0% in the quarter. Considering the variation in the last 12 months, the shares showed a devaluation of 2.3%.

Since September-21, CPFL Energia has been part of the Dividend Index (IDIV) from the B3.

## 4.2) Daily Average Volume

The daily average volume trading of CPFL Energia in 3Q21 was R\$ 55.7 million, representing a decrease of 29.5% if compared to 3Q20.

# Daily Average Volume in the B3





## 5) SUSTAINABILITY AND ESG INDICATORS

## **5.1) Sustainability Plan (2020-2024)**

The Sustainability Plan (2020-2024), integrated into the CPFL Energia's Strategic Plan, defines the guidelines so that we can "provide sustainable, accessible and reliable energy at all times, making people's lives safer, healthier and more prosperous in the regions where we operate". Our corporate goal is to drive the transition to a more sustainable model of producing and consuming energy, leveraging the positive impacts of our business model on the community and the value chain.

To this end, we have identified three pillars that support the way we conduct our business and execute our strategy: Sustainable Energy, Smart Solutions and Society Shared Value. Within the pillars, we made 15 commitments guided by the United Nations' Sustainable Development Goals (SDGs). We also define the enablers: ethics, employee development & inclusion and transparency. The commitments are available on the CPFL Energia IR website: <a href="https://www.cpfl.com.br/ir">www.cpfl.com.br/ir</a>

## 5.2) Key ESG Indicators aligned to the Plan

Below we list some indicators in line with the Sustainability Plan, which we will disclose quarterly for follow-up.

SUSTAINABLE ENERGY - Seeking the smallest possible environmental footprint								
Theme	Indicator	Unit	3Q21	3Q20	Var.			
	Total energy generated by renewable sources	GWh	3,903	4,252	-8.2%			
	HPPs (hydro)	GWh	1,803	2,133	-15.5%			
Renewable	SHPPs and CGHs	GWh	154	271	-43.2%			
energy	<b>Ы</b> Solar	GWh	0.2	0.4	-36.0%			
	<b>L</b> → Wind	GWh	1,550	1,464	5.9%			
	<b>L</b> → Biomass	GWh	397	385	3.1%			
Circular	Number of refurbished transformers	unit	3,016	2,418	24.7%			
economy	Volume of aluminum, copper and iron sent to the reverse chain	tons	2,013	1,723	16.8%			
Natural	Water consumption (administrative buildings)	1,000 m³	36	46	-23.1%			
resources	Energy consumption (administrative buildings)	MWh	8,214	11,052	-25.7%			

SMART SOLUTIONS - Offering solutions for the future of energy								
Theme	Indicator	Unit	3Q21	3Q20	Var.			
Smart Grid	% of telemetered load	%	56.4%	54.0%	4.4%			
Siliait Gilu	Number of installed automatic reclosers	unit	14,304	12,506	14.4%			
	% de digitalization of customer services	%	89%	86%	3.7%			
Digitalization	Number of digital bills	million	4.3	3.1	38.0%			
	% of bills paid digitally	%	64.3%	60.0%	7.2%			
Innovation	Investments in innovation (Aneel R&D) <sup>1</sup>	R\$ million	12.2	16.8	-27.0%			
Low carbon solutions	Number of projects qualified for the commercialization of carbon credits and renewable energy seals	unit	18	16	12.5%			

Note  $\,\,^{1}$  Considering only investments that are 100% under CPFL Energia's management





# SOCIETY SHARED VALUE - Maximizing our positive impacts on the community and the value chain

Theme	Indicator	Unit	3Q21	3Q20	Var.
	Investment in Energy Efficiency actions (Aneel)	R\$ million	38.8	40.5	-4.1%
	Investment through Instituto CPFL <sup>1</sup>	R\$ million	3.8	6.8	-44.5%
Social transforma-	Number of hospitals benefited by the "CPFL nos Hospitais" Program <sup>2</sup>	number of hospitals	42	19	121.1%
tion	Number of people benefited by Instituto CPFL social programs	1,000 people	190.9	113.114	68.7%
	Number of low income families benefited by the Energy Efficiency Programs (Aneel) <sup>2</sup>	1,000 families	6.1	22.362	-72.7%
	Number of safety inspections carried out in our own headcount and in contracted ones	1,000 inspections	7.0	6.0	15.6%
	Number of audits carried out in the contracted companies	number of audits	210	168	25.0%
Health & Safety	Accident frequency rate (own employees)	Number of injured * 1MM / hours worked with risk exposure	1.35	1.15	17.4%
Jaiety	Accident frequency rate (outsourced)	Number of injured * 1MM / hours worked with risk exposure	2.52	3.19	-21.0%
	Number of fatal accidents with the population	number of accidents	2	5	-60.0%

Notes

1 Instituto CPFL's investments start in the 2Q
2 The quantitative of 2020 were based on the investments made in the year of 2020, whether the projects are closed in the year or not

ENAI	BLERS				
Theme	Indicator	Unit	3Q21	3Q20	Var.
Ethics	% of employees trained in Ethics and Integrity	%	86%	85%	1.2%
Employee	Number of training hours <sup>1</sup>	1,000 hours	200	147	35.9%
Development & Inclusion	% of women in leadership positions	%	20.2%	17.5%	15.4%
<b>-</b>	Number of Independent Member in the Board of Directors	number	2	2	0.0%
Transparency	Number of women in the Board of Directors	number	0	0	-
Note:	<sup>1</sup> Consider the professional requalification program				

## 9M21

SUSTAINABLE ENERGY - Seeking the smallest possible environmental footprint							
Theme	Indicator	Unit	9M21	9M20	Var.		
	Total energy generated by renewable sources	GWh	8,942	7,752	15.4%		
	HPPs (hydro)	GWh	3,907	3,248	20.3%		
Renewable	SHPPs and CGHs	GWh	794	984	-19.3%		
energy	<b>Ы</b> Solar	GWh	0.9	1.1	-17.1%		
	<b>L</b> → Wind	GWh	3,419	2,699	26.7%		
	<b>L</b> → Biomass	GWh	821	820	0.1%		
Circular	Number of refurbished transformers	unit	8,364	7,339	14.0%		
economy	Volume of aluminum, copper and iron sent to the reverse chain	tons	5,413	4,463	21.3%		
Natural	Water consumption (administrative buildings)	1,000 m³	87	150	-41.8%		
resources	Energy consumption (administrative buildings)	MWh	31,701	41,379	-23.4%		



SMAR	T SOLUTIONS - Offering solutions for the future of en	ergy			
Theme	Indicator	Unit	9M21	9M20	Var.
Smart Grid	% of telemetered load	%	56.0%	52.4%	6.8%
Smart Grid	Number of installed automatic reclosers	unit	41,396	36,096	14.7%
	% de digitalization of customer services	%	89%	85%	4.8%
Digitalization	Number of digital bills	million	11.8	8.8	33.3%
	% of bills paid digitally	%	62.5%	56.3%	11.1%
Innovation	Investments in innovation (Aneel R&D) <sup>1</sup>	R\$ million	38.6	50.0	-22.8%
Low carbon solutions	Number of projects qualified for the commercialization of carbon credits and renewable energy seals	unit	54	48	12.5%
Note	<sup>1</sup> Considering only investments that are 100% under CPFL Energia's management				



## SOCIETY SHARED VALUE - Maximizing our positive impacts on the community and the value chain

Theme	Indicator	Unit	9M21	9M20	Var.
	Investment in Energy Efficiency actions (Aneel)	R\$ million	112.2	107.71	4.1%
	Investment through Instituto CPFL <sup>1</sup>	R\$ million	3.8	14.4	-73.4%
Social transforma-	Number of hospitals benefited by the "CPFL nos Hospitais" Program <sup>2</sup>	number of hospitals	104	31	235.5%
tion	Number of people benefited by Instituto CPFL social programs	1,000 people	459.3	259.236	77.2%
	Number of low income families benefited by the Energy Efficiency Programs (Aneel) <sup>2</sup>	1,000 families	60.8	68.109	-10.8%
	Number of safety inspections carried out in our own headcount and in contracted ones	1,000 inspections	18.4	15.7	17.0%
	Number of audits carried out in the contracted companies	number of audits	609	508	19.9%
Health & Safety	Accident frequency rate (own employees)	Number of injured * 1MM / hours worked with risk exposure	1.35	1.24	8.6%
	Accident frequency rate (outsourced)	Number of injured * 1MM / hours worked with risk exposure	2.54	3.82	-33.6%
	Number of fatal accidents with the population	number of accidents	13	17	-23.5%

Notes 1 Instituto CPFL's investments start in the 2Q 2 The quantitative of 2020 were based on the investments made in the year of 2020, whether the projects are closed in the year or not



## **ENABLERS**

Theme	Indicator	Unit	9M21	9M20	Var.
Ethics	% of employees trained in Ethics and Integrity	%	85%	83%	2.4%
Employee	Number of training hours <sup>1</sup>	1,000 hours	696	407	71.0%
Inclusion % of	% of women in leadership positions	%	19.3%	17.5%	10.1%
Tuananavanav	Number of Independent Member in the Board of Directors	number	2	2	0.0%
Transparency	Number of women in the Board of Directors	number	0	0	_

Note:  $^{\mbox{\tiny 1}}$  Consider the professional requalification program



## 6) PERFORMANCE OF BUSINESS SEGMENTS

## **6.1) Distribution Segment**

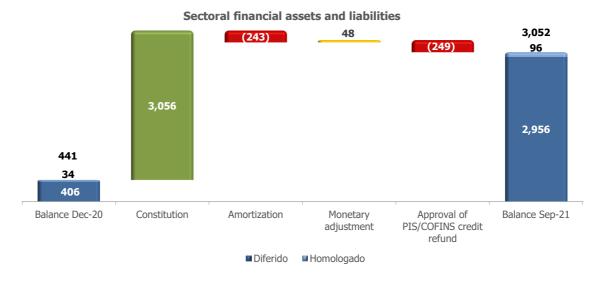
#### 6.1.1) Economic-Financial Performance

Consolidated Income Statement - Distribution (R\$ Million)										
	3Q21	3Q20	Var.	9M21	9M20	Var.				
<b>Gross Operating Revenue</b>	13,918	9,656	44.1%	36,377	27,732	31.2%				
Net Operating Revenue	9,593	6,286	52.6%	24,208	17,783	36.1%				
Cost of Electric Power	(6,433)	(3,915)	64.3%	(15,749)	(11,201)	40.6%				
Operating Costs & Expenses	(1,858)	(1,519)	22.3%	(5,097)	(4,398)	15.9%				
EBIT	1,303	852	53.0%	3,362	2,183	54.0%				
EBITDA <sup>(1)</sup>	1,535	1,072	43.2%	4,045	2,831	42.9%				
Financial Income (Expense)	(142)	(75)	90.6%	(233)	150	-				
Income Before Taxes	1,160	777	49.3%	3,129	2,333	34.1%				
Net Income	798	571	39.6%	2,058	1,568	31.2%				

Note: 1) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result and depreciation/amortization, as CVM Instruction no. 527/12.

#### **Sectoral Financial Assets and Liabilities**

On September 30, 2021, the balance of sectoral financial assets and liabilities was positive in R\$ 3,052 million. If compared to December 31, 2020, there was an increase of R\$ 2,612 million, as demonstrated in the chart below:



The variation in this balance was due to the constitution of an asset of R\$ 3,056 million, mainly due to: (i) higher energy costs from Itaipu (R\$ 1,041 million), (ii) cost with electricity (R\$ 656 million) and (iii) increase in the costs of the Basic Network (R\$ 112 million).

The amortization of R\$ 243 million was mainly favored by the tariff adjustments applied over the last 12 months, which allowed the pass-through of costs to consumers, especially part of the impact of exchange rate variation on the costs of energy from Itaipu, which had already been observed since the beginning of the pandemic.

The monetary adjustment of assets and liabilities totaled R\$ 48 million. In addition, there was the approval of the refund of the PIS/Cofins credit of CPFL Santa Cruz and RGE, in the amount of R\$ 249 million.



#### **Operating Revenue**

	Operating Re	evenue				
	3Q21	3Q20	Var.	9M21	9M20	Var.
Gross Operating Revenue						
Revenue with Energy Sales (Captive + TUSD)	9,842	8,059	22.1%	27,990	23,842	17.49
Short-term Electric Energy	613	182	236.7%	1,259	602	109.39
Revenue from Building the Infrastructure of the Concession	802	636	26.1%	2,094	1,695	23.69
Sectoral Financial Assets and Liabilities	1,870	256	631.5%	2,813	83	3286.19
CDE Resources - Low-income and Other Tariff Subsidies	406	355	14.4%	1,178	1,115	5.79
Adjustments to the Concession's Financial Asset	271	80	240.0%	752	157	378.69
Other Revenues and Income	129	100	28.6%	362	299	20.79
Compensatory Fines (DIC/FIC)	(15)	(11)	31.6%	(72)	(61)	17.39
Total	13,918	9,656	44.1%	36,377	27,732	31.2%
Deductions from the Gross Operating Revenue ICMS Tax	(2,012)	(1,606)	25.3%	(5,734)	(4,836)	18.69
PIS and COFINS Taxes	(1,060)	(814)	30.2%	(2,947)	(2,368)	24.59
CDE Sector Charge	(881)	(845)	4.2%	(2,806)	(2,631)	6.69
R&D and Energy Efficiency Program	(85)	(56)	52.9%	(214)	(160)	34.09
PROINFA	(53)	(41)	29.7%	(148)	(129)	14.89
Tariff Flags	(225)	(0)	74901.1%	(292)	198	
Others	(10)	(8)	28.1%	(27)	(23)	20.69
Total	(4,325)	(3,370)	28.4%	(12,169)	(9,949)	22.3%
Net Operating Revenue	9,593	6,286	52.6%	24,208	17,783	

In 3Q21, gross operating revenue amounted to R\$ 13,918 million, an increase of 44.1% (R\$ 4,262 million), due to the following factors:

- (i) Increase of 22.1% (R\$ 1,784 million) in **Revenue with Energy Sales** (captive + TUSD), due to:
  - a. the positive average tariff adjustment in the distribution companies in the period between 3Q20 and 3Q21 (average increases of 9.82% in CPFL Piratininga, in October 2020, of 8.95% in CPFL Paulista, in April 2021, and of 9.95% in RGE, in June 2021);
  - b. the tariff review with an average positive readjustment to the consumers of 9.95% at CPFL Santa Cruz, in March 2021;
  - c. the adoption of the tariff red flag level 2 in July and August/21 and the "hydro scarcity" flag in September/21, compared to the green flags in the three months of 3Q20;
  - d. the increase of 2.0% in the load in the concession area<sup>1</sup>;
- (ii) Increase of 631.5% (R\$ 1,614 million) in the accounting of **Sectoral Financial Assets/Liabilities**;
- (iii) Increase of 236.7% (R\$ 431 million) in Short-term Electric Energy, due to a higher spot price (PLD);
- (iv) Increase of 240.0% (R\$ 191 million) in the **adjustments to the Concession's Financial Asset,** mainly due to the increase of IPCA (from 0.86% in 3Q20 to 2.38% in 3Q21);
- (v) Increase of 26.1% (R\$ 166 million) in **Revenue from Building the Infrastructure of the Concession**, which has its counterpart in operating costs;

 $<sup>^{1}</sup>$  If we disregard the migration of large consumers and permissionaires, the load in 3Q21 would be 2.4%.



(vi) Increase of 17.2% (R\$ 76 million) in the **other items**, highlighting **Other Revenues** (mainly pole rental) which increased R\$ 21 million, favored by the higher IGP-M.

Deductions from the gross operating revenue were R\$ 4,325 million in 3Q21, representing an increase of 28.4% (R\$ 956 million), due to the following factors:

- (i) Increase of 26.9% (R\$ 652 million) in **taxes** (ICMS and PIS/Cofins);
- (ii) Variation of R\$ 225 million in the accounting of **tariff flags**, approved by CCEE;
- (iii) Increase of 4.2% (R\$ 35 million) in **CDE** due to the reduction of R\$ 76 million in the CDE quota and the increase of R\$ 111 million due to the inclusion of the CDE Covid Account, mainly in CPFL Paulista and RGE;
- (iv) Increase of 42.0% (R\$ 44 million) in the **other items**.

Net operating revenue reached R\$ 9,593 million in 3Q21, representing an increase of 52.6% (R\$ 3,307 million).

In 9M21, gross operating revenue amounted to R\$ 36,377 million, an increase of 31.2% (R\$ 8,645 million), due to the following factors:

- (i) Increase of 17.4% (R\$ 4,148 million) in **Revenue with Energy Sales** (captive + TUSD), due to: (i) the increase of 5.7% in the load in the concession area<sup>2</sup>; and (ii) the positive average tariff adjustment in the distribution companies in the period of 9M20 and 9M21;
- (ii) Variation of R\$ 2,730 million in the accounting of **Sectoral Financial Assets/Liabilities**;
- (iii) Increase of 109.3% (R\$ 658 million) in **Short-term Electric Energy,** due to a higher spot price (PLD);
- (iv) Increase of 378.6% (R\$ 595 million) in the **adjustments to the Concession's** Financial Asset;
- (v) Increase of 23.6% (R\$ 399 million) in **Revenue from Building the Infrastructure of the Concession,** which has its counterpart in operating costs;
- (vi) Increase of 8.5% (R\$ 115 million) in the **other items**.

Deductions from the gross operating revenue were R\$ 12,169 million in 9M21, representing an increase of 22.3% (R\$ 2,219 million), due to the following factors:

- (i) Increase of 20.5% (R\$ 1,477 million) in **taxes** (ICMS and PIS/Cofins);
- (ii) Variation of R\$ 490 million in the accounting of **tariff flags**, approved by CCEE;
- (iii) Increase of 6.6% (R\$ 175 million) in **CDE** due to the increase of the CDE Covid Account, mainly in the CPFL Paulista and RGE;
- (iv) Increase of 25.1% (R\$ 78 million) in the **other items**.

Net operating revenue reached R\$ 24,208 million in 9M21, representing an increase of 36.1%

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<sup>&</sup>lt;sup>2</sup> If we disregard the migration of large consumers and permissionaires, the load in 9M21 would be 6.0%.



(R\$ 6,425 million).

#### **Cost of Electric Energy**

Cost of Electric En	ergy (R\$ Mi	illion)				
	3Q21	3Q20	Var.	9M21	9M20	Var.
Cost of Electric Power Purchased for Resale						
Energy from Itaipu Binacional	965	1,010	-4.5%	2,759	2,939	-6.1%
PROINFA	87	76	14.2%	272	220	23.3%
Energy Purchased through Auction in the Regulated Environment, Bilateral Contracts and Energy Purchased in the Spot Market	4,964	2,269	118.8%	10,768	7,028	53.2%
PIS and COFINS Tax Credit	(538)	(297)	81.3%	(1,228)	(907)	35.4%
Total	5,478	3,058	79.1%	12,570	9,279	35.5%
Charges for the Use of the Transmission and Distribution Syste	m					
Basic Network Charges	629	700	-10.2%	2,110	1,725	22.3%
Itaipu Transmission Charges	54	91	-40.5%	224	234	-4.3%
Connection Charges	66	46	44.0%	162	125	29.9%
Charges for the Use of the Distribution System	11	7	61.0%	31	19	58.7%
ESS / EER	293	102	188.1%	977	16	6202.4%
PIS and COFINS Tax Credit	(97)	(87)	11.3%	(324)	(196)	65.4%
Total	955	857	11.3%	3,180	1,922	65.4%
Cost of Electric Energy	6,433	3,915	64.3%	15,749	11,201	40.6%

#### **Cost of Electric Power Purchased for Resale**

In 3Q21, the cost of electric power purchased for resale amounted to R\$ 5,478 million, representing an increase of 79.1% (R\$ 2,420 million), due to:

- (i) Increase of 118.8% (R\$ 2,695 million) in the cost with **energy purchased in the regulated environment, bilateral contracts and short term,** due to an increase in the average purchase price (+146.9%);
- (ii) Increase of 14.2% (R\$ 11 million) in **Proinfa**, mainly due to an increase in the average purchase price (+18.3%);

Partially offset by:

- (iii) Decrease of 4.5% (R\$ 45 million) in the cost with **Energy from Itaipu**, due to the reductions in the volume (-4.1%) and in the average purchase price (-0.4%);
- (iv) Increase of 81.3% (R\$ 241 million) in **PIS and COFINS tax credit**.

In 9M21, the cost of electric power purchased for resale amounted to R\$ 12,570 million, representing an increase of 35.5% (R\$ 3,290 million), due to:

- (i) Increase of 53.2% (R\$ 3,740 million) in the cost with **energy purchased in the regulated environment, bilateral contracts and short term**, mainly due to an increase in the average purchase price (+60.2%);
- (ii) Increase of 23.3% (R\$ 51 million) in **Proinfa**, mainly due to an increase in the average purchase price (+30.1%);

Partially offset by:

- (iii) Decrease of 6.1% (R\$ 180 million) in the cost with **Energy from Itaipu**, due to the reductions in the volume (-4.4%) and in the average purchase price (-1.9%);
- (iv) Increase of 35.4% (R\$ 321 million) in **PIS and COFINS tax credit**.



Volume of purchased energy (GWh)	3Q21	3Q20	Var.	9M21	9M20	Var.
Energy from Itaipu Binacional	2,652	2,765	-4.1%	7,844	8,201	-4.4%
PROINFA	275	285	-3.5%	755	797	-5.3%
Energy Purchased through Auction in the Regulated Environment, Bilateral Contracts and Energy Purchased in the Spot Market	10,279	11,598	-11.4%	33,932	35,484	-4.4%
Total	13,206	14,648	-9.8%	42,530	44,482	-4.4%
Average price (R\$/MWh)	3Q21	3Q20	Var.	9M21	9M20	Var.
Energy from Itaipu Binacional	363.74	365.09	-0.4%	351.67	358.34	-1.9%
PROINFA	316.21	267.20	18.3%	359.81	276.50	30.1%
Energy Purchased through Auction in the Regulated Environment, Bilateral Contracts and Energy Purchased in the Spot Market	482.94	195.63	146.9%	317.34	198.05	60.2%
Total	414.81	208.76	98.7%	295.54	208.60	41.7%

#### **Charges for the Use of the Transmission and Distribution System**

In 3Q21, the **charges for the use of the transmission and distribution system** reached R\$ 955 million, representing an increase of 11.3% (R\$ 97 million), due to:

(i) Variation of R\$ 191 million in **sector charges (ESS/EER)**, mainly due to ESS – System Service Usage Charges. The variation in this charge was due to the need to dispatch thermal power plants outside the merit order in 3Q21, due to limited hydrological conditions and the need to ensure the energy security in the country.

#### Partially offset by:

- (ii) Increase of 9.9% (R\$ 84 million) in **connection and transmission charges** (basic network, Itaipu transmission, connection and use of the distribution system), mainly due to the annual adjustments of the basic network, in addition to the impact of the entry into operation of new transmission projects;
- (iii) Increase of 11.3% (R\$ 10 million) in **PIS and COFINS tax credit**.

In 9M21, the **charges for the use of the transmission and distribution system** reached R\$ 3,180 million, representing an increase of 65.4% (R\$ 1,258 million), due to:

- (i) Variation of R\$ 962 million in **sector charges (ESS/EER)**, mainly due to ESS System Service Usage Charges. The variation in this charge was due to the higher thermal dispatch, as explained above, combined with the pandemic mitigation measure carried out in 2020;
- (ii) Increase of 20.2% (R\$ 424 million) in **connection and transmission charges** (basic network, Itaipu transmission, connection and use of the distribution system), mainly due to the annual adjustments of the basic network, in addition to the impact of the entry into operation of new transmission projects;

#### Partially offset by:

(iii) Increase of 65.4% (R\$ 128 million) in **PIS and COFINS tax credit**.



#### **PMSO**

PMSO (R\$ million)								
	2021	3Q21 3Q20 Varia R\$ MM	tion	01424	01420	Variação		
	3Q21		R\$ MM	%	9M21	9M20 -	R\$ MM	%
Personnel	(247)	(228)	(19)	8.3%	(729)	(689)	(40)	5.9%
Material	(57)	(44)	(13)	29.7%	(154)	(132)	(22)	16.3%
Outsourced Services	(225)	(200)	(26)	13.0%	(659)	(607)	(52)	8.5%
Other Operating Costs/Expenses	(238)	(150)	(89)	59.3%	(610)	(498)	(112)	22.4%
Allowance for doubtful accounts	(107)	(35)	(73)	207.7%	(261)	(172)	(89)	51.9%
Legal and judicial expenses	(56)	(43)	(12)	28.9%	(114)	(104)	(10)	9.8%
Assets write-off	(35)	(28)	(7)	24.2%	(107)	(85)	(22)	26.4%
Others	(41)	(44)	3	-7.0%	(127)	(137)	10	-7.4%
otal PMSO	(768)	(621)	(147)	23.6%	(2,152)	(1,926)	(225)	11.7%

In 3Q21, **PMSO** reached R\$ 768 million, an increase of 23.6% (R\$ 147 million), due to the following factors:

- (i) Increase of 207.7% (R\$ 73 million) in allowance for doubtful accounts, reflecting the increase in revenue from sales to final consumers, due to tariff adjustments, and the worsening of delinquency observed in 2021, with the deteriorated macroeconomic scenario. In 3Q20, the KPI ADA/Revenue from sales to final consumers was 0.51%, below the historical level of 0.7% to 0.8%, due to a differentiated negotiation plan for Group A clients of essential services and with greater impact of pandemic, which totaled an ADA reversal in the amount of R\$ 14.5 million;
- (ii) Inflation-linked items with a 9,5% increase (R\$ 44 million): personnel (R\$ 19 million), tree pruning (R\$ 7 million), maintenance of fleet (R\$ 5 million), among others, compared to the IPCA of 10.25% in the last 12 months;
- (iii) Increase of 28.9% (R\$ 12 million) in legal and judicial expenses, due to the higher volume of civil and labor lawsuits;
- (iv) Increase of 24.2% (R\$7 million) in asset write-offs, due to an increase in grid and inventory write-offs;
- (v) Increase of 19.1% (R\$ 6 million) in expenses with lines, grid and substation maintenance, related to Capex efforts.
- (vi) Increase of 30.3% (R\$ 5 million) in collection actions to fight delinquency, mainly due to the prohibition of power cuts between April and July/2020, with gradual resumption as of August/20, due to the covid-19 pandemic.

In 9M21, **PMSO** reached R\$ 2,152 million, an increase of 11.7% (R\$ 225 million), due to the following factors:

- (i) Increase of 51.9% (R\$ 89 million) in allowance for doubtful accounts, reflecting the increase in revenue from sales to final consumers, due to tariff adjustments, and the worsening of delinquency;
- (ii) Inflation-linked items with a 6.0% increase (R\$ 85 million): personnel (R\$ 40 million), tree pruning (R\$ 15 million), call center (R\$ 10 million), among others, compared to the IPCA of 10.25% in the last 12 months;



- (iii) Increase of 26.4% (R\$ 22 million) in asset write-offs, due to the variation observed in 3Q21, combined with the R\$ 14 million variations observed in 2Q21 related to the disposal of vehicles, combined with an increase in scrap and inventory write-offs;
- (iv) Increase of 23.8% (R\$ 11 million) in collection actions;
- (v) Increase of 9.8% (R\$ 10 million) in legal and judicial expenses.
- (vi) Increase of 8.2% (R\$ 7 million) in expenses with lines, grid and substation maintenance, related to Capex efforts;

### Other operating costs and expenses

Other operating costs and expenses						
	3Q21	3Q20	Var.	9M21	9M20	Var.
Costs of Building the Infrastructure	802	636	26.1%	2,094	1,695	23.6%
Private Pension Fund	56	42	32.4%	167	129	29.8%
Depreciation and Amortization	218	206	6.0%	641	605	5.9%
Total	1,076	884	21.7%	2,903	2,430	19.5%

#### **EBITDA**

**EBITDA** totaled R\$ 1,535 million in 3Q21, an increase of 43.2% (R\$ 463 million), mainly due to the positive effects of market growth, tariff adjustments between 3Q20 and 3Q21 and to the adjustments to the concession's financial assets.

In 9M21, **EBITDA** totaled R\$ 4,045 million, an increase of 42.9% (R\$ 1,214 million), explained by the same effects mentioned above.

Cor	Conciliation of Net Income and EBITDA (R\$ million)							
	3Q21	3Q20	Var.	9M21	9M20	Var.		
Net income	798	571	39.6%	2,058	1,568	31.2%		
Depreciation and Amortization	232	220	5.6%	684	648	5.5%		
Financial Results	142	75	90.6%	233	(150)	-		
Income Tax /Social Contributio	363	206	76.3%	1,070	764	40.0%		
EBITDA	1,535	1,072	43.2%	4,045	2,831	42.9%		

**EBITDA** by Distributor

	EBITDA by Distributor						
Distribution	3Q21	3Q20	Var.	9M21	9M20	Var.	
CPFL Paulista	662	476	39.2%	1,715	1,214	41.3%	
CPFL Piratininga	197	164	19.7%	645	454	42.1%	
RGE	603	385	56.5%	1,518	1,017	49.3%	
CPFL Santa Cruz	74	47	57.8%	166	146	14.2%	
EBITDA	1,535	1,072	43.2%	4,045	2,831	42.9%	

#### **CPFL Paulista:**

EBITDA totaled R\$ 662 million in 3Q21, an increase of 39,2% (R\$ 186 million), explained by the tariff adjustment favored by the IGP-M increase, which readjusted the parcel B by 31.21% in April 2021 and the update of concession's financial assets, which contributed with



R\$ 77 million. On the other hand, there were increases of R\$ 43 million in PMSO, R\$ 32 million in ADA and R\$ 10 million in private pension fund.

In 9M21, EBITDA totaled R\$ 1,715 million, an increase of 41.3% (R\$ 501 million). The positive result is explained by the tariff adjustment and by the update of concession's financial assets (R\$ 243 million).

#### **CPFL Piratininga:**

EBITDA totaled R\$ 197 million in 3Q21, an increase of 19.7% (R\$ 32 million). The positive result was explained by the better performance of the margin, already reflecting the tariff adjustment favored by the IGP-M increase, which readjusted the parcel B by 17.02% in October 2020, in addition to the positive market with the increase in commercial and residential segments (growth rates of 10.7% and 7.1%, respectively, if compared to 3Q20). The update of concession's financial assets also contributed with R\$ 28 million to this result. On the other hand, there were increases of R\$ 15 million in PMSO, and R\$ 13 million in private pension fund and R\$ 4 million in ADA.

In 9M21, EBITDA totaled R\$ 645 million, an increase of 42.1% (R\$ 191 million). The positive result is explained by the tariff adjustment, by the positive market with the increase in residential, commercial and other segments (growth rates of 4.8%, 10.1% and 6.8%, respectively, if compared to 9M20), and by the update of concession's financial assets (R\$ 88 million).

#### **RGE:**

EBITDA totaled R\$ 603 million in 3Q21, an increase of 56.6% (R\$ 218 million), explained by the tariff adjustment favored by the IGP-M, which readjusted the parcel B by 37.22% in June 2021, and the update of concession's financial assets, which contributed with R\$ 84 million. On the other hand, there were increases of R\$ 18 million in PMSO, R\$ 26 million in ADA and R\$ 10 million in private pension fund.

In 9M21, EBITDA totaled R\$ 1,518 million, an increase of 49.3% (R\$ 501 million), explained by the tariff adjustment and the update of concession's financial assets, which contributed with R\$ 260 million.

#### **CPFL Santa Cruz:**

EBITDA totaled R\$ 74 million in 3Q21, an increase of 57.8% (R\$ 27 million), explained by the application of the periodic tariff review (PTR) in March 2021, which readjusted the parcel B by 18.89%.

In 9M21, EBITDA totaled R\$ 166 million, a decrease of 14.2% (R\$ 21 million). The less expressive result was impacted by the effect that occurred in 1Q21 in relation to the reversal of the gain recorded in 2019 related to the judicial lawsuit for the exclusion of ICMS from the PIS/Cofins calculation basis, in the amount of R\$ 34 million. This reversal was done due to the current position of Aneel's technical department showed in the Technical Note of February 10, 2021, which is currently in the public hearing phase. This scenario of the referred Technical Note and public hearing did not exist when the asset now reverted was constituted. It is important to emphasize that the Agency's Board of Directors will still decide on the matter and the Company continues with the understanding that the need for reimbursement to consumers of the amounts received after the judicial action had a final decision is limited to the 10-year statute of limitations.



#### **Financial Result**

Financial Result (R\$ Million)							
	3Q21	3Q20	Var.	9M21	9M20	Var.	
Revenues	196	106	85.3%	605	635	-4.7%	
Expenses	(338)	(180)	87.5%	(838)	(485)	72.7%	
Financial Result	(142)	(75)	90.6%	(233)	150	-	

In 3Q21, the financial result recorded a **net financial expense** of R\$ 142 million, compared to a net financial expense of R\$ 75 million in 3Q20 (variation of R\$ 68 million). The items that explain this variation are:

(i) Increase of 168.6% (R\$ 171 million) in the **expenses with net debt**, resulting mainly from the increase in the IPCA and CDI;

Partially offset by:

- (ii) Positive variation of R\$ 37 million in **other financial revenues and expenses**;
- (iii) Positive variation of R\$ 28 million in the **mark-to-market** (non-cash effect);
- (iv) Positive variation of 520.7% (R\$ 30 million) in the **adjustment of sectoral financial assets/liabilities**;
- (v) Increase of 7.0% (R\$ 8 million) in **late payment interest and fines.**

In 9M21, the financial result a **net financial expense** of R\$ 233 million, compared to a net financial revenue of R\$ 150 million in 9M20, registering a negative variation of R\$ 383 million. The items that explain this variation are:

- (i) Increase of 106.1% (R\$ 330 million) in the **expenses with net debt**, resulting mainly from the increase in the IPCA and CDI;
- (ii) Negative variation of R\$ 198 million in the **mark-to-market** (non-cash effect); this variation was impacted by the high gain recorded in 9M20, where a volume of funding (R\$ 2.6 billion) in foreign currency was carried out, with swap for CDI, in early 2020, at an average cost of CDI + 0.80%, which preceded a relevant deterioration in credit market conditions as a result of the economic crisis due to Covid-19;

Partially offset by:

- (iii) Increase of 35.3% (R\$ 112 million) in late payment interest and fines;
- (iv) Positive variation of 167.3% (R\$ 30 million) in the **adjustment of sectoral financial assets/liabilities**;
- (v) Positive variation of R\$ 3 million in **other financial income and expenses**.

#### **Net Income**

**Net Income** totaled R\$ 798 million in 3Q21, an increase of 39.6% (R\$ 226 million). In 9M21, **Net Income** totaled R\$ 2,058 million, an increase of 31.2% (R\$ 490 million). These increases were due to the increase in EBITDA, partially offset by the worsening in the financial result, mainly reflecting the increase in the IPCA and CDI and the return of the high gains with the mark-to-market obtained in early 2020.



### 6.1.2) Tariff Events

### Reference dates

		Tariff Revision		
Distributor	Periodicity	Next Revision	Cycle	<b>Tariff Process Dates</b>
CPFL Paulista	Every 5 years	April 2023	5 <sup>th</sup> PTRC	April 8 <sup>th</sup>
RGE	Every 5 years	June 2023	5 <sup>th</sup> PTRC	June 19 <sup>th</sup>
CPFL Piratininga	Every 4 years	October 2023	6 <sup>th</sup> PTRC	October 23 <sup>rd</sup>
CPFL Santa Cruz	Every 5 years	March 2026	6 <sup>th</sup> PTRC	March 22 <sup>nd</sup>

### Annual tariff adjustments and periodic tariff reviews in 2020 and 2021

Annual Ta	Annual Tariff Adjustments (ATAs)					
	CPFL Paulista	RGE	CPFL Piratininga	CPFL Santa Cruz		
Ratifying Resolution	2,670	2,880	2,966	2,837		
Adjustment	17.62%	18.14%	14.78%	17.19%		
Parcel A	11.79%	5.88%	2.11%	11.90%		
Parcel B	7.74%	10.81%	6.05%	5.08%		
Financial Components	-1.91%	1.45%	6.62%	0.21%		
Effect on consumer billings	8.95%	9.95%	12.40%	9.95%		
Date of entry into force	04/22/2021	06/19/2021	10/23/2021	03/22/2021		

### **6.2) Commercialization and Services Segments**

### **Economic-Financial Performance**

Consolidated Income Statement - Commercialization (R\$ Million)							
	3Q21	3Q20	Var.	9M21	9M20	Var.	
Net Operating Revenue	652	758	-14.0%	1,866	2,186	-14.6%	
EBITDA <sup>(1)</sup>	(75)	8	-	(24)	28	-	
Net Income	(54)	9	-	20	29	-31.2%	

Note: 1) EBITDA is calculated from the sum of net income, taxes, financial result and depreciation/amortization.

Consolidated Income Statement - Services (R\$ Million)							
	3Q21	3Q20	Var.	9M21	9M20	Var.	
Net Operating Revenue	217	190	14.1%	621	517	20.2%	
EBITDA <sup>(1)</sup>	51	49	3.9%	145	122	19.6%	
Net Income	32	37	-12.0%	92	81	13.4%	

 ${\it Note: 1) EBITDA is calculated from the sum of net income, taxes, financial result and depreciation/amortization.}$ 



### 6.3) Generation Segment

Consolidated Income	Statement -	Generation	Segment (	R\$ Million)		
	3Q21	3Q20	Var.	9M21	9M20	Var.
Gross Operating Revenue	1,312	1,088	20.6%	3,167	2,538	24.8%
Net Operating Revenue	1,233	1,016	21.4%	2,951	2,352	25.5%
Cost of Electric Power	(86)	(112)	-23.5%	(309)	(276)	11.9%
Operating Costs & Expenses	(438)	(303)	44.3%	(1,091)	(955)	14.3%
EBIT	710	600	18.2%	1,551	1,121	38.4%
Equity income	206	96	115.3%	388	266	45.7%
EBITDA <sup>1</sup>	1,093	834	31.0%	2,470	1,910	29.3%
Financial Income (Expense)	(59)	(119)	-50.1%	(168)	(315)	-46.8%
Income Before Taxes	856	578	48.3%	1,771	1,071	65.3%
Net Income	709	810	-12.5%	1,458	1,162	25.4%

Note: (1) EBITDA is calculated from the sum of net income, taxes, financial result and depreciation/amortization.

### **Operating Revenue**

In 3Q21, the **Gross Operating Revenue** reached R\$ 1,312 million, an increase of 20.6% (R\$ 224 million). The **Net Operating Revenue** was of R\$ 1,233 million, registering an increase of 21.4% (R\$ 217 million).

The main factors that affected the net operating revenue were:

- Increase of 26.7% (R\$ 270 million) in the **Electric Energy Supply**;
- Increase of 77.6% (R\$ 16 million) in **Other Revenues**;

These effects were partially offset by:

- Variation of R\$ 58 million in the Revenue from Building the Infrastructure of the
  Concession, related to the services rendered to the construction of transmission lines
  and substation due to the accounting recognition of the need to replace suppliers,
  which, in the context of high commodity prices on the world market, logistical
  difficulties and exchange rate devaluation, led to a review of capex projections and the
  start-up date of the projects;
- Increase of 9.8% (R\$ 7 million) in **Deductions from Operating Revenue,** mainly due to taxes (PIS/COFINS);
- Decrease of 47.6% (R\$ 3 million) in **Energy Supply**.

In 9M21, the **Gross Operating Revenue** reached R\$ 3,167 million, an increase of 24.8% (R\$ 628 million). The **Net Operating Revenue** was of R\$ 2,951 million, registering an increase of 25.5% (R\$ 599 million).

The main factors that affected the net operating revenue were:

- Increase of 26.7% (R\$ 634 million) in the **Electric Energy Supply**;
- Increase of 47.4% (R\$ 26 million) in **Other Revenues**;

These effects were partially offset by:

- Decrease of 25.6% (R\$ 24 million) in the **Revenue from Building the Infrastructure of the Concession**, related to the services rendered to the construction of transmission lines and substation;
- Increase of 15.6% (R\$ 29 million) in **Deductions from Operating Revenue**, mainly



due to taxes (PIS/COFINS).

Decrease of 42.3% (R\$ 7 million) in Energy Supply.

#### **Cost of Electric Power**

Cost	of Electric Energy ·	- R\$ Million				
	3Q21	3Q20	Var.	9M21	9M20	Var.
Energy Purchased in the Spot Market	129	21	503.3%	209	51	313.3%
Energy Purchased Bilateral Contracts and ACL	103	61	70.0%	180	134	34.9%
ACR / ACL GSF Solution	(175)	-	-	(175)	-	-
PIS and COFINS Tax Credit	(8)	(3)	143.5%	(15)	(8)	80.1%
Cost of Electric Power Purchased for Resale	49	79	-37.4%	200	176	13.6%
Basic Network Charges	30	26	16.8%	84	76	10.7%
Connection Charges	3	3	4.8%	9	9	2.7%
Charges for the Use of the Distribution System	8	6	29.2%	23	19	20.3%
ESS/EER	(3)	(0)	-	(3)	(0)	-
Distribution System Usage Charges	37	34	8.7%	109	100	8.9%
Cost of Electric Energy	86	112	-23.5%	309	276	11.9%

In 3Q21, the Cost of Electric Energy was of R\$ 86 million, representing a decrease of 23.5% (R\$ 26 million), compared to 3Q20, due to:

 Gain of R\$ 175 million due to the accounting of the solution for the GSF of the regulated and free market of Ceran (R\$ 49 million) and of SHPPs of CPFL Renováveis (R\$ 126 million)

These effects were partially offset by:

- Increase of 503.3% (R\$ 108 million) in the **cost with short-term energy** due to the increase in the volume (+18.0%) and in the average purchase price (+411.1%);
- Increase of 70.0% (R\$ 42 million) in the cost with energy purchased in the regulated market, free market and through bilateral contracts, due to the increase in the volume (+92.4%).

In 9M21, the Cost of Electric Energy was of R\$ 309 million, representing an increase of 11.9% (R\$ 33 million), compared to 9M20, due to:

- Increase of R\$ 313.3% (R\$ 159 million) in the **cost with short-term energy**, due to the increase in the average purchase price (+454.8%);
- Increase of 34.9% (R\$ 47 million) in the cost with energy purchased in the regulated market, free market and through bilateral contracts, due to the increase in the volume (+34.9%);

These effects were partially offset by:

 Gain of R\$ 175 million due to the accounting of the solution for the GSF of the regulated and free market of Ceran (R\$ 49 million) and of SHPPs of CPFL Renováveis (R\$ 126 million).



Volume of purchased energy (GWh)	3Q21	3Q20	Var.	9M21	9M20	Var.
Energy Purchased in the Spot Market	365	309	18.0%	1,154	1,549	-25.5%
Energy Purchased Bilateral Contracts and ACL	1,583	823	92.4%	2,840	2,106	34.9%
Total	1,948	1,132	72.1%	3,994	3,655	9.3%
Average price (R\$/MWh)	3021	3020	Var.	9M21	9M20	Var.
Energy Purchased in the Spot Market	354.02	69.27	411.1%	181.31	32.68	454.8%
Ellergy Fulchased in the Spot Market	334.02	09.27	411.170	101.51	32.00	434.070
Francis Burnels and Bilatonal Control to and ACI	64.00	73.56	-11.6%	63.44	63.43	0.0%
Energy Purchased Bilateral Contracts and ACL	64.99	/3.30	-11.070	03.44	05.75	0.0%

#### **PMSO**

PMSO (R\$ million)								
	2021	2020	Variat	ion	01424	9M20 -	Variação	
	3Q21	3Q20 -	R\$ MM	%	9M21	9M20	R\$ MM	%
Personnel	(39)	(35)	(4)	11.2%	(103)	(107)	3	-3.2%
Material	(9)	(13)	3	-26.3%	(20)	(26)	6	-23.4%
Outsourced Services	(56)	(45)	(11)	24.8%	(163)	(152)	(12)	7.7%
Other Operating Costs/Expenses	(17)	(23)	6	-24.9%	(65)	(60)	(5)	8.2%
Asset Write-off	(1)	(2)	1	-69.0%	(2)	(4)	2	-50.1%
GSF Risk Premium	(6)	(6)	(0)	2.1%	(17)	(12)	(5)	37.3%
Others	(11)	(16)	5	-28.9%	(46)	(44)	(3)	6.0%
Total PMSO	(122)	(116)	(6)	5.2%	(352)	(345)	(7)	2.1%

PMSO reached R\$ 122 million in 3Q21, an increase of 5.2% (R\$ 6 million) compared to 3Q20, due to:

- Increase of 24.8% (R\$ 11 million) in the expenses with **Outsourced Services**;
- Increase of 28.9% (R\$ 5 million) in **other expenses**;
- Increase of 11.2% (R\$ 4 million) in the expenses with **Personnel**;
   Partially offset by:
- Decrease of 26.3% (R\$ 3 million) in the expenses with **Material**;
- Decrease of R\$ 1 million in **Asset Write-off**.

PMSO reached R\$ 352 million in 9M21, an increase of 2.1% (R\$ 7 million) compared to 9M20, due to.

- Increase of 7.7% (R\$ 12 million) in the expenses with **Outsourced Services**;
- Increase of 37.3% (R\$ 5 million) in **in GSF Risk Premium**, due to the monetary adjustment;
- Increase of 6.0% (R\$ 3 million) in other expenses;
   Partially offset by:
- Decrease of 23.4% (R\$ 6 million) in the expenses with **Material**;
- Decrease of 3.2% (R\$ 3 million) in the expenses with **Personnel**;
- Decrease of R\$ 2 million in Asset Write-off.



### Other operating costs and expenses

Other of	Other operating costs and expenses								
	3Q21	3Q20	Var.	9M21	9M20	Var.			
Private Pension Fund	(1)	(1)	40.7%	(3)	(2)	32.7%			
Costs with Infraestructure Construction	(138)	(49)	179.9%	(205)	(86)	140.1%			
Depreciation and amortization	(135)	(95)	42.0%	(405)	(395)	2.4%			
Amortization of Concession Intangible	(42)	(43)	-1.5%	(126)	(127)	-0.9%			
Total	(177)	(138)	28.6%	(531)	(522)	1.6%			

We had an increase of R\$ 89 million in **Cost with Infrastructure Construction**, due to the accounting recognition of the need to replace suppliers, which, in the context of high commodity prices in the world market, logistical difficulties and exchange rate devaluation, led review of capex projections and the start-up date of the projects.

### **Equity Income**

	Equity	/ Income (I	R\$ Million)						
	3Q21	3Q21 3Q20 Var. % 9M21 9M20 Var.							
Projects									
Barra Grande HPP	2	(1)	-	(3)	(9)	-61.8%			
Campos Novos HPP	66	42	57.2%	152	111	36.8%			
Foz do Chapecó HPP	116	36	220.0%	188	111	70.2%			
Epasa TPP	22	19	18.0%	51	54	-4.3%			
Total	206	96	115.3%	388	266	45.7%			

Note: Disclosure of interest in subsidiaries is made in accordance with IFRS 12 and CPC 45.

Below are the main variations of each project:

#### **Barra Grande:**

Equity Income (R\$ Million)								
BARRA GRANDE	3Q21	3Q20	Var. %	9M21	9M20	Var.%		
Net Revenue	37	9	289.0%	73	33	120.4%		
Operating Costs / Expenses	(23)	(7)	219.9%	(47)	(26)	82.2%		
Deprec. / Amortization	(3)	(3)	-0.5%	(9)	(10)	-0.2%		
Net Financial Result	(7)	(5)	55.6%	(23)	(11)	103.5%		
Income Tax	(1)	5	-	3	4	_		
Net Income	2	(1)	-	(3)	(9)	-61.8%		

In 3Q21, the net revenue increased 289.0% (R\$ 27 million), due to higher tariffs, while the operating costs and expenses were up by 219.9% (R\$ 16 million), partially offset by accounting for the GSF solution (R\$ 9 million). The net financial expense presented an increase of 55.6% (R\$ 3 million), due to the expenses with UBP, which were impacted by IGP-M.

In 9M21, the net revenue increased 120.4% (R\$ 40 million), while the operating costs and expenses grew 82.2% (R\$ 21 million). The net financial expense presented an increase of 103.5% (R\$ 11 million), due to the expenses with UBP.



#### **Campos Novos:**

Equity Income (R\$ Million)								
CAMPOS NOVOS	3Q21	3Q20	Var. %	9M21	9M20	Var.%		
Net Revenue	118	94	25.5%	310	257	20.4%		
Operating Costs / Expenses	(7)	(23)	-68.2%	(54)	(65)	-16.7%		
Deprec. / Amortization	(9)	(6)	41.7%	(21)	(18)	14.0%		
Net Financial Result	(2)	(1)	31.5%	(5)	(5)	1.5%		
Income Tax	(34)	(22)	57.1%	(78)	(57)	35.8%		
Net Income	66	42	57.2%	152	111	36.8%		

In 3Q21, the net revenue increased 25.5% (R\$ 24 million), mainly due to the contracts readjustments, by IGP-M and dollar, which occur mainly in April and October. The operating costs and expenses were down by 68.2% (R\$ 15 million), due to the accounting of the GSF solution (R\$ 28 million). The net financial expense remained practically stable in the period, due to the negative impact of the IGP-M on expenses with UBP being offset by lower debt expenses.

In 9M21, the net revenue increased 20.4% (R\$ 52 million), mainly due to the readjustment of contracts, by IGP-M and dollar. The operating costs and expenses were up by 16.7% (R\$ 11 million). The net financial expense remained practically stable in the period, due to the lower debt expenses being offset by the negative impact of the IGP-M on expenses with UBP.

#### Foz do Chapecó:

Equity Income (R\$ Million)								
FOZ DO CHAPECO	3Q21	3Q20	Var. %	9M21	9M20	Var.%		
Net Revenue	144	119	20.5%	399	353	12.8%		
Operating Costs / Expenses	67	(24)	-	13	(77)	-		
Deprec. / Amortization	(15)	(16)	-4.8%	(42)	(48)	-11.9%		
Net Financial Result	(20)	(26)	-21.8%	(86)	(64)	35.2%		
Income Tax	(59)	(19)	218.1%	(96)	(57)	68.1%		
Net Income	116	36	220.0%	188	111	70.2%		

In 3Q21, net revenue increased 20.5% (R\$ 25 million), mainly due to the contracts readjustments, mostly by IGP-M. The operating costs and expenses had a variation of R\$ 92 million in the period due to the accounting of the GSF solution (R\$ 63 million). In the net financial expense, there was an decrease of 21.8% (R\$ 6 million), mainly due to the expenses with UBP (impacted by IGP-M and IPCA).

In 9M21, net revenue increased 12.8% (R\$ 46 million), mainly due to the contracts readjustments. The operating costs and expenses had a variation of R\$ 90 million in the period due to the accounting of the GSF solution. In the net financial expense, there was an increase of 35.2% (R\$ 22 million), mainly due to expenses with UBP (impacted by IGP-M and IPCA).



#### Epasa:

Equity Income (R\$ Million)								
EPASA	3Q21	3Q20	Var. %	9M21	9M20	Var.%		
Net Revenue	281	35	696.1%	488	108	353.7%		
Operating Costs / Expenses	(246)	(8)	3130.4%	(391)	(26)	1405.8%		
Deprec. / Amortization	(12)	(5)	160.4%	(36)	(14)	160.3%		
Net Financial Result	(0)	(1)	-69.1%	(1)	(3)	-69.3%		
Income Tax	0	(5)	-	(8)	(13)	-41.2%		
Net Income	22	19	18.0%	51	54	-4.3%		

In 3Q21, net revenue grew R\$ 245 million and the operating costs and expenses were up by R\$ 238 million, due to higher volumes of generation. Depreciation and amortization increased by R\$ 7 million, influenced by the change in the depreciation rate of assets to coincide with the end of the contract; previously, the life cycle of each asset was considered. The net financial expense remained practically stable in the period.

In 9M21, net revenue increased R\$ 380 million and the operating costs and expenses grew R\$ 365 million, due to higher volumes of generation. Depreciation and amortization increased by R\$ 22 million, influenced by the change in the depreciation rate of assets, as explained above. The net financial expense remained practically stable.

#### **EBITDA**

In 3Q21, **EBITDA** was of R\$ 1,093 million, an increase of 31.0% (R\$ 259 million), mainly due to the GSF solution of the regulated and free markets, contractual adjustments and the better performance of wind generation, partially offset by the accounting recognition of the need to replace suppliers, which, in the context of high commodity prices in the world market, of logistical difficulties and currency devaluation, led to a review of capex projections and the start-up date of projects and higher expenses with GSF.

In 9M21, **EBITDA** was of R\$ 2,470 million, an increase of 29.3% (R\$ 560 million). This variation is mainly explained by the same factors that affected the quarter.

EBITDA and Net Income conciliation (R\$ million)								
	3Q21	3Q20	Var.	9M21	9M20	Var.		
Net Income	709	810	-12.5%	1,458	1,162	25.4%		
Depreciation and Amortization	177	138	28.5%	531	523	1.6%		
Financial Result	59	119	-50.1%	168	315	-46.8%		
Income Tax / Social Contribution	147	(233)	-	313	(91)	-		
EBITDA	1,093	834	31.0%	2,470	1,910	29.3%		



### **Financial Result**

Financial Result (IFRS - R\$ Million)							
	3Q21	3Q20	Var.	9M21	9M20	Var.	
Financial Revenues	37	25	47.4%	99	95	4.3%	
Financial Expenses	(97)	(144)	-32.9%	(267)	(411)	-34.9%	
Financial Result	(59)	(119)	-50.1%	(168)	(315)	-46.8%	

In 3Q21, the financial result was a **net financial expense** of R\$ 59 million, a reduction of 50.1% (R\$ 59 million), mainly due to lower expenses with net debt (R\$ 45 million).

In 9M21, the financial result was a **net financial expense** of R\$ 168 million, a reduction of 46.8% (R\$ 147 million), mainly due to lower expenses with net debt (R\$ 136 million).

#### **Income Tax and Social Contribution**

In 3Q21, the income tax and social contribution item registered a negative result of R\$ 147 million, compared to a positive result of R\$ 233 million in 3Q20, a variation of R\$ 380 million. In 9M21, the income tax and social contribution item registered a negative result of R\$ 531 million, compared to a positive result of R\$ 91 million in 9M20, a variation of R\$ 404 million. These variations are explained by the recognition of tax credits of CPFL Renováveis (R\$ 271 million) recorded in 3Q20 and better results recorded by the companies under the presumed profit tax regime in 2021.

#### **Net Income**

In 3Q21, **net income** was R\$ 709 million, a decrease of 12.5% (R\$ 101 million), compared to R\$ 810 million in 3Q20. This result mainly reflects the income tax and social contribution item, due to the recognition of tax credits in 3Q20. In 9M21, **net income** was R\$ 1,458 million, an increase of 25.4% (R\$ 295 million), compared to R\$ 1,162 million in 9M20. These results mainly reflect the higher EBITDA and the gain with the financial result, due to lower expenses with net debt, partially offset by the recognition of tax credits in 3Q20.



# 7) ATTACHMENTS

# 7.1) Balance Sheet - Assets - CPFL Energia

(R\$ thousands)



		Consolidated	
ASSETS	09/30/2021	12/31/2020	09/30/2020
CURREAT			
CURRENT	4 (22 005	2.010.706	6 750 471
Cash and Cash Equivalents	4,633,805	3,918,796	6,758,471
Bonds and Securities	287,057	1,872,079	1,357,372
Consumers, Concessionaries and Licensees	5,591,339	5,206,854	4,739,787
Materials and Supplies	121,305	96,182	83,680
Dividend and Interest on Equity	183,331	80,647	99,942
Income Tax and Social Contribution Recoverable	88,859	87,779	155,524
Other Recoverable Taxes	356,682	337,266	433,502
PIS/COFINS Recoverable over ICMS	499,230		-
Derivatives	385,633	744,660	1,139,475
Sectoral Financial Assets	2,190,504	558,884	332,721
Contractual Assets	27,238	24,833	24,565
Other assets	1,090,044	883,824	808,006
TOTAL CURRENT	15,455,025	13,811,803	15,933,045
NON-CURRENT			
Consumers, Concessionaries and Licensees	288,346	828,314	758,494
Judicial Deposits	755,276	764,760	766,124
Income Tax and Social Contribution Recoverable	111,498	35,415	35,508
Other Recoverable Taxes	271,255	218,650	383,242
PIS/COFINS Recoverable over ICMS	8,751,919	150,329	-
Sectoral Financial Assets	927,714	108,908	_
Derivatives	1,018,891	1,340,113	1,715,469
Deferred Taxes	410,209	585,869	348,049
Concession Financial Assets	12,283,382	10,347,567	9,772,378
Investments at Cost	116,654	116,654	116,654
Other Assets	201,783	172,140	193,624
Investments	1,177,239	1,015,918	1,098,857
Property, Plant and Equipment	8,739,476	8,797,903	8,894,142
Intangible Assets	8,868,490	8,969,637	9,077,416
Contractual Assets	2,262,462	1,842,905	1,581,055
TOTAL NON-CURRENT	46,184,595	35,295,081	34,741,011
	10,101,000	23,200,001	,, , •
TOTAL ASSETS	61,639,621	49,106,884	50,674,056



# 7.2) Balance Sheet - Liabilities — CPFL Energia

(R\$ thousands)



		Consolidated	
LIABILITIES AND SHAREHOLDERS' EQUITY	09/30/2021	12/31/2020	09/30/2020
	05,00,1011	,,	00,00,2020
CURRENT			
Trade Payables	4,732,519	3,909,517	2,881,472
Borrowings	1,556,543	2,797,195	3,466,905
Debentures	1,652,967	1,191,270	1,301,309
Private Pension Plan	348,467	199,803	154,851
Regulatory Liabilities	424,237	108,371	114,067
Income Tax and Social Contribution Payable	158,270	91,470	178,712
Other Taxes, Fees and Contributions	989,186	873,752	1,057,835
Intercompany Loans	-	2,409,545	-
Dividends	1,810,724	906,852	2,120,493
Estimated Payroll	204,825	133,429	184,210
Derivatives	406	1,354	-
Sector Financial Liability	-	41,514	-
Provisions for Demobilization and Environmental Expenses	20,775	19,946	20,834
Use of Public Asset	16,212	12,573	12,573
Other Payables	1,618,208	1,709,358	1,496,983
TOTAL CURRENT	13,533,339	14,405,951	12,990,245
NON-CURRENT			
Trade Payables	383,468	456,658	399,297
Borrowings	10,536,840	8,624,840	8,915,535
Debentures	5,805,775	6,257,032	6,508,223
Private Pension Plan	2,508,594	2,759,826	1,849,054
Income Tax and Social Contribution Payable	169,566	165,900	157,883
Other Taxes, Fees and Contributions	865	839	830
Deferred Tax Liabilities	814,901	767,807	891,192
Provision for Tax, Civil and Labor Risks	587,318	616,136	530,281
Intercompany Loans	2,474,903	-	2,395,881
Derivatives	65,164	-	-
Sector Financial Liability	65,746	185,592	518,300
Provisions for Demobilization and Environmental Expenses	181,321	184,955	213,882
Use of Public Asset	127,262	112,055	100,290
PIS/COFINS Devolution Consumers	9,051,471	114,484	-
Other Payables	272,527	219,032	382,458
TOTAL NON-CURRENT	33,045,722	20,465,155	22,863,105
CHAREILOI DEDGI FOLITTY			
SHAREHOLDERS' EQUITY	0 200 674	0 200 074	0.200.000
Issued Capital	9,388,071	9,388,071	9,388,080
Capital Reserves	(1,650,078)	(1,643,775)	(1,643,776)
Legal Reserve	1,218,283	1,218,283	1,036,125
Statutory reserve - Working Capital Improvement	4,072,689	5,803,185	4,046,305
Dividend	-	865,248	-
Accumulated Comprehensive Income	(1,750,810)	(1,695,235)	(990,716)
Retained Earnings	3,477,898	-	2,698,679
	14,756,053	13,935,777	14,534,698
Equity attributable to noncontrolling interests	304,508	300,001	286,008
TOTAL SHAREHOLDERS' EQUITY	15,060,560	14,235,778	14,820,706
TOTAL LIABILITIES AND CHARGING PERCLECUTO	61 620 621	40 100 004	E0 674 0E6
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	61,639,621	49,106,884	50,674,056



# 7.3) Income Statement – CPFL Energia

(R\$ thousands)



	Consolidat	ed				_
	3Q21	3Q20	Variation	9M21	9M20	Variation
OPERATING REVENUES						
Electricity Sales to Final Customers	8,962,641	7,505,802	19.4%	25,410,358	22,253,622	14.2%
Electricity Sales to Distributors	1,918,206	1,297,020	47.9%	4,434,541	3,494,689	26.9%
Revenue from building the infrastructure	797,838	690,319	15.6%	2,164,696	1,789,593	21.0%
Update of concession's financial asset	271,195	79,774	240%	752,069	157,124	378.6%
Sectorial financial assets and liabilities	1,869,802	255,624	631.5%	2,813,173	83,080	3286%
Other Operating Revenues	1,846,608	1,488,204	24.1%	5,278,664	4,263,900	23.8%
	15,666,290	11,316,742	38.4%	40,853,502	32,042,010	27.5%
DEDUCTIONS FROM OPERATING REVENUES	(4,476,406)	(3,535,722)	26.6%	(12,562,686)	(10,417,079)	20.6%
NET OPERATING REVENUES	11,189,884	7,781,020	43.8%	28,290,816	21,624,931	30.8%
COST OF ELECTRIC ENERGY SERVICES						
Electricity Purchased for Resale	(5,927,641)	(3,582,924)	65.4%	(13,809,570)	(10,831,541)	27.5%
Electricity Network Usage Charges	(984,814)	(884,948)	11.3%	(3,268,315)	(2,000,939)	63.3%
, 3	(6,912,455)	(4,467,872)	54.7%	(17,077,886)	(12,832,480)	33.1%
OPERATING COSTS AND EXPENSES						
Personnel	(397,448)	(354,870)	12.0%	(1,144,776)	(1,066,447)	7.3%
Material	(92,713)	(74,125)	25.1%	(248,457)	(207,019)	20.0%
Outsourced Services	(155,492)	(127,637)	21.8%	(461,743)	(449,342)	2.8%
Other Operating Costs/Expenses	(245,475)	(170,166)	44.3%	(660,064)	(565,564)	16.7%
Allowance for Doubtful Accounts	(106,220)	(36,372)	192.0%	(260,195)	(174,344)	49.2%
Legal and judicial expenses	(58,015)	(43,655)	32.9%	(120,979)	(107,417)	12.6%
Others	(81,240)	(90,139)	-9.9%	(278,890)	(283,803)	-1.7%
Cost of building the infrastructure	(939,973)	(685,234)	37.2%	(2,299,976)	(1,780,831)	29.2%
Employee Pension Plans	(56,723)	(42,813)	32.5%	(170,217)	(131,065)	29.9%
Depreciation and Amortization	(362,879)	(324,803)	11.7%	(1,073,694)	(1,039,924)	3.2%
Amortization of Concession's Intangible	(71,656)	(56,633)	26.5%	(215,354)	(200,852)	7.2%
	(2,322,358)	(1,836,280)	26.5%	(6,274,281)	(5,441,044)	15.3%
EBITDA <sup>1</sup>	2,595,840	1,954,094	32.8%	6,615,538	4,858,457	36.2%
INCOME FROM ELECTRIC ENERGY SERVICE	1,955,071	1,476,868	32.4%	4,938,650	3,351,407	47.4%
FINANCIAL REVENUES (EXPENSES)						
Financial Revenues	251,939	139,622	80.4%	800,803	760,397	5.3%
Financial Expenses	(441,346)	(331,666)	33.1%	(1,120,511)	(903,693)	24.0%
·	(189,407)	(192,044)	-1.4%	(319,708)	(143,297)	1
EQUITY ACCOUNTING						
Equity Accounting	206,235	95,790	115.3%	387,840	266,274	45.7%
Assets Surplus Value Amortization	(145)	(145)	113.370	(435)	(435)	13.7 70
Assets Surplus Value Amortization	206,090	95,645	115.5%	387,405	265,839	45.7%
THEOLE DEPOSE TAVES	- · · · · · · · · · · · · · · · · · · ·	,		· · · · · · · · · · · · · · · · · · ·	,	
INCOME BEFORE TAXES	1,971,754	1,380,469	42.8%	5,006,347	3,473,950	44.1%
Social Contribution	(144,987)	(10,207)	1320.5%	(401,377)	(205,238)	95.6%
Income Tax	(390,971)	(18,673)	1993.8%	(1,081,884)	(550,790)	96.4%
NET INCOME	1,435,797	1,351,589	6.2%	3,523,087	2,717,922	29.6%
Controlling Shareholders' Interest	1,401,850	1,337,434	4.8%	3,455,962	2,678,569	29.0%
Non-Controlling Shareholders' Interest	33,947	14,155	139.8%	67,125	39,354	70.6%

Note: (1) EBITDA is calculated from the sum of net income, taxes, financial result and depreciation/amortization, according to CVM Instruction no. 527/12.



# 7.4) Income Statement by business segment

I	ncome Statemer	nt by business	segment - CPFL	Energia (R\$ mi	llion)		
	Distribution	Generation	Commerciali- zation	Services	Others	Eliminations	Total
		3	3Q21				
Net operating revenue	9,593	1,233	652	217	1	(506)	11,190
Operating costs and expenses	(8,290)	(524)	(729)	(175)	(23)	506	(9,235)
Depreciation e amortization	(232)	(177)	(1)	(9)	(16)	-	(435)
Income from electric energy service	1,303	710	(77)	42	(23)	(0)	1,955
Equity accounting	-	206	-	-	-	-	206
EBITDA	1,535	1,093	(75)	51	(7)	-	2,596
Financial result	(142)	(59)	0	2	10	-	(189)
Income (loss) before taxes	1,160	856	(77)	44	(12)	-	1,972
Income tax and social contribution	(363)	(147)	23	(11)	(38)	-	(536)
Net income (loss)	798	709	(54)	32	(50)	-	1,436
			3Q20				
Net operating revenue	6,286	1,016	758	190	0	(470)	7,781
Operating costs and expenses	(5,435)	(416)	(751)	(148)	(24)	470	(6,304)
Depreciation e amortization	(220)	(138)	(1)	(7)	(16)	-	(382)
Income from electric energy service	852	600	7	42	(24)	(0)	1,477
Equity accounting	-	96	-	-	-		96
EBITDA	1,072	834	8	49	(8)	-	1,954
Financial result	(75)	(119)	7	0	(6)	-	(192)
Income (loss) before taxes	777	578	13	42	(29)	-	1,380
Income tax and social contribution	(206)	233	(4)	(5)	(46)	-	(29)
Net income (loss)	571	810	9	37	(76)	-	1,352
		Va	riation				
Net operating revenue	52.6%	21.4%	-14.0%	14.1%	3027.8%	7.7%	43.8%
Operating costs and expenses	52.5%	26.0%	-3.0%	17.9%	-1.4%	7.7%	46.5%
Depreciation e amortization	5.6%	28.5%	-7.4%	22.6%	-0.1%	-	13.9%
Income from electric energy service	53.0%	18.2%	=	0.8%	-4.0%	-15.8%	32.4%
Equity accounting	-	115.3%	-	-	-	-	115.3%
EBITDA	43.2%	31.0%	-	3.9%	-12.1%	-	32.8%
Financial result	90.6%	-50.1%	-99.8%	325.5%	-	-	-1.4%
Income (loss) before taxes	49.3%	48.3%	-	3.8%	-58.8%	-	42.8%
Income tax and social contribution	76.3%	-	-	111.8%	-19.0%	-	1755.8%
Net income (loss)	39.6%	-12.5%	-	-12.0%	-34.5%	_	6.2%

I	ncome Statemer	t by business	segment - CPFL	Energia (R\$ mil	lion)		
	Distribution	Generation	Commerciali- zation	Services	Others	Eliminations	Total
		9	M21				
Net operating revenue	24,208	2,951	1,866	621	1	(1,357)	28,29
Operating costs and expenses	(20,846)	(1,400)	(1,893)	(500)	(70)	1,357	(23,352
Depreciation e amortization	(684)	(531)	(3)	(24)	(47)	-	(1,289
Income from electric energy service	3,362	1,551	(27)	121	(69)	0	4,939
Equity accounting	-	388	-	-	-	-	388
EBITDA	4,045	2,470	(24)	145	(21)	-	6,616
Financial result	(233)	(168)	63	2	15	-	(320
Income (loss) before taxes	3,129	1,771	37	123	(53)	-	5,006
Income tax and social contribution	(1,070)	(313)	(16)	(31)	(52)	-	(1,483
Net income (loss)	2,058	1,458	20	92	(105)	-	3,523
		9	M20				
Net operating revenue	17,783	2,352	2,186	517	(4)	(1,208)	21,625
Operating costs and expenses	(15,600)	(1,231)	(2,160)	(416)	(75)	1,208	(18,274
Depreciation e amortization	(648)	(523)	(2)	(21)	(47)	-	(1,241
Income from electric energy service	2,183	1,121	26	101	(79)	0	3,351
Equity accounting	-	266	-	-	-	-	266
EBITDA	2,831	1,910	28	122	(32)	-	4,858
Financial result	150	(315)	18	1	3	-	(143
Income (loss) before taxes	2,333	1,071	44	102	(77)	-	3,474
Income tax and social contribution	(764)	91	(14)	(21)	(47)	-	(756
Net income (loss)	1,568	1,162	29	81	(123)	-	2,718
		Va	riation				
Net operating revenue	36.1%	25.5%	-14.6%	20.2%	-	12.3%	30.89
Operating costs and expenses	33.6%	13.7%	-12.4%	20.2%	-7.8%	12.3%	27.89
Depreciation e amortization	5.5%	1.6%	20.0%	18.1%	-	-	3.9
Income from electric energy service	54.0%	38.4%	-	19.9%	-13.6%	-7.7%	47.49
Equity accounting	-	45.7%	-	-	-	-	45.79
EBITDA	42.9%	29.3%	-	19.6%	-33.6%	-	36.20
Financial result	-	-46.8%	260.2%	59.3%	426.4%	-	123.19
Income (loss) before taxes	34.1%	65.3%	-16.3%	20.5%	-30.4%	-	44.19
Income tax and social contribution	40.0%	0.0%	13.9%	47.4%	10.2%	-	96.29
Net income (loss)	31.2%	25.4%	-31.2%	13.4%	-15.0%	-	29.60



# 7.5) Cash Flow – CPFL Energia

(R\$ thousands)



Consolidated		
	3Q21	Last 12M
Beginning Balance	2,738,478	6,758,471
Net Income Before Taxes	1,971,754	6,329,738
Depreciation and Amortization	434,533	1,714,270
Interest on Debts and Monetary and Foreign Exchange Restatements	59,125	193,197
Consumers, Concessionaries and Licensees	(429,089)	(702,769)
Sectoral Financial Assets	(1,921,994)	(2,691,879)
Accounts Receivable - Resources Provided by the CDE/CCEE	27,217	(36,614)
Suppliers	997,393	1,809,635
Sectoral Financial Liabilities	(196,848)	(748,014)
Accounts Payable - CDE	(3,401)	(42,024)
Interest on Debts and Debentures Paid	(148,050)	(561,914)
Income Tax and Social Contribution Paid	(449,947)	(1,407,511)
Others	397,289	(77,475)
	(1,233,771)	(2,551,097)
Total Operating Activities	737,983	3,778,641
Investment Activities		
Purchases of Contract Asset, Property, Plant and Equipment and Intangible Assets	(915,818)	(3,388,842)
Securities, Pledges and Restricted Deposits	(4,286)	1,095,616
Others	1,275	560
Total Investment Activities	(918,829)	(2,292,666)
Financing Activities		
Loans and Debentures	2,439,942	3,904,114
Principal Amortization of Loans and Debentures, Net of Derivatives	(359,447)	(3,660,111)
Dividend and Interest on Equity Paid	(4,320)	(3,851,516)
Intragroup Loans with Subsidiaries	-	-
Amortization of Intragroup Loans with Subsidiaries	-	(3,824)
Others	-	695
Total Financing Activities	2,076,175	(3,610,641)
Cash Flow Generation	1,895,329	(2,124,667)
Ending Balance - 09/30/2021	4,633,805	4,633,805



# 7.6) Income Statement – Generation Segment

(R\$ thousands)









	Consolidat	ted				
	3Q21	3Q20	Variation	9M21	9M20	Variation
OPERATING REVENUES						
Electricity Sales to Final Customers	2,939	5,613	-47.6%	10,130	17,563	-42.3%
Electricity Sales to Distributors	1,277,197	1,007,685	26.7%	3,005,090	2,371,283	26.7%
Other Operating Revenues	35,937	20,239	77.6%	81,404	55,213	47.4%
	1,312,157	1,088,005	20.6%	3,166,823	2,538,399	24.8%
DEDUCTIONS FROM OPERATING REVENUES	(78,926)	(71,878)	9.8%	(215,355)	(186,354)	15.6%
NET OPERATING REVENUES	1,233,231	1,016,127	21.4%	2,951,467	2,352,045	25.5%
COST OF ELECTRIC ENERGY SERVICES						
Electricity Purchased for Resale	(49,176)	(78,515)	-37.4%	(199,866)	(175,881)	13.6%
Electricity Network Usage Charges	(36,841)	(33,899)	8.7%	(109,003)	(100,120)	8.9%
	(86,017)	(112,414)	-23.5%	(308,869)	(276,001)	11.9%
OPERATING COSTS AND EXPENSES						
Personnel	(38,689)	(34,793)	11.2%	(103,494)	(106,871)	-3.2%
Material	(9,309)	(12,625)	-26.3%	(19,960)	(26,047)	-23.4%
Outsourced Services	(56,257)	(45,073)	24.8%	(163,122)	(151,506)	7.7%
Other Operating Costs/Expenses	(17,412)	(23,187)	-24.9%	(65,290)	(60,360)	8.2%
Allowance for Doubtful Accounts	(613)	(1,979)	-69.0%	(2,234)	(4,474)	-50.1%
Legal and judicial expenses	(5,666)	(5,548)	2.1%	(16,812)	(12,244)	37.3%
Others	(11,133)	(15,660)	-28.9%	(46,244)	(43,641)	6.0%
Cost of building the infrastructure	(138,218)	(49,384)	179.9%	(205,478)	(85,578)	140.1%
Employee Pension Plans	(991)	(705)	40.7%	(3,022)	(2,278)	32.7%
Depreciation and Amortization	(134,987)	(95,046)	42.0%	(404,879)	(395,332)	2.4%
Amortization of Concession's Intangible	(41,845)	(42,500)	-1.5%	(125,921)	(127,097)	-0.9%
	(437,708)	(303,313)	44.3%	(1,091,167)	(955,069)	14.3%
EBITDA <sup>1</sup>	1,092,573	833,736	31.0%	2,470,071	1,909,679	29.3%
INCOME FROM ELECTRIC ENERGY SERVICE	709,507	600,400	18.2%	1,551,432	1,120,976	38.4%
FINA NCIA L REVENUES (EXPENSES)	·	•		•		
Financial Revenues	37,455	25,405	47.4%	99,196	95,139	4.3%
Financial Expenses	(96,607)	(143,950)	-32.9%	(267,063)	(410,507)	-34.9%
i manda Expenses	(59,152)	(118,545)	-50.1%	(167,867)	(315,368)	-46.8%
EQUITY A CCOUNTING		,,		( - , ,	(,,	
Equity Accounting	206,235	95,790	115.3%	387,840	266,274	45.7%
Assets Surplus Value Amortization	(145)	(145)	0.0%	(435)	(435)	0.0%
Assets Surpius Value Amortization	206,090	95,645	115.5%	387,405	265,839	45.7%
		55/5.5		50.7.50		
INCOME BEFORE TAXES ON INCOME	856,445	577,501	48.3%	1,770,969	1,071,447	65.3%
Social Contribution	(41,530)	59,303	-	(88,228)	18,388	-
Income Tax	(105,672)	173,334	-	(225,169)	72,663	-
NET INCOME	709,243	810,137	-12.5%	1,457,573	1,162,499	25.4%
Controlling Shareholders' Interest	675,245	795,984	-15.2%	1,391,055	1,123,108	23.9%
Non-Controlling Shareholders' Interest	33,998	14,153	140.2%	66,518	39,391	68.9%

Note: (1) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result and depreciation/amortization, as CVM Instruction no. 527/12.



### 7.7) Income Statement – Distribution Segment

(R\$ thousand)









	Consoli	dated				
	3021	3020	Variation	9M21	9M20	Variation
OPERATING REVENUE	_	-				
Electricity Sales to Final Customers	8,462,468	6,919,652	22.3%	23,950,085	20,593,562	16.3%
Electricity Sales to Distributors	743,656	333,480	123.0%	1,699,905	1,098,486	54.7%
Revenue from building the infrastructure	801,755	635,850	26.1%	2,094,498	1,695,253	23.6%
Adjustments to the concession's financial asset	271,195	79,774	240.0%	752,069	157,124	378.6%
Sectoral financial assets and liabilities	1,869,802	255,624	631.5%	2,813,173	83,080	3286.1%
Other Operating Revenues	1,769,168	1,431,484	23.6%	5,067,032	4,104,378	23.5%
	13,918,042	9,655,864	44.1%	36,376,763	27,731,885	31.2%
DEDUCTIONS FROM OPERATING REVENUE	(4,325,247)	(3,369,608)	28.4%	(12,168,615)	(9,949,210)	22.3%
NET OPERATING REVENUE	9,592,795	6,286,256	52.6%	24,208,148	17,782,675	36.1%
COST OF ELECTRIC ENERGY SERVICES						
Electricity Purchased for Resale	(5,477,791)	(3,057,958)	79.1%	(12,569,505)	(9,279,132)	35.5%
Electricity Network Usage Charges	(954,793)	(857,496)	11.3%	(3,179,878)	(1,922,329)	65.4%
	(6,432,584)	(3,915,453)	64.3%	(15,749,383)	(11,201,461)	40.6%
OPERATING COSTS AND EXPENSES						
Personnel	(247,315)	(228,369)	8.3%	(729,001)	(688,523)	5.9%
Material	(56,744)	(43,741)	29.7%	(154,111)	(132,477)	16.3%
Outsourced Services	(225,437)	(199,526)	13.0%	(659,025)	(607,417)	8.5%
Other Operating Costs/Expenses	(238,229)	(149,532)	59.3%	(609,671)	(497,984)	22.4%
Allowance for Doubtful Accounts	(107,461)	(34,919)	207.7%	(261,396)	(172,102)	51.9%
Legal and Judicial Expenses	(55,559)	(43,103)	28.9%	(113,930)	(103,802)	9.8%
Others	(75,208)	(71,510)	5.2%	(234,345)	(222,080)	5.5%
Cost of building the infrastructure	(801,755)	(635,850)	26.1%	(2,094,498)	(1,695,253)	23.6%
Employee Pension Plans	(55,732)	(42,108)	32.4%	(167,195)	(128,787)	29.8%
Depreciation and Amortization	(218,253)	(205,909)	6.0%	(641,150)	(605,468)	5.9%
Amortization of Concession's Intangible	(14,133)	(14,133)	22.20/	(42,399)	(42,399)	45.00/
	(1,857,596)	(1,519,168)	22.3%	(5,097,048)	(4,398,308)	15.9%
EBITDA <sup>1</sup>	1,535,002	1,071,677	43.2%	4,045,264	2,830,773	42.9%
EBIT	1,302,615	851,635	53.0%	3,361,716	2,182,906	54.0%
FINANCIA L INCOME (EXPENSE)						
Financial Income	195,935	105,768	85.3%	605,275	635,451	-4.7%
Financial Expenses	(338,281)	(180,459)	87.5%	(838,320)	(485,406)	72.7%
Thateat Expenses	(142,345)	(74,691)	90.6%	(233,045)	150,045	72.770
INCOME BEFORE TAXES ON INCOME	1,160,270	776,943	49.3%	3,128,671	2,332,951	34.1%
Social Contribution	(96,837)	(55,072)	75.8%	(287,714)	(203,063)	41.7%
Income Tax	(265,834)	(150,648)	76.5%	(782,623)	(561,395)	39.4%

Note: (1) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result and depreciation/amortization, as CVM Instruction no. 527/12.



### 7.8) Economic-Financial performance by Distributor

(R\$ thousand)







		CPFL PAULIST	T <b>A</b>			
	3Q21	3Q20	Var.	9M21	9M20	Var.
Gross Operating Revenue	6,380,408	4,334,779	47.2%	16,445,345	12,195,565	34.8%
Net Operating Revenue	4,432,381	2,882,339	53.8%	11,072,443	7,965,948	39.0%
Cost of Electric Power	(3,048,157)	(1,851,732)	64.6%	(7,413,870)	(5,197,077)	42.7%
Operating Costs & Expenses	(801,379)	(629,382)	27.3%	(2,175,403)	(1,772,921)	22.7%
EBIT	582,845	401,225	45.3%	1,483,170	995,950	48.9%
EBITDA <sup>(1)</sup>	661,832	475,537	39.2%	1,715,357	1,214,017	41.3%
Financial Income (Expense)	(37,701)	(19,598)	92.4%	(81,113)	107,352	-
Income Before Taxes	545,145	381,628	42.8%	1,402,056	1,103,302	27.1%
Net Income	378,319	246,650	53.4%	934,996	712,243	31.3%

		CPFL PIRATINI	<b>IG</b> A			
	3Q21	3Q20	Var.	9M21	9M20	Var.
<b>Gross Operating Revenue</b>	2,374,555	1,690,083	40.5%	6,438,135	4,930,210	30.6%
Net Operating Revenue	1,638,661	1,093,627	49.8%	4,290,536	3,153,785	36.0%
Cost of Electric Power	(1,215,735)	(759,853)	60.0%	(3,049,257)	(2,193,551)	39.0%
Operating Costs & Expenses	(256,901)	(198,488)	29.4%	(686,595)	(593,382)	15.7%
EBIT	166,025	135,285	22.7%	554,685	366,853	51.2%
EBITDA <sup>(1)</sup>	196,833	164,419	19.7%	645,241	454,063	42.1%
Financial Income (Expense)	(14,883)	(2,362)	530.1%	9,249	44,258	-79.1%
Income Before Taxes	151,142	132,923	13.7%	563,934	411,111	37.2%
Net Income	103,194	85,311	21.0%	369,474	263,856	40.0%

		RGE				
	3Q21	3Q20	Var.	9M21	9M20	Var.
<b>Gross Operating Revenue</b>	4,529,667	3,147,363	43.9%	11,835,195	9,263,298	27.8%
Net Operating Revenue	3,068,755	1,961,512	56.4%	7,719,531	5,710,938	35.2%
Cost of Electric Power	(1,875,344)	(1,113,287)	68.5%	(4,561,773)	(3,290,173)	38.6%
Operating Costs & Expenses	(697,790)	(564,398)	23.6%	(1,954,364)	(1,703,209)	14.7%
EBIT	495,620	283,827	74.6%	1,203,394	717,556	67.7%
EBITDA <sup>(1)</sup>	602,541	384,966	56.5%	1,518,426	1,017,155	49.3%
Financial Income (Expense)	(86,720)	(49,779)	74.2%	(147,061)	(3,837)	3732.5%
Income Before Taxes	408,900	234,047	74.7%	1,056,333	713,719	48.0%
Net Income	274,799	221,318	24.2%	692,478	525,662	31.7%

		CPFL SANTA CR	RUZ			
	3Q21	3Q20	Var.	9M21	9M20	Var.
<b>Gross Operating Revenue</b>	633,412	483,639	31.0%	1,658,088	1,342,813	23.5%
Net Operating Revenue	452,998	348,779	29.9%	1,125,638	952,003	18.2%
Cost of Electric Power	(293,347)	(190,581)	53.9%	(724,484)	(520,660)	39.1%
Operating Costs & Expenses	(101,526)	(126,900)	-20.0%	(280,687)	(328,796)	-14.6%
EBIT	58,125	31,298	85.7%	120,467	102,547	17.5%
EBITDA <sup>(1)</sup>	73,796	46,755	57.8%	166,240	145,538	14.2%
Financial Income (Expense)	(3,041)	(2,953)	3.0%	(14,120)	2,272	-
Income Before Taxes	55,084	28,345	94.3%	106,348	104,819	1.5%
Net Income	41,286	17,943	130.1%	61,387	66,732	-8.0%

Note: (1) EBITDA (IFRS) is calculated from the sum of net income, taxes, financial result and depreciation/amortization, as CVM Instruction no. 527/12.



# 7.9) Sales within the Concession Area by Distributor

(In GWh)









CPFL Paulista						
	3Q21	3Q20	Var.	9M21	9M20	Var.
Residential	2,398	2,414	-0.6%	7,557	7,299	3.5%
Industrial	2,873	2,629	9.3%	8,674	7,519	15.4%
Commercial	1,241	1,164	6.6%	3,990	3,813	4.6%
Others	1,194	1,209	-1.2%	3,419	3,351	2.0%
Total	7,707	7,417	3.9%	23,640	21,982	7.5%

	СР	FL Piratininga				
	3Q21	3Q20	Var.	9M21	9M20	Var.
Residential	1,006	1,007	-0.1%	3,192	3,046	4.8%
Industrial	1,656	1,510	9.6%	4,915	4,375	12.3%
Commercial	609	550	10.7%	1,943	1,765	10.1%
Others	333	311	7.1%	1,014	950	6.8%
Total	3,604	3,378	6.7%	11,064	10,136	9.2%

		RGE				
	3Q21	3Q20	Var.	9M21	9M20	Var.
Residential	1,398	1,409	-0.8%	4,347	4,356	-0.2%
Industrial	1,664	1,513	10.0%	4,865	4,252	14.4%
Commercial	559	511	9.5%	1,783	1,765	1.0%
Others	876	1,025	-14.5%	3,273	3,684	-11.2%
Total	4,497	4,458	0.9%	14,268	14,057	1.5%

CPRL Santa Cruz							
	3Q21	3Q20	Var.	9M21	9M20	Var.	
Residential	217	212	2.4%	663	633	4.6%	
Industrial	279	278	0.6%	867	775	11.9%	
Commercial	83	78	5.8%	264	251	5.2%	
Others	195	202	-3.6%	580	584	-0.8%	
Total	774	770	0.5%	2,373	2,243	5.8%	

Total CPRL Energia							
	3Q21	3Q20	Var	9M21	9M20	Var.	
Residential	5,019	5,041	-0.4%	15,759	15,334	2.8%	
Industrial	6,472	5,930	9.1%	19,321	16,921	14.2%	
Commercial	2,492	2,304	8.2%	7,980	7,594	5.1%	
Others	2,599	2,748	-5.4%	8,286	8,569	-3.3%	
Total	16,581	16,023	3.5%	51,345	48,419	6.0%	



# 7.10) Sales to the Captive Market by Distributor

(in GWh)









CPFL Paulista							
	3Q21	3Q20	Var.	9M21	9M20	Var.	
Residential	2.398	2.414	-0,6%	7.557	7.299	3,5%	
Industrial	496	519	-4,6%	1.505	1.470	2,3%	
Commercial	812	841	-3,4%	2.667	2.739	-2,6%	
Others	1.119	1.156	-3,1%	3.213	3.193	0,6%	
Total	4.825	4.930	-2,1%	14.941	14.700	1,6%	

CPFL Piratininga							
	3Q21	3Q20	Var.	9M21	9M20	Var.	
Residential	1.006	1.007	-0,1%	3.192	3.046	4,8%	
Industrial	195	204	-4,6%	596	592	0,7%	
Commercial	361	369	-2,3%	1.208	1.193	1,2%	
Others	240	241	-0,4%	733	731	0,4%	
Total	1.801	1.821	-1,1%	5.729	5.561	3,0%	

		RGE				
	3Q21	3Q20	Var.	9M21	9M20	Var.
Residential	1.398	1.409	-0,8%	4.347	4.356	-0,2%
Industrial	351	372	-5,7%	1.047	1.068	-1,9%
Commercial	435	416	4,7%	1.384	1.435	-3,5%
Others	820	1.006	-18,5%	3.115	3.649	-14,6%
Total	3.004	3.203	-6,2%	9.893	10.507	-5,8%

CPFL Santa Cruz								
	3Q21	3Q20	Var.	9M21	9M20	Var.		
Residential	217	212	2,4%	663	633	4,6%		
Industrial	58	68	-15,2%	178	218	-18,3%		
Commercial	64	67	-4,3%	212	219	-3,2%		
Others	194	202	-3,9%	577	583	-1,0%		
Total	533	549	-2.9%	1.630	1.653	-1.4%		

Total CPFL Energia								
	3Q21	3Q20	Var.	9M21	9M20	Var.		
Residential	5.019	5.041	-0,4%	15.759	15.334	2,8%		
Industrial	1.099	1.164	-5,5%	3.325	3.347	-0,6%		
Commercial	1.672	1.693	-1,2%	5.471	5.586	-2,1%		
Others	2.373	2.604	-8,9%	7.639	8.155	-6,3%		
Total	10.164	10.503	-3,2%	32.194	32.422	-0,7%		



# 7.11) Information on Interest in Companies

Energy distribution	Company type	Equity interest	Location (state)	Number of municipalities	Approximate number of consumers (in thousands)	Concession period	End of the concession
Companhia Paulista de Força e Luz ("CPFL Paulista")	Publicly-held corporation	Direct 100%	Interior of São Paulo	234	4,750	30 years	November 2027
Companhia Piratininga de Força e Luz ("CPFL Piratininga")	Publicly-held corporation	Direct 100%	Interior and coast of São Paulo	27	1,858	30 years	October 2028
RGE Sul Distribuidora de Energia S.A. ("RGE")	Publicly-held corporation	Direct and Indirect 100%	Interior of Rio Grande do Sul	381	3,018	30 years	November 2027
Companhia Jaguari de Energia ("CPFL Santa Cruz")	Privately-held corporation	Direct 100%	Interior of São Paulo, Paraná and Minas Gerais	45	484	30 years	July 2045

Energy generation (conventional and renewable	Commonwhime	Equity interest	Location (state)	Number of plants / type	Installed p	oower (MW)
sources) and Energy transmission	Company type	Equity interest	Location (state)	of energy	Total	CPFL share
CPFL Geração de Energia S.A. ("CPFL Geração")	Publicly-held corporation	Direct 100%	São Paulo e Goiás	n/a	n/a	n/a
CERAN - Companhia Energética Rio das Antas ("CERAN")	Privately-held corporation	Indirect 65%	Rio Grande do Sul	3 Hydropower	360	234
Foz do Chapecó*) ("Foz do Chapecó*)	Privately-held corporation	Indirect 51% (c)	Santa Catarina e Rio Grande do Sul	1 Hydropower	855	436
Campos Novos Energia S.A. ("ENERCAN")	Privately-held corporation	Indirect 48.72%	Santa Catarina	1 Hydropower	880	429
BAESA - Energética Barra Grande S.A. ("BAESA")	Publicly-held corporation	Indirect 25.01%	Santa Catarina e Rio Grande do Sul	1 Hydropower	690	173
Centrais Elétricas da Paraíba S.A. ("EPASA")	Privately-held corporation	Indirect 53.34%	Paraíba	2 Thermal	342	182
Paulista Lajeado Energia S.A. ("Paulista Lajeado")	Privately-held corporation	Indirect 59.93% (a)	Tocantins	1 Hydropower	903	38
CPFL Energias Renováveis S.A. ("CPFL Renováveis")	Publicly-held corporation	Direct and Indirect 100%	(b)	(b)	(b)	(b)
CPFL Centrais Geradoras Ltda ("CPFL Centrais Geradoras")	Limited liability company	Direct 100%	São Paulo e Minas Gerais	6 SHPs	4	4
CPFL Transmissão Piracicaba S.A ("CPFL Transmissão Piracicaba")	Privately-held corporation	Indirect 100%	São Paulo	n/a	n/a	n/a
CPFL Transmissão Morro Agudo S.A ("CPFL Transmissão Morro Agudo")	Privately-held corporation	Indirect 100%	São Paulo	n/a	n/a	n/a
CPFL Transmissão Maracanaú S.A. ("CPFL Maracanaú") (e)	Privately-held corporation	Indirect	Ceará	n/a	n/a	n/a
CPFL Transmissão Sul I S.A. ("CPFL Sul I")	Privately-held corporation	Indirect 100%	Santa Catarina	n/a	n/a	n/a
CPFL Transmissão Sul II S.A. ("CPFL Sul II")	Privately-held corporation	Indirect 100%	Rio Grande do Sul	n/a	n/a	n/a
Transmissoras	Privately-held corporation	Indirect 100%	São Paulo, Santa Catarina e Rio Grande do Sul	n/a	n/a	n/a

- Notes:
  (a) The joint venture Chapecoense fully consolidates the interim financial statements of its direct subsidiary, Foz de Chapecó, and fully consolidates its financial statements;
  (b) Paulista Lajeado has a 7% participation in the installed power of Investco S.A. (5.94% share of its capital);
  (c) CPFL Renováveis has 51.54% of the assured energy and power of HPP Serra da Mesa, whose concession belongs to Furnas.

# 3Q21 CPFL Results



Energy commercialization	Company type	Core activity	Equity interest
CPFL Comercialização Brasil S.A. ("CPFL Brasil")	Privately-held corporation	Energy commercialization	Direct 100%
Clion Assessoria e Comercialização de Energia Elétrica Ltda ("CPFL Meridional")	Limited liability company	Commercialization and provision of energy services	Indirect 100%
CPFL Comercialização de Energia Cone Sul Ltda ("CPFL Cone Sul")	Limited liability company	Energy commercialization	Indirect 100%
CPFL Planalto Ltda ("CPFL Planalto")	Limited liability company	Energy commercialization	Direct 100%
CPFL Brasil Varejista de Energia Ltda ("CPFL Brasil Varejista")	Limited liability company	Energy commercialization	Indirect 100%
Provision of services	Company type	Core activity	Equity interest
CPFL Serviços, Equipamentos, Industría e Comércio S.A. ("CPFL Serviços")	Privately-held corporation	Manufacturing, commercialization, rental and maintenance of electro- mechanical equipment and service	Direct 100%
Nect Serviços Administrativos de Infraestrutura Ltda ("CPFL Infra")	Limited liability company	Provision of infrastructure and fleet services	Direct 100%
Nect Servicos Administrativos de Recursos Humanos Ltda ("CPFL Pessoas")	Limited liability company	Provision of human resources services	Direct 100%
Nect Servicos Administrativos Financeiros Ltda ("CPFL Finanças")	Limited liability company	Provision of financial services	Direct 100%
Nect Servicos Adm de Suprimentos E Logistica Ltda ("CPFL Supre")	Limited liability company	Supply and logistics services	Direct 100%
CPFL Atende Centro de Contatos e Atendimento Ltda ("CPFL Atende")	Limited liability company	Provision of call center services	Direct 100%
CPFL Total Serviços Administrativos S.A. ("CPFL Total")	Privately-held corporation	Collection services	Indirect 100%
CPFL Eficiência Energética Ltda ("CPFL Eficiência")	Limited liability company	Energy efficiency management	Direct 100%
TI Nect Serviços de Informática Ltda ("Authi")	Limited liability company	Provision of IT services	Direct 100%
CPFL Geração Distribuída de Energia Ltda ("CPFL GD")	Limited liability company	Provision of maintenance services for energy generation companies	Indirect 100%
Others	Company type	Core activity	Equity interest
CPFL Jaguari de Geração de Energia Ltda ("Jaguari Geração")	Limited liability company	Holding company	Direct 100%
Chapecoense Geração S.A. ("Chapecoense")	Privately-held corporation	Holding company	Indirect 51%
Sul Geradora Participações S.A. ("Sul Geradora")	Privately-held corporation	Holding company	Indirect 99.95%
CPFL Telecomunicações Ltda ("CPFL Telecom")	Limited liability company	Telecommunication services	Direct 100%
Alesta Sociedade de Crédito Direto S.A. ("Alesta")	Privately-held corporation	Financial services	Direct 100%



### 7.12) Reconciliation of Net Debt/EBITDA Pro Forma ratio of CPFL Energia for purposes of financial covenants calculation

(R\$ million)



#### Net Debt Pro Forma Reconciliation (3Q21)

Net debt - Generation projects

Majority-controlled subsidiaries (fully consolidated)		Investees accounted for under the equity method					Total		
3ep-21	CERAN	Paulista Lajeado	Subtotal	ENERCAN	BAESA	Chapecoense	EPASA	Subtotal	TOLAI
Borrowings and Debentures	215	-	215	128	-	814	47	990	1,204
(-) Cash and Cash Equivalents	(158)	(23)	(182)	(107)	(56)	(259)	59	(362)	(544)
Net Debt	56	(23)	33	21	(56)	555	107	627	660
CPFL Stake (%)	65.00%	59.93% -		48.72%	25.01%	51.00%	53.34%	-	-
<b>Net Debt in Generation Projects</b>	37	(14)	23	10	(14)	283	57	336	359

Reconciliation

reconcination							
CPFL Energia							
Gross Debt	20,688						
(-) Cash and Cash Equivalents	(4,921)						
Net Debt (IFRS)	15,767						
(-) Fully Consolidated Projects	(33)						
(+) Proportional Consolidation	359						
Net Debt (Pro Forma)	16,093						

#### EBITDA Pro Forma Reconciliation (3Q21 - LTM)

**EBITDA - Generation Projects** 

EBITDA - Generation Projects									
3Q21	Majority-controlled subsidiaries (fully consolidated)			Investees accounted for under the equity method					Total
	CERAN	Paulista Lajeado	Subtotal	ENERCAN	BAESA	Chapecoense	EPASA	Subtotal	
Net operating revenue	332	60	392	827	456	1,022	1,119	3,424	3,816
Operating cost and expense	(59)	(14)	(73)	(9)	(147)	(49)	(578)	(784)	(857)
EBITDA	273	46	319	818	309	973	440	2,540	2,859
CPFL stake (%)	65.00%	59.93%	-	48.72%	25.01%	51.00%	53.34%	-	-
Proportional EBITDA	178	28	205	398	77	496	235	1,207	1,412

Reconciliation

RECUIICIIIation							
CPFL Energia - 3Q21 LTM							
Net income	4,512						
Amortization	1,715						
Financial Results	492						
Income Tax /Social Contribution	1,818						
EBITDA	8,537						
(-) Equity income	(532)						
(-) EBITDA - Fully consolidated projects	(319)						
(+) Proportional EBITDA	1,412						
EBITDA Pro Forma	9,098						
Net Debt / EBITDA Pro Forma	1.77x						

Notes: (1) in accordance with financial covenants calculation in cases of assets acquired by the Company, (2) It does consider the amount of R\$ 287k of Marketable Securities, according to covenants criteria.